

# 2024 3Q Financial Results

2024.10

plan



**BNK** 금융그룹

BNK Financial Group

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## DISCLAIMER

The financial information presented herein is prepared on the basis of pre-audited financial of BNK Financial Group and is based upon the plans, strategies and expectations of the FG's management. All information described in this presentation should be treated as forward looking statements that are subject to risks and uncertainties. Actual results could vary materially from the expectations reflected in this presentation, thus the statements presented herein do not purport to be a complete description of the group's operations or future developments. Readers are cautioned not to place under reliance on these statements, which speak only as of the date of this presentation BNK Financial Group does not undertake any obligation to publicly release any revisions to these statements to reflect any future events.

- KNB has been added October 10, 2014, with earnings consolidated starting from 4Q of 2014. As of June 4, 2015, KNB has become a 100% subsidiary of BNK Financial Group
- AM has been added July 28, 2015, and earnings will be consolidated starting from August 2015

**1** 3Q Net Income **212.8 KRW bn**  
(YoY +8.5 KRW bn, +4.2%)  
3Q cumulative NI **705.1 KRW bn**  
(YoY +40.6 KRW bn, +6.1%)

- Despite an increase in provisions due to tightened business feasibility evaluations for the real estate PFs and rising insolvencies, growth in core earnings drove a 6.1% YoY increase in 3Q cumulative Net Income.

**2** Group CET1 Ratio **12.31%**  
(QoQ +15bp)

- Higher earnings leading capital growth and the effective RWA management led CET1 ratio up by 15bps QoQ

**3** KRW Loan Growth **1.64%**  
RWA Growth **1.48%**

- Group KRW Loan balance posted 107.8 KRW tn, up by +1.75 KRW tn YTD
- RWA increased slightly YTD with continued efforts for the effective asset portfolio management

**4** CIR **44.39%**  
(YoY  $\Delta$  0.87 %p)

- Core earnings increased by 5.7% YoY, with SG&A increasing by 1.9% YoY
- While SG&A increased by 39.7 KRW bn due to natural increments in labor costs, core earnings rose by 136.9 KRW bn, improving cost efficiency

**5** CCR **0.66%**  
(YoY +12bp)

- Provisions including extra loss absorption capacity enhancing provisions (60 KRW bn YTD) increased by 118.7 KRW bn YoY
- ※ CCR excluding Overlay Prov. : 0.59%

**6** Quarterly NIM **2.10%**  
(QoQ  $\Delta$  3bp)

- Due to the policy rate cut leading a decrease in NIS, the group's NIM declined by 3pbs QoQ (on YoY base, increased by 4bps)
- NIM for the banks : 1.85%, QoQ  $\Delta$  5bp
- ※ BSB 1.87%, QoQ  $\Delta$  5bp, KNB 1.81%, QoQ  $\Delta$  6bp

## Profitability – Group Net Income

(KRW bn,%)	24.3Q	23.3Q	YoY(3Q)	24.3Q	23.3Q	YoY
Net Interest Income	749.4	718.5	4.3	<b>2,228.5</b>	2,166.5	2.9
Net Fee Income	56.9	68.2	-16.6	<b>175.7</b>	203.0	-13.4
Others	6.6	-12.8	Net Gain	<b>146.7</b>	44.5	229.7
SG&A(-)	367.8	342.6	7.4	<b>1,132.3</b>	1,092.6	3.6
Provision Expense(-)	203.6	162.8	25.1	<b>571.3</b>	452.6	26.2
Net Income	218.4	212.4	2.8	<b>721.3</b>	695.6	3.7
Net Income in Controlling Interest	212.8	204.3	4.2	<b>705.1</b>	664.5	6.1

**NI 212.8 KRW bn**

(YoY +4.2%)

- Despite increased provisions by 40.8 bn, earnings bef. Prov. increased by 13.8 bn, leading NI up by 8.5 bn

**Core Inc. 812.9 KRW bn**

(YoY +5.0%)

- Group NIM increased by 4bps YoY with an 30.9 bn increase in int. income led by int. earning asset growth
- Securities related income increase led non-int. income up by 8.1 bn

**SG&A 367.8 KRW bn**

(YoY +7.4%)

- Due to increase in labor costs (natural increments), SG&A increased by 25.2 KRW bn YoY

**Prov. Exp. 203.6 KRW bn**

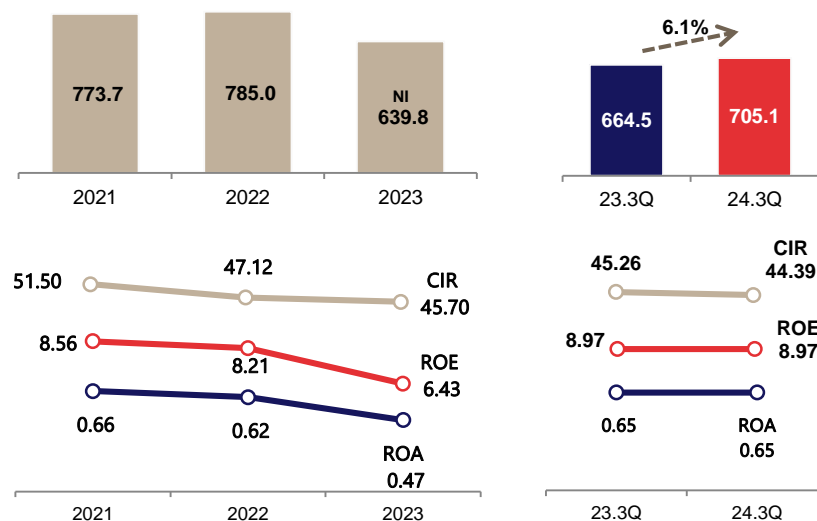
(YoY +25.1%)

- Provisions re. tightened PF feasibility evaluation criteria and loan insolvencies led 40.8 bn increase

## Profitability – Group Subsidiaries Net Income

(KRW bn,%)	24.3Q	23.3Q	YoY(3Q)	24.3Q	23.3Q	YoY
<b>Banks(A)</b>	<b>219.8</b>	204.8	7.4	<b>675.5</b>	632.3	6.8
BSB	133.3	126.8	5.1	<b>384.7</b>	393.0	-2.1
KNB	86.5	77.9	11.0	<b>290.8</b>	239.3	21.6
<b>Non-Banks(B)</b>	<b>28.0</b>	33.4	-16.2	<b>124.1</b>	134.0	-7.4
Capital	27.4	31.5	-13.0	<b>104.3</b>	102.7	1.6
Securities	-3.7	-3.1	-	<b>3.5</b>	15.7	-77.7
MSB	1.7	2.3	-26.1	<b>3.2</b>	1.5	113.3
AM	0.9	-0.3	Net Gain	<b>6.4</b>	5.5	16.4

## Profitability – Group Net Income(KRW bn), Group ROA/ROE(%)



# 2024 3Q Highlights (2)

I

II

III

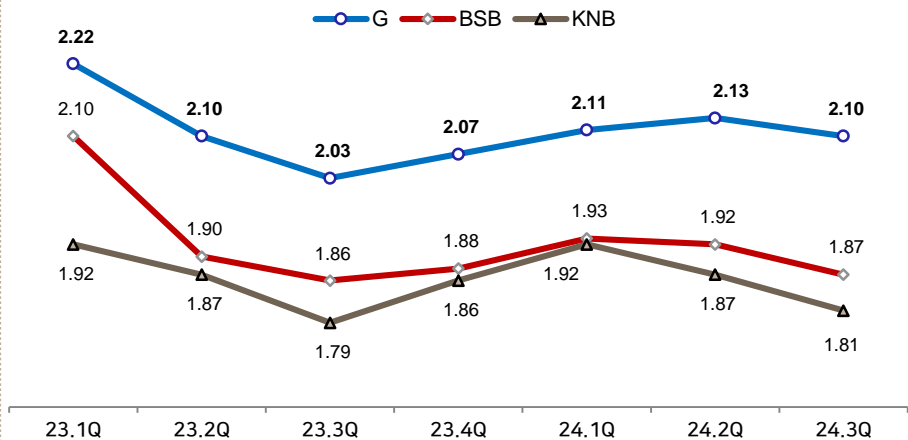
IV

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## Profitability, Growth

Quarterly NIM (%)



**NIM 2.10%**

(QoQ -3bp)

- Banks' decline in NIS led NIM down by 3bps QoQ
- BSB 1.87%(-5bps), KNB 1.81%(-6bps) Capital 5.35%(+31bp), MSB 3.62%(+25bps)

**Assets 150.9KRWtn** (YTD+3.5%)

**Loans 107.8KRWtn** (YTD+1.6%)

**Sec. 28.1KRWtn** (YTD+11.7%)

**RWA 76.7 KRWtn**

(YTD +1.5%)

- KRW Loans avg. RW 46.8%, Securities avg. RW 38.5% (YTD same and -1.2%p respectively)

**KRW Deposits 95.4KRWtn**

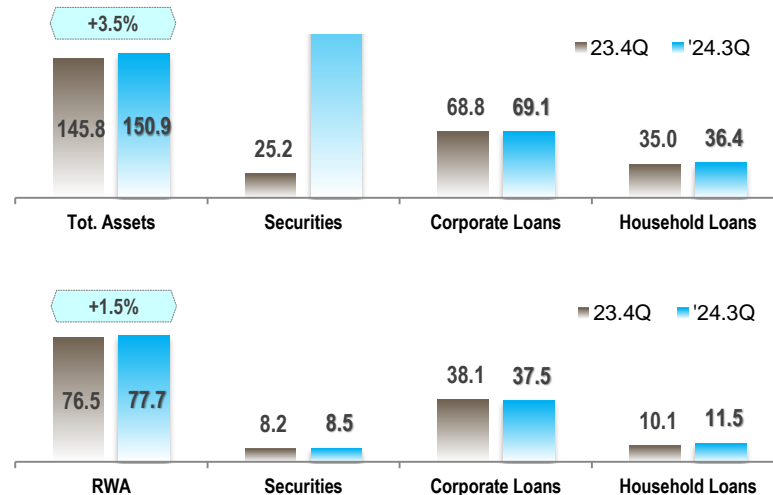
(YTD +0.5%)\*for banks

- Adequate deposit growth balanced with the loan growth, while improving funding structure continuously
- Low-cost deposits up by 1.9% YTD

Major Indicators (KRW tn, Balance)

(KRW tn, %)	23.4Q	24.1Q	24.2Q	24.3Q	YTD
<b>Total Assets</b>	145.8	149.0	150.1	150.9	+3.5%
<b>RWA</b>	76.5	76.0	76.7	77.7	+1.5%
<b>KRW Loans</b>	106.1	106.6	106.3	107.8	+1.6%
<b>KRW Deposits</b> (Monthly Balance)	118.9	120.2	119.6	119.9	+0.8%

Assets & RWA (KRW tn, Balance)



# 2024 3Q Highlights (3)

I

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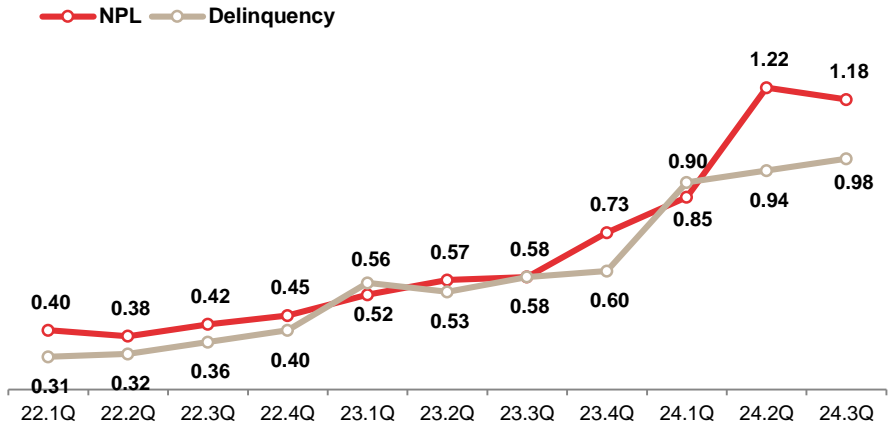
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## Asset Quality, Capital Adequacy – NPL & Delinquency Ratio, Group Capital Adequacy

Group NPL Ratio, Group Delinquency Ratio(%)



**NPL Ratio 1.18%**

(QoQ  $\Delta$ 4bp)

- Tightened real estate PF bus. feasibility evaluation criteria and rising insolvencies led NPL ratio $\uparrow$
- BSB 0.73%( $\Delta$ 1bp), KNB 0.39%( $\Delta$ 4bp)

**Del. Ratio 0.98%**

(QoQ +4bp)

- Increase in delinquencies from BSB and Capital led del. ratio up by 4bps QoQ
- BSB 0.67%( $\Delta$ -), KNB 0.39%( $\Delta$ 6bp)

**CCR 0.66%**

(YoY +12bps)

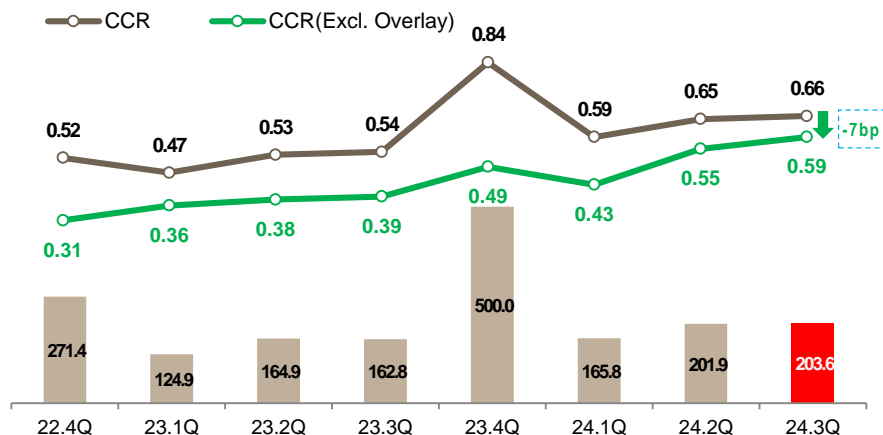
- Provisions including extra loss absorption capacity enhancing provisions(60 W bn YTD) increased by 118.7 W bn YoY (CCR 0.59% exd. Overlay)

**CET1 Ratio 12.31%**

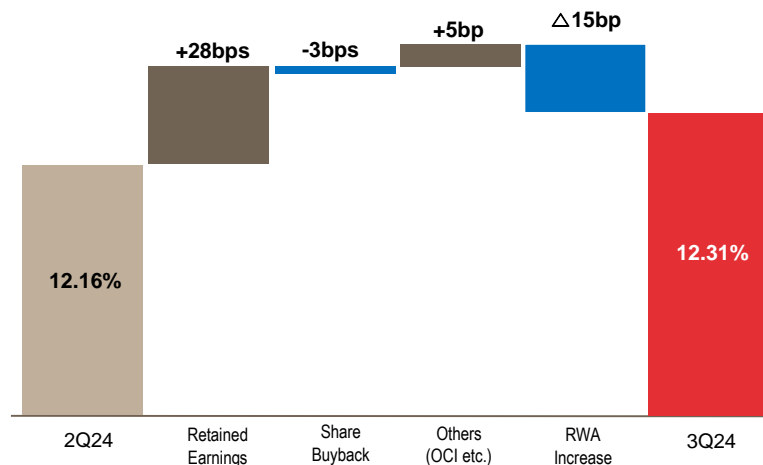
(QoQ +15bp)

- Active RWA mgt. & earnings growth led CET1 ratio up by 15bps QoQ
- ※ RWA increased by 1.2% QoQ

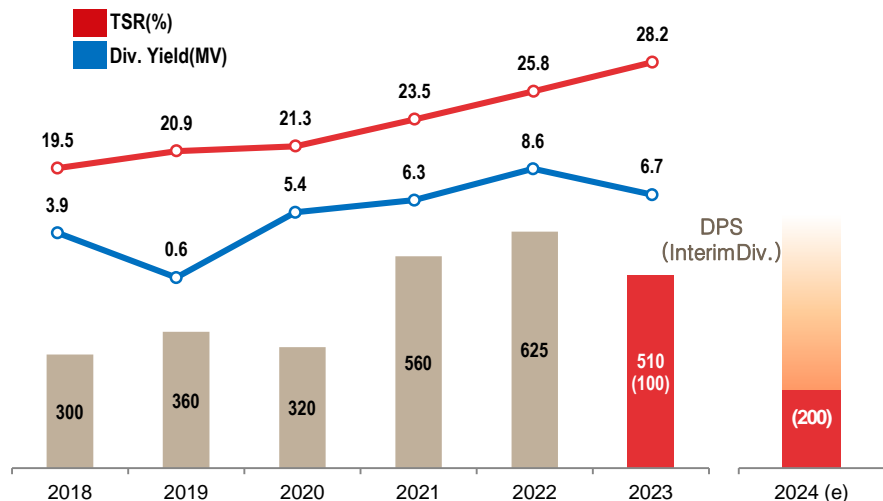
Group Provision Expense(KRW bn), CCR(%)



CET1 Ratio Movement



DPR(%), Div. Yield(MV)(%), DPS(Won)



(KRW bn, %, Won)	2023	2022	2021	2020	2019	2018
Net Income	639.8	785.0	773.7	519.3	562.2	502.1
Tot. Payout	164.3	202.8	181.7	103.8	117.3	97.8
DPR(A)	25.7	25.8	23.5	20.0	20.9	19.5
DPS	510	625	560	320	360	300
Dividend Yield(MV)	6.7	8.6	6.3	5.4	4.6	3.9
Outstanding Shares(mil.)	322	324	324	324	325	325
Share buyback/ Cancellations	16.0	-	-	7.0	-	-
(Shareholder return ratio)(B)	2.5	-	-	1.3	-	-
TSR(%) (A+B)	28.2	25.8	23.5	21.3	20.9	19.5

## Shareholder Return Policy

- Share buyback and cancellation of 13 KRWbn in 1H 2024 (Disclosure made in Feb. 2024)
- Share buyback and cancellation of 20 KRWbn in 2H 2024 (Disclosure made in Jul. 2024)
- Payout interim dividends of DPS 200 KRW (Disclosure made in Aug. 2024)



# BNK Corporate Value-Up Plan 2024 [Summary]

## Current Valuation Assessment

### Why low valuation?

Market indicators

Financial indicators

### Shareholder preferences

Cash dividend  
vs.  
Share buyback

## Top Priority

### Enhancing Profitability

Sustainable ROE

above 10%

## Midterm Targets

### Growth Discipline Shareholder Return

**CET1 Ratio**

up to 12.5%

RWA Growth Rate

max 4%

2027  
TSR Payout  
above 50%

### Dividend Payout/Share Buyback

While ensuring  
no DPS cut,

Maximizing share  
buyback/cancellation



# 2024 3Q Earnings Reference Material

I

II

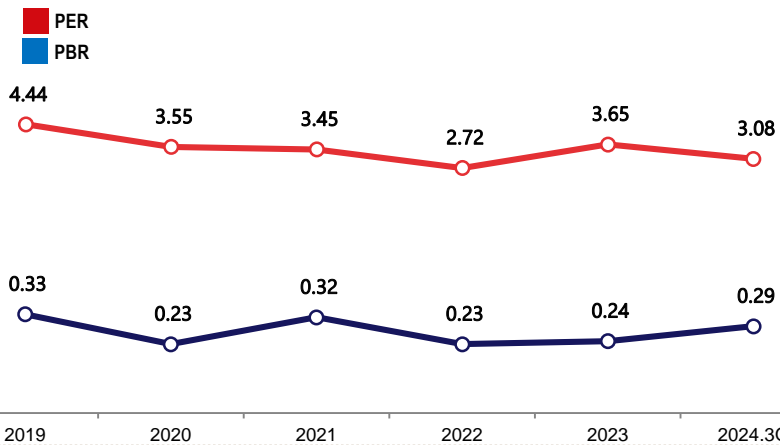
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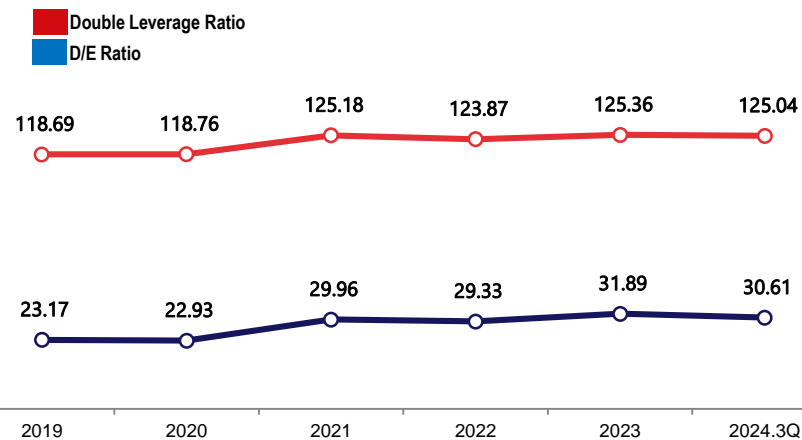
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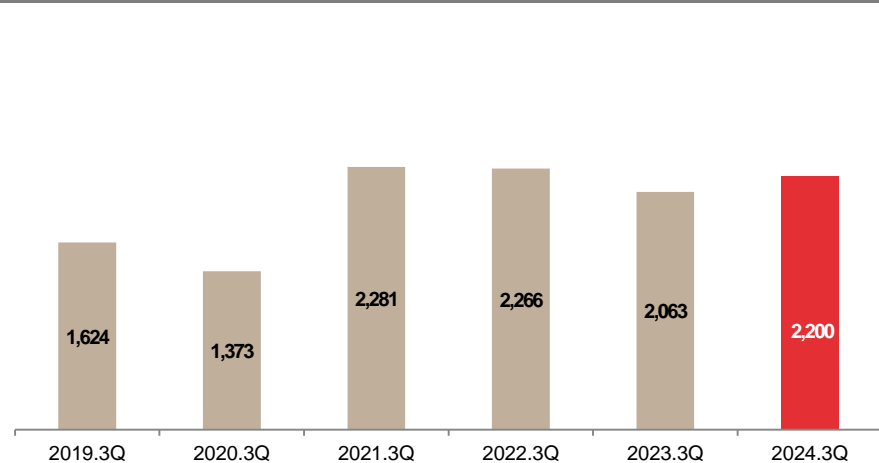
Group PER, PBR



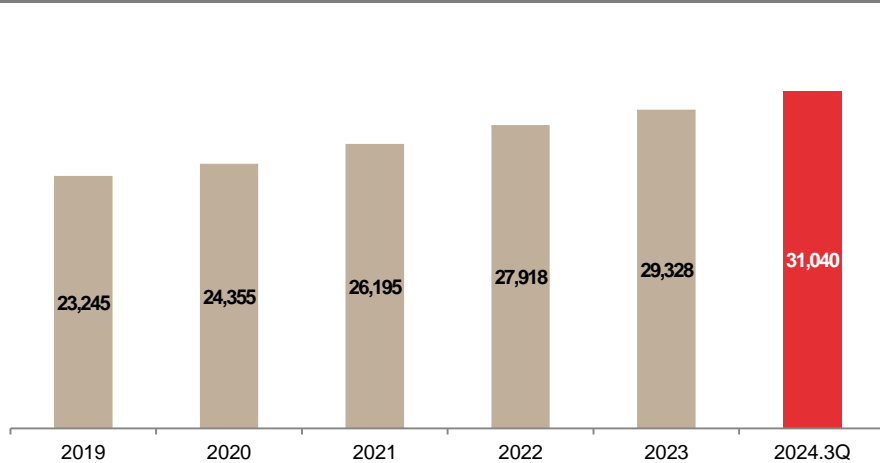
Group Double Leverage Ratio, D/E Ratio(%)



Group 3Q EPS[KRW]



Group BPS[KRW]



\* Calculated with equity excluding hybrid securities and non-controlling interest

# 2024 3Q Highlights\_Group Structure

I II III IV V VI

(%, KRW bn, Accumulated)

## BNKFG

Est : 2011.03.15 / Tot. Assets: 150,875.3  
NI : 705.1 / Employees : 7,879

BSB	KNB	Capital	Securities	MSB	AM	VC	Credit Info.	System
Est: 1967.10.10 Branches : 213 Employees : 3,498	Est: 1970.05.22 Add : 2014.10.10 Branches : 155 Employees : 2,589	Est: 2010.07.15 Branches : 13 Employees : 547	Est: 1997.06.02 [Sec. Add : 2009.11] Branches : 4 Employees : 374	Est: 2011.12.13 Branches : 7 Employees : 143	Est: 2008.07.15 Add : 2015.07.28 Employees : 73	Est: 2009.03.24 Add : 2019.11.15 Employees : 22	Est: 2003.06.17 Indus. : Collection Employees : 167	Est: 2011.05.20 Indus. : IT Employees : 348
Share's Owned	Share's Owned	Share's Owned	Share's Owned	Share's Owned	Share's Owned	Share's Owned	Share's Owned	Share's Owned
100%	100%	100%	100%	100%	100%	100%	100%	100%
Tot. Assets	Tot. Assets	Tot. Assets	Tot. Assets	Tot. Assets	Tot. AUM	Tot. Assets	Tot. Assets	Tot. Assets
78,392.8	51,667.2	9,494.8	8,544.9	1,928.9	11,118.7	57.4	30.8	44.7
Net Income	Net Income	Net Income	Net Income	Net Income	Net Income	Net Income	Net Income	Net Income
384.7	290.8	104.3	3.5	3.2	6.4	1.7	2.2	2.8

### Affiliates

Cambodia	Myanmar	Laos Leasing	Laos MFI	Kazakhstan	Kyrgyzstan
Est: 2014.03.07 Employees : 316 Share's Owned : 100% Tot Assets: 87.8 KRW bn 2015.06 Start	Est: 2014.03.21 Employees : 4358 Share's Owned : 100% Tot Assets : 42.9 2014.12 Start	Est: 2015.04.24 Employees : 43 Share's Owned : 97% Tot. Assets : 39.8 2015.07 Start	Est: 2022.09.16 Employees : 35 Share's Owned : 100% Tot Assets : 14.7 2022.12 Start	Est: 2018.06.01 Employees : 110 Share's Owned : 100% Tot. Assets : 67.4 2018.11 Start	Est: 2022.09.16 Employees : 23 Share's Owned : 100% Tot. Assets : 12.8 2022.12 Start

# Profitability\_Group Earnings

I

II

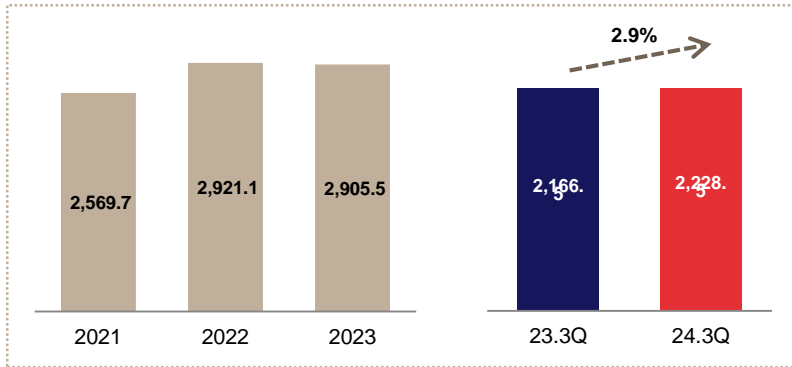
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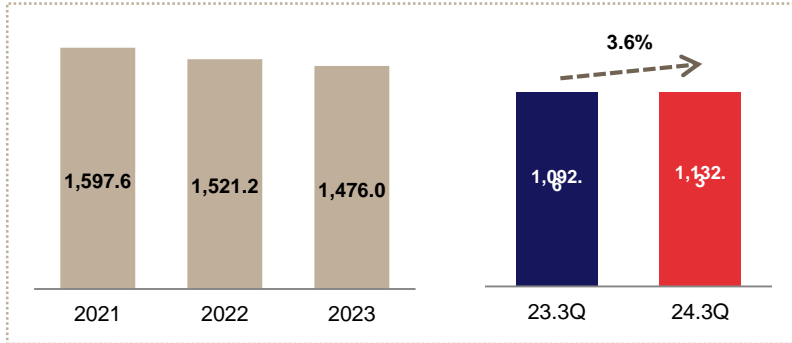
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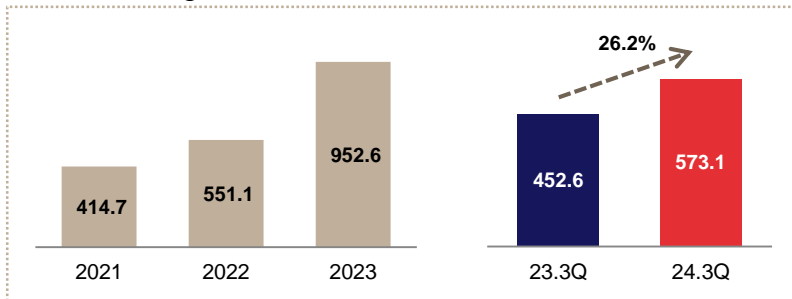
## Interest Income (% , KRW bn)



## SG&A (% , KRW bn)

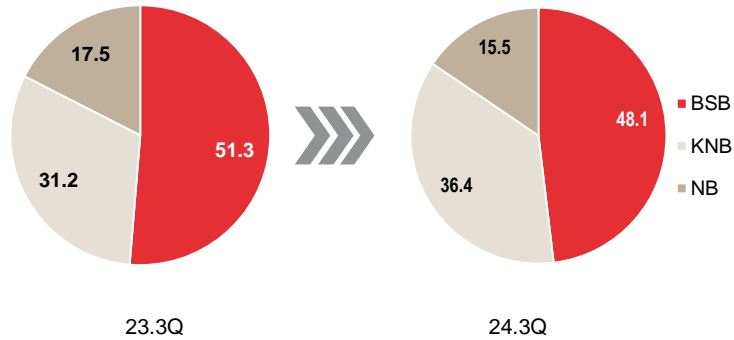


## Provisioning (% , KRW bn)

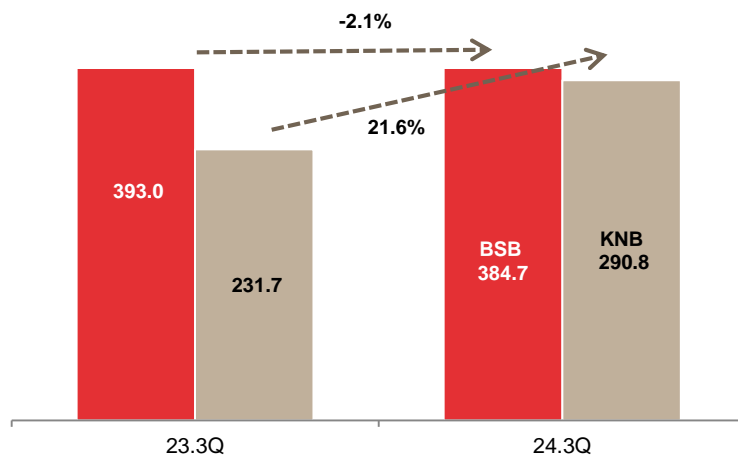


(KRW bn, %)	24.3Q	23.3Q	YoY	24.3Q	24.2Q	QoQ
Net Interest Income	2,228.5	2,166.5	2.9	749.4	739.1	1.4
Net Fee Income	175.7	203.0	-13.4	63.5	50.5	25.7
Others	146.7	44.5	229.7	6.6	91.0	-92.7
SG&A(-)	1,132.3	1,092.6	3.6	367.8	384.4	-4.3
Provision Expense(-)	571.3	452.6	26.2	203.6	201.9	0.8
Non-Operating Income	107.7	42.8	151.6	50.9	26.2	94.3
Earnings Before Income Tax	955.0	911.6	4.8	292.4	320.5	-8.8
Income Tax Expense(-)	233.7	216.0	8.2	74.0	72.2	2.5
Net Income(A)	721.3	695.6	3.7	218.4	248.3	-12.0
Net Income in Non-Controlling Interest(B)	16.2	31.1	-47.9	5.6	5.5	1.8
Net Income in Controlling Interest(C) (C) = (A) - (B)	705.1	664.5	6.1	212.8	242.8	-12.4

## □ Banks & Non-Bank Net Income Portion (%)

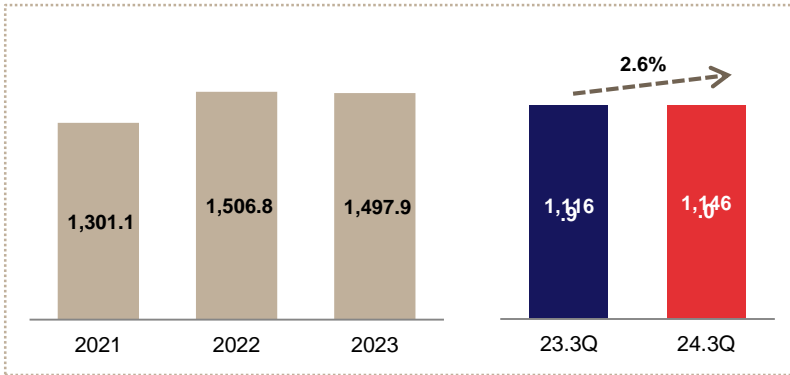


## □ Banks Net Income (KRW bn)

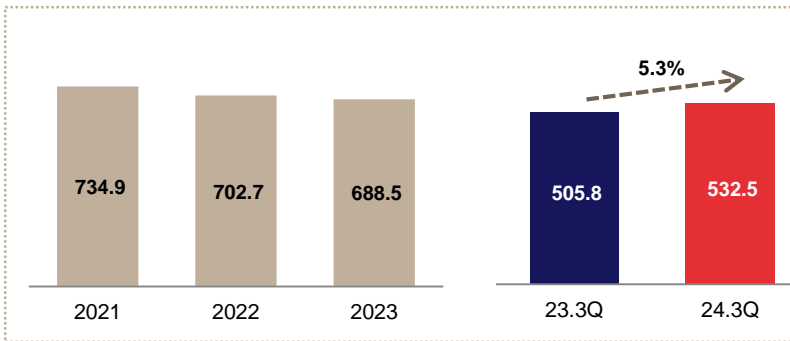


(KRW bn,%)	24.3Q	23.3Q	YoY	24.3Q	24.2Q	QoQ
<b>Bank(A)</b>	<b>675.5</b>	632.2	6.8	219.8	229.3	-4.1
BSB	<b>384.7</b>	393	-2.1	133.3	126.2	5.6
KNB	<b>290.8</b>	239.2	21.6	86.5	103.1	-16.1
<b>Non-Bank(B)</b>	<b>124.1</b>	134	-7.4	28	41.4	-32.4
Capital	<b>104.3</b>	102.7	1.6	27.4	42.4	-35.4
Securities	<b>3.5</b>	15.7	-77.7	-3.7	-7.4	-
MSB	<b>3.2</b>	1.5	113.3	1.7	0.7	142.9
AM	<b>6.4</b>	5.5	16.4	0.9	2.2	-59.1
Venture Capital	<b>1.7</b>	2.7	-37.0	0.1	2	-95.0
Credit Info	<b>2.2</b>	2.4	-8.3	0.7	0.7	0.0
System	<b>2.8</b>	3.5	-20.0	0.9	0.8	12.5
<b>Financial Group &amp; Unconsolidated Portion(C)</b>	<b>-78.3</b>	-70.7	-	-29.4	-22.4	-
<b>Net Income in Non-Controlling Interest(D)</b>	<b>16.2</b>	31.1	-47.9	5.6	5.5	1.8
<b>Net Income in Controlling Interest(E) (E=A+B+C-D)</b>	<b>705.1</b>	664.5	6.1	212.8	242.8	-12.4

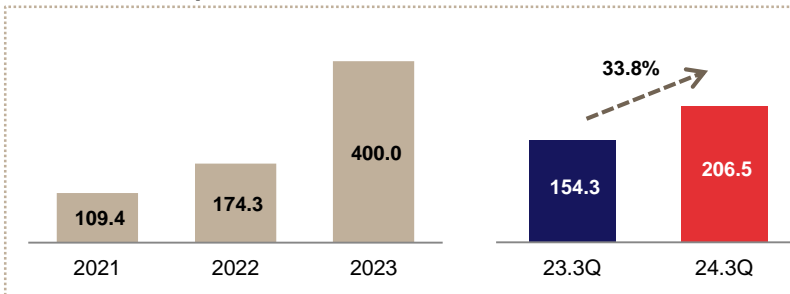
## Interest Income (% , KRW bn)



## SG&A (% , KRW bn)

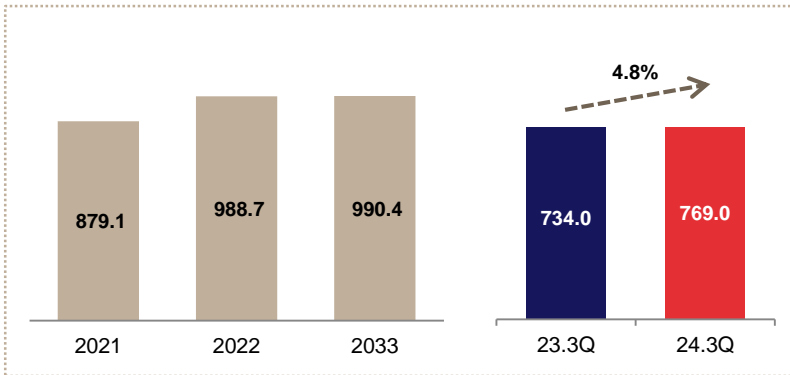


## Provision Expense (% , KRW bn)

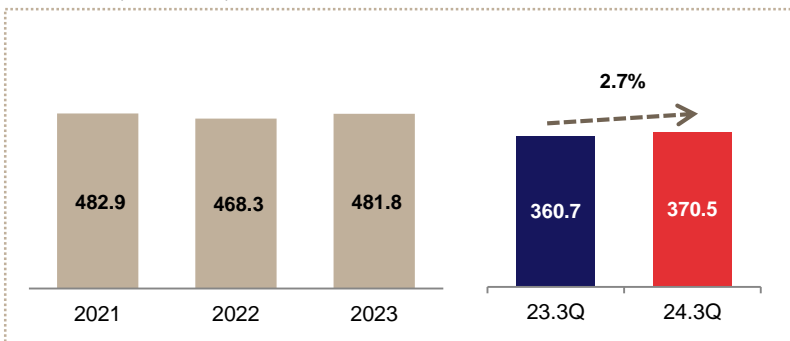


(KRW bn,%)	24.3Q	23.3Q	YoY	24.3Q	24.2Q	QoQ
Net Interest Income	1,146.0	1,116.9	2.6	379.3	383.9	-1.2
Net Fee Income	32.8	53.3	-38.5	10.5	6.8	54.4
Fees from Trust Account	12.7	11.5	10.4	4.6	4.1	12.2
Others	-18.5	-39.7	-	-6.2	-5.3	-
SG&A(-)	532.5	505.8	5.3	169.0	188.0	-10.1
Provision Expense(-)	206.5	154.3	33.8	79.4	55.7	42.5
Net Operating Income	4,340	481.9	-9.9	139.8	145.8	-4.1
Non-Operating Income	61.7	21.9	181.7	32.8	13.2	148.5
Earnings Before Income Taxes	495.7	503.8	-1.6	172.6	159.0	8.6
Income Tax Expenses(-)	111.0	110.8	0.2	39.3	32.8	19.8
Net Income	384.7	393.0	-2.1	133.3	126.2	5.6

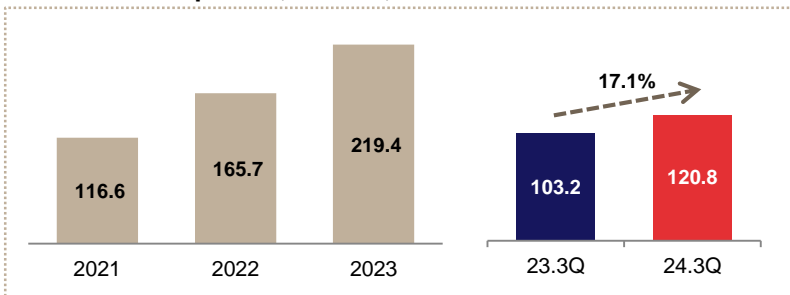
## Interest Income (% , KRW bn)



## SG&A (% , KRW bn)



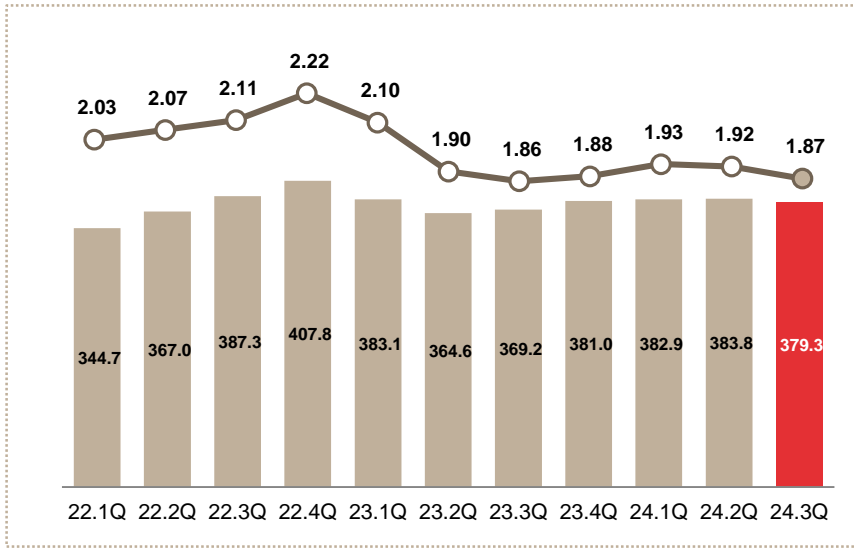
## Provision Expense (% , KRW bn)



(KRW bn,%)	24.3Q	23.3Q	YoY	24.3Q	24.2Q	QoQ
Net Interest Income	769.0	734.0	4.8	254.2	255.4	-0.5
Net Fee Income	38.8	39.3	-1.3	12.7	10.3	23.3
Fees from Trust Account	7.9	6.9	14.5	2.6	2.7	-3.7
Others	21.7	-26.0	Net Gain	-12.0	27.9	Net Loss
SG&A(-)	370.5	360.7	2.7	122.3	121.5	0.7
Provision Expense(-)	120.8	103.2	17.1	40.2	50.7	-20.7
Net Operating Income	346.1	290.3	19.2	95.0	124.1	-23.4
Non-Operating Income	28.5	17.2	65.7	16.0	8.9	79.8
Earnings Before Income Taxes	374.6	307.5	21.8	111.0	133.0	-16.5
Income Tax Expenses(-)	83.8	68.2	22.9	24.5	29.9	-18.1
Net Income	290.8	239.3	21.5	86.5	103.1	-16.1

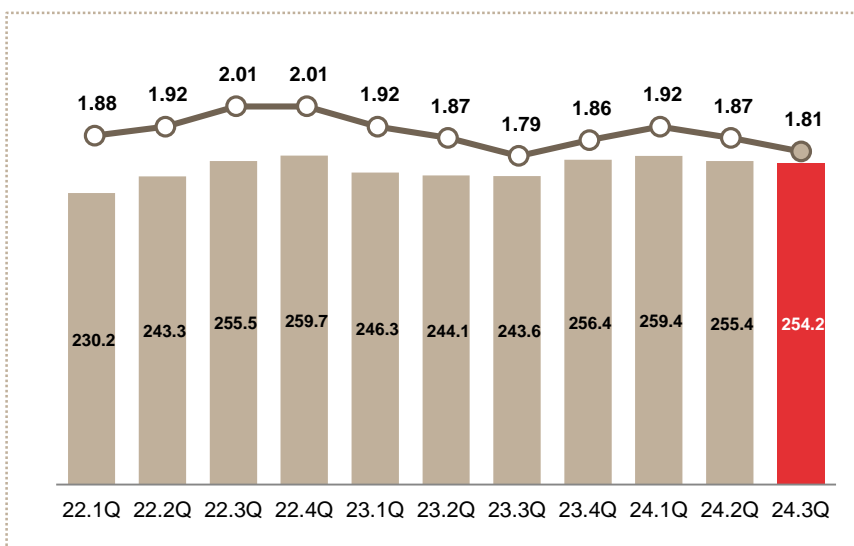


## BSB Quarterly Interest Income & NIM (% , KRW bn)



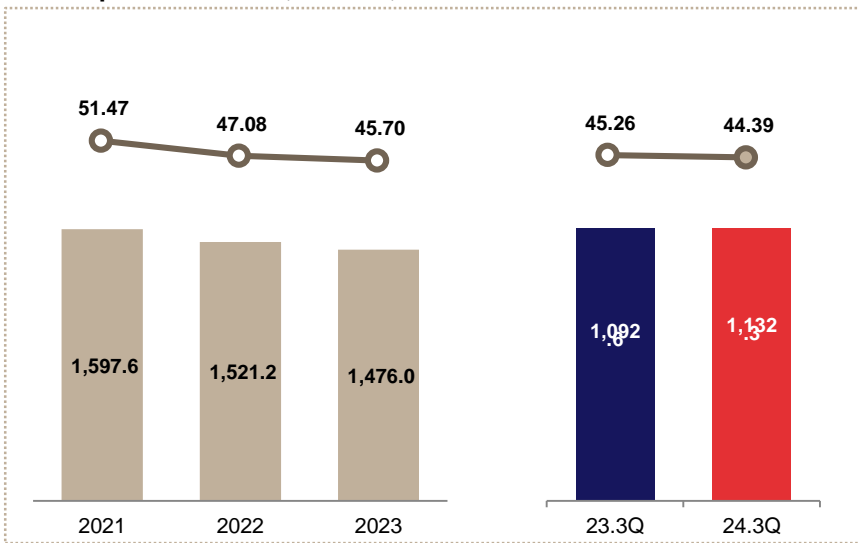
(%, KRW tn)	24.3Q	24.2Q	24.1Q	23.4Q	23.3Q
Quarterly NIM	1.87	1.92	1.93	1.88	1.86
Quarterly NIS	2.15	2.24	2.25	2.16	2.15
Interest Rate on KRW Loans	5.02	5.19	5.32	5.28	5.19
Interest Rate paid on KRW Deposits	2.87	2.95	3.07	3.12	3.04
Average Interest Earning Assets	70.6	70.9	70.3	70.8	69.4
Cumulative NIM	1.91	1.93	1.93	1.93	1.95

## KNB Quarterly Interest Income & NIM (% , KRW bn)



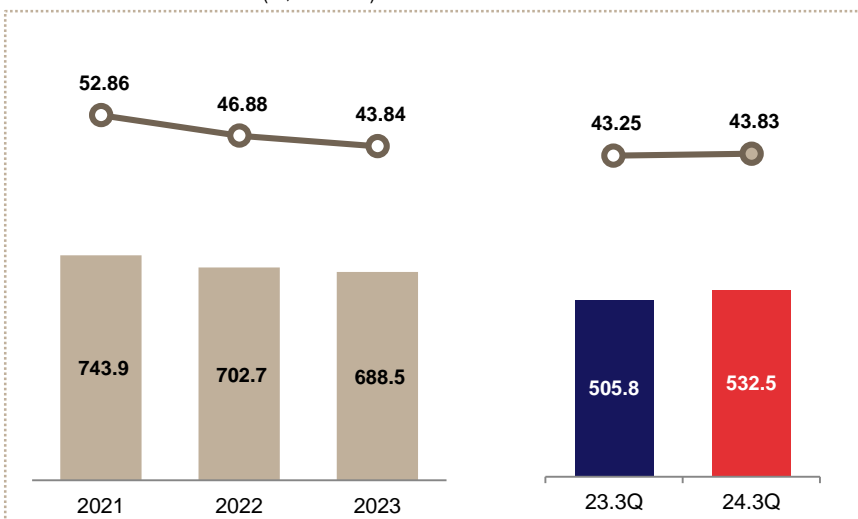
(%, KRW tn)	24.3Q	24.2Q	24.1Q	23.4Q	23.3Q
Quarterly NIM	1.81	1.87	1.92	1.86	1.79
Quarterly NIS	2.06	2.16	2.25	2.17	2.13
Interest Rate on KRW Loans	4.99	5.15	5.31	5.30	5.22
Interest Rate paid on KRW Deposits	2.93	3.00	3.06	3.13	3.09
Average Interest Earning Assets	47.8	47.4	47.3	47.4	46.8
Cumulative NIM	1.87	1.90	1.92	1.86	1.86

Group SG&A & CIR (% , KRW bn)

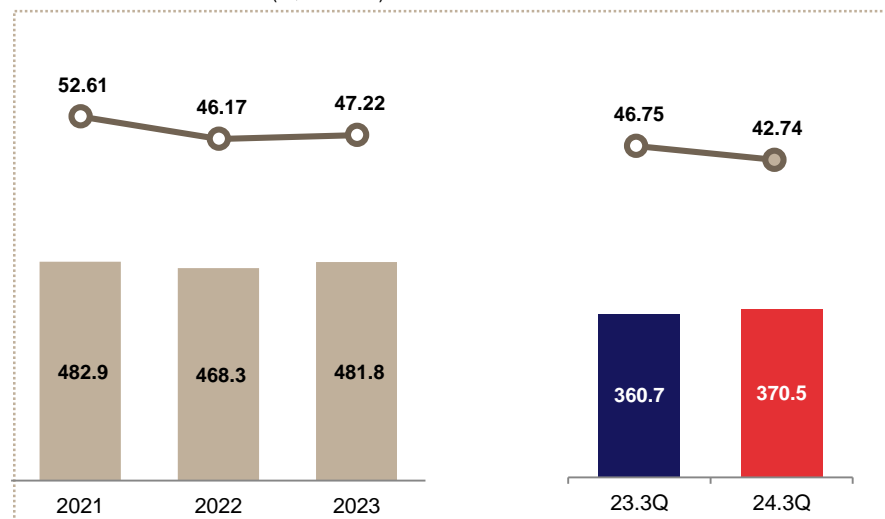


(KRW bn, %)	24.3Q	23.3Q	YoY	24.3Q	24.2Q	QoQ
SG&A	1,132.3	1,092.6	3.6	367.8	384.4	-4.3
CIR	44.39	45.26	-0.87	45.25	43.65	1.6

BSB SG&A & CIR (% , KRW bn)

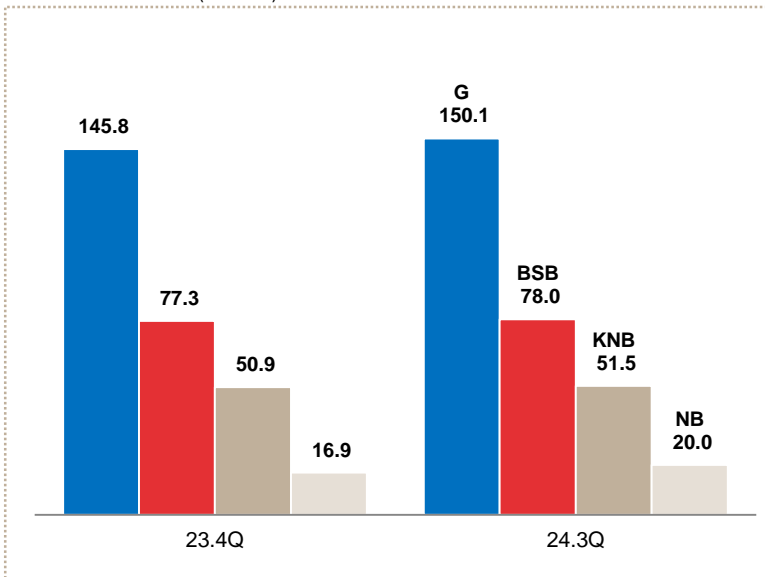


KNB SG&A & CIR (% , KRW bn)

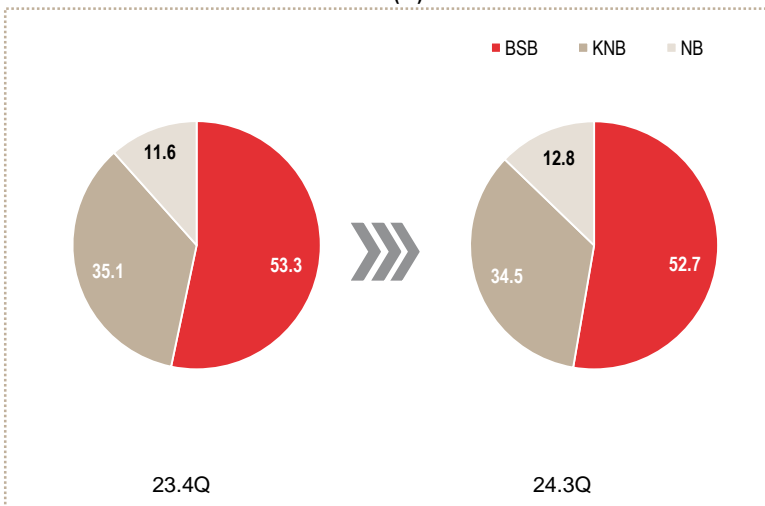


Note) Bank's CIR, non-consolidated

## ☐ Total Assets (KRW tn)



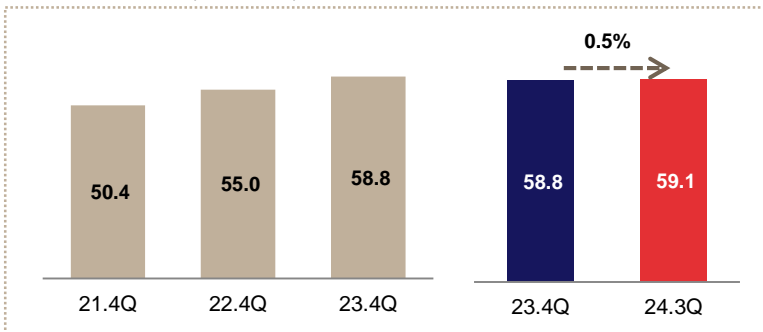
## ☐ Banks & Non-Banks Portion (%)



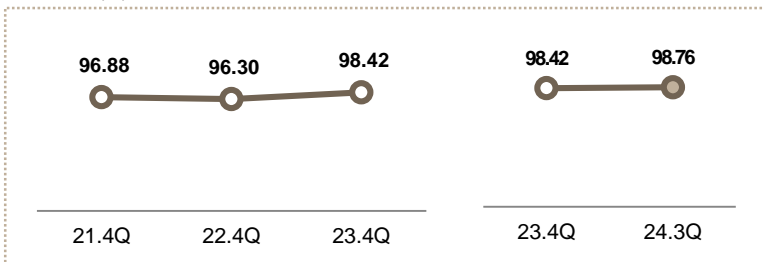
## ☐ Group Total Assets(Excluding Trusts)

(KRW bn,%)	24.3Q	23.4Q	YTD	24.2Q	QoQ
<b>Bank</b>	<b>130,060.0</b>	128,204.5	1.4	129,530.2	0.4
BSB	78,392.8	77,271.5	1.5	77,983.1	0.5
KNB	51,667.2	50,933.0	1.4	51,547.1	0.2
<b>Non-Bank</b>	<b>20,316.6</b>	16,904.4	20.2	19,958.1	1.8
Capital	9,494.8	8,972.8	5.8	9,353.1	1.5
Securities	8,544.9	5,807.5	47.1	8,351.5	2.3
MSB	1,928.9	1,785.6	8.0	1,903.7	1.3
Asset Mgt.	215.1	211.7	1.6	215.8	-0.3
Venture Capital	57.4	56.5	1.6	57.9	-0.9
Credit Info	30.8	28.8	6.9	30.0	2.7
System	44.7	41.5	7.7	46.1	-3.0
<b>Financial Group &amp; Unconsolidated Portion</b>	<b>498.7</b>	674.7	-26.1	600.5	-17.0
<b>Group Total Assets</b>	<b>150,875.3</b>	145,783.6	3.5	150,088.8	0.5

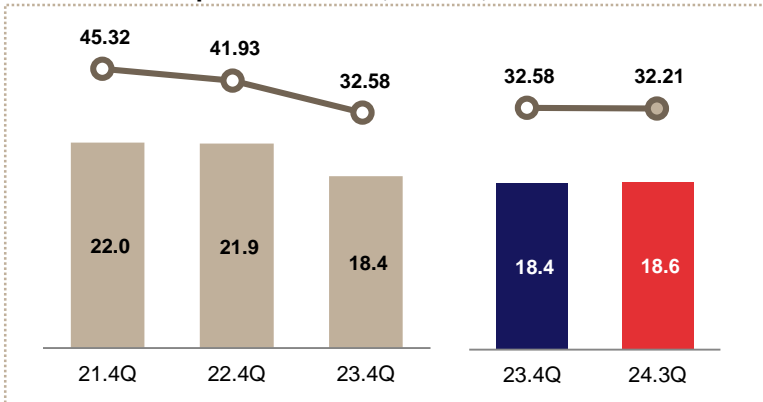
## □ KRW Loans (% , KRW tn)



## □ LDR (%)



## □ Low Cost Deposits & Ratio (% , KRW tn)

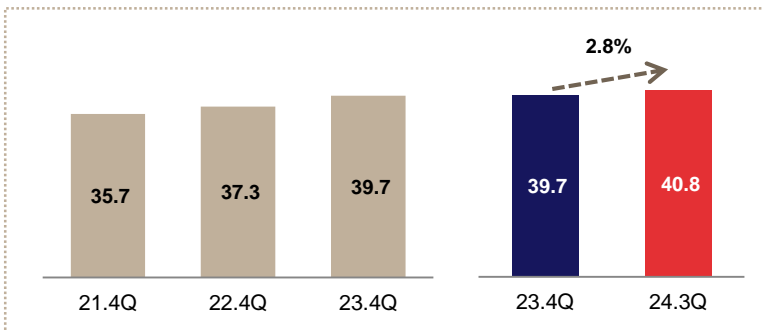


(KRW bn, %, Balance)	24.3Q	23.4Q	YTD	24.2Q	QoQ
<b>KRW Loans<sup>1)</sup></b>	<b>59,090.1</b>	58,768.1	0.5	58,575.6	0.9
Corporate	38,339.3	37,979.6	0.9	37,859.0	1.3
Large Corps.	3,658.5	3,125.0	17.1	3,181.0	15.0
SME	34,680.8	34,854.6	-0.5	34,678.0	0.0
(SOHO) <sup>2)</sup>	16,776.2	16,855.0	-0.5	16,613.6	1.0
Household	19,373.1	19,263.4	0.6	19,328.8	0.2
Mortgage	14,558.7	14,675.2	-0.8	14,706.7	-1.0
Public	1,377.7	1,525.1	-9.7	1,387.8	-0.7
<b>Foreign Currency Loans<sup>1)</sup></b>	<b>861.8</b>	735.8	17.1	878.7	-1.9
<b>KRW Deposits<sup>1)</sup></b>	<b>57,552.4</b>	57,745.2	-0.3	57,927.6	-0.6
Low Cost Deposits	18,781.8	18,347.8	2.4	18,726.1	0.3
Core Deposits	14,873.2	15,279.4	-2.7	15,713.0	-5.3
MMDA	3,908.6	3,068.4	27.4	3,013.1	29.7

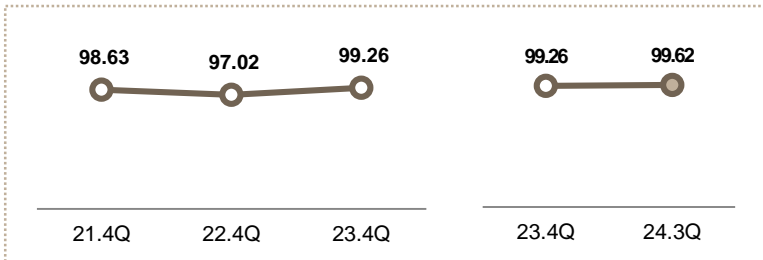
(KRW bn, %, %p, Average Balance)	24.3Q	23.4Q	YTD	24.2Q	QoQ
<b>Low-Cost Deposits(A)</b>	<b>18,646.2</b>	18,373.6	1.5	18,752.9	-0.6
Core Deposits <sup>2)</sup>	15,017.2	15,463.1	-2.9	15,028.7	-0.1
MMDA	3,628.9	2,910.5	24.7	3,724.2	-2.6
<b>KRW Deposits(B)</b>	<b>57,889.7</b>	56,389.7	2.7	58,113.6	-0.4
A / B	32.21	32.58	-0.37	32.27	-0.06

1) Unconsolidated FS, 2) SOHO(≤3 KRW bn) , 3) Core Deposits : Demand + Savings(Ex. MMDA)

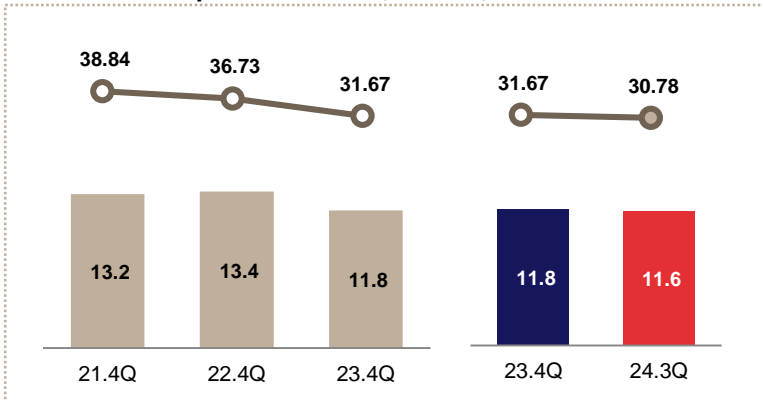
## KRW Loans (% , KRW tn)



## LDR (%)



## Low Cost Deposits & Ratio (% , KRW tn)

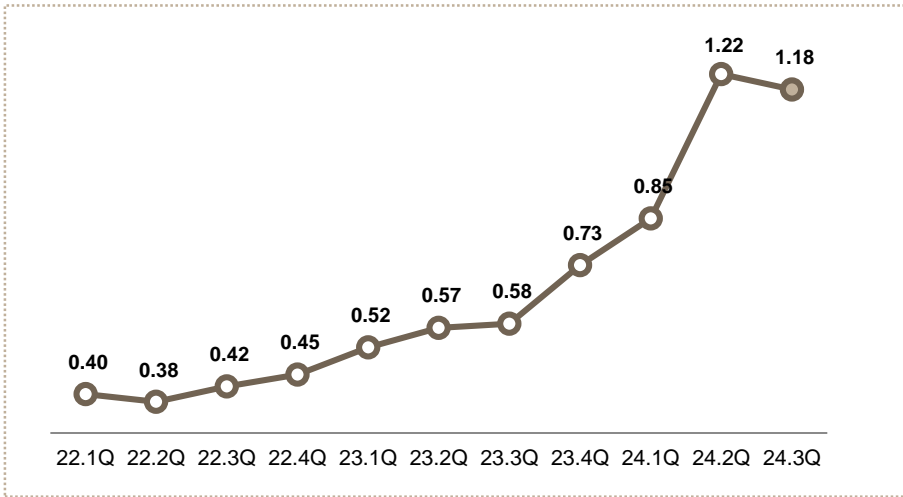


(KRW bn, %, Balance)	24.3Q	23.4Q	YTD	24.2Q	QoQ
<b>KRW Loans<sup>1)</sup></b>	<b>40,765.5</b>	39,668.9	2.8	39,864.3	2.3
Corporate	27,184.0	26,779.5	1.5	26,700.2	1.8
Large Corps.	2,370.3	1,929.9	22.8	2,031.5	16.7
SME	24,813.7	24,849.6	-0.1	24,668.6	0.6
(SOHO) <sup>2)</sup>	8,150.1	8,141.7	0.1	8,074.6	0.9
Household	13,190.8	12,472.8	5.8	12,787.0	3.2
Mortgage	9,568.7	9,770.5	-2.1	9,415.6	1.6
Public	390.6	416.6	-6.2	377.1	3.6
<b>Foreign Currency Loans<sup>1)</sup></b>	<b>71.5</b>	76.5	-6.6	93.7	-23.7
<b>KRW Deposits<sup>1)</sup></b>	<b>37,828.4</b>	37,144.2	1.8	37,592.0	0.6
Low Cost Deposits	11,229.5	11,090.4	1.3	11,548.5	-2.8
Core Deposits	9,973.2	9,807.7	1.7	10,327.9	-3.4
MMDA	1,256.3	1,282.7	-2.1	1,220.6	2.9

(KRW bn, %, %p, Average Balance)	24.3Q	23.4Q	YTD	24.2Q	QoQ
<b>Low-Cost Deposits(A)</b>	<b>11,641.0</b>	11,752.5	-0.9	11,561.9	0.7
Core Deposits <sup>2)</sup>	10,377.0	10,435.9	-0.6	10,317.1	0.6
MMDA	1,264.0	1,316.6	-4.0	1,244.8	1.5
KRW Deposits(B)	37,821.0	37,109.6	1.9	37,767.9	0.1
A / B	30.78	31.67	-0.89	30.61	0.17

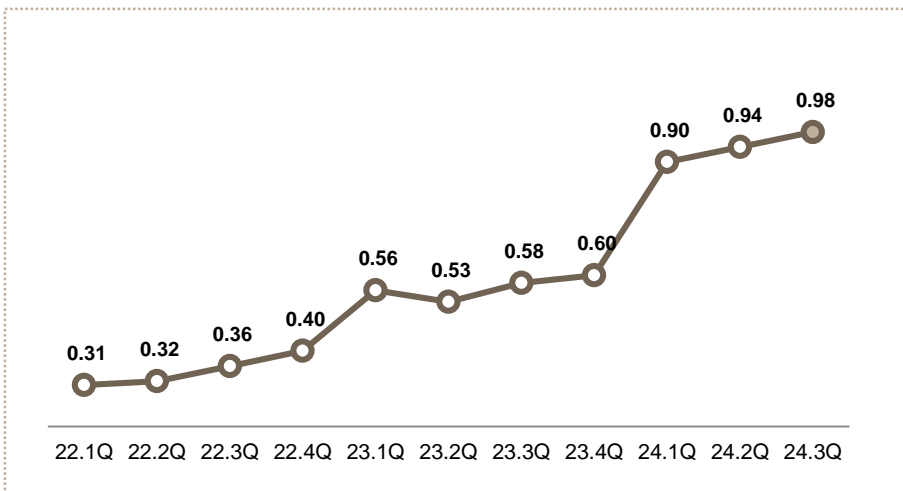
1) Unconsolidated FS, 2) SOHO(≤2 KRW bn) , 3) Core Deposits : Demand + Savings(Ex. MMDA)

## □ SBL(NPL) Ratio (%)



Note) Excluding Overseas subsidiaries, Consolidated SPC etc.

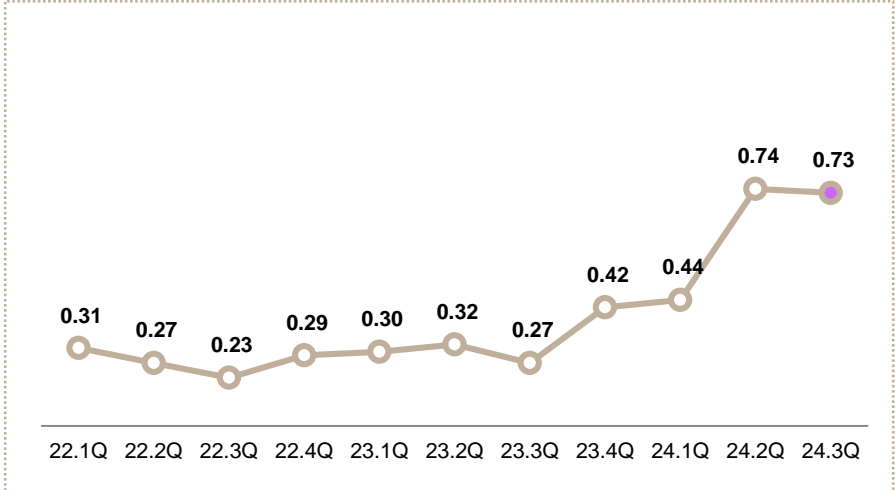
## □ Delinquency Ratio (%)



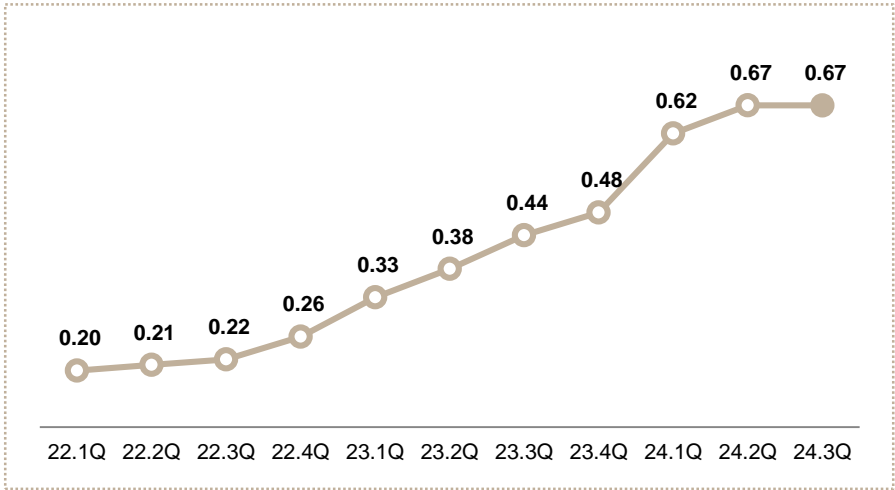
(KRW bn, %, %p)	24.3Q	23.4Q	YTD	24.2Q	QoQ
<b>Total Credits</b>	<b>115,303.3</b>	112,822.7	2.2	113,879.0	1.3
Normal	112,279.5	110,522.8	1.6	111,001.2	1.2
Precautionary	1,662.8	1,475.1	12.7	1,494.0	11.3
Substandard	768.3	485.0	58.4	817.0	-6.0
Doubtful	386.2	197.2	95.8	434.4	-11.1
Expected Loss	206.5	142.6	44.8	132.4	56.0
SBL(Substandard & Below Loans)	1,361.0	824.8	65.0	1,384.8	-1.7
<b>SBL Ratio</b>	<b>1.18</b>	0.73	0.45	1.22	-0.04
SBL Coverage Ratio (After Reserve)	115.02 (147.47)	177.99 (222.00)	-62.97 (-74.53)	111.46 (197.52)	3.56 (-50.05)
<b>Delinquency Ratio</b>	<b>0.98</b>	0.60	0.38	0.94	0.04
Loan Amount	114,049.7	111,688.3	2.1	112,622.8	1.3
Delinquent Amount	1,121.2	673.4	66.5	1,062.8	5.5



## □ SBL(NPL) Ratio (%)

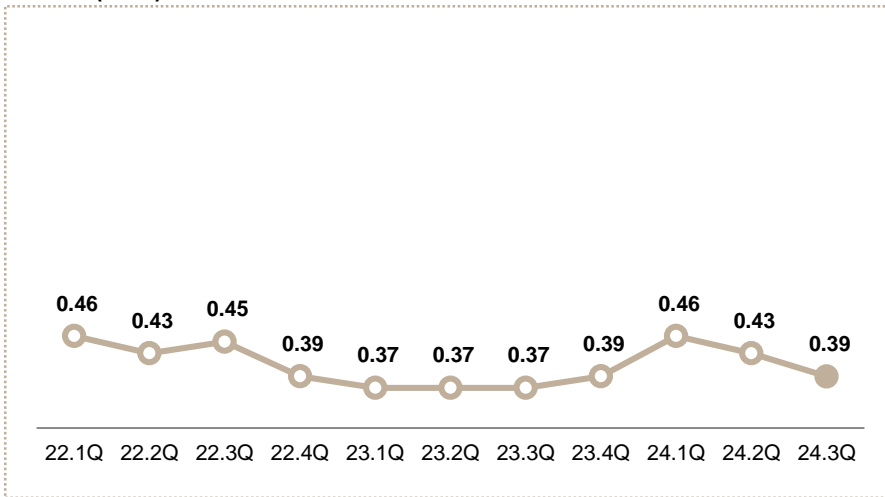


## □ Delinquency Ratio (%)

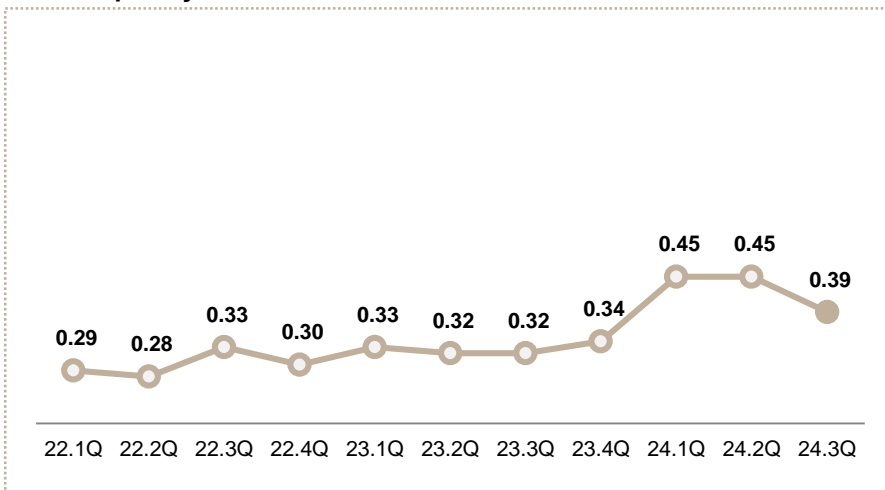


(KRW bn, %, %p)	24.3Q	23.4Q	YTD	24.2Q	QoQ
<b>Total Credits</b>	<b>61,734.5</b>	61,228.5	0.8	61,294.5	0.7
Normal	60,661.2	60,658.4	0.0	60,449.3	0.4
Precautionary	624.5	312.1	100.1	390.1	60.1
Substandard	297.5	144.2	106.3	292.2	1.8
Doubtful	58.9	44.1	33.6	104.6	-43.7
Expected Loss	92.4	69.7	32.6	58.3	58.5
SBL(Substandard & Below Loans)	448.8	258.0	74.0	455.1	-1.4
<b>SBL Ratio</b>	<b>0.73</b>	0.42	0.31	0.74	-0.01
SBL Coverage Ratio (After Reserve)	160.68 (197.40)	270.40 (337.41)	-109.72 (-140.01)	160.33 (197.54)	0.35 (-0.14)
<b>Delinquency Ratio</b>	<b>0.67</b>	0.48	0.19	0.67	0.00
Loan Amount	60,830.8	60,393.1	0.7	60,348.4	0.8
Delinquent Amount	406.8	288.7	40.9	402.5	1.1

## □ SBL(NPL) Ratio (%)



## □ Delinquency Ratio (%)



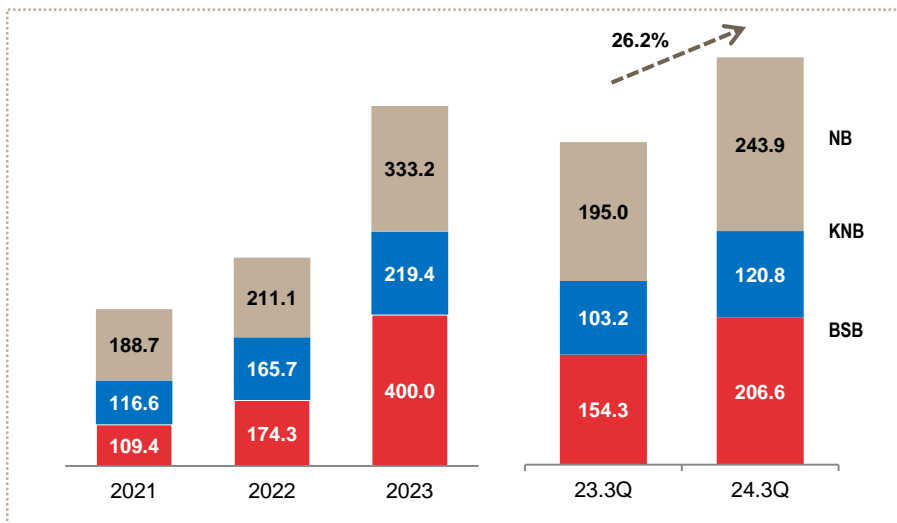
(KRW bn, %, %p)	24.3Q	23.4Q	YTD	24.2Q	QoQ
<b>Total Credits</b>	<b>41,767.4</b>	40,605.8	2.9	40,894.3	2.1
Normal	41,246.4	40,142.3	2.8	40,349.1	2.2
Precautionary	360.1	304.0	18.5	367.5	-2.0
Substandard	85.5	92.1	-7.2	97.8	-12.6
Doubtful	38.1	30.9	23.3	41.5	-8.2
Expected Loss	37.3	36.5	2.2	38.4	-2.9
SBL(Substandard & Below Loans)	160.9	159.5	0.9	177.7	-9.5
<b>SBL Ratio</b>	<b>0.39</b>	0.39	0.00	0.43	-0.04
SBL Coverage Ratio (After Reserve)	244.59 (313.84)	247.52 (307.63)	-2.93 (6.21)	222.44 (281.99)	22.15 (31.85)
<b>Delinquency Ratio</b>	<b>0.39</b>	0.34	0.05	0.45	-0.06
Loan Amount	41,470.7	40,330.6	2.8	40,604.5	2.1
Delinquent Amount	160.4	137.3	16.8	183.5	-12.6

## Provision Expense

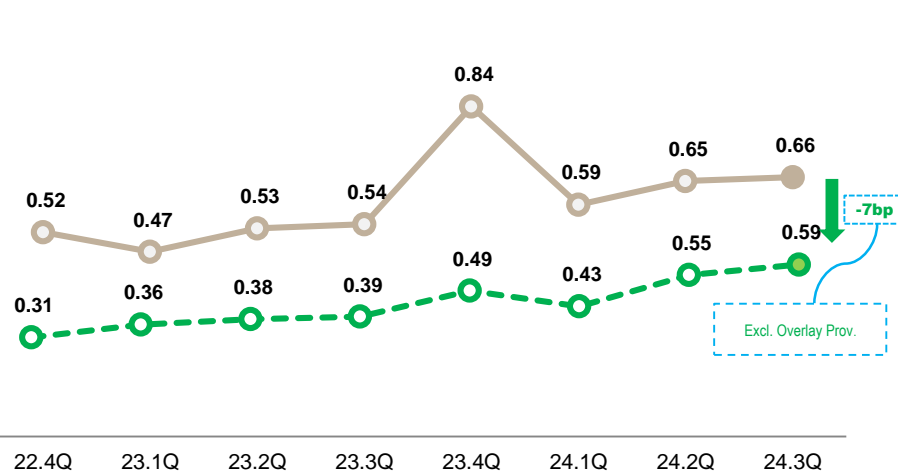
(KRW bn,%)	2024				2023					
	24.09 (cum.)	3Q	2Q	1Q	4Q	23.09 (cum.)	3Q	2Q	1Q	
Total Provisions(A)	571.3	203.6	201.9	165.8	952.6	500.0	452.5	162.8	164.9	124.9
Total Credits(B)	115,270.5	115,270.5	113,879.0	113,643.2	112,822.7	112,822.7	112,544.5	112,544.5	109,734.7	107,442.7
<sup>1)</sup> CCR(A/B)	0.66	0.71	0.71	0.59	0.84	1.76	0.54	0.57	0.60	0.47

1) Annualized figure

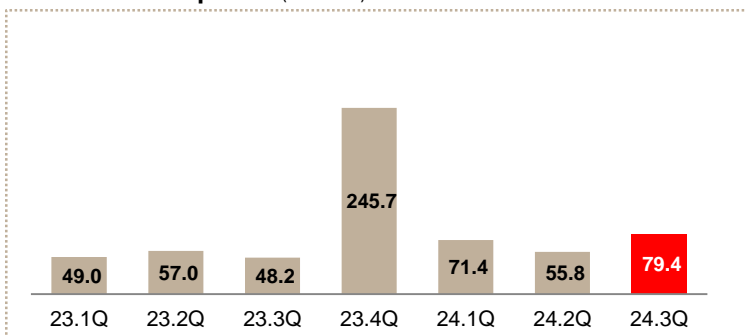
## Banks & Non-Bank Provision Breakdown (KRW bn)



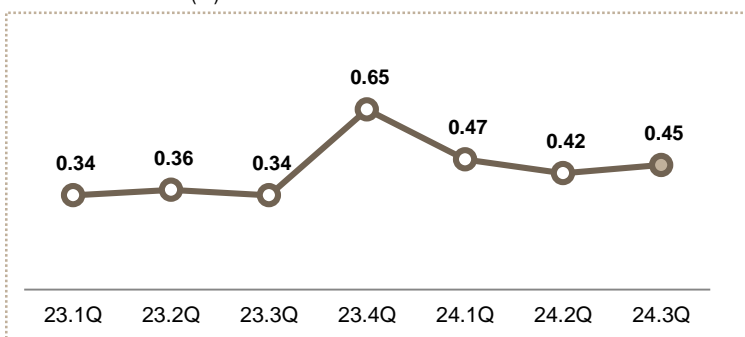
## CCR (% Annualized based on cumulative figure)



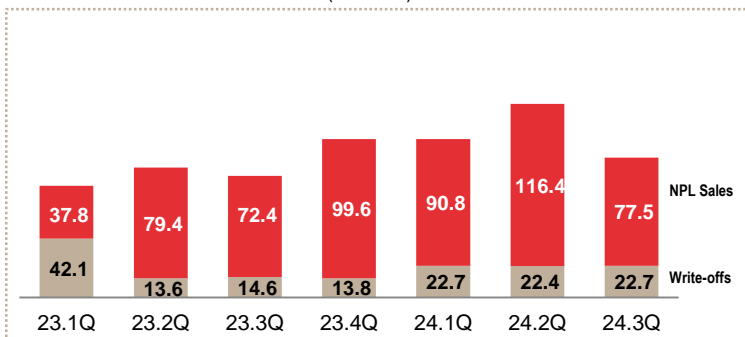
## Provision Expense (KRW bn)



## Credit Cost (%)



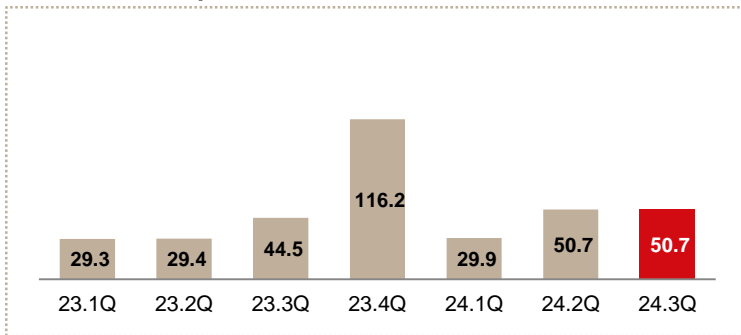
## NPL Sales & Write-offs (KRW bn)



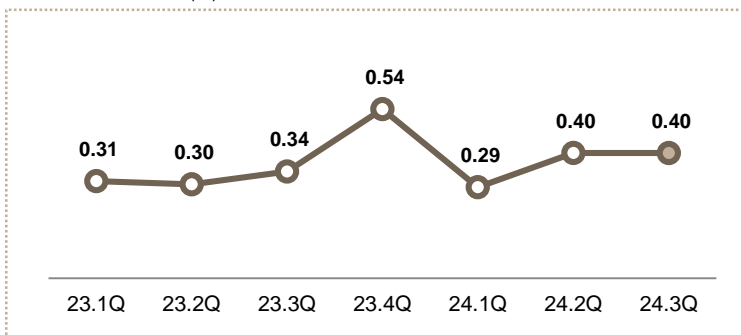
## Provision Expense / Write-offs & NPL Sales

(KRW bn,%)	24.3Q	24.2Q	24.1Q	23.4Q	23.3Q	23.2Q	23.1Q
<b>CCR(A/B)</b>	<b>0.51</b>	0.37	0.47	1.59	0.31	0.38	0.34
<b>Total Exp.(A)</b>	<b>79.4</b>	55.8	71.4	245.7	48.2	57.1	49.0
Corporate	<b>56.2</b>	33.6	56.4	177.3	33.2	35.9	40.2
Household	<b>19.4</b>	17.5	12.7	8.9	12.1	16.5	6.2
Credit Card	<b>4.4</b>	3.9	2.6	4.4	2.9	3.2	3.0
Others	<b>-0.6</b>	0.8	-0.3	55.1	0.0	1.5	-0.4
<b>Total Credits(B)</b>	<b>61,734.5</b>	61,294.5	61,478.5	61,228.5	61,317.0	59,770.5	58,136.6
<b>Total Write-Offs</b>	<b>68.0</b>	22.4	22.7	13.8	14.6	13.6	42.1
Corporate	<b>55.3</b>	10.8	11.1	4.6	5.7	5.7	35.9
Household	<b>9.3</b>	8.2	7.3	6.3	6.0	4.8	3.6
Credit Card	<b>3.4</b>	3.4	4.3	2.9	2.9	3.1	2.6
<b>Total NPL Sales</b>	<b>77.5</b>	116.4	90.8	99.6	72.4	79.4	37.8
Corporate	<b>70.1</b>	109.1	82.3	90.5	65.8	71.6	35.5
Household	<b>7.3</b>	6.4	7.2	8.6	6.0	6.9	1.6
Credit Card	<b>0.1</b>	0.9	1.3	0.5	0.6	0.9	0.7
<b>(NPL Sales for SBL Loans)</b>	<b>69.0</b>	113.5	67.8	90.9	69.8	75.1	27.3

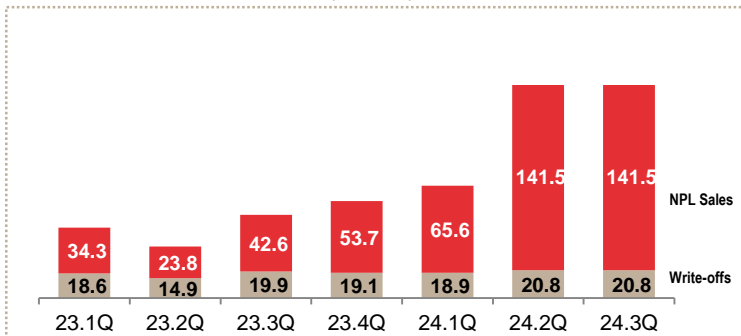
## Provision Expense (KRW bn)



## Credit Cost (%)



## NPL Sales & Write-offs (KRW bn)



## Provision Expense / Write-offs & NPL Sales

(KRW bn,%)	24.3Q	24.2Q	24.1Q	23.4Q	23.3Q	23.2Q	23.1Q
<b>CCR(A/B)</b>	<b>0.38</b>	0.50	0.29	1.14	0.44	0.30	0.31
<b>Total Exp.(A)</b>	<b>40.2</b>	50.7	29.9	116.2	44.5	29.4	29.3
Corporate	13.9	30.2	12.9	69.9	21.9	16.9	16.1
Household	22.9	17.8	13.9	11.5	18.2	10.1	11.2
Credit Card	3.4	2.7	3.1	3.4	4.4	2.4	2.0
Others	0.0	0.0	0.0	31.4	0.0	0.0	0.0
<b>Total Credits(B)</b>	<b>41,767.4</b>	40,894.3	40,945.4	40,605.8	40,506.8	39,266.0	38,850.3
<b>Total Write-Offs</b>	<b>27.5</b>	20.8	18.9	19.1	19.9	14.9	18.6
Corporate	12.3	8.3	7.1	8.4	6.5	6.9	9.1
Household	12.1	10.0	8.8	8.2	11.1	5.9	7.8
Credit Card	3.1	2.5	3.0	2.5	2.3	2.1	1.7
<b>Total NPL Sales</b>	<b>103.4</b>	141.5	65.6	53.7	42.6	23.8	34.3
Corporate	101.7	140.4	64.8	52.6	42.4	23.3	33.6
Household	1.5	0.9	0.3	1.0	0.1	0.3	0.6
Credit Card	0.2	0.2	0.5	0.1	0.1	0.2	0.1
<b>(NPL Sales for SBL Loans)</b>	<b>95.9</b>	139.0	60.0	48.9	38.2	22.1	31.3

# Capital Adequacy

I

II

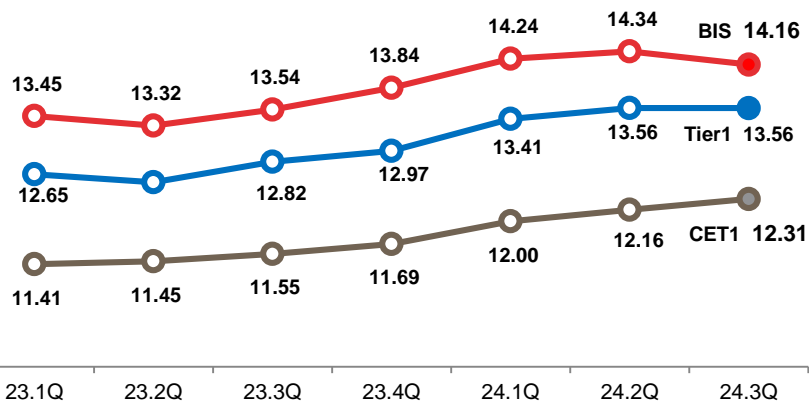
III

IV

V

VI

## Group Capital Adequacy (%)



## Group

(KRW bn, %, %p, BaselIII IRB)	24.3Q	23.4Q	YTD	24.2Q	QoQ
Tot. Risk Adj. Capital	10,995.0	10,577.4	3.9	11,002.5	-0.1
Tier I	10,534.2	9,917.9	6.2	10,403.3	1.3
(CETI)	9,562.2	8,935.6	7.0	9,329.0	2.5
Tot. R.W.A.	77,666.1	76,450.9	1.6	76,730.3	1.2
BIS Capital Ratio	14.16	13.84	0.32	14.34	-0.18
Tier I	13.56	12.97	0.59	13.56	0.00
(CETI)	12.31	11.69	0.62	12.16	0.15

## BSB

(KRW bn, %, %p, BaselIII I.R.B.)	24.3Q	23.4Q	YTD	24.2Q	QoQ
Tot. Risk Adj. Capital	5,827.4	5,628.1	3.5	5,747.5	1.4
Tier I	5,646.1	5,350.7	5.5	5,490.6	2.8
(CETI)	5,396.8	5,101.5	5.8	5,241.3	3.0
Tot. R.W.A.	34,783.9	34,353.6	1.3	34,468.4	0.9
BIS Capital Ratio	16.75	16.38	0.37	16.67	0.08
Tier I	16.23	15.58	0.65	15.93	0.30
(CETI)	15.52	14.85	0.67	15.21	0.31

## KNB

(KRW bn, %, %p, BaselIII I.R.B.)	24.3Q	23.4Q	YTD	24.2Q	QoQ
Tot. Risk Adj. Capital	3,622.2	3,470.8	4.4	3,552.0	2.0
Tier I	3,507.7	3,275.8	7.1	3,403.4	3.1
(CETI)	3,308.2	3,076.4	7.5	3,204.0	3.3
Tot. R.W.A.	24,170.4	23,625.4	2.3	23,750.4	1.8
BIS Capital Ratio	14.99	14.69	0.30	14.96	0.03
Tier I	14.51	13.87	0.64	14.33	0.18
(CETI)	13.69	13.02	0.67	13.49	0.20



# Appendix\_Banks KRW Loans Portfolio

I

II

III

IV

V

VI

## BSB

(KRW bn, %, Balance)	2024 3Q			
	Amount	Ratio	YTD	QoQ
<b>Manufacturing</b>	<b>9,120.6</b>	15.4	5.2	5.3
Steel Metal Products	2,662.2	4.5	8.6	7.2
Automobile Parts	1,442.1	2.4	3.4	7.1
Machinery	1,194.1	2.0	-1.1	-0.3
Petroleum, Rubber, etc.	1,140.1	1.9	10.7	12.9
Fabric	296.3	0.5	4.6	0.1
Garment & Shoes	360.8	0.6	1.9	3.3
Kitchen Units	658.3	1.1	12.6	7.8
Electronics	436.8	0.7	0.9	-5.2
Paper, Paper Mills	194.8	0.3	11.8	7.3
Others	735.1	1.2	-3.1	0.9
<b>Non-Manufacturing</b>	<b>30,596.4</b>	51.8	-0.8	0.0
Wholesale & Retail	4,929.6	8.3	0.3	1.5
Public	50.8	0.1	-47.5	-46.9
Construction & Engineering	2,555.4	4.3	13.2	6.5
Real Estate	12,504.4	21.2	-4.0	-2.1
Insurance & Financing	651.3	1.1	3.9	21.7
Transportation	1,147.1	1.9	-2.1	-2.1
Hotel & Food	2,670.2	4.5	-4.1	0.2
Others	6,087.6	10.3	2.1	0.1
<b>Households</b>	<b>19,373.1</b>	32.8	0.6	0.2
<b>KRW Loans</b>	<b>59,090.1</b>	100.0	0.6	0.9

## KNB

\*Sectors are based on FSS Business Report

(KRW bn, %, Balance)	2024 3Q			
	Amount	Ratio	YTD	QoQ
<b>Manufacturing</b>	<b>10,315.7</b>	25.3	-1.5	0.3
Steel Metal Products	2,443.7	6.0	-1.1	2.5
Automobile Parts	2,653.5	6.5	-1.3	1.4
Machinery	2,425.2	6.0	-3.6	-1.1
Petroleum, Rubber, etc.	425.0	1.0	-3.7	-4.0
Fabric	72.4	0.2	-32.8	-30.8
Garment & Shoes	41.9	0.1	11.1	23.6
Kitchen Units	414.2	1.0	6.3	5.1
Electronics	642.3	1.6	-1.6	-2.8
Paper, Paper Mills	109.5	0.3	-5.8	1.8
Others	1,088.1	2.7	3.8	0.0
<b>Non-Manufacturing</b>	<b>17,258.9</b>	42.3	3.2	2.8
Wholesale & Retail	3,759.1	9.2	2.7	0.8
Public	4.3	0.0	-20.4	0.0
Construction & Engineering	968.5	2.4	6.4	3.1
Real Estate	5,446.9	13.4	0.6	0.9
Insurance & Financing	717.8	1.8	53.1	44.5
Transportation	728.6	1.8	4.7	6.8
Hotel & Food	1,490.2	3.7	-3.6	0.7
Others	4,143.6	10.2	2.9	2.0
<b>Households</b>	<b>13,190.8</b>	32.4	5.8	3.2
<b>KRW Loans</b>	<b>40,765.5</b>	100.0	2.8	2.3

※ KSIC(Korea Standard Industry Classification) Change(July 1,2017) applied

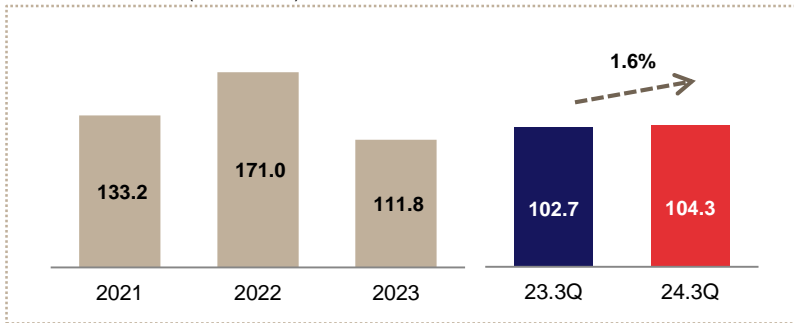
	2024.3Q					
	Steel	Construction	Automobile	Shipbuilding	Shipping	Chemical
(KRW bn, %)						
<b>Exposure</b>	3,622.3	3,575.8	2,660.9	1,566.8	255.5	822.5
<b>(% of Total Credits)</b>	3.5	3.5	2.6	1.5	0.2	0.8
<b>Collateral &amp; Provision</b>	3,658.5	2,661.8	2,128.1	1,325.6	161.8	641.2
<b>Collateral &amp; Provision Coverage</b>	101.0	74.4	80.0	84.6	63.3	78.0
<b>No# of Creditors</b>	2,639	1,656	5,309	1,174	155	660

Note 1) Exposure & Total Credits are the sum of BSB & KNB

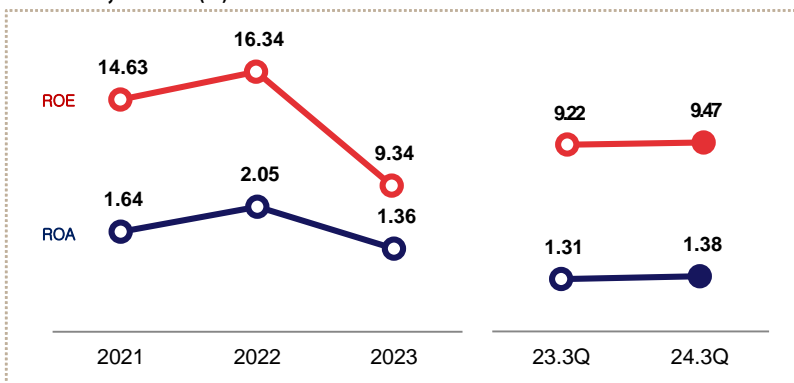
Note 2) Sectors are based on FSS Business Report

Note 3) Construction includes Real Estate PF(Ref. Collateral for Real Estate PFs are evaluated based on future cash flow that does not include land, buildings under construction etc. hence the overall low construction coverage)

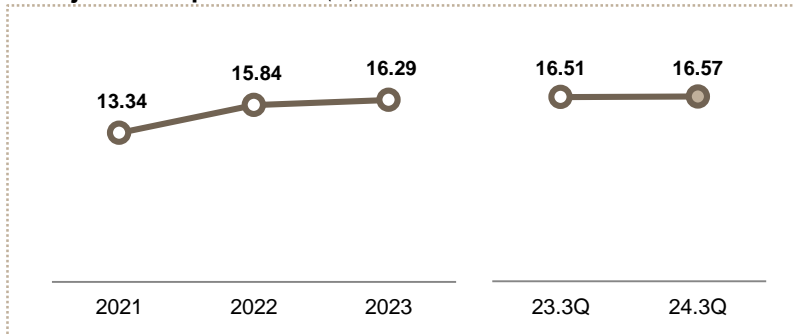
### Net Income (% , KRW bn)



### ROA, ROE (%)



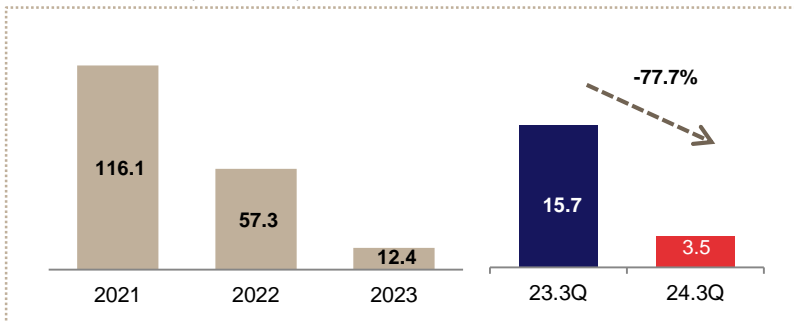
### Adjusted Capital Ratio (%)



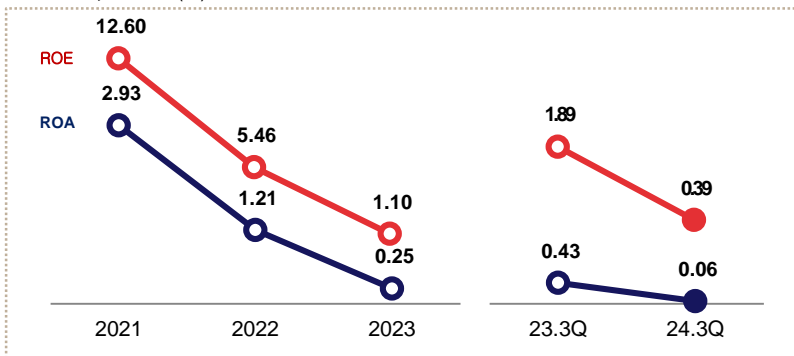
(KRW bn, %, Balance)	24.3Q (cum)	23.3Q (cum)	YoY	24.3Q	24.2Q	QoQ
Net Interest Income	237.1	247.8	-4.3	83.8	78.6	6.6
Fee Income	27.1	19.5	39.0	9.1	6.8	33.8
Others	73.8	76.9	-4.0	19.4	40.0	-51.5
SG&A(-)	80.6	76.0	6.1	27.0	25.5	5.9
Provision Expense(-)	113.5	124.1	-8.5	45.1	44.6	1.1
Non-Operating Income	-4.9	-9.1	-	-2.8	0.0	-
<b>Earnings Before Inc. Tax</b>	<b>139.0</b>	135.0	3.0	37.4	55.3	-32.4
Income Tax Expenses(-)	34.7	32.3	7.4	10.0	12.9	-22.5
<b>Net Income</b>	<b>104.3</b>	102.7	1.6	27.4	42.4	-35.4

(KRW bn, %, Balance)	24.3Q	23.4Q	YTD	24.2Q	QoQ
<b>Assets</b>	<b>9,494.8</b>	8,972.8	5.8	9,353.1	1.5
Cash and Dues	203.4	116.9	74.0	156.9	29.6
Securities	498.5	443.5	12.4	453.9	9.8
Loans	5,562.9	5,506.1	1.0	5,623.8	-1.1
Venture Capital Business	9.1	29.5	-69.2	29.4	-69.0
Durables Installment Financing Assets	467.8	439.1	6.5	452.0	3.5
Leased Assets	2,507.8	2,264.7	10.7	2,423.2	3.5
Fixed Assets	28.2	22.8	23.7	26.5	6.3
Other Assets	217.1	150.2	44.5	187.4	15.8
<b>Liability &amp; Shareholder's Equity</b>	<b>9,494.8</b>	8,972.8	5.8	9,353.1	1.5
Borrowings	7,383.6	6,993.0	5.6	7,262.3	1.7
Other Liabilities	721.9	670.7	7.6	724.8	-0.4
Shareholder's Equity	1,389.3	1,309.1	6.1	1,366.0	1.7

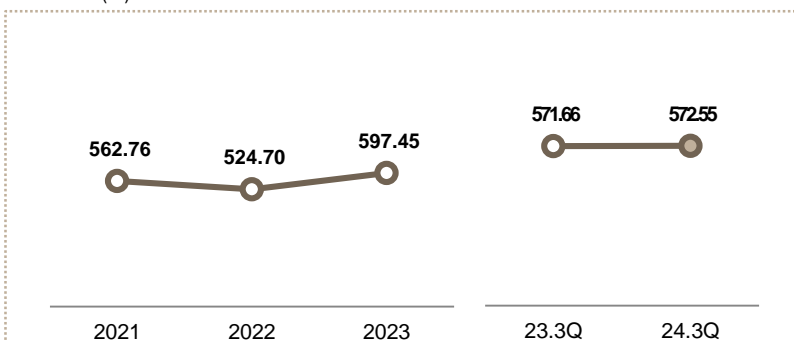
## Net Income (% , KRW bn)



## ROA, ROE (%)



## NCR (%)

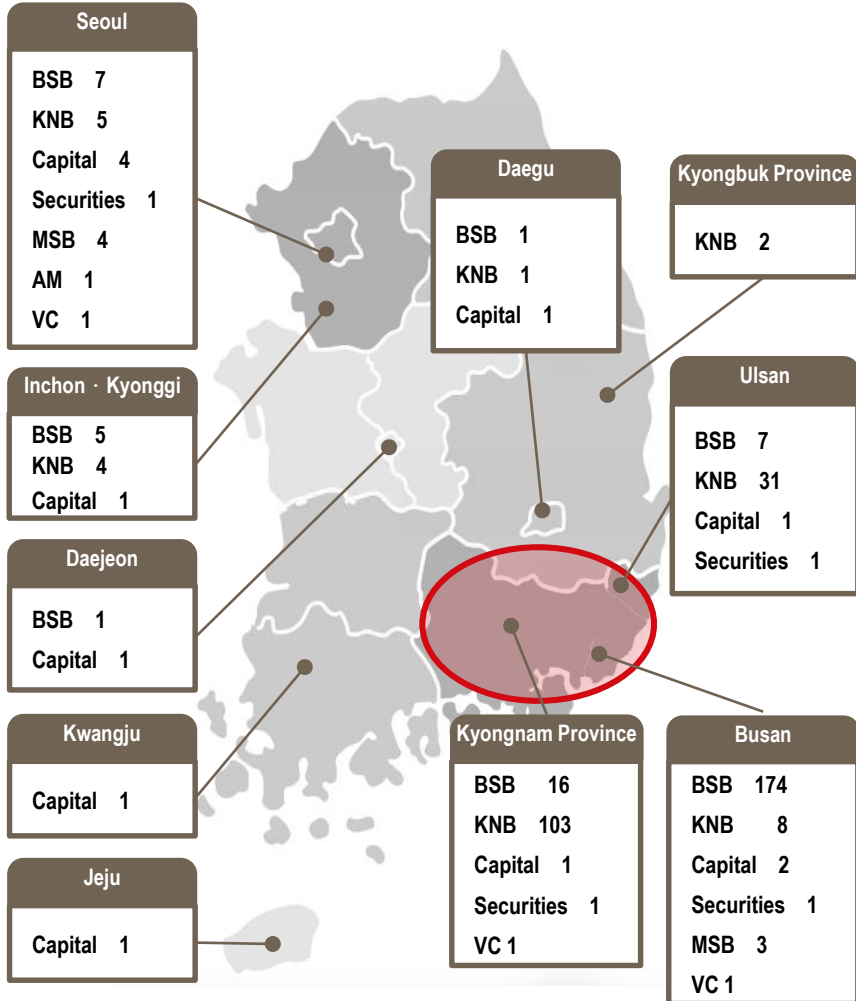


(KRW bn, %, Balance)	24.3Q (CUM.)	23.3Q (CUM.)	YoY	24.3Q	24.2Q	QoQ
Net Interest Income	62.6	56.7	10.4	23.1	21.2	9.0
Fee Income	53.2	62.3	-14.6	18.6	18.7	-0.5
Others	56.3	18.9	197.9	4.4	12.1	-63.6
SG&A(-)	64.4	72.1	-10.7	20.3	19.9	2.0
Provision Expense(-)	102.8	44.4	131.5	30.3	41.4	-26.8
Non-Operating Income	-0.5	-0.3	-	-0.4	-0.1	-
Earnings Before Income Tax	4.4	21.1	-79.1	-4.9	-9.4	-
Income Tax Expenses(-)	0.9	5.4	-83.3	-1.2	-2.0	-
Net Income	3.5	15.7	-77.7	-3.7	-7.4	-

(KRW bn, %, Balance)	24.3Q (CUM.)	23.3Q (CUM.)	YoY	24.3Q	24.2Q	QoQ
Fee Income	53.2	62.3	-14.6	18.6	18.7	-0.5
Fee Revenue	70.6	82.5	-14.4	24.5	25.7	-4.7
Underwriting	8.1	12.1	-33.1	3.0	2.4	25.0
Advisory	18.5	36.5	-49.3	4.2	9.3	-54.8
Brokerage	27.4	23.1	18.6	10.0	8.6	16.3
Others	16.6	10.8	53.7	7.3	5.4	35.2
Fee Expense	17.4	20.2	-13.9	5.9	7.0	-15.7

**Networks (as of Sep 2024) : 396 Locations**

- **BSB 213**(Qingdao/Nanjing/Ho Chi Minh Branch, Yangon/Mumbai/Hanoi Office incl.), **KNB 155**(Tashkent Office), **Capital 19**(incl. Myanmar, Cambodia, Laos leasing, LaosMFI, Kazakhstan, Kyrgyzstan), **Securities 4**, **MSB 7**, **AM 1**, **Venture Capital 3**



**Population & Major Industries (2023)**

- Southeastern Conurbation (7.5 Mn, 14.9% of Total Population), 14.3% of GRDP(2022)
- Exports : 144.4 USD bn(22.8% of Total Exports)
- Imports : 85.9 USD bn(13.4% of Total imports)

