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# 2022 Financial Results

BNK Financial Group

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## DISCLAIMER

The financial information presented herein is prepared on the basis of pre-audited financial of BNK Financial Group and is based upon the plans, strategies and expectations of the FG's management. All information described in this presentation should be treated as forward looking statements that are subject to risks and uncertainties. Actual results could vary materially from the expectations reflected in this presentation, thus the statements presented here do not purport to be a complete description of the group's operations or future developments. Readers are cautioned not to place under reliance on these statements, which speak only as of the date of this presentation BNK Financial Group does not undertake any obligation to publicly release any revisions to these statements to reflect any future events.

- KNB has been added October 10, 2014, with earnings consolidated starting from 4Q of 2014. As of June 4, 2015, KNB has become a 100% subsidiary of BNK Financial Group
- AM has been added July 28, 2015, and earnings will be consolidated starting from August 2015

## Profitability – Group Net Income

(KRW bn,%)	2022	2021	YoY	22.4Q	22.3Q	QoQ
Net Interest Income	2,923.9	2,571.8	13.7	772.5	747.1	3.4
Net Fee Income	388.8	460.4	-15.6	50.1	72.6	-31.0
Others	-81.5	72.1	Net Loss	-12.8	-28.5	-
SG&A(-)	1,521.2	1,597.6	-4.8	448.0	345.8	29.6
Provision Expense(-)	551.1	414.7	32.9	271.4	79.5	241.4
Net Income	858.4	834.2	2.9	58.5	273.2	-78.6
Net Income in Controlling Interest	810.2	791.0	2.4	47.0	258.1	-81.8

## Profitability – Group Subsidiaries Net Income

(KRW bn,%)	2022	2021	YoY	22.4Q	22.3Q	QoQ
<b>Banks(A)</b>	734.8	633.2	16.0	89.9	240.3	-62.6
BSB	455.8	402.6	13.2	65.4	144.8	-54.8
KNB	279.0	230.6	21.0	24.5	95.5	-74.3
<b>Non-Banks(B)</b>	217.3	290.5	-25.2	-3.8	56.3	Net Loss
Capital	171.0	133.2	28.4	11.4	40.9	-72.1
Securities	57.3	116.1	-50.6	-4.2	13.9	Net Loss
MSB	-3.8	21.5	Net Loss	-12.6	2.2	Net Loss
AM	-13.8	12.2	Net Loss	0.7	-2.1	Net Gain

**NI 810.2 KRW bn**

(YoY +2.4%)

- Even with mkt. volatility driven lower securities gains & increased provisions, int. income ↑ & cost control led improvements

**Core Inc. 3,312.7 KRW bn**

(YoY +9.3%)

- Int. earning asset growth, higher NIM leading interest income up by +13.7%
- Lower PF & brokerage commission led fee income down by -15.6%

**SG&A 1,521.2 KRW bn**

(YoY -4.8%)

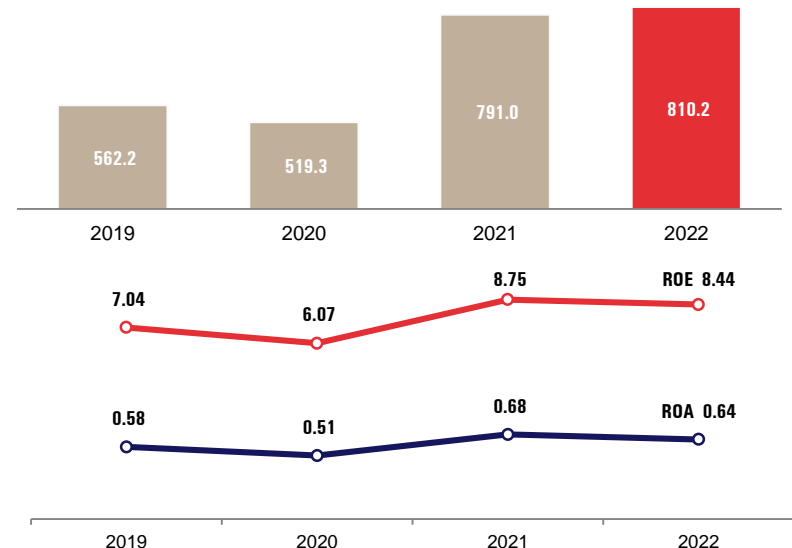
- Stable cost control for banks incl. ERP ↓, lower Securities bonuses overall enabling decrease by -4.8%

**Prov. Exp. 551.1 KRW bn**

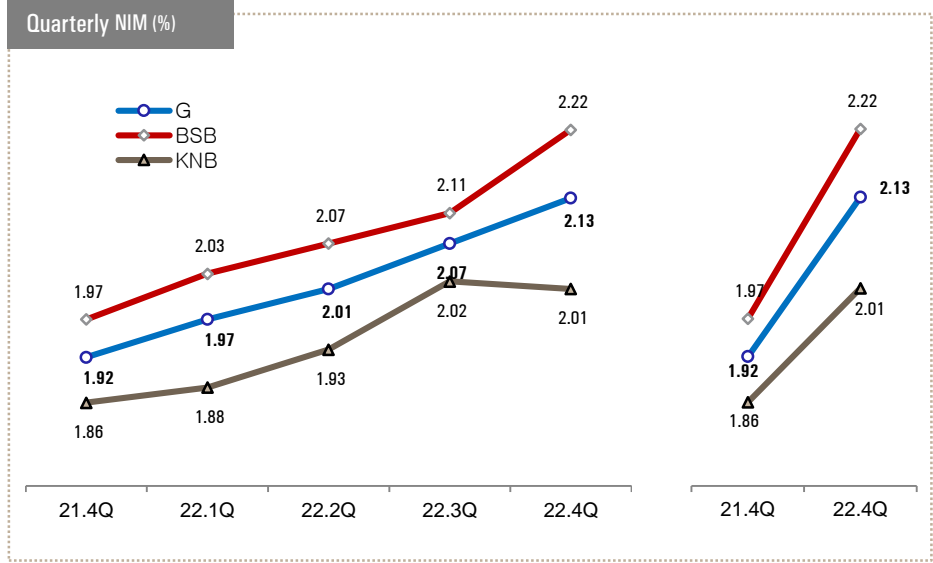
(YoY +32.9%)

- Strict AQ control, additional PF prov. leading prov. exp. by 32.9%
- Covid19 : FY 138.9 KRW bn Add. Real Estate PF Prov.(4Q): 80.2 KRW bn

## Profitability – Group Net Income(KRW bn), Group ROA/ROE(%)



## Profitability, Growth – Quarterly NIM, Total Assets, Banks KRW Loans



**NIM 2.13%**  
(QoQ +6bps)

- Rate hike-linked NIS improvements, loan repricing driving NIM up
- BSB 2.22%(+11bps), KNB 2.01%(-1bps)

**KRW Loans 92.3 KRW tn**  
(YTD +7.2%, Banks Tot.)

- Non-manufacturing led Corps growth
- \*BSB 9.1% (Corps. 10.2%, House 6.8%)
- KNB 4.5% (Corps. 7.4%, House -0.3%)

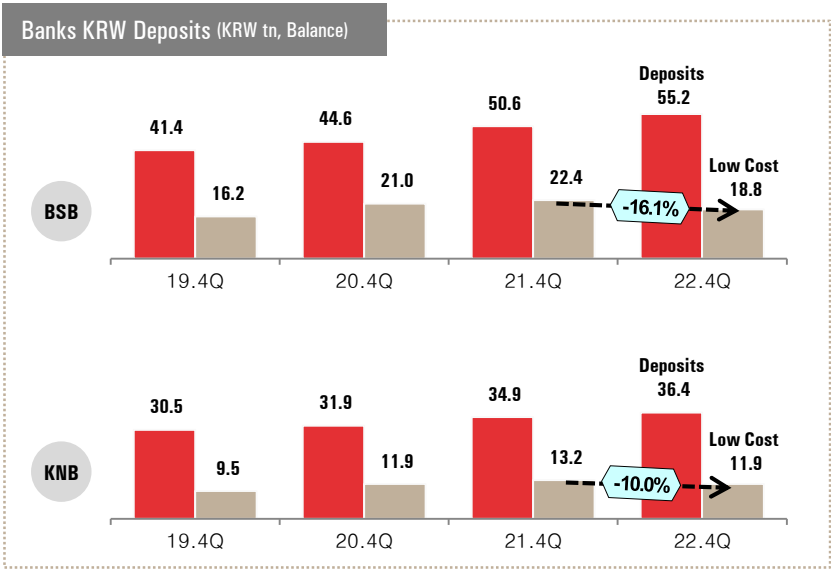
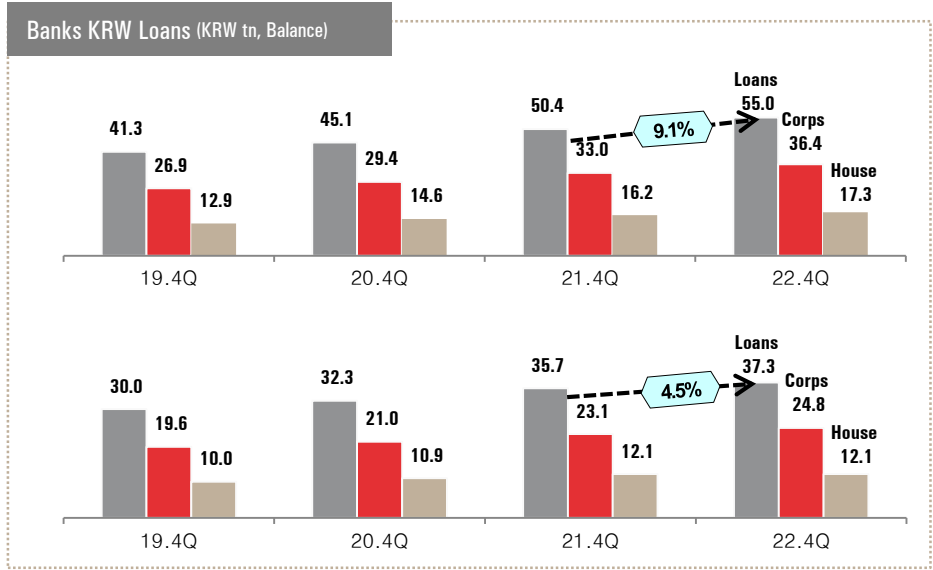
**KRW Deposits 91.5 KRW tn**  
(YTD +7.1%, Banks Tot.)

- Deposits matched with loan growth
- Cont. focus to improve quality of funding

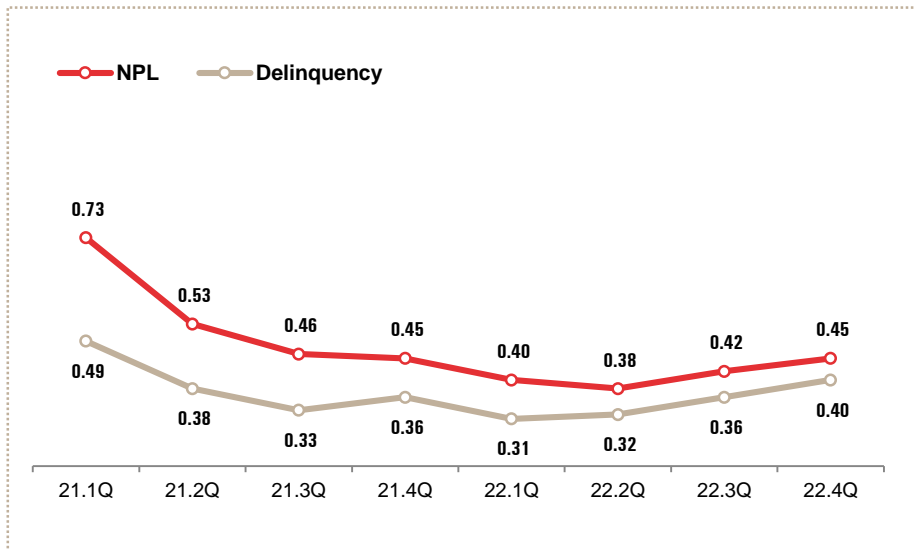
**L-C Deposits 30.6 KRW tn**  
(YoY -13.8%, Banks Tot.)

- Rising rates leading growth in time deposits

T. Deposits	21.12	22.12	Change
BSB	11.6 KRW tn	16.1 KRW tn	+4.5 KRW tn
KNB	9.6 KRW tn	10.8 KRW tn	+1.2 KRW tn



## Asset Quality, Capital Adequacy – NPL & Delinquency Ratio, Group Capital Adequacy



### NPL Ratio 0.45%

(YoY -)

- AQ control, NPL Sales & Write-offs enabling stable ratios
- BSB 0.29% (-5bps), KNB 0.39% (-22bps)

### Del. Ratio 0.40%

(YTD +4bps)

- Though banks maintained sound ratios, del. in non-banks led slight increase
- BSB 0.26% (+2bps), KNB 0.30% (-13bps)

### C.C. 0.52%

(YTD +10bps)

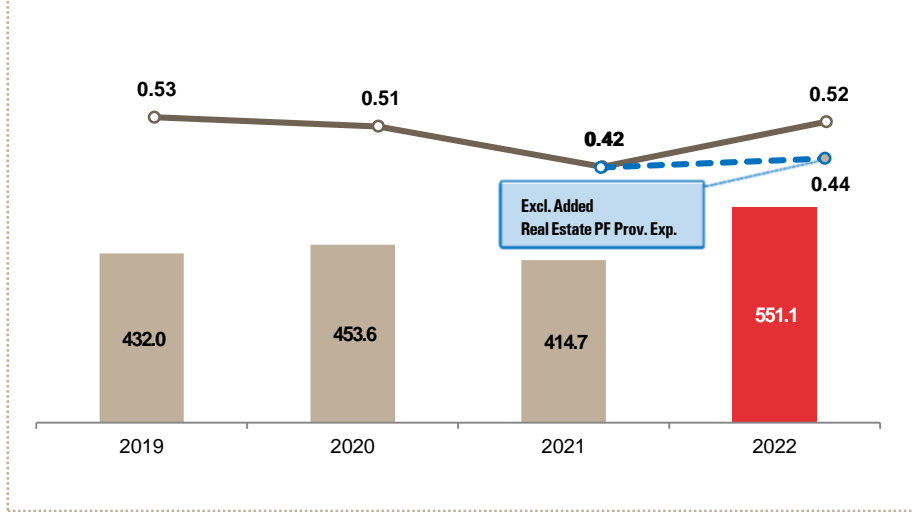
- Preemptive Covid & add. Real Estate PF prov. led yearly increase
- C.C. 0.44% (excl. Add. Real Estate PF prov.)

### CET1 Ratio 11.21%

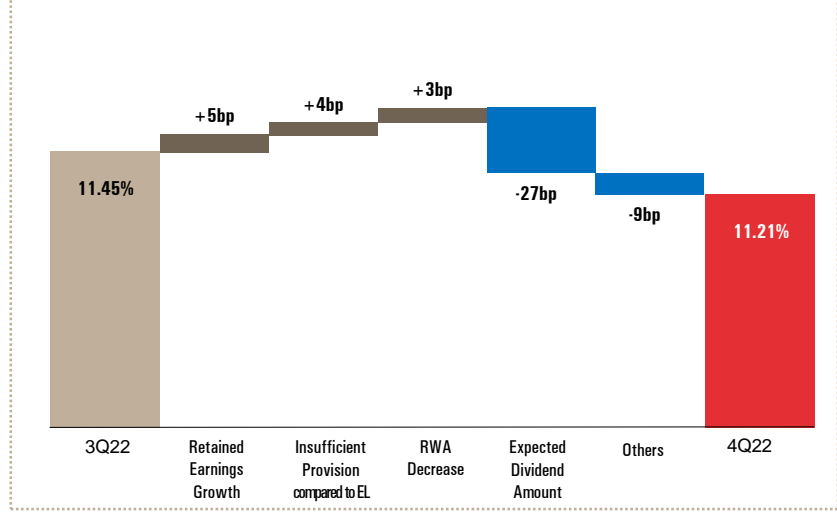
(YTD +19bps)

- RWA control, earnings growth leading improvements
- 2 consecutive quarters of RWA decrease

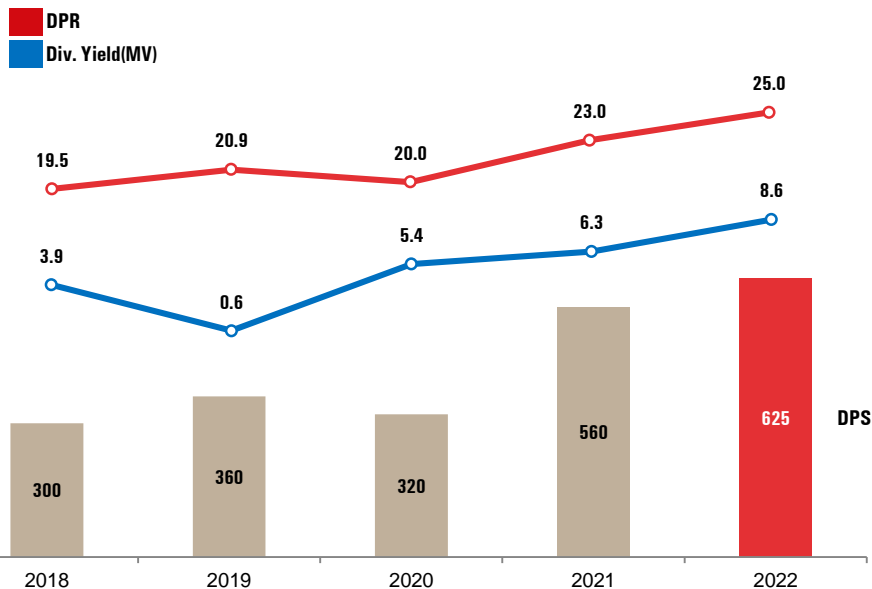
## Group Provision Expense(KRW bn, Credit Cost(%))



## Quarterly CET1 Ratio Movement



DPR(%), Div. Yield(MV)(%), DPS(Won)



(KRW bn, %, Won)	2022	2021	2020	2019	2018
Net Income	810.2	791.0	519.3	562.2	502.1
Tot. Payout	202.8	181.7	103.8	114.1	97.8
DPR	25.0	23.0	20.0	20.9	19.5
DPS	625	560	320	360	300
Dividend Yield(MV)	8.6	6.3	5.4	4.6	3.9

## Total Shareholder Return **27.0%**

- DPS 625 Won (YoY +65 Won), DPR 25.0% (YoY +2.0%p), 2%(≒16.0 KRW bn) of 2023 FY Net Income will be used for share buyback  
- Including Share Buyback, Total Shareholder Return → 27.0%
- Mid-to-long term dividend policy, focused on shareholder value enhancement, will be established and announced during 1Q Earnings and will there on out be included in the Business Reports(incl. in Quarterly & 1H)
- Shareholder return policies will be established based on the company's sustainable management & shareholder value enhancement in mind, and with CET1 consideration, dividend & share buyback/cancellation of shares that can eventually take shareholder return up to 50%(max)

## ESG Strategic Direction & Target

### Social Value Creation through realization of Sustainable Finance

**Partnered Growth**  
(Environment)

Resolve issues within  
Community & Environment  
for Sustainable Growth

**Trustworthy Growth**  
(Social)

Customer-focused  
management increasing  
Financial Consumer trust

**Responsible Growth**  
(Governance)

Establish Sustainable  
Management Governance

## Corporate Sustainability Management(ESG)

- 2021.03 ○ Establish ESG Committee under BOD
- 2021.05 ○ Join the CDP(Carbon Disclosure Project) & announce support for TCFD(Task Force on Climate Related Financial Disclosures)
- 2021.06 ○ Announce ESG Management
- 2022.03 ○ Join PCA(Partnership for Accounting), SBTi(Science Based Targets Initiative) & UN PRB
- 2022.07 ○ Announce Group's Carbon Neutral Targets & Plans
- 2022.11 ○ Korea Institute of Corp. Gov. & Sustainability(KCGS) Evaluation "A"

## ESG Highlights

- Financial Aid Project
  - BSB, KNB, Capital, and MSB will support up to 14.7 KRW tn financially within 3 years
- Group Carbon Neutral Target & Plans
  - Internal Carbon Outflow (Scope 1 & 2) : Carbon Neutral by 2045
  - Asset Portfolio Carbon Outflow (Scope 3) : Carbon Neutral by 2050
- ESG Certifications
  - BSB IOS50001 certified by EnMS
  - BSB IOS50001 certified by KOSHA-MS

**Stage 1**  
2020

Establish ESG Strategy  
Systems

**Stage 2**  
2022

Advanced ESG Strategy  
Systems

**Stage 3**  
2025

Completion of Sustainable  
Finance

## 4 Major Digital Strategies

### 1 Diversification based on Digital Experience

- Fully Digitized Retail Finance Products
- New Customer Touchpoint Diversification incl. Digital Desks

### 2 Strengthening Data Competency

- Establish Group Big Data & A.I. Platform
- Data-based Marketing Campaign System Management

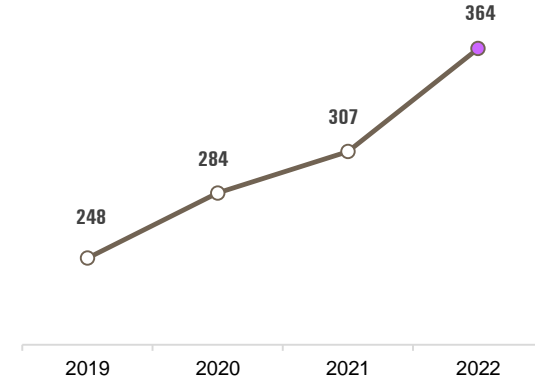
### 3 Changes in Process for Timeliness in Market Response

- Digitization of OTC channels changing customer touchpoints
- Back Office Process Digitization lowering costs

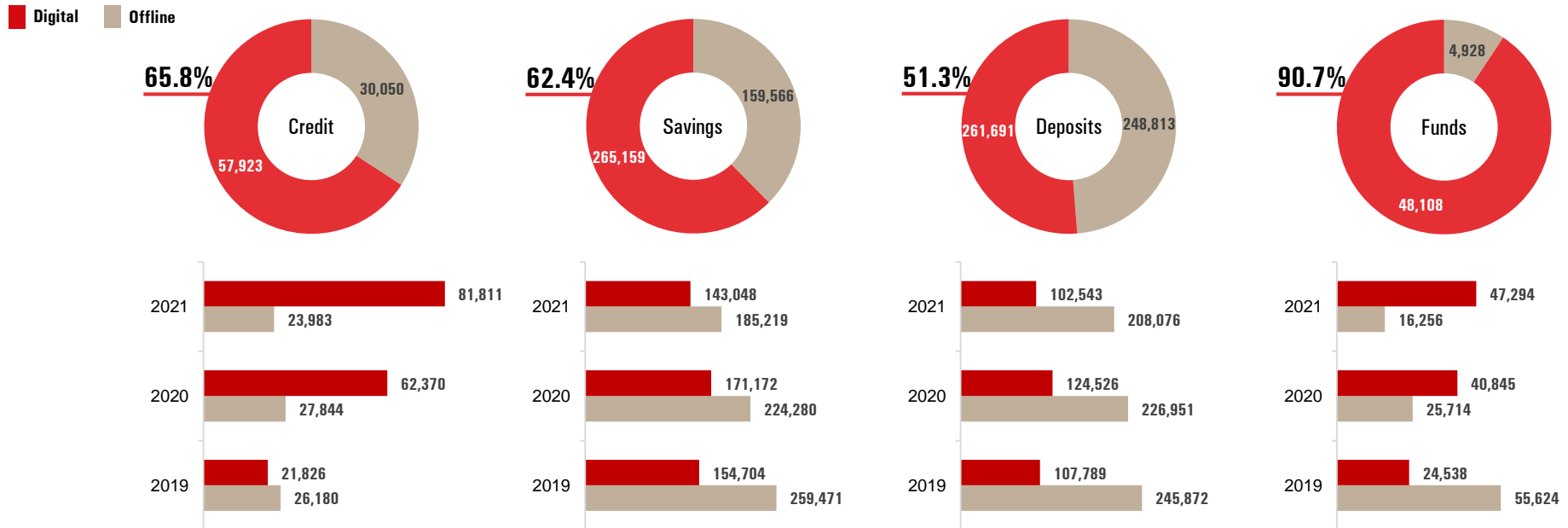
### 4 Optimization by Organization, Personnel Competency

- DT Cultivation & DT Corporate Culture Strengthening
- Expansion of Agile Corporate Culture

## Digital Channel Mobile Subscribers (Ten Thousand)



## 2022 Main Digital Product Sales (No# of Accounts)





(% , KRW bn, Accumulated)

**BNKFG**

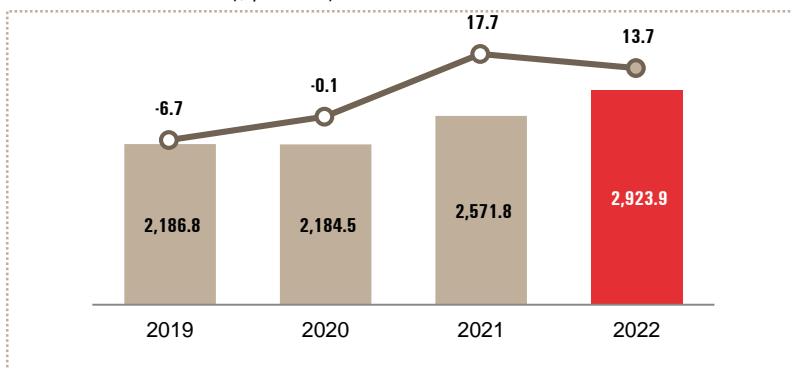
Est : 2011.03.15 / Tot. Assets: 159,885.7  
 NI : 810.2 / Employees : 7,862

BSB	KNB	Capital	Securities	MSB	AM	VC	Credit Info.	System
Est : 1967.10.10 Branches : 216 Employees : 3,485	Est : 1970.05.22 Add : 2014.10.10 Branches : 127 Employees : 2,665	Est : 2010.07.15 Branches : 15 Employees : 492	Est : 1997.06.02 [Sec. Add : 2009.11] Branches : 4 Employees : 376	Est : 2011.12.13 Branches : 8 Employees : 154	Est : 2008.07.15 Add : 2015.07.28 Employees : 83	Est : 2009.03.24 Add : 2019.11.05 Employees : 25	Est : 2003.06.17 Indus. : Collection Employees : 148	Est : 2011.05.20 Indus. : IT Employees : 304
Share's Owned	Share's Owned	Share's Owned	Share's Owned	Share's Owned	Share's Owned	Share's Owned	Share's Owned	Share's Owned
<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>
Tot. Assets	Tot. Assets	Tot. Assets	Tot. Assets	Tot. Assets	Tot. AUM	Tot. Assets	Tot. Assets	Tot. Assets
<b>87,104.2</b>	<b>57,943.4</b>	<b>8,605.2</b>	<b>3,914.3</b>	<b>1,704.2</b>	<b>14,257.5</b>	<b>25.5</b>	<b>32.4</b>	<b>54.6</b>
Net Income	Net Income	Net Income	Net Income	Net Income	Net Income	Net Income	Net Income	Net Income
<b>455.8</b>	<b>279.0</b>	<b>171.0</b>	<b>57.3</b>	<b>-3.8</b>	<b>-13.8</b>	<b>1.1</b>	<b>2.4</b>	<b>3.1</b>

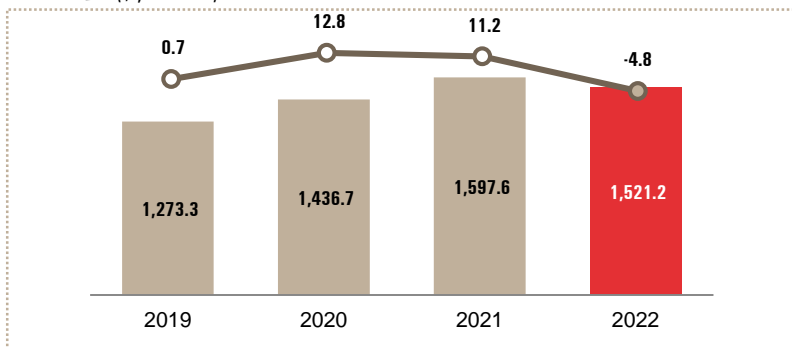
**Affiliates**

Cambodia	Myanmar	Laos PDR	Kazakhstan	Kyrgyzstan
Est : 2014.03.07 Employees : 377 Share's Owned : 100% Tot. Assets : 119.5 KRW bn 2015.06 Start	Est : 2014.03.21 Employees : 582 Share's Owned : 99.9% Tot. Assets : 44.1 KRW bn 2014.12 Start	Est : 2015.04.24 Employees : 69 Share's Owned : 97% Tot. Assets : 42.7 KRW bn 2015.07 Start	Est : 2018.06.01 Employees : 60 Share's Owned : 100% Tot. Assets : 49.3 KRW bn 2018.11 Start	Est : 2022.09.16 Employees : 13 Share's Owned : 100% Tot. Assets : 6.0 KRW bn 2022.12 Start

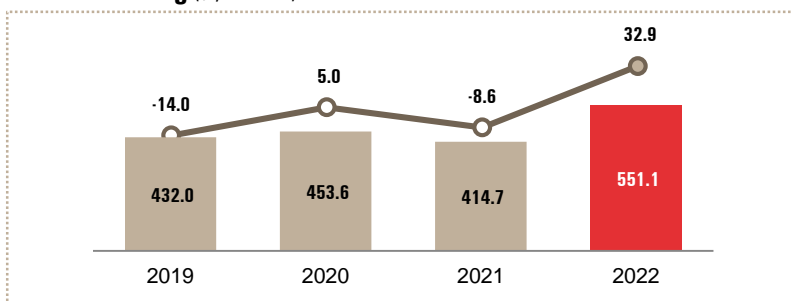
## Interest Income (% , KRW bn)



## SG&A (% , KRW bn)

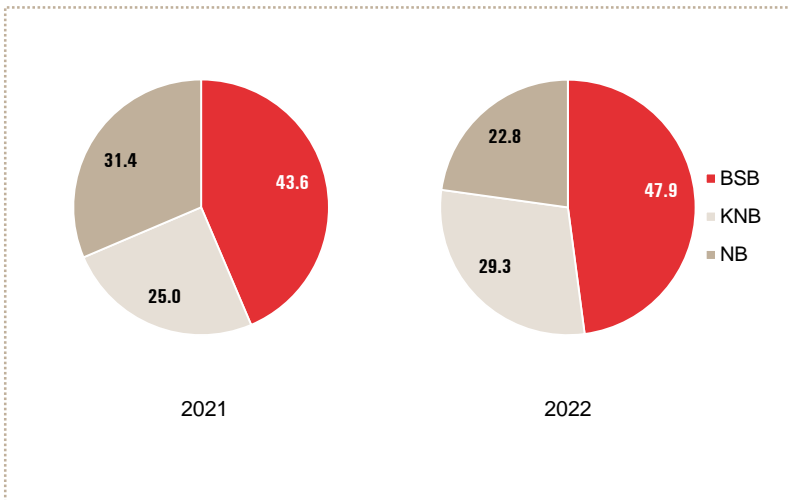


## Provisioning (% , KRW bn)

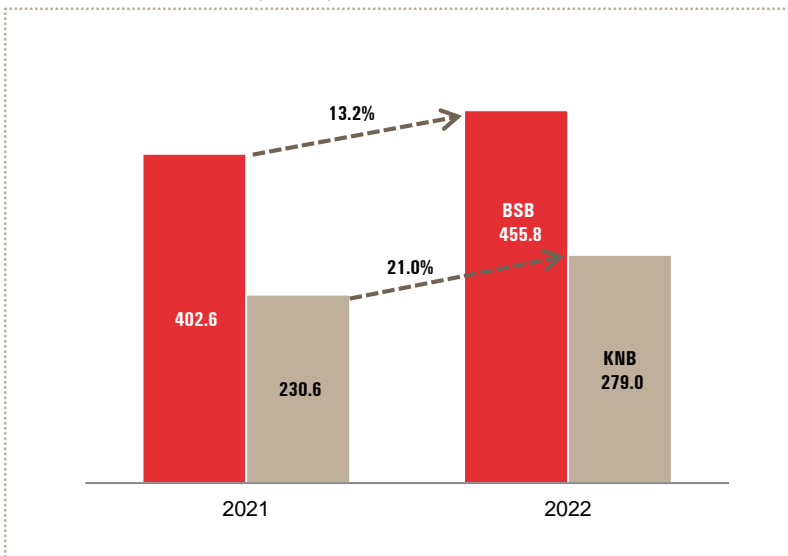


(KRW bn,%)	2022	2021	YoY	22.4Q	22.3Q	QoQ
Net Interest Income	2,923.9	2,571.8	13.7	772.5	747.1	3.4
Net Fee Income	388.8	460.4	-15.6	50.1	72.6	-31.0
Others	-81.5	72.1	Net Loss	-12.8	-28.5	-
SG&A(-)	1,521.2	1,597.6	-4.8	448.0	345.8	29.6
Provision Expense(-)	551.1	414.7	32.9	271.4	79.5	241.4
Non-Operating Income	-0.2	31.2	Net Loss	-9.8	5.8	Net Loss
Earnings Before Income Tax	1,158.7	1,123.2	3.2	80.6	371.7	-78.3
Income Tax Expense(-)	300.3	289.0	3.9	22.1	98.5	-77.6
Net Income(A)	858.4	834.2	2.9	58.5	273.2	-78.6
Net Income in Non-Controlling Interest(B)	48.2	43.2	11.6	11.5	15.1	-23.8
Net Income in Controlling Interest(C) (C) = (A) - (B)	810.2	791.0	2.4	47.0	258.1	-81.8

## ☐ Banks & Non-Bank Net Income Portion (%)

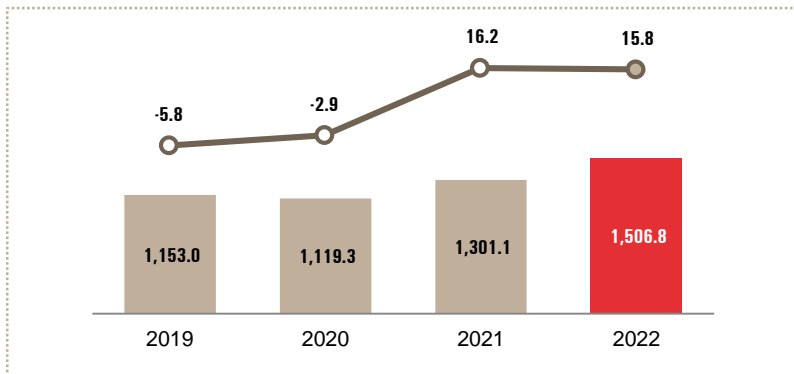


## ☐ Banks Net Income (KRW bn)

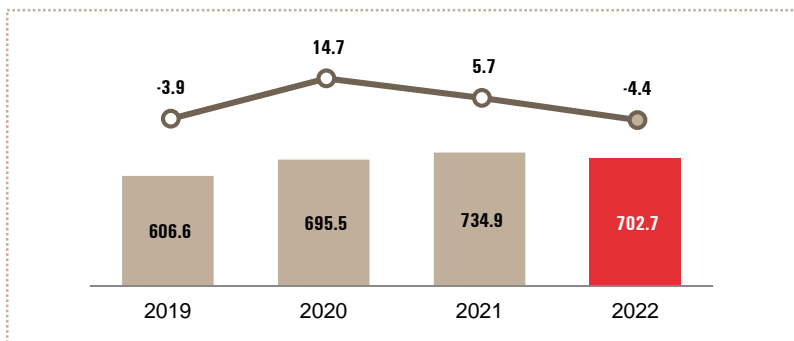


(KRW bn,%)	2022	2021	YoY	22.4Q	22.3Q	QoQ
<b>Bank(A)</b>	<b>734.8</b>	633.2	16.0	89.9	240.3	-62.6
BSB	<b>455.8</b>	402.6	13.2	65.4	144.8	-54.8
KNB	<b>279.0</b>	230.6	21.0	24.5	95.5	-74.3
<b>Non-Bank(B)</b>	<b>217.3</b>	290.5	-25.2	-3.8	56.3	Net Loss
Capital	<b>171.0</b>	133.2	28.4	11.4	40.9	-72.1
Securities	<b>57.3</b>	116.1	-50.6	-4.2	13.9	Net Loss
MSB	<b>-3.8</b>	21.5	Net Loss	-12.6	2.2	Net Loss
AM	<b>-13.8</b>	12.2	Net Loss	0.7	-2.1	Net Gain
Venture Capital	<b>1.1</b>	3.4	-67.6	0.1	-	-
Credit Info	<b>2.4</b>	2.0	20.0	0.6	0.6	0.0
System	<b>3.1</b>	2.1	47.6	0.2	0.8	-75.0
<b>Financial Group &amp; Unconsolidated Portion(C)</b>	<b>-93.7</b>	-89.5	-	-27.6	-23.4	-
<b>Net Income in Non-Controlling Interest(D)</b>	<b>48.2</b>	43.2	11.6	11.5	15.1	-23.8
<b>Net Income in Controlling Interest(E) (E=A+B+C-D)</b>	<b>810.2</b>	791.0	2.4	47.0	258.1	-81.8

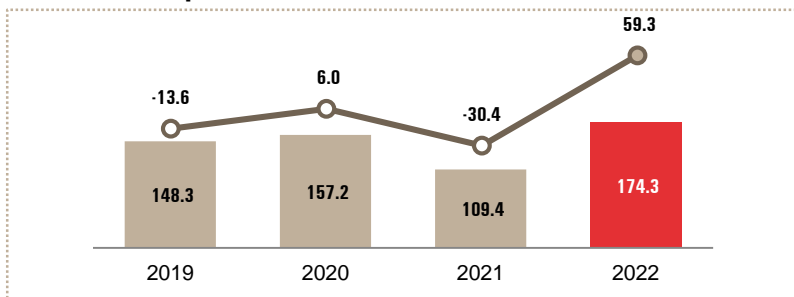
## Interest Income (% , KRW bn)



## SG&A (% , KRW bn)

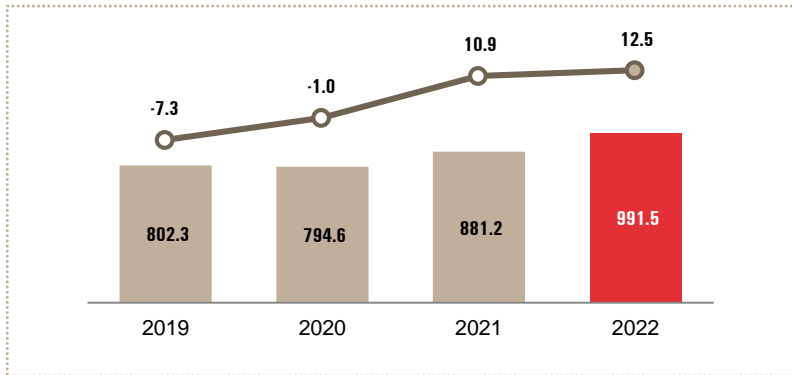


## Provision Expense (% , KRW bn)

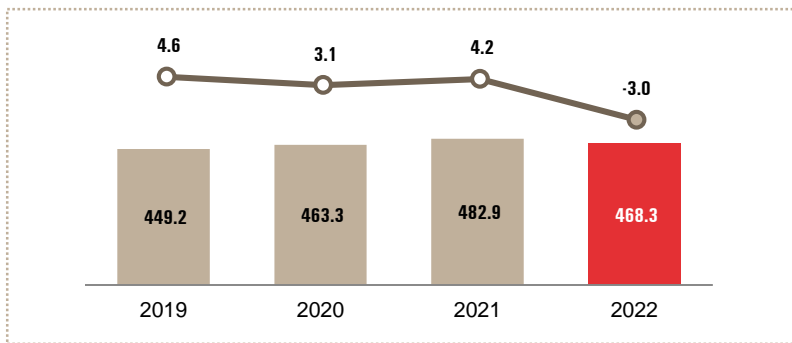


(KRW bn, %)	2022	2021	YoY	22.4Q	22.3Q	QoQ
Net Interest Income	1,506.8	1,301.1	15.8	407.8	387.3	5.3
Net Fee Income	78.7	126.9	-38.0	14.9	8.9	67.4
Fees from Trust Account	14.5	21.1	-31.3	3.4	3.5	-2.9
Others	-121.8	-71.6	-	-29.7	-29.1	-
SG&A(-)	702.7	734.9	-4.4	221.9	153.7	44.4
Provision Expense(-)	174.3	109.4	59.3	85.3	23.7	259.9
Net Operating Income	601.2	533.2	12.8	89.2	193.2	-53.8
Non-Operating Income	0.9	-0.1	Net Gain	-2.4	0.5	Net Loss
Earnings Before Income Taxes	602.1	533.1	12.9	86.8	193.7	-55.2
Income Tax Expenses(-)	146.3	130.5	12.1	21.4	48.9	-56.2
Net Income	455.8	402.6	13.2	65.4	144.8	-54.8

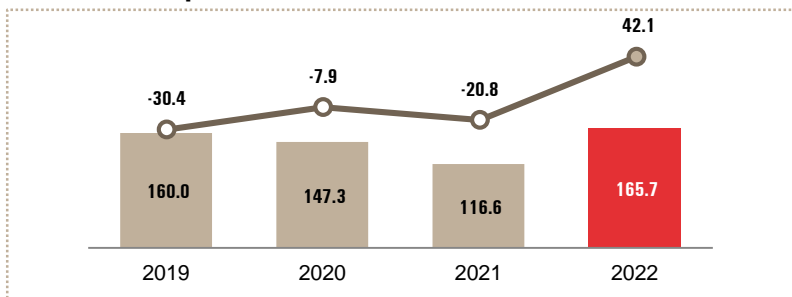
## Interest Income (% , KRW bn)



## SG&A (% , KRW bn)

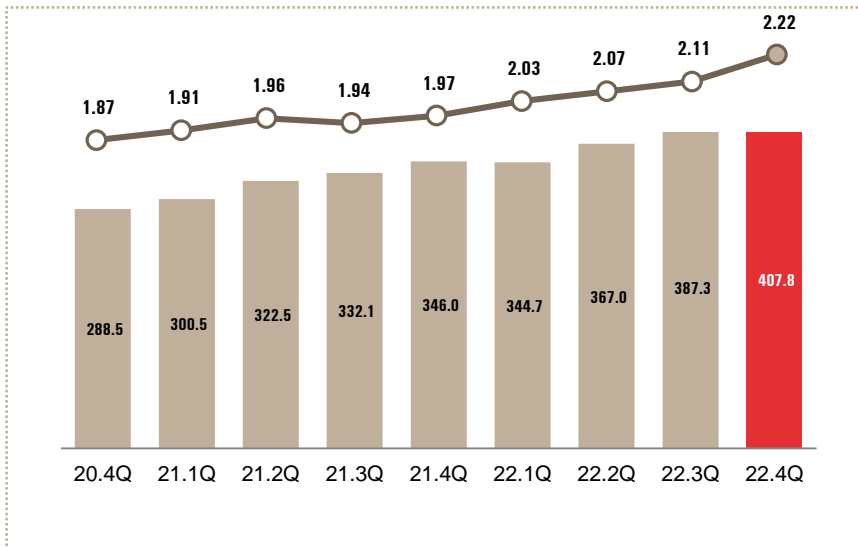


## Provision Expense (% , KRW bn)

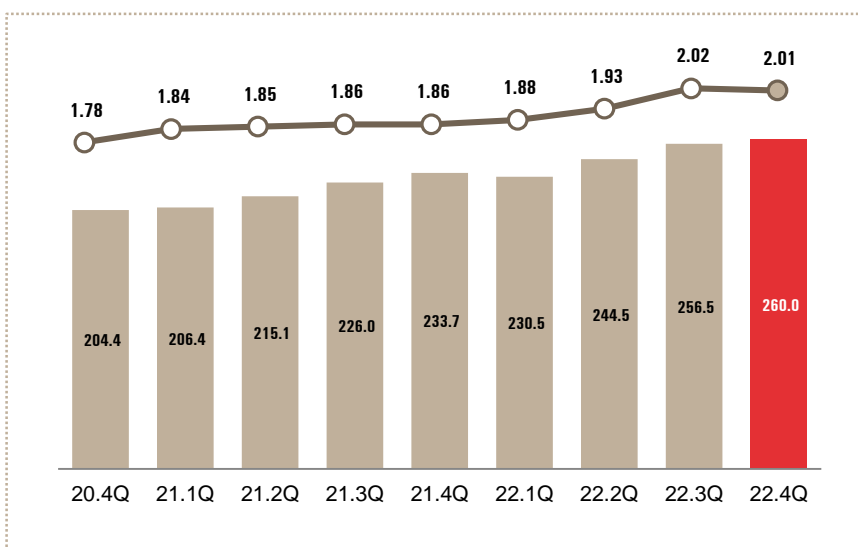


(KRW bn, %)	2022	2021	YoY	22.4Q	22.3Q	QoQ
Net Interest Income	991.5	881.2	12.5	260.0	256.5	1.4
Net Fee Income	54.1	73.0	-25.9	6.1	10.5	-41.9
Fees from Trust Account	9.0	8.3	8.4	2.0	2.1	-4.8
Others	-49.0	-47.4	-	-17.7	-22.3	-
SG&A(-)	468.3	482.9	-3.0	138.3	107.3	28.9
Provision Expense(-)	165.7	116.6	42.1	77.1	15.6	394.2
Net Operating Income	371.6	315.6	17.7	35.0	123.9	-71.8
Non-Operating Income	-7.9	-12.3	-	-5.4	1.6	Net Loss
Earnings Before Income Taxes	363.7	303.3	19.9	29.6	125.5	-76.4
Income Tax Expenses(-)	84.7	72.7	16.5	5.1	30.0	-83.0
Net Income	279.0	230.6	21.0	24.5	95.5	-74.3

BSB Quarterly Interest Income & NIM (% , KRW bn)



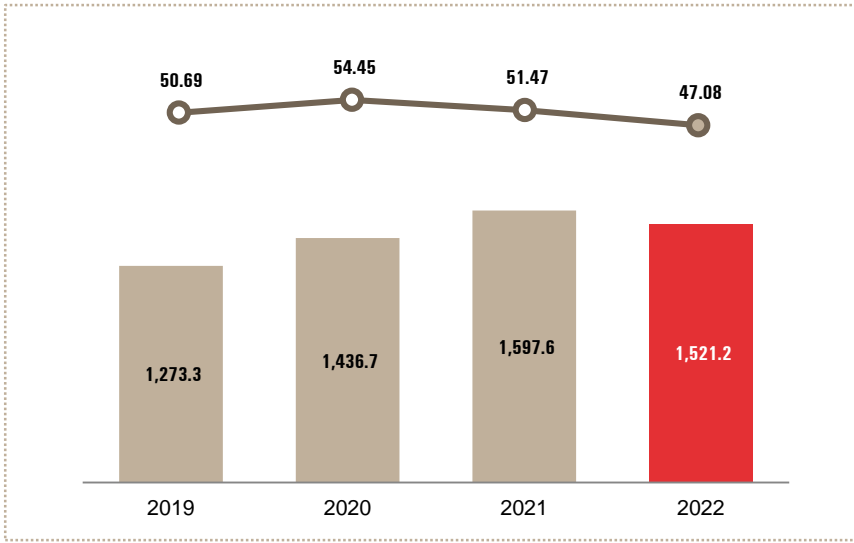
KNB Quarterly Interest Income & NIM (% , KRW bn)



(%, KRW tn)	22.4Q	22.3Q	22.2Q	22.1Q	21.4Q
<b>Quarterly NIM</b>	<b>2.22</b>	2.11	2.07	2.03	1.97
<b>Quarterly NIS</b>	<b>2.56</b>	2.38	2.30	2.27	2.19
Interest Rate on KRW Loans	<b>4.73</b>	3.95	3.43	3.33	3.06
Interest Rate paid on KRW Deposits	<b>2.17</b>	1.57	1.13	1.06	0.87
Average Interest Earning Assets	<b>66.0</b>	64.6	61.7	60.9	61.2
<b>Accumulated NIM</b>	<b>2.11</b>	2.07	2.05	2.03	1.95

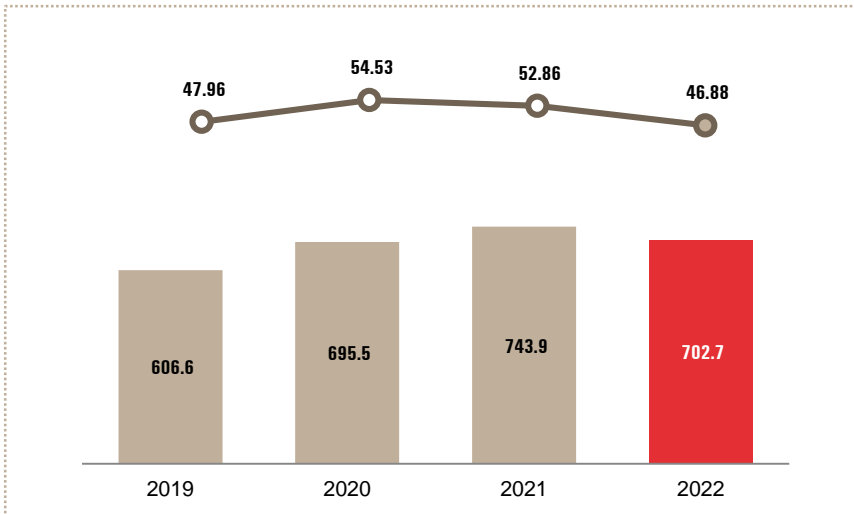
(%, KRW tn)	22.4Q	22.3Q	22.2Q	22.1Q	21.4Q
<b>Quarterly NIM</b>	<b>2.01</b>	2.02	1.93	1.88	1.86
<b>Quarterly NIS</b>	<b>2.29</b>	2.28	2.17	2.11	2.08
Interest Rate on KRW Loans	<b>4.55</b>	3.89	3.48	3.26	3.03
Interest Rate paid on KRW Deposits	<b>2.26</b>	1.61	1.31	1.15	0.95
Average Interest Earning Assets	<b>44.9</b>	43.9	43.8	43.1	42.9
<b>Accumulated NIM</b>	<b>1.96</b>	1.95	1.91	1.88	1.85

## Group SG&A & CIR (% , KRW bn)

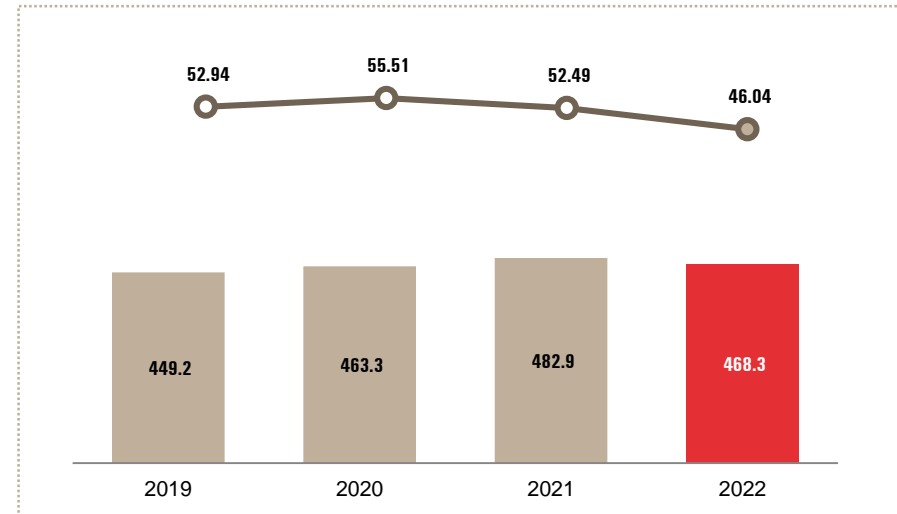


(KRW bn,%)	2022	2021	YoY	22.4Q	22.3Q	QoQ
<b>SG&amp;A</b>	<b>1,521.2</b>	1,597.6	-4.8	448.0	345.8	29.6
<b>CIR</b>	<b>47.08</b>	51.47	-4.39	55.32	43.71	11.61

## BSB SG&A & CIR (% , KRW bn)

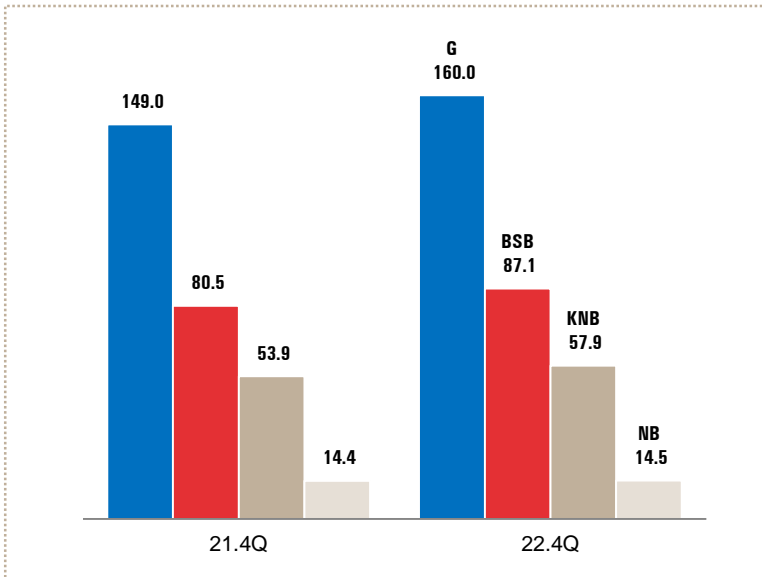


## KNB SG&A & CIR (% , KRW bn)

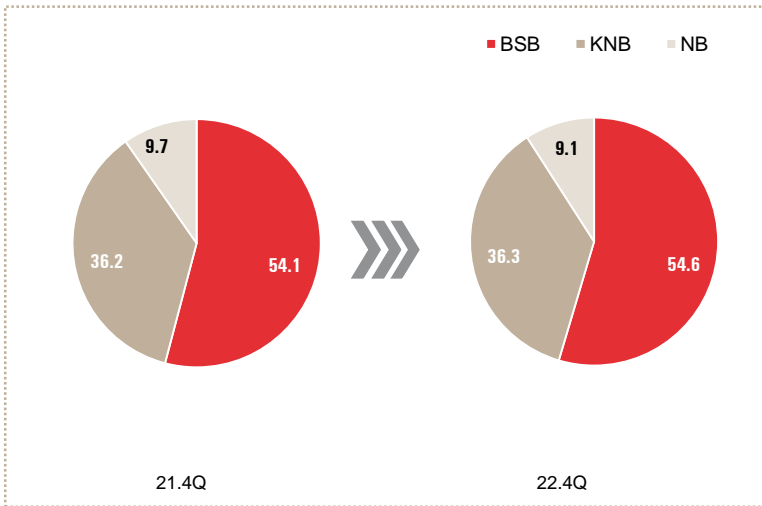


Note) Bank's CIR, non-consolidated

## ☐ Total Assets (KRW tn)



## ☐ Banks & Non-Banks Portion (%)

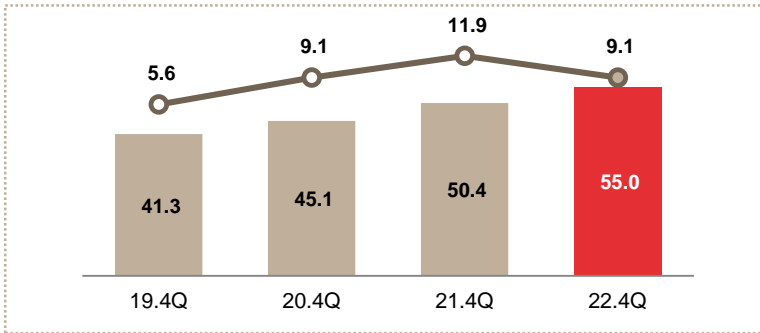


## ☐ Group Total Assets

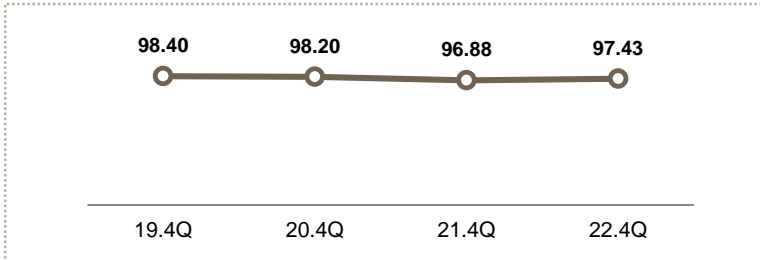
(KRW bn, %)	22.4Q	21.4Q	YTD	22.3Q	QoQ
<b>Bank</b>	<b>145,047.6</b>	134,439.5	7.9	144,062.8	0.7
BSB	<b>87,104.2</b>	80,492.3	8.2	86,738.5	0.4
KNB	<b>57,943.4</b>	53,947.2	7.4	57,324.3	1.1
<b>Non-Bank</b>	<b>14,544.3</b>	14,395.9	1.0	15,698.0	-7.3
Capital	<b>8,605.2</b>	8,444.5	1.9	9,060.5	-5.0
Securities	<b>3,914.3</b>	3,996.0	-2.0	4,669.1	-16.2
MSB	<b>1704.2</b>	1,662.3	2.5	1,671.9	1.9
Asset Mgt.	<b>208.1</b>	189.6	9.8	187.2	11.2
Venture Capital	<b>25.5</b>	53.4	-52.2	54.6	-53.3
Credit Info	<b>32.4</b>	22.4	44.6	24.3	33.3
System	<b>54.6</b>	27.7	97.1	30.4	79.6
<b>Financial Group &amp; Unconsolidated Portion</b>	<b>293.8</b>	184.6	59.2	189.0	55.4
<b>Group Total Assets</b>	<b>159,885.7</b>	149,020.0	7.3	159,949.8	-0.04



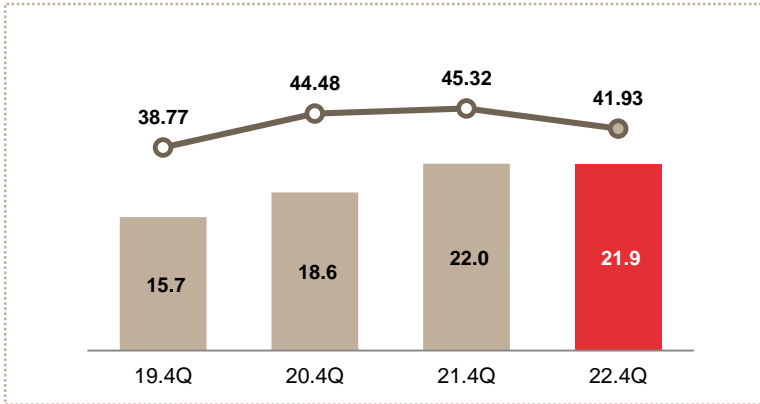
## KRW Loans (% , KRW tn)



## LDR (%)



## Low Cost Deposits & Ratio (% , KRW tn)

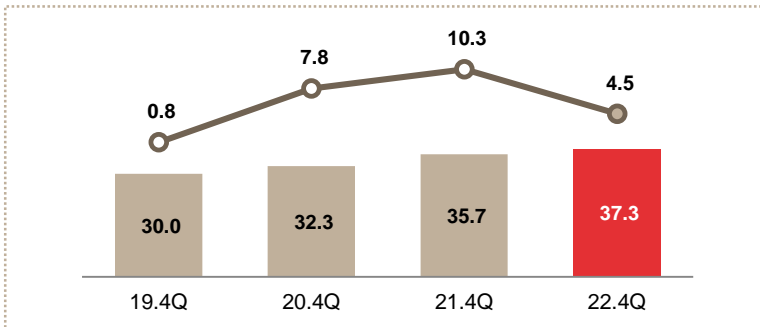


(KRW bn, %, Balance)	22.4Q	21.4Q	YTD	22.3Q	QoQ
<b>KRW Loans<sup>1)</sup></b>	<b>55,014.2</b>	50,404.2	9.1	53,874.7	2.1
Corporate	36,353.3	32,988.1	10.2	36,150.1	0.6
SME	33,739.3	30,617.0	10.2	33,604.1	0.4
(SOHO) <sup>2)</sup>	16,328.9	15,276.4	6.9	16,449.7	-0.7
Large Corps.	2,614.0	2,371.1	10.2	2,546.0	2.7
Household	17,325.3	16,221.7	6.8	16,495.8	5.0
Mortgage	12,870.9	11,556.5	11.4	12,094.1	6.4
Public	1,335.6	1,194.4	11.8	1,228.8	8.7
<b>Foreign Currency Loans<sup>1)</sup></b>	<b>769.1</b>	698.7	10.1	853.7	-9.9
<b>KRW Deposits<sup>1)</sup></b>	<b>55,164.6</b>	50,577.4	9.1	53,392.7	3.3
Low Cost Deposits	18,772.6	22,364.1	-16.1	21,743.1	-13.7
Core Deposits	15,743.4	18,374.1	-14.3	17,669.6	-10.9
MMDA	3,029.2	3,990.0	-24.1	4,073.5	-25.6

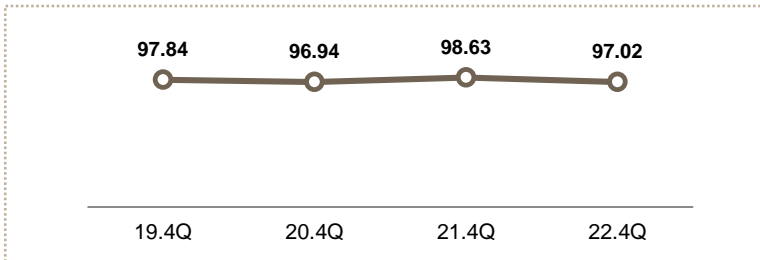
(KRW bn, %, %p, Average Balance)	22.3Q	21.4Q	YTD	22.3Q	QoQ
<b>Low-Cost Deposits(A)</b>	<b>21,904.9</b>	21,963.0	-0.3	22,436.1	-2.4
Core Deposits <sup>2)</sup>	18,213.1	18,826.8	-3.3	18,720.8	-2.7
MMDA	3,691.8	3,136.2	17.7	3,715.3	-0.6
KRW Deposits(B)	52,241.4	48,457.9	7.8	51,647.3	1.2
A / B	41.93	45.32	-3.39	43.44	-1.51

1) Unconsolidated FS, 2) SOHO(≤3 KRW bn), 3) Core Deposits : Demand + Savings(Ex. MMDA)

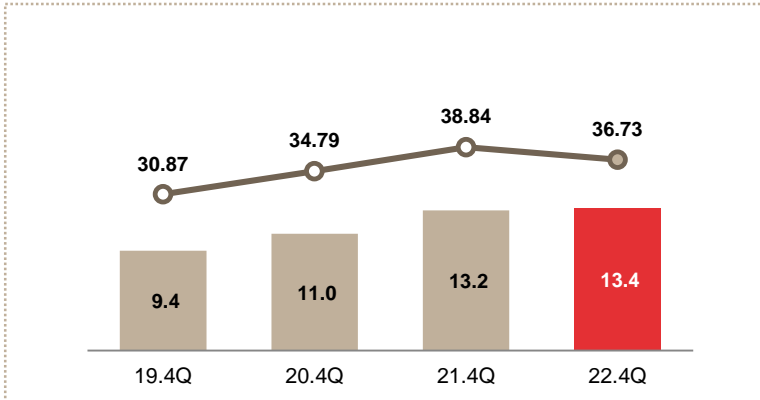
## ▣ KRW Loans (% , KRW tn)



## ▣ LDR (%)



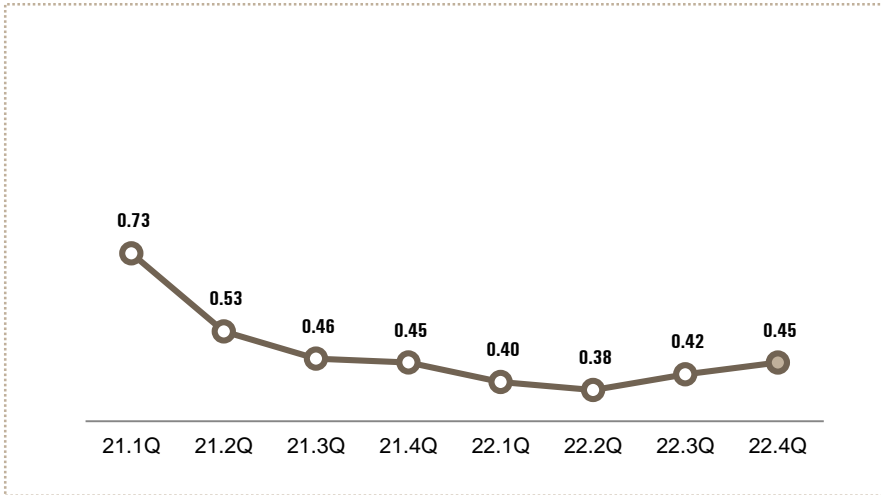
## ▣ Low Cost Deposits & Ratio (% , KRW tn)



(KRW bn, %, Balance)	22.4Q	21.4Q	YTD	22.3Q	QoQ
<b>KRW Loans<sup>1)</sup></b>	<b>37,275.2</b>	35,681.2	4.5	37,206.9	0.2
Corporate	24,789.8	23,082.5	7.4	24,525.6	1.1
SME	23,077.6	21,346.6	8.1	22,828.3	1.1
(SOHO) <sup>2)</sup>	7,689.4	6,987.2	10.0	7,552.5	1.8
Large Corps.	1,712.2	1,735.9	-1.4	1,697.3	0.9
Household	12,095.7	12,135.8	-0.3	12,254.0	-1.3
Mortgage	9,584.6	9,470.0	1.2	9,725.5	-1.4
Public	389.7	462.9	-15.8	427.3	-8.8
<b>Foreign Currency Loans<sup>1)</sup></b>	<b>109.2</b>	146.9	-25.7	122.6	-10.9
<b>KRW Deposits<sup>1)</sup></b>	<b>36,372.9</b>	34,919.1	4.2	36,373.8	0.0
Low Cost Deposits	11,851.3	13,164.9	-10.0	13,014.6	-8.9
Core Deposits	10,562.0	11,249.4	-6.1	11,660.3	-9.4
MMDA	1,289.3	1,915.5	-32.7	1,354.3	-4.8
(KRW bn, %, %p, Average Balance)	22.4Q	21.4Q	YTD	22.3Q	QoQ
<b>Low-Cost Deposits(A)</b>	<b>13,401.9</b>	13,230.8	1.3	13,753.0	-2.6
Core Deposits <sup>2)</sup>	11,712.8	11,372.1	3.0	11,952.6	-2.0
MMDA	1,689.1	1,858.7	-9.1	1,800.4	-6.2
<b>KRW Deposits(B)</b>	<b>36,489.0</b>	34,067.2	7.1	36,292.1	0.5
A / B	36.73	38.84	-2.11	37.90	-1.17

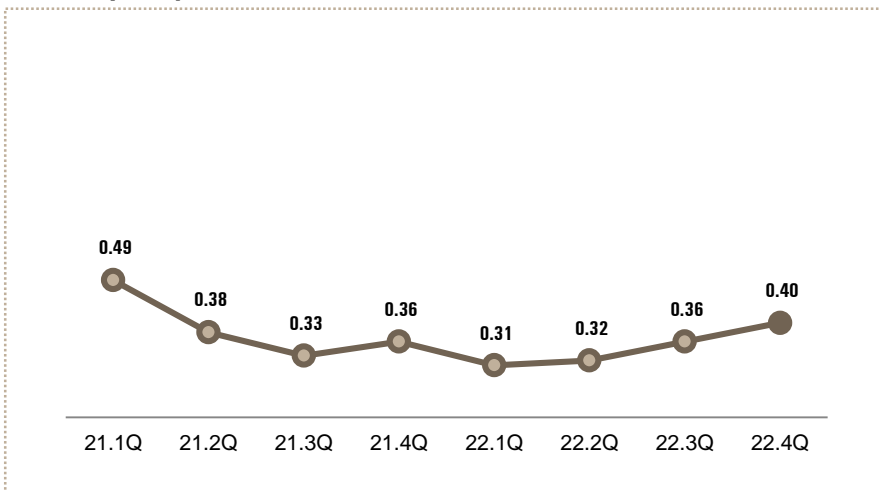
1) Unconsolidated FS, 2) SOHO(≤2 KRW bn), 3) Core Deposits : Demand + Savings(Ex. MMDA)

## ☐ SBL(NPL) Ratio (%)



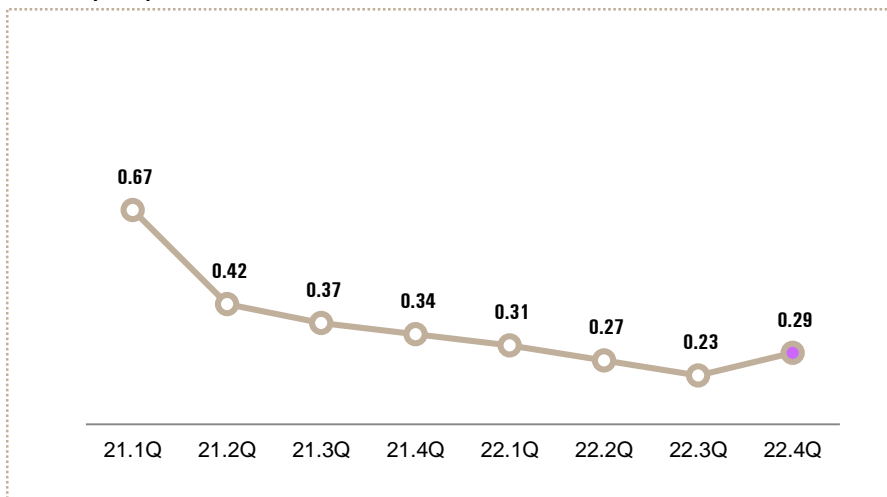
Note) Excluding Overseas subsidiaries, Consolidated SPC etc.

## ☐ Delinquency Ratio (%)

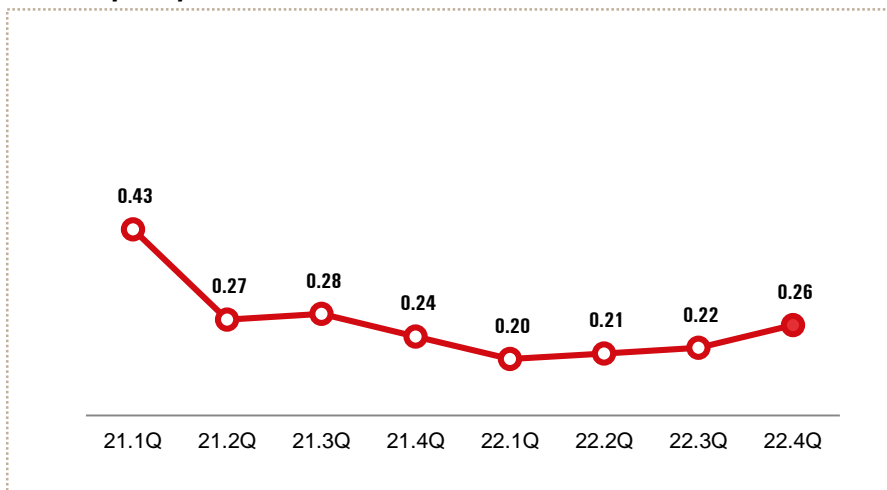


(KRW bn, %, %p)	22.4Q	21.4Q	YTD	22.3Q	QoQ
<b>Total Credits</b>	<b>106,602.6</b>	99,416.7	7.2	105,843.8	0.7
Normal	105,242.7	98,075.8	7.3	104,544.4	0.7
Precautionary	881.8	894.4	-1.4	851.3	3.6
Substandard	224.7	258.1	-12.9	238.9	-5.9
Doubtful	90.5	45.7	98.0	82.7	9.4
Expected Loss	162.9	142.7	14.2	126.5	28.8
<b>SBL(Substandard &amp; Below Loans)</b>	<b>478.1</b>	446.5	7.1	448.1	6.7
<b>SBL Ratio</b>	<b>0.45</b>	0.45	-	0.42	0.03
SBL Coverage Ratio (Ratio before Reserve deduction)	219.32 (311.69)	180.08 (291.21)	39.24 (20.48)	202.63 (318.45)	16.69 (-6.76)
<b>Delinquency Ratio</b>	<b>0.40</b>	0.36	0.04	0.36	0.04
Loan Amount	105,682.8	98,453.9	7.3	104,814.8	0.8
Delinquent Amount	418.4	350.1	19.5	380.7	9.9

## □ SBL(NPL) Ratio (%)

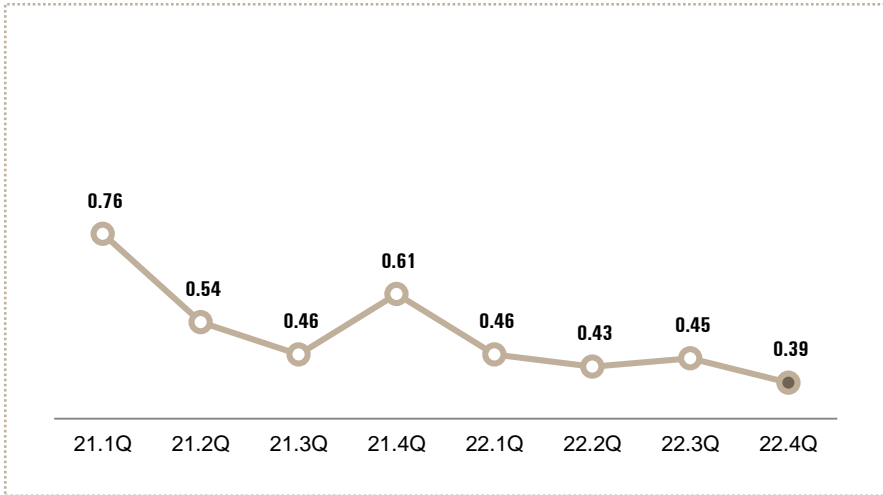


## □ Delinquency Ratio (%)

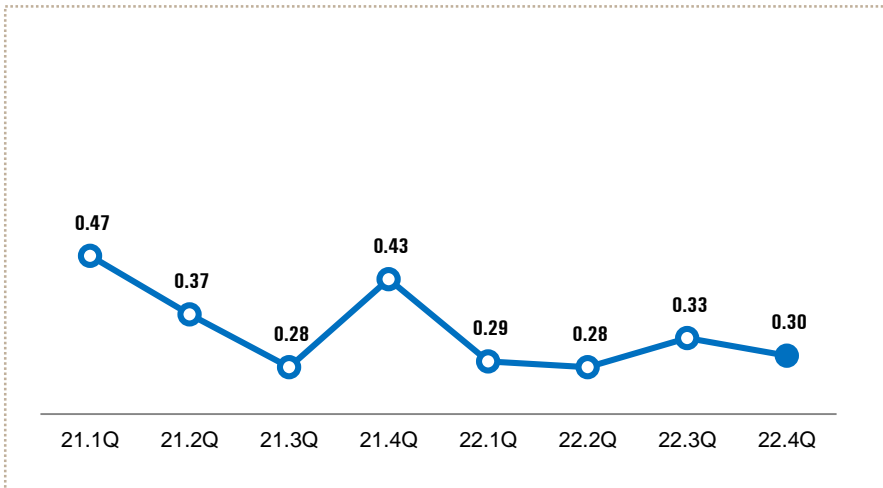


(KRW bn, %, %p)	22.4Q	21.4Q	YTD	22.3Q	QoQ
<b>Total Credits</b>	<b>57,745.7</b>	52,861.0	9.2	56,650.3	1.9
Normal	57,289.4	52,310.8	9.5	56,213.9	1.9
Precautionary	287.5	370.3	-22.4	306.2	-6.1
Substandard	76.0	90.1	-15.6	56.8	33.8
Doubtful	15.3	13.8	10.9	12.7	20.5
Expected Loss	77.5	76.0	2.0	60.7	27.7
<b>SBL(Substandard &amp; Below Loans)</b>	<b>168.8</b>	179.9	-6.2	130.2	29.6
<b>SBL Ratio</b>	<b>0.29</b>	0.34	-0.05	0.23	0.06
SBL Coverage Ratio (Ratio before Reserve deduction)	294.64 (417.31)	227.91 (346.57)	66.73 (70.74)	348.27 (525.17)	-53.63 (-107.86)
<b>Delinquency Ratio</b>	<b>0.26</b>	0.24	0.02	0.22	0.04
Loan Amount	57,078.6	52,133.6	9.5	55,907.4	2.1
Delinquent Amount	149.3	126.1	18.4	120.6	23.8

## □ SBL(NPL) Ratio (%)



## □ Delinquency Ratio (%)



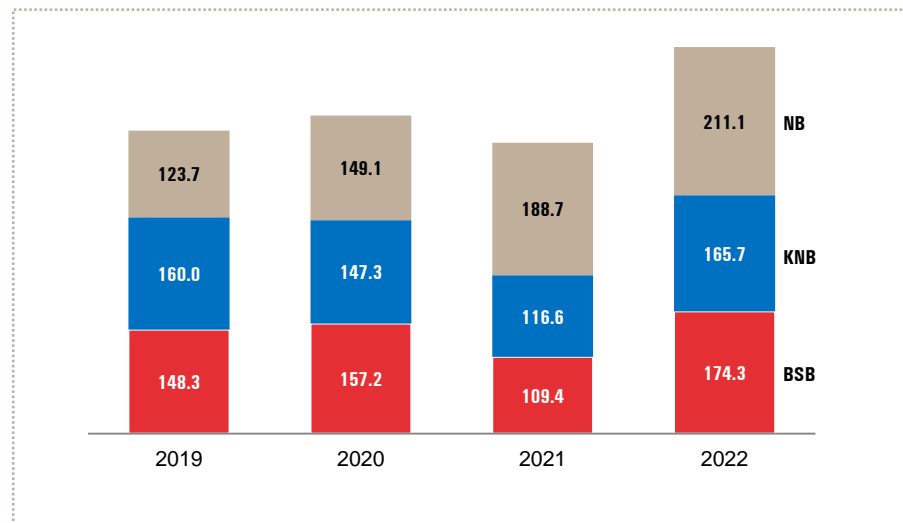
(KRW bn, %, %p)	22.4Q	21.4Q	YTD	22.3Q	QoQ
<b>Total Credits</b>	<b>38,288.2</b>	36,705.6	4.3	38,271.6	0.04
Normal	37,896.7	36,272.1	4.5	37,891.9	0.01
Precautionary	241.3	210.8	14.5	207.1	16.5
Substandard	91.9	147.4	-37.7	104.9	-12.4
Doubtful	21.9	24.5	-10.6	24.4	-10.2
Expected Loss	36.4	50.8	-28.3	43.3	-15.9
<b>SBL(Substandard &amp; Below Loans)</b>	<b>150.2</b>	222.7	-32.6	172.6	-13.0
<b>SBL Ratio</b>	<b>0.39</b>	0.61	-0.22	0.45	-0.06
SBL Coverage Ratio (Ratio before Reserve deduction)	203.95 (303.60)	112.35 (201.97)	91.60 (101.63)	157.07 (269.98)	46.88 (33.62)
<b>Delinquency Ratio</b>	<b>0.30</b>	0.43	-0.13	0.35	-0.05
Loan Amount	38,055.8	36,470.2	4.3	38,027.7	0.1
Delinquent Amount	113.7	155.4	-26.8	132.7	-14.3

## Provision Expense

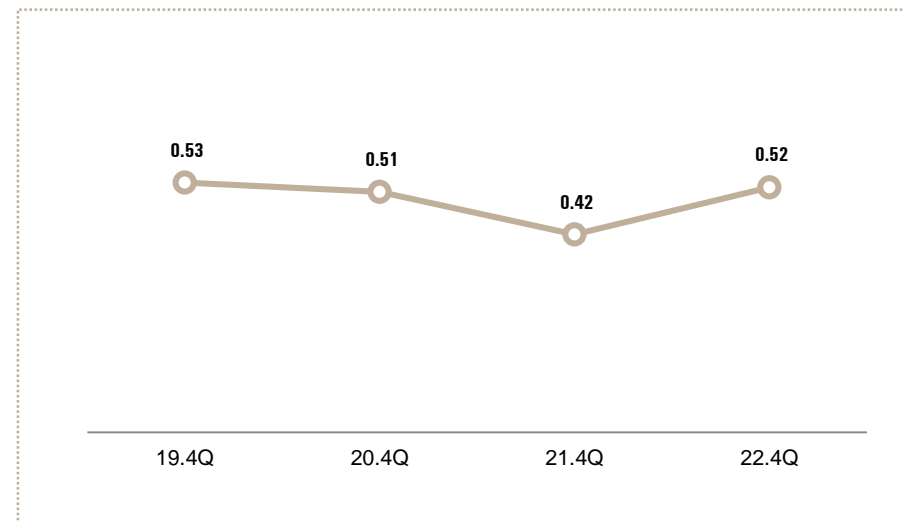
(KRW bn,%)	2022					2021				
	2022	4Q	3Q	2Q	1Q	2021	4Q	3Q	2Q	1Q
Total Provisions(A)	551.1	271.4	79.5	118.4	81.8	414.7	127.9	103.0	71.7	112.1
Total Credits(B)	106,602.6	106,602.6	105,843.8	104,585.3	100,967.4	99,416.7	99,416.7	100,217.3	96,597.3	92,616.6
<sup>1)</sup> Credit Cost(A/B)	0.52	1.01	0.30	0.45	0.33	0.42	0.51	0.41	0.30	0.49

1) Accumulated

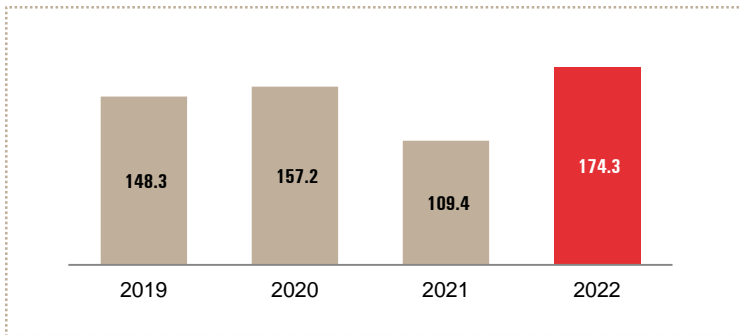
## Banks & Non-Bank Provision Breakdown (KRW bn)



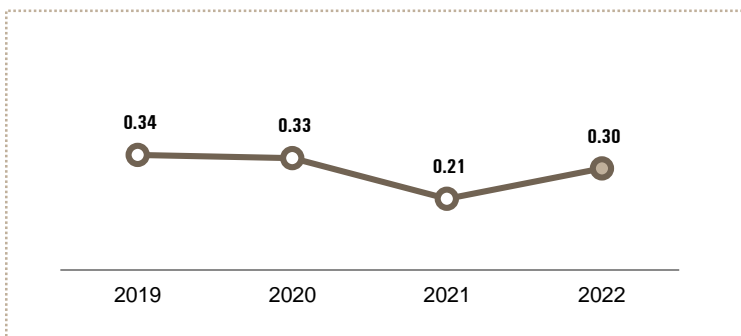
## Credit Cost (%)



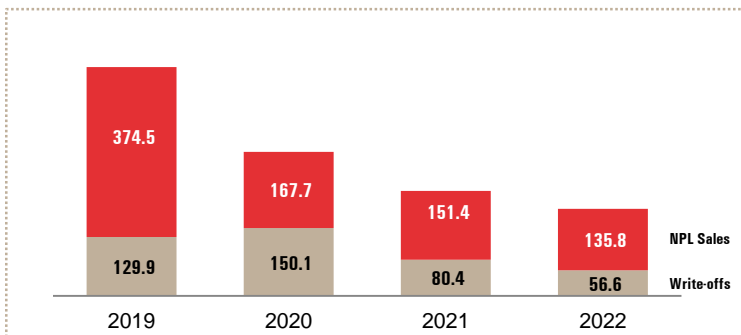
## Provision Expense (KRW bn)



## Credit Cost (%)



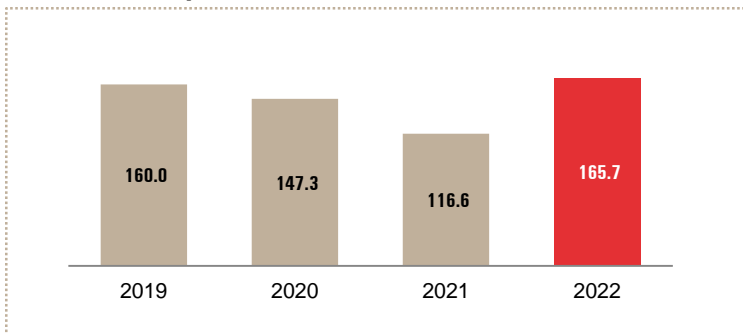
## NPL Sales & Write-offs (KRW bn)



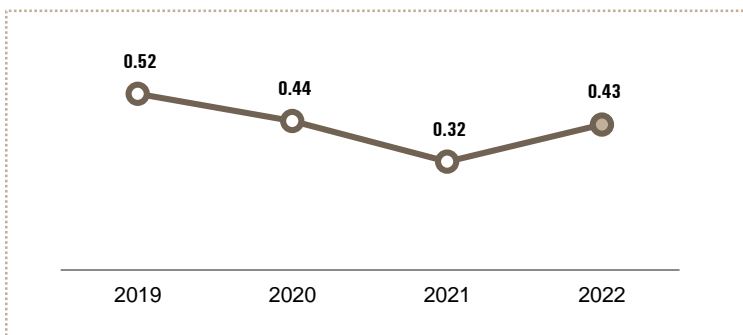
## Provision Expense / Write-offs & NPL Sales

(KRW bn, %)	2022	22.4Q	22.3Q	22.2Q	22.1Q
Corporate	139.0	72.6	15.2	33.7	17.5
Household	26.8	10.5	7.2	6.1	3.0
Credit Card	9.0	3.2	1.3	3.0	1.5
Others	-0.5	-1.0	0.0	0.6	-0.1
<b>Total(A)</b>	<b>174.3</b>	<b>85.3</b>	<b>23.7</b>	<b>43.4</b>	<b>21.9</b>
Total Credits(B)	57,745.7	57,745.7	55,650.3	55,639.6	53,371.1
<b>Credit Cost(A/B)</b>	<b>0.30</b>	<b>0.59</b>	<b>0.17</b>	<b>0.31</b>	<b>0.17</b>
<b>Total Write-Offs</b>	<b>56.6</b>	<b>24.6</b>	<b>16.2</b>	<b>0.0</b>	<b>15.8</b>
Corporate	29.4	14.2	4.8	0.0	10.4
Household	14.5	6.4	5.9	0.0	2.2
Credit Card	12.7	4.0	5.5	0.0	3.2
<b>Total NPL Sales</b>	<b>135.8</b>	<b>37.7</b>	<b>35.4</b>	<b>31.4</b>	<b>31.3</b>
<b>(NPL Sales for SBL Loans)</b>	<b>108.9</b>	<b>28.6</b>	<b>25.4</b>	<b>27.3</b>	<b>27.6</b>
Corporate	125.1	36.6	32.3	27.0	29.2
Household	9.3	0.7	3.0	4.3	1.3
Credit Card	1.4	0.4	0.1	0.1	0.8

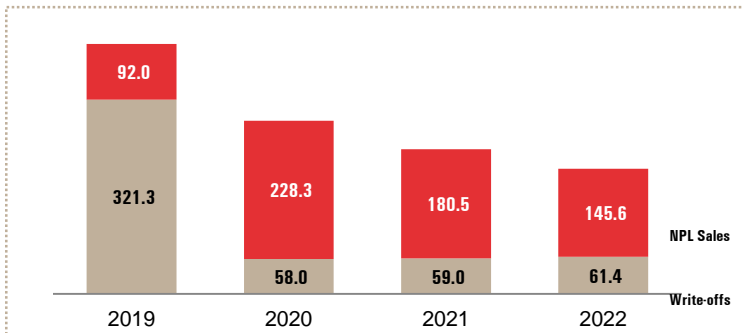
## Provision Expense (KRW bn)



## Credit Cost (%)



## NPL Sales & Write-offs (KRW bn)



## Provision Expense / Write-offs & NPL Sales

(KRW bn, %)	2022	22.4Q	22.3Q	22.2Q	22.1Q
Corporate	118.7	59.3	6.6	28.5	24.3
Household	33.7	12.5	7.0	8.2	6.0
Credit Card	8.7	2.9	1.8	2.5	1.5
Others	4.6	2.4	0.2	2.1	-0.1
<b>Total(A)</b>	<b>165.7</b>	<b>77.1</b>	<b>15.6</b>	<b>41.3</b>	<b>31.7</b>
Total Credits(B)	38,288.2	38,288.2	38,271.6	38,004.9	37,602.9
<b>Credit Cost(A/B)</b>	<b>0.43</b>	<b>0.80</b>	<b>0.16</b>	<b>0.44</b>	<b>0.34</b>
<b>Total Write-Offs</b>	<b>61.4</b>	<b>29.6</b>	<b>19.8</b>	<b>5.0</b>	<b>7.0</b>
Corporate	30.1	19.9	8.1	0.5	1.6
Household	23.1	8.0	9.8	1.5	3.8
Credit Card	8.2	1.7	1.9	3.0	1.6
<b>Total NPL Sales</b>	<b>145.6</b>	<b>35.5</b>	<b>0.0</b>	<b>39.8</b>	<b>70.3</b>
<b>(NPL Sales for SBL Loans)</b>	<b>140.2</b>	<b>34.3</b>	<b>0.0</b>	<b>39.0</b>	<b>66.9</b>
Corporate	144.5	35.2	0.0	39.5	69.8
Household	0.6	0.1	0.0	0.2	0.3
Credit Card	0.5	0.2	0.0	0.1	0.2



# Capital Adequacy

I

II

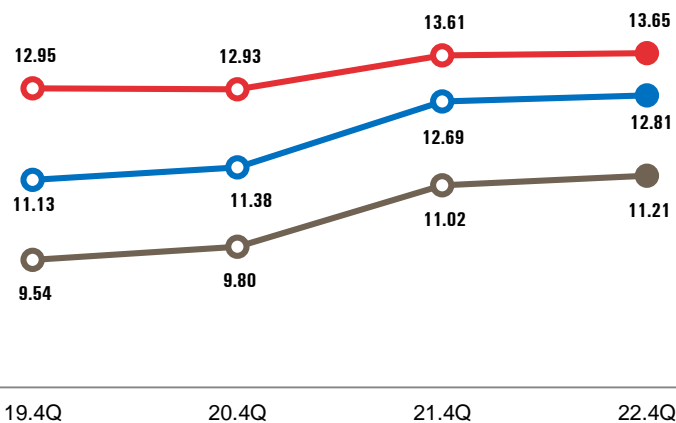
III

IV

V

VI

## Group Capital Adequacy (%)



## Group

(KRW bn, %, %p, BaselIII IRB)	22.4Q	21.4Q	YTD	22.3Q	QoQ
Tot. Risk Adjusted Capital	10,183.7	9,767.6	4.2	10,367.3	-1.8
Tier I	9,556.6	9,103.2	4.9	9,751.1	-2.0
(CETI)	8,363.9	7,908.7	5.8	8,564.4	-2.3
Tot. R.W.A.	74,596.3	71,767.9	3.9	74,767.0	-0.2
BIS Capital Ratio	13.65	13.61	0.04	13.87	-0.22
Tier I	12.81	12.68	0.12	13.04	-0.23
(CETI)	11.21	11.02	0.19	11.45	-0.24

## BSB

(KRW bn, %, %p, BaselIII I.R.B.)	22.4Q	21.4Q	YTD	22.3Q	QoQ
Tot. Risk Adjusted Capital	5,499.9	5,503.0	-0.1	5,624.6	-2.2
Tier I	5,179.5	5,085.5	1.8	5,289.7	-2.1
(CETI)	4,830.6	4,703.7	2.7	4,940.8	-2.2
Tot. R.W.A.	33,225.8	32,272.4	3.0	33,486.5	-0.8
BIS Capital Ratio	16.55	17.05	-0.50	16.80	-0.25
Tier I	15.59	15.76	-0.17	15.80	-0.21
(CETI)	14.54	14.58	-0.04	14.75	-0.21

## KNB

(KRW bn, %, %p, BaselIII I.R.B.)	22.4Q	21.4Q	YTD	22.3Q	QoQ
Tot. Risk Adjusted Capital	3,493.6	3,479.1	0.4	3,566.0	-2.0
Tier I	3,252.3	3,167.3	2.7	3,300.4	-1.5
(CETI)	2,953.2	2,886.6	2.3	3,001.3	-1.6
Tot. R.W.A.	22,559.8	21,823.6	3.4	22,580.7	-0.1
BIS Capital Ratio	15.49	15.94	-0.45	15.79	-0.30
Tier I	14.42	14.51	-0.09	14.62	-0.20
(CETI)	13.09	13.23	-0.14	13.29	-0.20

## BSB

(KRW bn, %, Balance)	2022 4Q			
	Amount	Ratio	YTD	QoQ
<b>Manufacturing</b>	<b>8,707.4</b>	15.8	1.5	-1.3
Steel Metal Products	2,453.5	4.5	-1.9	-1.9
Automobile Parts	1,568.3	2.9	-1.0	-1.9
Machinery	1,248.2	2.3	-0.1	-1.3
Petroleum, Rubber, etc.	994.5	1.8	4.4	-1.2
Fabric	338.9	0.6	1.2	-1.3
Garment & Shoes	360.0	0.7	1.8	-3.8
Kitchen Units	473.2	0.9	14.8	2.4
Electronics	378.8	0.7	-0.7	-1.4
Paper, Paper Mills	151.9	0.3	8.7	0.6
Others	740.1	1.3	10.3	0.0
<b>Non-Manufacturing</b>	<b>28,981.5</b>	52.7	13.2	1.5
Wholesale & Retail	4,818.0	8.8	7.9	0.0
Public	94.6	0.2	18,820.0	611.3
Construction & Engineering	1,771.4	3.2	16.7	8.9
Real Estate	12,293.5	22.3	17.0	1.4
Insurance & Financing	566.6	1.0	-12.1	-2.7
Transportation	1,219.4	2.2	-2.7	-2.0
Hotel & Food	2,619.2	4.8	24.9	0.7
Others	5,598.8	10.2	9.4	1.0
<b>Households</b>	<b>17,325.3</b>	31.5	6.8	5.0
<b>KRW Loans</b>	<b>55,014.2</b>	100.0	9.1	2.1

## KNB

\*Sectors are based on FSS Business Report

(KRW bn, %, Balance)	2022 4Q			
	Amount	Ratio	YTD	QoQ
<b>Manufacturing</b>	<b>10,050.3</b>	27.0	2.9	-0.5
Steel Metal Products	2,327.2	6.2	2.0	-0.5
Automobile Parts	2,627.8	7.0	-4.5	-2.4
Machinery	2,396.8	6.4	4.4	0.1
Petroleum, Rubber, etc.	391.5	1.1	9.7	2.5
Fabric	131.4	0.4	3.3	-1.1
Garment & Shoes	26.2	0.1	-0.8	14.9
Kitchen Units	384.2	1.0	16.2	2.3
Electronics	604.7	1.6	2.7	-1.6
Paper, Paper Mills	106.8	0.3	25.4	-3.0
Others	1,053.7	2.8	13.4	2.1
<b>Non-Manufacturing</b>	<b>15,129.2</b>	40.6	9.8	1.8
Wholesale & Retail	3,325.9	8.9	7.3	0.9
Public	5.8	0.0	-85.5	-85.5
Construction & Engineering	840.0	2.3	10.0	-4.0
Real Estate	4,998.5	13.4	10.8	5.0
Insurance & Financing	397.5	1.1	44.8	-4.4
Transportation	655.8	1.8	1.3	0.0
Hotel & Food	1,321.4	3.5	10.6	1.0
Others	3,584.3	9.6	10.5	2.2
<b>Households</b>	<b>12,095.7</b>	32.4	-0.3	-1.3
<b>KRW Loans</b>	<b>37,275.2</b>	100.0	4.5	0.2

※ KSIC(Korea Standard Industry Classification) Change(July 1,2017) applied

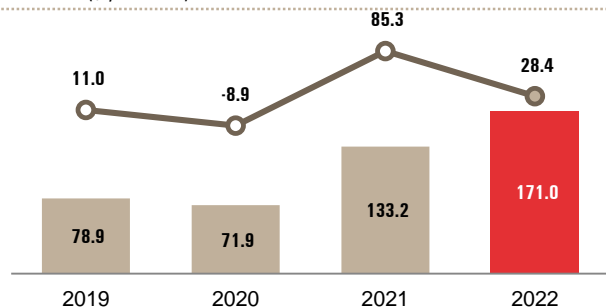
	2022.4Q					
	Steel	Auto	Construction	Shipbuilding	Shipping	Chemical
(KRW bn, %)						
<b>Exposure</b>	<b>3,484.1</b>	<b>2,727.5</b>	<b>2,664.3</b>	<b>1,276.1</b>	<b>329.6</b>	<b>765.4</b>
<b>(% of Total Credits)</b>	<b>3.7</b>	<b>2.9</b>	<b>2.8</b>	<b>1.3</b>	<b>0.3</b>	<b>0.8</b>
<b>Collateral &amp; Provision</b>	<b>2,788.2</b>	<b>2,117.2</b>	<b>1,915.5</b>	<b>1,033.3</b>	<b>81.4</b>	<b>481.7</b>
<b>Collateral &amp; Provision Coverage</b>	<b>80.0</b>	<b>77.6</b>	<b>71.9</b>	<b>81.0</b>	<b>24.7</b>	<b>62.9</b>
<b>No# of Creditors</b>	<b>2,719</b>	<b>1,802</b>	<b>545.6</b>	<b>1,263</b>	<b>201</b>	<b>666</b>

Note 1) Exposure & Total Credits are the sum of BSB & KNB

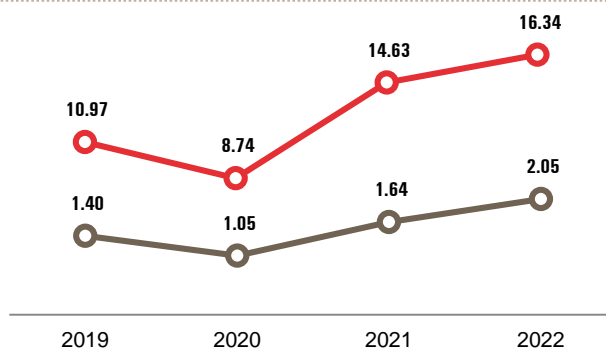
Note 2) Sectors are based on FSS Business Report

Note 3) Construction includes Real Estate PF(Ref. Collateral for Real Estate PFs are evaluated based on future cash flow that does not include land, buildings under construction etc. hence the overall low construction coverage)

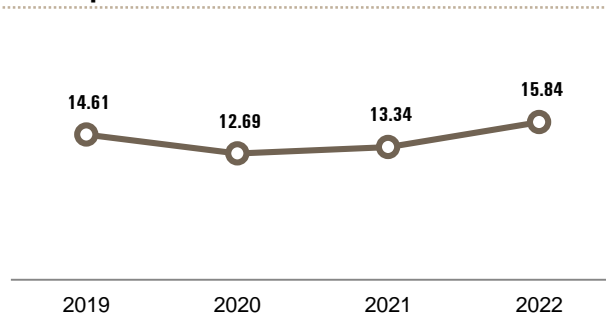
### Net Income (% , KRW bn)



### ROA, ROE (%)



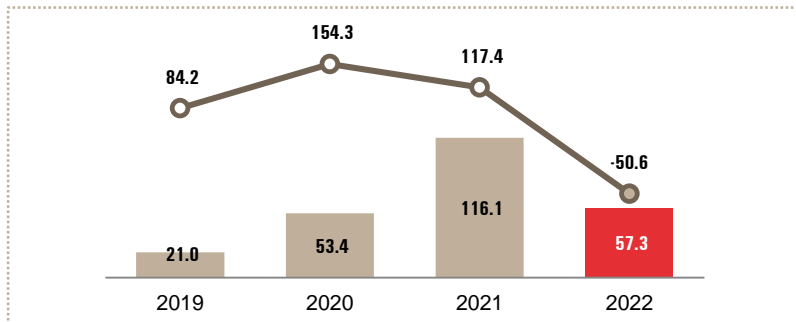
### Adjusted Capital Ratio (%)



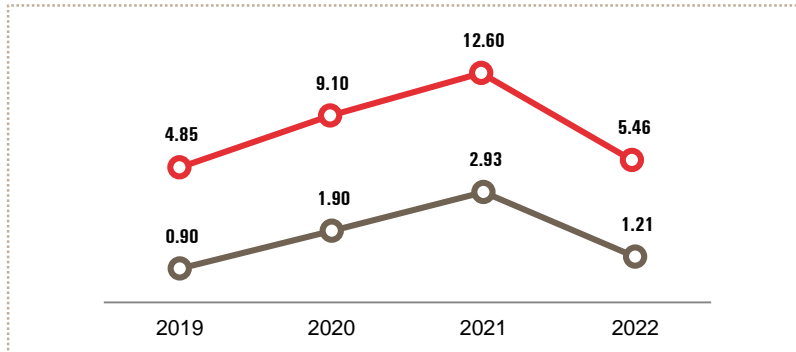
(KRW bn, %, Balance)	2022	2021	YoY	22.4Q	22.3Q	QoQ
Net Interest Income	355.1	324.8	9.3	89.8	88.6	1.4
Fee Income	52.4	44.4	18.0	2.7	6.1	-55.7
Others	67.7	65.2	3.8	18.4	15.9	15.7
SG&A(-)	104.5	91.6	14.1	35.0	24.7	41.7
Provision Expense(-)	140.3	172.6	-18.7	62.2	28.6	117.5
Non-Operating Income	2.1	7.2	-70.8	1.9	1.4	35.7
<b>Earnings Before Income Tax</b>	<b>232.5</b>	177.4	31.1	15.6	58.7	-73.4
Income Tax Expenses(-)	61.5	44.2	39.1	4.2	17.8	-76.4
<b>Net Income</b>	<b>171.0</b>	133.2	28.4	11.4	40.9	-72.1

(KRW bn, %, Balance)	22.4Q	21.4Q	YTD	22.3Q	QoQ
<b>Assets</b>	<b>8,604.3</b>	8,444.5	1.9	9,060.5	-5.0
Cash and Dues	100.7	316.5	-68.2	78.8	27.8
Securities	333.1	287.4	15.9	312.2	6.7
Loans	5,594.5	5,336.7	4.8	5,958.7	-6.1
Venture Capital Business	21.8	5.8	275.9	18.3	19.1
Durables Installment Financing Assets	415.1	348.8	19.0	418.0	-0.7
Leased Assets	1,867.6	1,894.3	-1.4	1,979.4	-5.6
Fixed Assets	17.5	14.5	20.7	17.4	0.6
Other Assets	254.0	240.5	5.6	277.7	-8.5
<b>Liability &amp; Shareholder's Equity</b>	<b>8,604.3</b>	8,444.5	1.9	9,060.5	-5.0
Borrowings	6,888.3	6,993.7	-1.5	7,340.8	-6.2
Other Liabilities	516.8	469.8	10.0	522.8	-1.1
Shareholder's Equity	1,199.2	981.0	22.2	1,196.9	0.2

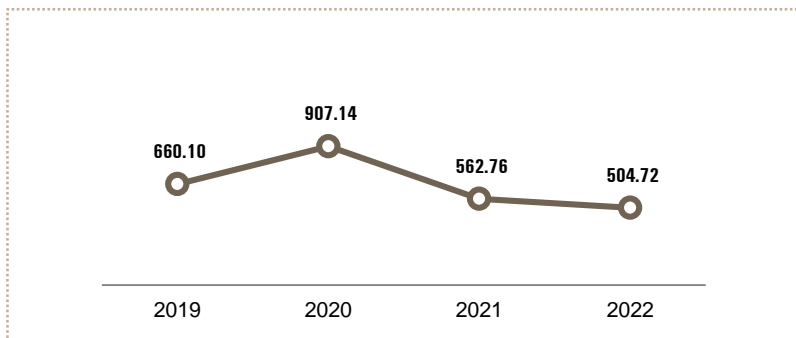
### Net Income (% , KRW bn)



### ROA, ROE (%)



### NCR (%)

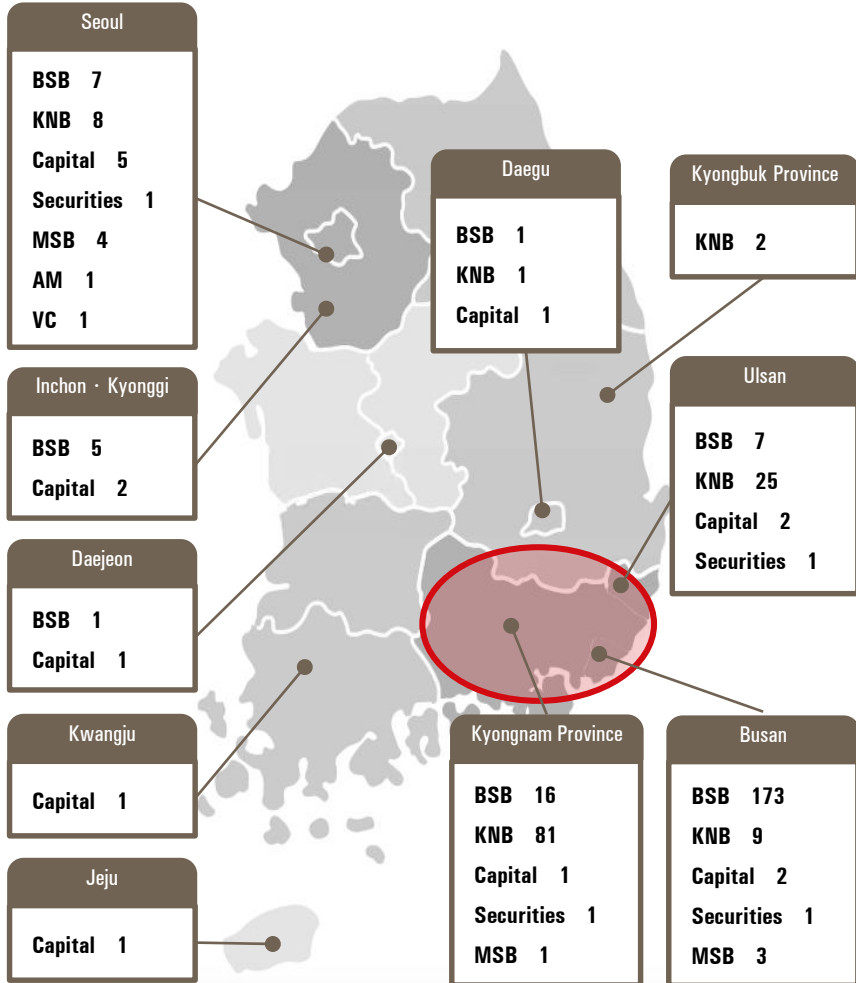


(KRW bn, %, Balance)	2022	2021	YoY	22.4Q	22.3Q	QoQ
Net Interest Income	52.4	49.8	5.2	8.5	11.2	-24.1
Fee Income	179.1	189.8	-5.6	21.5	42.8	-49.8
Others	23.4	97.5	-76.0	16.0	3.4	370.6
SG&A(-)	142.8	186.2	-23.3	22.4	36.4	-38.5
Provision Expense(-)	33.0	12.6	161.9	28.4	2.4	1,083.3
Non-Operating Income	0.8	15.7	-94.9	0.5	0.6	-16.7
Earnings Before Income Tax	79.9	154.0	-48.1	-4.3	19.2	Net Loss
Income Tax Expenses(-)	22.6	37.9	-40.4	-0.1	5.3	-
Net Income	57.3	116.1	-50.6	-4.2	13.9	Net Loss

(KRW bn, %, Balance)	2022	2021	YoY	22.4Q	22.3Q	QoQ
Fee Income	179.1	189.8	-5.6	21.5	42.8	-49.8
Fee Revenue	211.9	217.7	-2.7	24.2	53.8	-55.0
Underwriting	21.4	32.0	-33.1	3.6	4.5	-20.0
Advisory	146.0	136.2	7.2	12.7	36.6	-65.3
Brokerage	34.9	46.8	-25.4	7.4	8.2	-9.8
Others	9.6	2.7	255.6	0.5	4.5	-88.9
Fee Expense	32.8	27.9	17.6	2.7	11.0	-75.5

## Networks (as of December 2022) : 377 Locations

- **BSB 216**(Qingdao/Nanjing/Ho Chi Minh Branch, Yangon/Mumbai/Hanoi Office incl.), **KNB 127**(Tashkent Office), **Capital 20**(incl. Myanmar, Cambodia, Laos, Kazakhstan, Kyrgyzstan), **Securities 4**, **MSB 8**, **AM 1**, **Venture Capital 1**



## Population & Major Industries

- Southeastern Conurbation (7.8 Mn, 15.1% of Total Population), 13.9% of GRDP(2021)
- Exports : 142.8 USD bn(2022)
- Imports : 100.1 USD bn(2022)

