

Pusan Bank is headquartered in Busan, the second largest city in South Korea and a major port serving the East Asian region. The bank was founded in October 1967 with a mandate to activate the regional economy and seek balanced development of the national economy. It began operations with capital stock of KRW 0.3 billion and 82 employees, and was listed on the Korean stock exchange in June 1972. It was also selected as a depository by Busan Metropolitan City in November 2000, and the Busan District Court in May 2006.

At the end of 2006 the bank recorded total assets of KRW 21.7 trillion, capital stock of KRW 733.4 billion and the largestever net income of KRW 183.9 billion, backed by a dedicated staff of 1,905 employees and an efficient network of 179 branches and 41 sub-branches nationwide.

As a representative regional bank in the nation's southeastern economic zone, the bank aspires to attain the goal of "Triple Four" (total assets of KRW 40 trillion, net income of KRW 400 billion and a regional market share of $40 \%$ ) by 2010. In the long term, it plans to grow into a comprehensive financial group offering a range of innovative products and services, with assets totaling KRW 80 trillion by 2015. Ultimately, Pusan Bank will strive to "create loftier values with the community" it serves, seeking sustainable growth and honoring its commitment to social responsibilities.

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[^1]Pusan Bank, 40 Years of Excellence and Beyond!


Pusan Bank has repeated a positive cycle of growth and development over the last forty years to become a modern-day success story. It will continue to work hard while pursuing a blueprint of change and innovation, creating and sharing loftier values with the community it serves and contributing to the economy in Korea and beyond.




## Bank Established and Listed on Stock Exchange (1967 ~ 1979)

Pusan Bank was established in Sinchang-dong, Busan, in 1967, heralding the dynamic growth of Busan's regional economy. The photo shows its Sinchang-dong location (now a branch, in the center to the left of a tree), the Busan Commercial Museum (far left) and the Busan Chamber of Commerce in the city's prospering urban district.


Diversified Corporate Activities and Expanded Banking Services (1990~1999)
The Pusan International Film Festival (PIFF) has expanded and gained a justifiably famous international reputation since its inception in 1996. In particular, the PIFF has provided special momentum for Asian pictures to earn worldwide public recognition. In September 2006, Pusan Bank signed an MOU to serve as an official sponsor of the PIFF and participate in showcasing the unlimited potential of Korean films.


## Renewed Growth and Improved Key Business Sectors (1980~1989)

The nation's second subway system was opened in Busan during the 1980's. This and other city expansion projects activated the regional economy, while helping Busan grow into an advanced shipping centre and marine hub. In December 2006, Pusan Bank donated a variety of books and publications to the subway libraries in an effort to create more pleasant venues for citizens, while also contributing to the region's cultural development.


Creating and Sharing Values for Continued Expansion (2000 ~ )
The Asia-Pacific Economic Cooperation summit was held in Busan in November 2005. Pusan Bank made a substantial contribution to the summit's successful hosting, by engaging in publicity activities and encouraging volunteer support from its entire staff. In recognition, the bank was awarded a distinguished service plaque in March 2006 by the Citizen's Solidarity for the Resuscitation of Busan's Economy.

## Challenging the Future. Making Changes Today.

In greeting its 40th anniversary, Pusan Bank is primed to achieve a lofty vision of becoming the "first-class bank in the southeastern economic region" by 2010. By seeking out constant changes and innovations, the bank will continue to create a new future while delivering contemporary values to society.

- 2015

Grow into a comprehensive financial group serving a broader customer base
Total Assets: KRW 80.0 trilion

# Valuable Supporter, helping economic development in the region. 

As the number one bank in Busan, we will activate the local economy through a broad spectrum of channels including financial support for SME's and the sale of gift vouchers for the reconstruction of conventional markets.

## Financial Highlights

| Years ending December 31 | 2006 | (In billions of Won) |
| :--- | ---: | ---: |
| For the Fiscal Year |  |  |
| Total Revenues | $1,510.5$ | $1,352.9$ |
| Total Expenses | $1,326.6$ | $1,174.0$ |
| Net Income | 183.9 | 178.9 |
| At Year's End |  |  |
| Total Assets | $21,710.8$ | $19,049.9$ |
| Total Deposits | $14,557.7$ | $13,662.5$ |
| Total Loans | $14,932.4$ | $12,186.1$ |
| Securities | $4,918.2$ | $4,871.1$ |
| Shareholders' Equity | $1,278.9$ | $1,146.5$ |

(In millions of US \$)

|  | 2006 | 2005 |
| :--- | ---: | ---: |
| For the Fiscal Year |  |  |
| Total Revenues | $1,624.9$ | $1,335.5$ |
| Total Expenses | $1,427.1$ | $1,158.9$ |
| Net Income | 197.8 | 176.6 |
| At Year's End |  | $18,805.4$ |
| Total Assets | $23,355.0$ | $13,487.1$ |
| Total Deposits | $15,660.2$ | $12,029.7$ |
| Total Loans | $16,063.3$ | $4,808.6$ |
| Securities | $5,290.6$ | $1,31.8$ |
| Shareholders' Equity | $1,375.7$ |  |




## Shareholder Information



Major Shareholders (as of December 31, 2006)

| Shareholder | Percentage (\%) |
| :--- | :---: |
| Lotte Confectionery Co., Ltd. | 14.11 |
| Capital Research \& Global Investors | 11.90 |
| Park Land Co., Ltd. | 4.11 |
| PL-ABDN GL | 2.71 |
| MSIL-SR Global FD | 2.41 |
| Korea Iron \& Steel Co., Ltd. | 1.90 |
| Templeton Global Smaller | 1.62 |
| Saudi Arabian Monetary | 1.57 |

Shareholding Structure (as of Dec. 31, 2006)


## Message from the CEO


"We are focused on value generation, quality growth, and greater contributions to the regional economy while meeting the challenges of tomorrow"

It is a great pleasure to share our outstanding achievements in management and financial earnings for the year 2006. With net income of 183.9 billion Won and $14 \%$ asset growth, Pusan Bank remains squarely among the top tier in the FSS Bank Management Assessment. Pusan Bank also won the Golden Award for its philanthropic contributions to social issues, as well as the Presidential Award for taking the lead in extending finance provision to the region's SME's.

As a result of the quality growth strategy in 2006, loan assets grew by $22 \%$ and total deposits increased by $13 \%$. Despite this high growth, asset quality in terms of both NPL and delinquency ratio was sustained at less than $1 \%$, while BIS capital ratio also remained strong at $11.05 \%$. Directly pursuant to our policy of maximizing shareholder value, a 420 Won dividend per share was paid to the shareholders for the fiscal year. Net income in 2006 was the highest ever since the begining of the foundation, and yet the year 2007 is anticipated to be another prosperous season thanks to our increased quality assets and a strong capital base.

In celebration of our 40th anniversary in October of this year, we announced a new long-term strategy: "Vision 2010." This blueprint for the future will see us become the "Leading Bank of Southeastern Korea," while focusing on enhanced value generation and quality growth. We also intend to expand our many contributions to the local economy. As befitting our role as the representative bank of the Busan-Gyeongnam region, we will continue to emphasize the importance of socially responsible management while maximizing our shareholders' value.

We thank you for your continuous support and wish you all the best in the future.


Lee, Jang-ho Chairman of the Board of Directors \& President

## Pusan Regional Economic Trends and Forecast

## Trends and Highlights in 2006

The year 2006 economic outlook in Busan was marked by a recovery in private consumption on the back of export-led growth, although production in the manufacturing industry weakened at the same time following sluggish domestic demand. Specifically, production in the manufacturing industry increased by $2.7 \%$ year-on-year, presenting a slight contraction from $6.3 \%$ in 2005. This was led by brisk growth in the heavy and chemical industries, including assembled metals, machinery and equipment, and other transportation equipment (i.e. vessels). Meanwhile, slowdowns continued to disproportionately affect certain industries, with a particular impact on the food and beverage, fiber, leather, bag, and shoe manufacturing sectors.

Consumer prices advanced 2.4\% over the year, as compared to a rise of $2.3 \%$ in 2005. Private consumption, which had backed off since 2002, showed a gradual recovery due mainly to limitations on household debt and the heightening stability of employment since 2004. Of note, sales by large-scale retailers achieved a satisfactory level, recovering to a $4.3 \%$ rise after a $0.3 \%$ dip in 2005.

Exports also recorded a $19.6 \%$ growth rate, significantly exceeding the previous year's figure of $5.1 \%$. This was led by the exports of ships, automobiles, steel, metal, machinery and stoked by favorable growth in the world economy. Exports are becoming a cash cow industry in Busan, displaying a steady boost despite worries over national growth trends, as triggered by a worldwide ascent in supply following the expansion of exports by China.

## Economic Outlook for 2007

The Busan economy will likely continue to grow, led by exports at the previous year's level, with a steady increase in facility investments and a gradual recovery in private consumption.

Overall production in the manufacturing industry is forecast to expand, likely exceeding 2006 figures. Automobile exports should deteriorate slightly in the wake of a new model introduction by Renault Samsung Motors. Steel exports are not likely to expand substantially, primarily due to the inflow of lower priced Chinesemade products. However, machinery equipment and assembled metals are estimated to maintain their growth trends, following a recovery in domestic facility investments and a boom in upstream industries including shipbuilding. Shipbuilding should also continue to demonstrate satisfactory progress, influenced by a worldwide rise in the volume of maritime goods transportation.

Private consumption should continue recovering slowly, behind a steady increase in per capita consumption in Busan. The improving stability of employment in line with an expansion in the number of full-time employees should also partially contribute to the recovery of consumption.

Exports will likely show solid growth trends, centering around transportation machinery including vessels and automobiles. According to a survey result, $78.3 \%$ of company respondents predicted that 2007 exports will increase or remain similar to the previous year's levels.

By sector, ship exports should continue to be satisfactory due to a rise in overseas demand following a worldwide expansion in transportation volume and high oil prices. Automobile exports will
also likely widen, pushed forward mainly on the back of export increase strategies by Renault Samsung Motors.

Other container transaction results are also showing a gradual upturn, as well as facility and construction investments, thereby adding to the positive prospects for 2007.

## Strategies for the Activation of Busan's Economy

 in 2007Despite its overall positive outlook, Busan's financial status has failed to reach the national average primarily due to the pressures of economic bipolarization.

Accordingly, new regional economic policies are required for 2007 in order to prepare against overall deterioration in the world economy and slowdowns in domestic consumption. For the Busan economy to attain a progressive trend, new growth engines should be consolidated on a proactive basis. First, a broad array of regional development projects should be actively pursued, including the development of Busan-Jinhae economic trade zones, construction of new ports, and re-development of Bukhang (harbor). Secondly, the service industry's added value should be heightened via the advancement of regionally-specialized business pursuits such as harbor logistics, tourism, convention and video sectors. Thirdly, cooperative relations in the southeastern economic zone, encompassing both Ulsan and Gyeongnam, must be bolstered to heighten the effects of financial synergy.


## Vision \&

## Strategies

Pusan Bank secured record-high net income and a long-term earnings base in 2006, heightening its regional market share and attracting a new crop of quality customers. These positive outcomes were the direct result of a corporate strategy aimed at concentrating on "growth through reinforced operational capabilities." Together, we retained our depository businesses for the Busan Metropolitan City and the Office of Education, while also receiving the Presidential Commendation at the SME Financial Support Awards.

As we greet our 40th anniversary in 2007, all employees at Pusan Bank are determined to make it the proudest year ever under an ambitious management plan: "Vision 2010." This will take us further along the road toward becoming the foremost bank in the Southeastern economic zone by achieving Triple 4, thereby doubling operational volume and results by 2010.

## Creating loftier values alongside our community

Over the past four decades Pusan Bank has enjoyed dramatic growth in volume and value, expanding its service into the Southeastern economic zone including district capital Busan. As a representative enterprise and native bank in this region, we have newly formulated the management ideal of "creating loftier values with our community." Thus, we shall uphold our corporate values, grow "together with the community," and help everyone including community customers, shareholders and employees - to enjoy an affluent life.

Pusan Bank aspires to be an ideal banking partner, offering firstclass values as a "Valuable Supporter" for the community by contributing to our shared economy and social development. We
are also a "Friendly Neighbor" who strives to be pleasant for customers to deal with, and a "Reliable Partner" that shareholders are happy to make long-term investments with. Finally, we are a "No. 1 Leader" for our employees and offer a professional environment in which they are satisfied to work.

Ultimately, we aim to ensure our prominence as the "first-class bank in the southeastern economic zone" with a superior edge in our target markets, including Busan and other growing areas such as Gyeongnam and Ulsan.

## Challenge for Change

Pusan Bank wishes to be "our bank," sharing and growing together with customers through constant change and innovation while re-establishing our management goals and visions. To this end, we are dedicated to advancing and strengthening our capabilities by securing talented human resources and promoting self-development. In addition, we will aim higher and generate better results through the enactment of creative and innovative ideas under the slogan of "Challenge for Change."

Under this new slogan, our Triple goal blueprint puts great emphasis on the establishment of ambitious financial objectives by 2010, focusing on the improvement of an earnings structure (interest income 80\%, non-interest income 20\%), backed by our solid regional base. We will then solidify our foothold for another take-off into a regional financial group by 2015.

We believe in "no opportunities without changes, and no accomplishments without challenges." With this in mind, we pledge to retain our regional industry leadership, while materializing our vision to: "create loftier values with our community."

## 2015 Convert into a comprehensive financial group

- Conclude business diversification (successfully convert into a financial group)
- Attain more than $30 \%$ of non-interest income to total income
- Complete new construction of a head office approximately by 2012
>Grow into a comprehensive regional financial group with a powerful constitution and strong competitiveness



## 2010 Consolidation of new growth engines

- Ensure $40 \%$ market share for deposits and $30 \%$ for loans in Busan
- Seek full operational growth in Gyeongnam and Ulsan areas
- Launch overseas operations (China, Vietnam, etc)
>Develop into the leading bank in the southeastern economic


## 2008 A second thrust for expansion

- Beef up basic operations to expand net income
- Launch overseas offices (China, Vietnam, etc)
- Build customer-centered corporate ethos
- Design the new head office (2007~2008)
>Successfully take off into a new stage of growth


## 2006 At a Glance


#### Abstract

April 17, 2006 Signed Financial Support Agreement For Local Businesses Pusan Bank signed an agreement with the Busan Chamber of Commerce to offer financial support to local businesses, and will be offering special loans of approximately KRW 50.0 billion on an annual basis. The loan package is aimed at activating the local economy and helping to vitalize business people in the Busan region, who have been facing difficulties in the wake of economic slowdowns, high oil prices and a strong won.


April 21, 2006

## Received Grand Prize For Social Contributions At Korea Economic Daily Marketing Awards

Pusan Bank received the Grand Prize for Social Contribution at the Marketing Awards from the Korea Economic Daily. This award recognizes the bank's active pursuit and development of social contribution-related financial products, as well as its donation of more than $1.0 \%$ of annual net income to public affairs. This transference is in keeping with the bank's broad principle: "return profits to community".

## August 23, 2006

## Concluded An Agency Agreement For The Sale Of Conventional Market Gift Vouchers

Pusan Bank and the Busan Merchant Association entered into an agreement on the sale of Busan City conventional market gift vouchers, with the aim of encouraging more shoppers to patronize local markets. The agreement will seek to boost the local economy while helping local merchants recover from a business slump, and will also improve traditional transactions in conventional markets and expand customer bases from diverse social strata.

September 22, 2006

## Received Presidential Award At The 12th Reading Culture Awards

Pusan Bank has actively supported the "Busan Book Start (BBS)" campaign launched by the Busan Metropolitan City Office of Education, while steadily unfolding a four-year book exchange exhibition strategy to encourage reading among citizens. In recognition of such efforts the bank received the presidential award at the 12 th Reading Culture Awards, organized by the National Library of Korea.

November 22, 2006

## Signed An Agreement For Land Purchase Loans With Busan

 Metropolitan CorporationPusan Bank signed an agreement for land purchase loans with the Busan Metropolitan Corporation, a first in the financial industry. The agreement will extend financial support to companies scheduled to move into industrial complexes, including Hwajeon Industrial Complex. With such an active approach to financial aid the bank is not only contributing to the revitalization of local economies, but is also helping to break the financial bottleneck caused by the transfer of business sites by local companies.

## December 13, 2006

## Received Presidential Award At The 11th SME Financial Support Awards

The SME Financial Support Awards aim to encourage financial support for small and medium-size enterprises (SME's) by rewarding distinguished service institutions and individuals in the field. Pusan Bank received the presidential award (top institutional prize) in recognition of its significant contribution to the settlement of financial difficulties confronting SME's. For example, the bank has supported more than $90.0 \%$ of its total won-currency loan increases for SME's as part of its policy to activate small business support.


Challenging for change, we maximize the future as a...

## Friendly Neighbor, meeting the needs and touching the hearts of our customers

A friendly neighborhood bank, operating 167 branches and 29 departments while sharing its rewards with the community and touching people's hearts.

## Social

## Activities

## Pusan Bank Community Service Group

Busan Bank Community Service Group (led by president Lee Jang Ho) was inaugurated in December 13, 2002, as part of the bank's ongoing community service projects. Participated in by all employees, the group has launched a continuous string of community service activities. In August 2001 it was decided that our mission as a native bank is to fulfill community expectations and grow in step with the people. Thus, we began our community service program to better match the growth of our region, and to render services for the development of all. The group is made up of 15 district volunteer service groups, based on Busan Metropolitan City's administrative districts. Its members autonomously engage in social service activities, designating the second Saturday of every month as "Community Service Day". The service groups carefully evaluate the needs of each respective district, and then put their best efforts forward to meet local needs both efficiently and productively. They particularly have undertaken the cleaning of diverse institutions to be of aid to those who have difficulty, including the disabled, senior citizens and children in each district, while providing a general helping hand. Likewise, they are leading the vitalization of a voluntary service culture in the Busan region, most notably by waging environmental cleanup campaigns for public facilities including Haeundae Beach and Gwanganri Park. Other efforts to expand our social service programs include the operation of a social service group for the love of Ulsan since 2005.

## Major Community Involvement Activities in 2006

## April 10

Visited social welfare institutions to donate approximately 400 bags of rice $(7,500+\mathrm{kg})$ while extending voluntary service activities.

## June 10

More than 200 employees participated in the "Busan Citizen's Stream Cleanup Day" to clean the entire section of Oncheon stream for Community Service Day.

## September 9

Visited Somang Rehab Center, a welfare facility for the disabled in Daeyeon-dong, to hold "cooking practice sessions with our disabled neighbors".

## September 16

Visited Sungaewon, a nursing foundation located in Jangjeondong, to clean its facilities, while offering diverse lessons and programs to educate and nurture toddlers and children.

## September 23

Visited the Busan Dementia Center, a sanitarium for senior citizens located in Hakjang-dong, to provide a full-moon rice cake making program and other voluntary services, in preparation for Korean thanksgiving.

## October 26

Invited the family members of outstanding voluntary service employees as part of the bank's 39th anniversary events to mark the joy of sharing.

## December 6

Held the "Sharing Kimjang" (preparation of pickled vegetables for winter) event to share the warmth of love with neighbors in need.

## December 9

Held the "Sharing Briquette" event to help the underprivileged spend the winter in warmth.

## Public Service Centers

## 1. Pusan Bank Cosmos Club

Formed by employees in 1975 to provide an outlet for good deeds and neighborly love, the club has collected donations to fund a variety of activities on behalf of the underprivileged. In recognition of its continued contribution to the community over the last thirty years, the club received official commendation from the Minister of Health and Welfare in October 2003. Particularly, the "home helper dispatch program" which is a community activation project where housewives from low-income brackets visit the homes of senior citizens living alone, as well as the homes of the disabled. During these visits they act as companions and medical attendants, or simply assist with household duties. The program has provided more than 1,000 home helper visits to over 30 households every year thanks to steady support from the Pusan Bank Cosmos Club. The club has also actively participated in the nationwide Christmas Seal fundraising campaign every year in order to draw public attention to the seriousness of tuberculosis. In December 18, 2006, the club donated KRW 5.0 million to the campaign in support of the Korean National Tuberculosis Association. Moving forward, the Pusan Bank Cosmos Club will continue these good works as part of its dedication to community development and neighborly love.

## 2. True Love Fence Campaign

Pusan Bank has worked on behalf of the "true love fence campaign", a program to build connections with families headed by young offenders, since December 2001. The program aims to support these vulnerable families through one-on-one counseling at the main office and each branch. Relevant activities include life and cultural guidance, as well as career and emotional advice, financial aid and the provision of school supplies.

## Other Social Contribution Activities

[Environmental Preservation Activities]

## 1. Environmental Preservation

As a homegrown bank strongly dedicated to environmental preservation, Pusan Bank has long been committed to 'living green', while actively participating in the "Cultivation of Green Busan campaign". Likewise, we are constantly carrying forward joint environmental preservation projects in partnership citizen's groups, and have been independently raising public funds through the "Green Citizens Bankbook" since 1995.

## 2. Children's Drawing Contest for the Protection of the Environment

The Children's Drawing Contest for the Protection of the Environment has been successfully held every year for the last 12 years, aiming to teach children about the importance of caring for the environment. Targeting participation by elementary school students in Busan city, the contest has enjoyed a highly favorable response with the average number of entries exceeding 1,300 students every year. At the same time, it is educating future generations about the importance of environmental preservation.

## [Culture Promotion Activities]

## 1. Support for the Pusan International Film Festival (PIFF)

 Pusan Bank has been contributing to the growth of Busan into a global cultural city through annual support of the PIFF with funds raised through the PIFF Bankbook. In addition, we actively utilize our regionals largest network during the film festival while dispatching our employees to each admission ticket window to provide speedy services.
## 2. Subway Music Concert for Citizens

Pusan Bank has hosted the "Subway Music Concerts With Citizens" every year on its foundation day. Held at the culture plaza of Seomyeon Station since 2005, this has become a small extravaganza, winning a great response from residents and subway station patrons alike. The concert features a variety of performances including piano quintets, ocarina plays, traditional Swiss yodeling and saxophone ensembles.

## [Scholarship Assistance Programs]

## 1. Financial Quotient Programs

Pusan Bank has operated the "Financial Quotient in Busan" program since July 2003. This program provides systematic education on finance and economics, targeting anyone from elementary schools to collegians, and also to the general public.

## 2. Reading and Economics Experience School

Pusan Bank runs a children's reading and economics experience school in league with the Busan Metropolitan City Office of Education and Kookje Daily. The school aims to get children reading while also enabling them to experience economics through financial education. Relevant programs include education on finance and economics, along with reading and culture adventures to visit cultural properties in the south including Busan and Gyeongnam.

## [Support for Social and Sports Activities]

## 1. Support for Social Activities

Pusan Bank is a direct participant in voluntary service activities for relief in the case of emergencies, and operates a community donation fund supported by all staff members. In addition, we assist with relief and restoration activities, and offer financial aid including loans for emergency recovery from flood disasters.

## 2. Support for the Promotion of Athletics and Sports Events

Pusan Bank sponsors all kinds of regional sports events for the development of athletics and sports in Busan. These include the Busan Athletics Meeting, Busan International Tennis Tournament, MBC Busan Golf Tournament, Kookje Daily National Juvenile Soccer Game, World Junior Weight Lifting Championship, Korea Democracy Foundation Soccer Game, Juvenile National Soccer Game, and Busan City Fencing Federation's Fencing Competition.


Challenging for change, we maximize the future as a...

# Reliable Partner, 

## doing our best to deliver high returns <br> to shareholders

A reliable partner bank, realizing record-high net income of KRW 183.9 billion and

## Corporate Banking


"We carried forward the "3 Up Management Innovation Campaign" to maximize our operational competences and ensure ultimate customer satisfaction through change and innovation. This drive was focused on an improvement in mindset (Mind Up), systems (System Up) and capabilities (Power Up)."

The capital market integration act is slated to take effect in 2008. By stimulating the integration of financial services and the introduction of a wide variety of funds and securities-related products, the act is poised to expand and advance the existing capital market. This should lead to enhanced price competition and aggressive marketing by securities companies. Competition among banks also has intensified in recent years amidst growing concerns over the weakening profitability of debtor companies.

In response to these unstable circumstances, Pusan Bank concentrated on improving its operations in 2006. In preparation for the act's enforcement, we launched a task force team to analyze its potential effects and establish countermeasures, while providing detailed action plans by division based on a comprehensive master plan. Specifically, we endeavored to retain salary transfer
customers and secure those clients who use Pusan Bank as their major bank. In addition, we placed an emphasis on the development of new deposit products while seeking to differentiate fees and commissions for quality customers in a bid to prevent the breakaways of low-cost deposits.

Other efforts included the invitation of outside advisors, including professors and other highly-trained experts, who were tasked with the regular provision of professional consultations on our management strategies and financial issues.

Meanwhile, in order to bolster our sales capabilities, we reshuffled our head office, streamlining and downsizing our human resources. With this push for efficiency, the bank's internal organization was reduced to 6 divisions and 32 departments. Together, we reinforced systematic and speedy support for branches; newly introduced a chief information officer (CIO) system to pursue speedier IT operations; and sought the development of new products with market competitiveness.

Furthermore, we carried forward the " 3 Up Management Innovation Campaign" to maximize our operational competences through a rigorous program of change and
innovation. In particular, we sought to materialize the ultimate in customer satisfaction with a focus on reforms in mindset (Mind Up), an improvement of systems (System Up) and the enhancement of capabilities (Power Up).

In 2007, we will be devoted to asset growth with an eye on the expansion of continued earnings growth. To this end, we intend to sustain appropriate rates of returns across the board. We will particularly strive to expand our relationship with financially healthy customers; carry out periodical reviews on our pricing policies to maintain net interest margins at an appreciable level; and stringently apply differentiated interest rates according to credit rating. Above all, we are leveraging this bold new management blueprint to attain the visionary promise of our long-term goals: "convert into a comprehensive financial group with total assets of KRW 80.0 trillion by 2015", and secure a top position with superior competitiveness in the southeastern economic zone including Busan and Gyeongnam.

## Retail Banking

> "We are dedicated to solid customer relationship management, providing a broad and consistent array of marketing programs and specialized services. At the same time, we are nurturing professional PB specialists to render more sophisticated, higherquality customer services."

In the retail banking market, Pusan Bank has been focused on expanding its customer base while retaining its profile as a top regional bank. The bank has also sought to continue meeting the endlessly diverse needs of its customers with the finest in products and services.

## Deposits

In regard to deposits, we have strongly concentrated on expanding our deposit base. Specifically, we developed and marketed a string of new products to meet the needs of customers and keep pace with agile market environments. New innovations include the "Good Friend" passbook for foreign workers and a social contribution-oriented "I Dream" passbook to support childbirth. We also retained our depository businesses for the Busan Metropolitan City and its Office of Education, and were newly designated as an official depository by the Busan District

Court. Therefore, total deposits climbed by $13.0 \%$ year-on-year to reach KRW 17.8 trillion at the end of 2006, and our share in the regional deposit market also expanded significantly.

## Lending

As for lending, we substantially extended loans to SME's in the region, mainly by launching an exciting series of groundbreaking new products. These included: "Special SME Loans in Commemoration of the Dasan Financial Award" and "Special Agreement Loans to Busan Businesses" as part of our drive to vitalize the economy in the Busan area. In addition, we actively participated in project financing for regional SOC projects such as, the Yonghoman Bay reclamation project.
In recognition of these confident new technical advancements, we received a Presidential Commendation at the 11th SME Financial Support Awards in December. With regard to performance, total loans surged by $22.7 \%$ over the year to KRW 14.9 trillion and our market share also rose noticeably.

## Credit Card

Our credit card business was marked by an impressive upturn in the number of check card members in 2006, jumping by $95.8 \%$ over the year. Meanwhile, the number of
credit card members and the amount of credit card usage swelled by $29.7 \%$ and $11.4 \%$, respectively, to a population of 864,201 (including corporate members) and fiscal total of KRW 2.5 trillion. These enlargements were attributed to an advertising campaign aimed at securing the religion-related niche market. In 2007, we plan to continue expanding the foundation of our credit card business by attracting a steady rise in the ranks of our new members. Major efforts will include the implementation of a "Best 2007" campaign to attract new credit card members, issuance of a civil servant welfare card and target-based marketing.

## Private Banking

Aiming to consolidate our region-focused private banking (PB) operations, we expanded the number of our PB branches to 54 including one PB center. This was executed to more effectively increase our transactions with quality customers through a concentrated approach to one-on-one management. We also strove to form solid relationships with our customers, providing a broad spectrum of marketing programs and specialized services with an eye to retaining our highest value clients.

## Investment and Global Banking


#### Abstract

"We devised a number of automation processes and systems to address market risk and operational risk, and guarantee high yields through the maintenance of optimal portfolios. We also sought stable growth via investments within our prescribed risk limits."


## Securities Investment \& Trading

Pusan Bank has strengthened its institutional ability to confront market changes. This bolstering is aimed at securing the soundness of wondenominated securities and maximizing profitability. We have also properly maintained our operating position to more flexibly tackle changing conditions in the securities market. In addition, we have solidified cooperation and alliances with asset management institutions, allowing for a certain level of discretionary investments and beneficiary certificates operations. As a consequence, we maintained a credit measure within our prescribed range, achieved a $4.81 \%$ yield on won-denominated investment securities, and operated non-speculativegrade investments among our held-tomaturity securities. Of particular note, of our corporate bonds totaling KRW 450.3 billion, a full $68.7 \%$ were awarded with a rating of "A" or above.

In addition, we strengthened our capital market risk management by seeking stable growth through investments within our prescribed risk limits. As a result of this tightening, we observed market and credit VaR limits, maintained a total riskweighted asset ratio within the BIS capital adequacy ratio, and operated within the Price Value of Basis Point (PVBP) and duration limits.

In 2007, we will be devoted to establishing an optimal investment portfolio to achieve our target yield of $4.92 \%$ from securities. We will also make flexible investments in government bonds and monetary stabilization bonds according to interest rate prospects, as part of our overarching strategy to improve liquidity and BIS ratios, and secure collateralized bonds.

Furthermore, we will seek out and invest in new investment products including structured securities, actively utilize available-for-sale bonds and beneficiary certificates to generate additional gains, and continue increasing investments in high fixed-rate bonds including corporate bonds. We are particularly keen to expand our investments in corporate bonds to KRW 700 billion, surging up from the current level of KRW 460.3 billion.

F/X Trading \& Trade Finance

In the foreign exchange sector, we actively induced small and medium-sized import/export businesses in the region, while extending balanced support to these firms as they confronted fluctuations in exchange rates. As a result, we recorded USD 5.8 billion in export/import financing in 2006, marking a rise of $18 \%$ over the previous year. At the same time, wire transfers and foreign exchange transactions amounted to USD 1.9 billion. Meanwhile, we concentrated on heightening public awareness by placing advertisements on the bank's money exchange and remittance services. We also strove to increase our portfolio of corporate customers with a satisfactory credit rating. As a result, we secured 32 new corporate customers (as of October 2006), recording KRW 78 million in foreign exchange dealing operations and KRW 196 million in foreign exchangerelated fees and commissions.

Of note, we were able to build and develop a number of automatic programs and systems for the enhancement of our technical operations. These innovations included an automatic reporting system in relation to receipts and assumptions, and an automatic domestic foreign-currency remittance process system via Internet banking.

## Risk

## Management

> "We are always committed to predicting, monitoring and managing diverse risks in relation to our operations. Meanwhile, we continue to invest in the development of exhaustive risk management solutions including the capital adequacy ratio computation to comply with the new Basel II Accord."

## Preparations for the Operation of Basel II

Pusan Bank has laid out a series of extensive plans in preparation for the implementation of the New Basel Capital Accord. As an initial step, we completed our first stage project for the new BIS agreements in March 2006. As a result, we secured a string of systems that reflect the Basel II requirements; modified our operational processes to introduce the new BIS agreements; and mirrored the new BIS agreements in our policies.

Secondly, we launched a second ambitious project in October 2006, with the aim of integrating a comprehensive risk-weighted asset computation system. Slated for conclusion by August 2007, the project will satisfy Pillars $1-3$ of the new BIS agreements. In this regard, we are constructing credit and market riskweighted asset computation systems (in preparation for Pillar 1), internal capital
adequacy evaluation systems (Pillar 2), integrated report computation systems (Pillar 3), and operational risk management systems.

Thirdly, we strengthened our loan portfolio management, setting risk management limitations on our newly opened Ulsan and Seoul offices in June 2006, and designating credit risk management according to sector and segment.

As supplementary measures, we built a range of diverse systems to measure credit risks and developed a working database that utilizes new BIS-based risk factors (concluded in November 2006). We also wrote policies for the operation of validation devices on the new BIS-based risk factors, and executed monthly inspections of all new BIS-based QIS and appropriate countermeasures.

In 2007, our strategic goals in this realm will seek to proactively deal with changes in the financial environment, and pursue a preemptive course of risk management. We also intend to establish risk management structures that will meet global standards through the introduction of new capital adequacy reforms. Specifically, we will wrap up the second BIS project in line with our projected work schedule. This project will include the establishment of a risk weighted asset calculation system, a capital adequacy
calculation system, a public announcement report and calculation system, an operational risk management system, and a host of documentation and revised regulations. Likewise, we will carry out preliminary operational risk management through the introduction of a bank-wide Control Self-Assessment (CSA) mechanism. This device will enable the selection of key risk indicators to monitor operational risk and report on monitoring results, support the calculation of capital stock volume via operational standard methods and improve the collection of loss data.

Secondly, we will push for the reconstruction of an ALM system to undertake speedy and timely management decision through shortened analysis cycles (shrinking to daily and weekly from the present monthly schedule), even as we work towards measuring and managing interest rate risks in line with the new BIS accord.
Other plans include conducting reviews of sensitive economic cycle sectors (quarterly), re-developing early warning systems and operating relevant educational sessions throughout the year.

## Infrastructure for Management

"Our landmark BPR initiative has led to reduced transaction and task processes, shorter waiting times, heightened service quality, greater customer and employee satisfaction, manpower and cost savings, and improved efficiencies throughout our entire organization."

## BPR (Business Process ReEngineering)

Pusan Bank introduced a system of business process re-engineering (BPR) in 2003, a first among regional banks in Korea. As of early 2005, this large-scale project was successfully completed and began to translate into concrete profitability. A break-even point was reached in 2006, when all related expenses for consulting, construction, development and other tasks were completely recovered. Since then, it has been turning over a series of substantial profits. Accordingly, our BPR has been benchmarked as a model of success in the financial institution field, due largely to its significant cost efficiency as compared to investment expenses.

The implementation of BPR led to widespread cost reductions through the standardization, concentration and specialization of our operations across the
board. At the same time, it presided over a decline in the possibility of accidents to be generated through the separation of marketing and supplementary operations.

We also secured intellectual property rights by acquiring a patent on our business model, and heightening the efficiency of all branch facilities. Moreover, our BPR initiative has made it easier for Pusan Bank to accommodate disabled employees and hire individuals with special physical requirements. It has allowed branches to sharply reduce loanrelated and deposit-related documents into soft files, so that they can better utilize secured spaces for marketing activities and share information on debtors among branches.

The benefits we obtain from our BPR system also include: reduced transaction and task processes, shorter waiting times, heightened service quality, greater customer and employee satisfaction, increased manpower and cost savings, and improved efficiencies throughout our entire organization.
e-Biz

Pusan Bank leveraged a diverse range of events and tools to encourage teller service by persuading customers to opt for safer and more convenient electronic
financial transactions. As a result, the number of e-Biz transactions in 2006 increased to more than 57.3 million, including firm banking automated transfers, cash management service (CMS) common networks, CMS money collection, school banking, virtual account channels and affiliations with brokerage houses. We plan to continue the focus on generating new e-biz services to guarantee a steady improvement in customer convenience.

Meanwhile, the number of subscribers to our Internet banking services broke the 0.92 million mark. The number of subscribers and users of our electronic banking channels also expanded sharply, as our pool of phone banking customers and cash card holders exceeded 1.29 million and 2.57 million, respectively. As a result, electronic financial transactions (i.e. internet banking, phone banking, ATM and etc.) are now accounting for about $84 \%$ of total transactions.

# Successful Leader, 

 taking pride in our high-caliber manpower.A leading bank, demonstrating its top-notch leadership and performance in the region and beyond No. 1 in the nationwide. We will continue concentrating on cultivation of specialized manpowers.

## FINANCIAL SECTION

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## MANAGEMENT'S DISCUSSION \& ANALYSIS

| Key Financial Data | (Billions of Korean Won, \%) |  |
| :---: | :---: | :---: |
|  | 2006 | 2005 |
| Operating results |  |  |
| Operating revenue | 1,480.3 | 1,309.3 |
| Net interest income | 617.4 | 593.1 |
| Operating income | 280.9 | 234.0 |
| Net income | 183.9 | 178.8 |
| Per share data (Won) |  |  |
| Dividend per common share | 420 | 405 |
| Earning per common share | 1,253.0 | 1,220.0 |
| Profitability ratios |  |  |
| ROA | 0.91 | 0.99 |
| ROE | 15.10 | 16.34 |
| Net interest margin | 3.08 | 3.34 |
| Net interest spread | 3.93 | 4.16 |
| Balance sheet data at year end |  |  |
| Total assets | 21,710.8 | 19,049.9 |
| Total loans | 14,932.4 | 12,186.1 |
| Total deposits | 14,557.7 | 13,662.5 |
| Securities | 4,918.2 | 4,871.1 |
| Shareholders' equity | 1,278.9 | 1,146.5 |
| Asset quality ratios |  |  |
| Loan loss provisions/Substandard \& below loans (SBL's) | 175.84 | 162.96 |
| SBL's/Total credit | 0.83 | 0.94 |
| Capital ratios at year end |  |  |
| Total capital ratio | 11.06 | 12.25 |
| Tier 1 capital | 8.09 | 9.06 |
| Tier 2 capital | 3.00 | 3.22 |

## Overview

The Korean economy was plagued by difficult business conditions in 2006 caused by sluggish domestic demand, arriving despite the presence of favorable activity in exports. The economy appeared to have reached a climax during the first half of the year, but its consolidation continued well into the second half. Exports were in general quite satisfactory, maintaining a two-digit growth note until October. They began to lose power, however, as domestic demand failed to keep step following a slump in private consumption. Quarterly growth also fell, confirming the economic slowdown ( $6.1 \%$ growth in the first quarter, $5.3 \%$ in the second and $4.6 \%$ in the third). Business conditions have been showing signs of recovery, registering a rise since August 2006, but this resurgence is not likely to lead to an upward trend in the long term.

In spite of this adverse fiscal climate, Pusan Bank either achieved significant improvements in key business indicators or maintained its status at a similar level to 2005 figures.
Specifically, operating revenues increased $13.1 \%$, or KRW 171 billion, year-on-year (YoY) to reach KRW 1,480.3 billion at the end of 2006. Net interest income expanded by KRW 24.3 billion to KRW 617.4 billion, with interest revenues recording higher growth than that of interest expenses.
Net income marginally increased by $2.8 \%$, or KRW 5 billion, to approach KRW 183.9 billion. This was due to a contraction in non-operating income following the payment of honorary retirement benefits, despite a decline in write-offs following a downturn in non-performing loans (NPL's) and delinquency ratios.

As the bank continued to enjoy record-breaking levels of net income, dividends per share also extended to KRW 420, up KRW 15 from KRW 405 in the preceding year.

Return on assets (ROA) edged down $0.08 \%$ to $0.91 \%$, following the bank's expanded business volume and a slight increase in net income. Return on equity (ROE) also slipped $1.24 \%$ to $15.1 \%$, triggered by the accumulation of retained earnings on a rise in net income.
Net interest margin backed off slightly to $3.08 \%$, despite the overall difficulty of market conditions, while net interest spread also pared down to $3.93 \%$.

## MANAGEMENT'S DISCUSSION \& ANALYSIS

Total assets, advanced by $13.97 \%$ or KRW 2.66 trillion to reach KRW 21.71 trillion at the end of the year. Business volume also grew impressively: total loans boosted by KRW 2.75 trillion to KRW 14.93 trillion, while total deposits broadened by KRW 0.89 trillion to KRW 14.56 trillion.

Loans classified as standard or below (SBL's) drifted up marginally, in spite of pressure from a sharp rise in loans. Accordingly, the ratio of SBL's to total loans dipped $0.11 \%$ to stand at $0.83 \%$ as of year-end. The bank's BIS capital ratio also fell, moving from $1.19 \%$ to $11.06 \%$. This was caused by an augmentation in risk-weighted assets following the bank's expanded business volume.

## Net Income

Operating revenues amounted to KRW 1.48 trillion, increasing by $13.1 \%$ or KRW 171 billion over the year, while operating expenses climbed by KRW 124.2 billion or $11.6 \%$ to KRW 1.19 trillion.
Consequently, operating income rose KRW 46.8 billion to reach KRW 280.9 billion at year-end. As for non-operating performance, the bank recorded a nonoperating loss of KRW 23.4 billion in 2006, compared to non-operating income of 15.5 billion in 2005 . This outcome was directed related to a YoY shrink in nonoperating revenues, mainly led by a dip in gains on the sale of loans. At the same time, non-operating expenses leapt substantially upward owing to the payment of honorary retirement allowances.

Income taxes widened by KRW 2.9 billion to KRW 73.6 billion following a rise in net income. Consequently, despite the growth in operating income, net income crept upward by a mere $2.8 \%$ to KRW183.9 billion, led by a rise in non-operating expenses. To sum up, the relatively minor growth in net income was influenced by two contradictory factors: an increase in operating income (principally following a rise in interest income and a drop in write-offs) and a decline in non-operating income (due to the payment of honorary retirement benefits).

| Profit and Loss Summary | (Billions of Korean Won) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | YoY Change |  |
|  | 2006 | 2005 | Amount | \% |
| Operating Revenues | 1,480.3 | 1,309.3 | 171.0 | 13.1\% |
| Operating Expenses | 1,199.5 | 1,075.3 | 124.2 | 11.6\% |
| Operating Income | 280.9 | 234.0 | 46.8 | 20.0\% |
| Non-Operating Income | -23.4 | 15.5 | -39.0 | N/A |
| Ordinary Income | 257.4 | 249.6 | 7.9 | 3.1\% |
| Extraordinary Income | 0.0 | 0.0 | 0.0 | N/A |
| Income Tax Expenses | 73.6 | 70.6 | 2.9 | 4.2\% |
| Net Income | 183.9 | 178.8 | 5.0 | 2.8\% |

## Profit and Loss By Sector

The bank recorded a relatively high growth rate in operating income, which rose KRW 46.9 billion ( $20 \%$ ) over the year to reach KRW 280.9 billion at the end of 2006. Observing by sector, interest income expanded by KRW 24.3 billion (4.1\%) to KRW 617.4 billion. This resulted from a YoY rise in interest revenues, following the bank's expanded business volume and a slight rise in market interest.

Interest revenues climbed by KRW 156.6 billion ( $15.4 \%$ ) over the year to KRW 1.17 trillion. Interest expenses rose KRW 132.3 billion to KRW 555.2 billion. Thus, although interest expenses also registered a YoY upturn they failed to match the growth rate of interest revenues.
Commission and fee income totaled KRW 64.3 billion, rising $17.8 \%$ (KRW 9.7 billion) over the year to make a contribution to escalating operating income. However, trust revenues slipped by KRW 8.5 billion during the same period to reach KRW 8.4 billion.

In terms of other operating performance, including gains or losses on securities and derivatives, the bank registered a decline of KRW 10.8 billion from the previous year's figure to record other operating losses of KRW 27.1 billion. This stands in contrast to the previous year with a KRW 1.3 billion reduction in losses to KRW 16.3 billion. In addition, the amount of loan loss provisions sharply declined by $43.1 \%$ (KRW 40.3 billion) over the year to KRW 53.1 billion. This was due to a decrease in write-offs thanks to improved asset soundness even when excluding abnormal factors such as the application of experience loss ratios, change in reserve requirements and the recovery of special bonds. Selling and administrative (S\&A) expenses remained similar to the preceding year's level, edging up a mere $2.5 \%$ to KRW 329 billion.

## MANAGEMENT'S DISCUSSION \& ANALYSIS

Profit and Loss by Sector
(Billions of Korean Won)

|  |  | 2005 | YoY Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | Amount | \% |
| Interest Income | 617.4 | 593.1 | 24.3 | 4.1\% |
| Interest Revenues | 1172.6 | 1016.0 | 156.6 | 15.4\% |
| Interest Expenses | 555.2 | 422.9 | 132.3 | 31.3\% |
| Net Commission \& Fee Income | 64.3 | 54.6 | 9.7 | 17.8\% |
| Trust Revenues | 8.4 | 16.9 | -8.5 | -50.3\% |
| Other Operating Income | -27.1 | -16.3 | -10.8 | 66.3\% |
| Adjusted Operating Income | 663.0 | 648.3 | 14.7 | 2.3\% |
| Loan Loss Provisions | 53.1 | 93.4 | -40.3 | -43.1\% |
| S\&A Expenses | 329.0 | 320.9 | 8.10 | 2.5\% |
| Operating Income | 280.9 | 234.0 | 46.9 | 20.0\% |

## Net Interest Income

Interest revenues amounted to KRW 1.17 trillion, recording a rise of KRW 156.6 billion or $15.4 \%$ from a year earlier. This was due to an increase in interestbearing assets following the rebound in overall market interest rates and expansion in loan assets. Interest expenses boosted by $31.3 \%$, or KRW 132.3 billion, over the year to a height of KRW 555.2 billion. Consequently, net interest income moved up $4.1 \%$ (or KRW 24.3 billion) year-on-year to the whopping sum of KRW 617.4 billion, triggered by higher growth of interest revenues than that of interest expenses.

Observing interest revenues by segment, interest on loans expanded by KRW 136.3 billion or $17.2 \%$ to record KRW 931 billion. Interest on securities climbed $12.1 \%$ or KRW 23.8 billion to reach KRW 220.9 billion. Yet during the same period, interest on due from banks and others saw a marginal contraction (by KRW 3.5 billion) to KRW 20.7 billion. As to interest expenses, interest on deposits buoyed by KRW 59.9 billion or $19.3 \%$ to KRW 370 billion. Interest on debentures hovered around the previous year's figures, but interest expenses including borrowings expanded by KRW 71.4 billion to KRW 154.1 billion, pressed by a related expansion in financing.

Composition of Net Interest Income
(Billions of Korean Won)

|  |  |  | YoY Change |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 2006 | 2005 | Amount | \% |
| Interest Revenues | $1,172.6$ | $1,016.0$ | 156.6 | $15.4 \%$ |
| Interest on Loans | 931.0 | 794.7 | 136.3 | $17.2 \%$ |
| Interest on Securities | 220.9 | 197.1 | 23.8 | $12.1 \%$ |
| Interest on Due from Banks, etc. | 20.7 | 24.2 | -3.5 | $-14.5 \%$ |
| Interest Expenses | 555.2 | 422.9 | 132.3 | $31.3 \%$ |
| Interest on Deposits | 370.0 | 310.1 | 59.9 | $19.3 \%$ |
| Interest on Debentures Issued | 31.1 | 30.1 | 1.0 | $3.3 \%$ |
| Interest on Borrowings, etc. | 154.1 | 82.7 | 71.4 | $86.3 \%$ |
| Net Interest Income | 617.4 | 593.1 | 24.3 | $4.1 \%$ |

## Net Interest Margin and Net Interest Spread

Average won-currency loan rates edged up by $0.1 \%$ over the year to $6.89 \%$. This climb was influenced by the prevailing low interest rate environment in 2006 despite a slight gain in market interest rates during the year. Average interest rates on won-currency deposits also advanced by $0.33 \%$ to $2.96 \%$. As a consequence, the bank's net interest spread slipped by $0.23 \%$ over the year to stand at $3.93 \%$.
The average balance of interest bearing assets increased by KRW 1.86 trillion to KRW 18.46 trillion, while net interest margins dipped $0.26 \%$ to $3.08 \%$.
The bank's net interest spread and net interest margin inched down slightly behind the presence of overall low interest rates. This resulted from the bank's steady efforts to increase low-cost deposits and concentrate on nurturing new quality SME's capable of contributing to the generation of profitability.

Net Interest Margin \& Net Interest Spread
(Billions of Korean Won, \%, \%P)

|  |  |  |  | YoY Change |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
|  | 2006 | 2005 | Amount | \% |  |
| Interest-Bearing Assets (avg. balance) | $18,462.4$ | $16,593.2$ | $1,869.2$ | $11.3 \%$ |  |
| NIM | 3.08 | 3.34 | -0.26 | $-7.8 \%$ |  |
| Average Interest Rate on Won-Currency Loans | 6.89 | 6.79 | 0.10 | $1.5 \%$ |  |
| Household Loans | 6.82 | 6.49 | 0.33 | $5.1 \%$ |  |
| Corporate Loans | 6.18 | 6.17 | 0.01 | $0.2 \%$ |  |
| Average Interest Rate on Won-Currency Deposits | 2.96 | 2.63 | 0.33 | $12.5 \%$ |  |
| Net Interest Spread | 3.93 | 4.16 | -0.23 | $-5.5 \%$ |  |

## Commission \& Fee Income

Commission revenues booked a $12.4 \%$ YoY increase (KRW 10.1 billion) to record KRW 91.3 billion in 2006. At the same time, commission expenses edged up by a mere KRW 0.4 billion ( $1.5 \%$ ) to settle at KRW 27 billion.
Accordingly, net commission \& fee income swelled by $17.8 \%$ or KRW 9.7 billion over the year to KRW 64.3 billion.
The increase in commission revenues was led by won-currency commissions which surged by $16 \%$ (KRW 9.7 billion) to KRW 70.5 billion. Foreign-currency commission amounted to KRW 13.9 billion, recording a slight increase of $3 \%$ over the course of the year. Such expanded commissions and fees were primarily triggered by the development of new fee-based services. Commissions on credit cards, however, declined by $13.5 \%$ (KRW 0.5 billion) to KRW 3.2 billion due mainly to reductions in commission rates.
Commission \& Fee Income
(Billions of Korean Won, \%)

|  |  |  |  | YoY Change |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
|  | 2006 | 2005 | Amount | $\%$ |  |
| Commission Revenues | 91.3 | 81.2 | 10.1 | $12.4 \%$ |  |
| Won-Currency Commissions | 70.5 | 60.8 | 9.7 | $16.0 \%$ |  |
| Foreign-Currency Commissions | 13.9 | 13.5 | 0.4 | $3.0 \%$ |  |
| Commission on Credit Cards | 3.2 | 3.7 | -0.5 | $-13.5 \%$ |  |
| Guarantee Fees \& Others | 3.7 | 3.2 | 0.5 | $15.6 \%$ |  |
| Commission Expenses | 27.0 | 26.6 | 0.4 | $1.5 \%$ |  |
| Commissions Paid | 10.8 | 11.3 | -0.5 | $-4.4 \%$ |  |
| Commissions on Credit Cards | 16.2 | 15.3 | 0.9 | $5.9 \%$ |  |
| Net Commission \& Fee Income | 64.3 | 54.6 | 9.7 | $17.8 \%$ |  |

## Selling \& Administrative Expenses

Selling \& administrative (S\&A) expenses rose by $2.5 \%$ or KRW 8.1 billion over the year to KRW 329 billion. Of these, salary expenses fell slightly by $0.3 \%$ or KRW 0.4 billion to KRW 115.5 billion. Other expenses advanced by $7.5 \%$ (KRW 10.8 billion) to KRW 154.6 billion, caused by an upswing in assets and prices. Meanwhile, depreciation costs edged down by KRW 0.7 billion to KRW 34.1 billion. Provisions for employee retirement benefits decreased by KRW 2.3 billion to KRW 15.5 billion, due mainly to the implementation of an honorary retirement plan (number of honorary retirees: 139 in 2006, 37 in 2005).
S\&A expenses are primarily fixed costs such as salaries and administrative outlays. S\&A expenses, combined with net operating income and provisions for loan losses, are referred to as "adjusted operating income." The "cost income ratio" is calculated by dividing S\&A expenses by adjusted operating income.
The bank's cost income ratio was $49.62 \%$ in 2006 , up $0.12 \%$ from $49.5 \%$ in 2005 . This reflects the slightly higher increase in S\&A expenses than in operating income, as generated by the aforementioned increases in other expenses. Nonetheless, the cost income ratio was still maintained at a very low level.
Cost Income Ratio
(Billions of Korean Won, \%)

|  |  | YoY Change |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | Amount | \% |
| Adjusted operating income ${ }^{*}$ (a) | 663.0 | 648.3 | 14.7 | $2.3 \%$ |
| Administrative expenses(b) | 329.0 | 320.9 | 8.1 | $2.5 \%$ |
| Cost income ratio (b/a) | 49.62 | 49.50 | 0.12 | $0.3 \%$ |

[^2]
## MANAGEMENT'S DISCUSSION \& ANALYSIS

## Income Before Provisions

Income before provisions backed off $9.4 \%$ over the year to KRW 333.2 billion in 2006. This KRW 34.5 billion dedine was principally caused by the aforementioned payment of honorary retirement benefits. Total provisions decreased by KRW 42.5 billon to KRW 75.7 billion, with a KRW 35.1 billion decline in loan loss provisions pulling the total down to KRW 50.8 billion. This situation was attributed to the bank's continued efforts to set aside sufficient loan loss provisions in previous years, and a decline in NPL's following its aggressive provisioning against bad debts. Effective tax rate, in reflection of income tax expenses as compared to income before income taxes, stood at $28.58 \%$ ( $28.3 \%$ in 2005). Consequently, net income gained KRW 5 billion to KRW 183.9 billion, up $2.8 \%$ from the previous year's figure.

Income Before Provisions
(Billions of Korean Won, \%)

|  |  | YoY Change |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 2006 | 2005 | Amount | \% |
| Income Before Provisions (a+b+c) | 333.2 | 367.7 | -34.5 | $-9.4 \%$ |
| Total Provisions (a) | 75.7 | 118.2 | -42.5 | $-36.0 \%$ |
| Provisions for Loan Losses | 50.8 | 85.9 | -35.1 | $-40.9 \%$ |
| Income Tax Expense (b) | 73.6 | 70.6 | 3.0 | $4.2 \%$ |
| Net Income (c) | 183.9 | 178.9 | 5.0 | $2.8 \%$ |

## Assets

The bank's total assets amounted to KRW 21.71 trillion at the end of 2006, recording a rise of KRW 2.66 trillion or $14 \%$ over the year. This was led by an increase in loans. Cash and due from banks declined, however. Loan assets swelled by KRW 2.74 trillion or $22.5 \%$ to reach KRW 14.93 trillion. Loans were still accountable for the largest portion of total assets, with this percentage expanding by $4.8 \%$ to $68.8 \%$ from $64 \%$ in 2005 . Securities increased marginally by $1 \%$ (KRW 47 billion) to KRW 4.91 trillion, with percentage to total assets dipping by $2.9 \%$ to $22.7 \%$. Cash \& due from banks totaled KRW 1.03 trillion in 2006, down KRW 128.7 billion year-on-year and accounting for $4.7 \%$ of total assets (down $1.4 \%$ from the preceding year's percentage).

Composition of Assets—Bank Accounts

| Composition of Assets- | 2006 |  | (Billions of Korean Won, \%) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2005 |  | YoY Ch |  |
|  | Amount | \% | Amount | \% | Amount | \% |
| Cash \& Due From Banks | 1,029.3 | 4.7 | 1,158.0 | 6.1 | -128.7 | -11.1 |
| Securities | 4,918.2 | 22.7 | 4,871.1 | 25.6 | 47.0 | 1.0 |
| Loans | 14,932.4 | 68.8 | 12,186.1 | 64.0 | 2,746.3 | 22.5 |
| Other Assets | 830.9 | 3.8 | 834.6 | 4.4 | -3.8 | -0.4 |
| Total | 21,710.8 | 100.0 | 19,049.9 | 100.0 | 2,660.9 | 14.0 |

## Securities

The bank's securities are mainly comprised of won- and foreign-currency bonds, stocks, and beneficiary certificates. These are classified by objective and period into trading securities, available-for-sale securities, held-to-maturity securities, and equity-method securities. Total securities as of 2006 -end remained similar to the preceding year's level, registering only a small gain of $1 \%$ or KRW 47.1 billion to KRW 4.92 trillion. By investment type, major contributors to the slight increase in securities were government bonds, financial bonds and corporate bonds among won-currency bonds and stocks. Won-currency bonds made up the majority of securities, increasing by KRW 8.9 billion to KRW 4.52 trillion. Of these, financial bonds and corporate bonds amounted to KRW 2.37 trillion and KRW 450.3 billion, respectively, soaring by KRW 332 billion ( $16.3 \%$ ) and KRW150.6 billion ( $50.3 \%$ ) over the year.
At the same time, foreign-currency bonds sharply surged by KRW 30.4 billion ( $37.5 \%$ ) to KRW 111.4 billion. Stocks also soared, registering a balloon of KRW 61.2 billion ( $111.5 \%$ ) to KRW 116.1 billion after the bank expanded direct investments given a bullish market trend. On the contrary, equity-type beneficiary certificates decreased by KRW 64.2 billion to KRW 113.3 billion.
Composition of Securities -Bank Accounts
(Billions of Korean Won)

|  |  | 2005 | YoY Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | Amount | \% |
| Won-Currency Bonds | 4,524.6 | 4,515.7 | 8.9 | 0.2\% |
| Government Bonds | 869.8 | 1,133.9 | -264.1 | -23.3\% |
| Financial Bonds | 2,366.9 | 2,034.9 | 332.0 | 16.3\% |

## Continued

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | Amount | \% |
| Municipal Bonds | 156.2 | 187.2 | -31.0 | -16.6\% |
| Government-Invested Companies | 681.4 | 860.0 | -178.6 | -20.8\% |
| Corporate Bonds | 450.3 | 299.7 | 150.6 | 50.3\% |
| Foreign-Currency Bonds | 111.4 | 81.0 | 30.4 | 37.5\% |
| Stocks | 116.1 | 54.9 | 61.2 | 111.5\% |
| BC's | 153.5 | 207.5 | -54.0 | -26.0\% |
| Bond-Type | 40.2 | 30.0 | 10.2 | 34.0\% |
| Equity-Type | 113.3 | 177.5 | -64.2 | -36.2\% |
| Other | 12.6 | 12.0 | 0.6 | 5.0\% |
| Total | 4,918.2 | 4,871.1 | 47.1 | 1.0\% |

## Loans

The bank's total won-currency loans amounted to KRW 13.61 trillion as of 2006-end. This represented a surge of KRW 2.41 trillion or $21.5 \%$ from the previous year's figure. By sector, SME loans recorded the largest YoY growth in amount, surging by $31.4 \%$ (KRW 2.09 trillion) to KRW 8.76 trillion. Accordingly, the percentage of SME loans to total won-currency loans widened by $4.9 \%$ to $64.4 \%$. This outcome was a direct result of the bank's dedication to seek out financially healthy SME's. Meanwhile, loans to public organizations and others showed the largest growth rate. Household loans increased by a mere 3.7\% (KRW 131 billion) over the year to KRW 3.69 billion. Accordingly, their weighting to total loans slipped by $4.6 \%$ to $27 \%$. Loans to large corporations increased slightly by $4.8 \%$ (KRW 33.3 billion) to arrive at a sum of KRW 727.6 billion. Subsequently, large corporate loans made up $5.4 \%$ of total won-currency loans, sipping $0.8 \%$ from a year earlier.

| Won-Currency Loans | 2006 |  | ( Billions of Korean Won, \%) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2005 |  | YoY Ch |  |
|  | Amount | \% | Amount | \% | Amount | \% |
| Households | 3,676.0 | 27.0 | 3,544.9 | 31.6 | 131.0 | 3.7 |
| SME's | 8,763.8 | 64.4 | 6,670.2 | 59.5 | 2,093.6 | 31.4 |
| Large Corporations | 727.6 | 5.4 | 694.3 | 6.2 | 33.3 | 4.8 |
| Public Organizations \& Others | 441.8 | 3.3 | 293.3 | 2.6 | 148.4 | 50.6 |
| Total | 13,609.2 | 100.0 | 11,202.8 | 100.0 | 2,406.3 | 21.5 |

## Asset Soundness \& Loan Loss Provisions

Total loans amounted to KRW 15.35 trillion at the end of 2006, recording a surge of $23.1 \%$ (KRW 2.88 trillion) from a year earlier. Loans classified as substandard \& below (SBL's), however, totaled KRW 127.8 billion, increasing a mere KRW 10.9 billion over 2005 figures. Consequently, the ratio of SBL's to total loans stood at $0.83 \%$, down by $0.11 \%$ over the year prior. Meanwhile, the balance of loan loss provisions expanded by KRW 34.3 billion to KRW 224.7 billion, reflecting the bank's active loan loss provisioning against bad debts. As a consequence, the coverage ratio - referring to the ratio of SBL's to loan loss provisions - expanded by $12.88 \%$ to $175.84 \%$. This was led by a slight increase in SBL's and the bank's active loan loss provisioning.
A decline in bad debts and improvement in the bad debts ratio were attributable to the bank's aggressive risk management strategy to prevent the generation of non-performing loans, as well as a strengthened push to ensure the quality of debtor companies. To this end, the bank set aside loan loss provisions while preparing itself against the generation of NPL's following a rise in loans. These figures were also influenced by the bank's efforts to heighten the soundness of loans, backed by a new protocol of conducting exhaustive credit ratings when offering loans to SME's. The bank made loan reviews at all times or on a quarterly basis, and expanded credit screening with a focus on the debtors' ability to pay back in consideration of industry outlooks and fluctuations in business conditions.

Classification of Asset Soundness
(Billions of Korean Won, \%, \%P)

|  |  | 2005 | YoY Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | Amount | \% |
| Total Loans | 15,346.1 | 12,463.3 | 2,882.8 | 23.1\% |
| Normal | 14,924.9 | 12,098.0 | 2,826.9 | 23.4\% |
| Precautionary | 293.4 | 248.4 | 45.0 | 18.1\% |

## MANAGEMENT'S DISCUSSION \& ANALYSIS

| Classification of Asset Soundness |  | ( Billions of Korean Won, \%,\%P) |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | YoY Change |  |
|  | 2006 | 2005 | Amount | \% |
| Substandard | 73.0 | 77.5 | -4.5 | -5.8\% |
| Doubtful | 28.1 | 29.2 | -1.1 | -3.8\% |
| Estimated Loss | 26.7 | 10.2 | 16.5 | 161.8\% |
| Substandard \& Below | 127.8 | 116.9 | 10.9 | 9.3\% |
| Precautionary \& Below | 421.2 | 365.3 | 55.9 | 15.3\% |
| SBL Ratio | 0.83 | 0.94 | -0.11 | -11.2\% |
| Prec. \& Below Ratio | 2.74 | 2.93 | -0.19 | -6.4\% |
| Provisions | 224.7 | 190.4 | 34.3 | 18.0\% |
| Provisions/SBL's | 175.84 | 162.96 | 12.88 | 7.9\% |

## Liabilities

The bank's total liabilities amounted to KRW 20.43 trillion as of 2006-end, marking a rise of $14.1 \%$ or KRW 2.53 trillion over a year earlier. Deposits accounted for the vast majority ( $71.3 \%$ ) of liabilities, despite narrowing by $5 \%$ from the preceding year's ratio. Deposits totaled KRW 14.56 trillion at year-end, rising KRW 895.3 billion or $6.6 \%$ from the previous year.
Notwithstanding a healthy increase in deposits, the weighting of deposits to liabilities contracted overall led by relatively a sharp upturn in borrowings and debentures. Borrowings swelled by $31.7 \%$ or KRW 1 trillion to KRW 4.16 trillion, with its percentage to total liabilities also expanding by $2.7 \%$ to reach $20.4 \%$. At the same time, debentures increased by KRW 458.9 billion to KRW 867.6 billion, recording a noticeable upturn of $112.3 \%$ from a year earlier. The weighting of debentures to total liabilities nearly doubled over the course of the year, moving up by $2 \%$ to account for a total of $4.3 \%$.

| Liabilities | 2006 |  | ( Billions of Korean Won, \%, \%P) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2005 |  | YoY Ch |  |
|  | Amount | \% | Amount | \% | Amount | \% |
| Deposits | 14,557.7 | 71.3 | 13,662.5 | 76.3 | 895.3 | 6.6 |
| Borrowings | 4,162.9 | 20.4 | 3,161.5 | 17.7 | 1,001.4 | 31.7 |
| Debentures Issued | 867.6 | 4.3 | 408.7 | 2.3 | 458.9 | 112.3 |
| Others | 843.7 | 4.1 | 670.7 | 3.8 | 173.0 | 25.8 |
| Total | 20,432.0 | 100.0 | 17,903.4 | 100.0 | 2,528.6 | 14.1 |

## Capital Adequacy

Buoyed in the wake of a rise in net income, the bank's core capital expanded by KRW 127.7 billion to KRW 1.21 trillion as of 2006-end, marking a substantial increase of $11.8 \%$ year-on-year. Supplementary capital also strengthened by KRW 63.5 billion to KRW 448.1 billion, up 16.5\% from a year earlier. Accordingly, total equity capital saw a generous increase, leaping up by KRW 191.2 billion or $13.1 \%$ to KRW 1.66 trillion in reflection of contributions to unconsolidated subsidiaries. Meanwhile, risk-weighted assets expanded significantly, thanks primarily to a rise in loans overall. Risk-weighted assets buoyed to KRW 14.96 trillion, up $25.2 \%$ or KRW 3.01 trillion over the year. Consequently, the bank's BIS capital ratio edged down $1.19 \%$ over the year to $11.06 \%$. This slimming was due to a sharp expansion in risk-weighted assets including loans following the bank's rapid expansion in business volume, despite an increase in total equity capital. Nevertheless, the bank managed to maintain a high level of stable capital structure.

BIS Capital Ratio
( Billions of Korean Won, \%, \%P)

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | Amount | \% |
| Core Capital | 1,210.0 | 1,082.3 | 127.7 | 11.8\% |
| Supplementary Capital | 448.1 | 384.6 | 63.5 | 16.5\% |
| Contributions to Unconsolidated Subsidiaries | 3.0 | 3.0 | 0.0 | 0.0\% |
| Total Equity Capital | 1,655.1 | 1,463.9 | 191.2 | 13.1\% |
| Risk-Weighted Assets | 14,959.8 | 11,950.7 | 3,009.1 | 25.2\% |
| Tier1 Capital | 8.09 | 9.06 | -0.97 | -10.7\% |
| Tier2 Capital | 2.09 | 3.22 | -0.22 | -6.9\% |
| BIS Capital Ratio | 11.05 | 12.25 | -1.19 | -9.7\% |

## INDEPENDENT AUDITORS' REPORT

## Deloitte.

Deloitte Anjin LLC<br>14FI., Hanwha Securities Bldg., 23-5 Yoido-dong, Youngdeungpo-gu, Seoul 150-717, Korea<br>Tel: +82 26676 1000, 1114<br>Fax: +82 266742114<br>www.deloitteanjin.co.kr

To the Shareholders and Board of Directors of Pusan Bank:

We have audited the accompanying non-consolidated balance sheets of the bank accounts of Pusan Bank (the "Bank") as of December 31, 2006 and 2005, and the related non-consolidated statements of income, appropriations of retained earnings, and cash flows for the years then ended, all expressed in Korean Won. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the Republic of Korea. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Bank as of December 31, 2006 and 2005, and the results of its operations, changes in its retained earnings and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the Republic of Korea (See Note 2).

Accounting principles and auditing standards and their application in practice vary among countries. The accompanying financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries other than the Republic of Korea. In addition, the procedures and practices utilized in the Republic of Korea to audit such financial statements may differ from those generally accepted and applied in other countries. Accordingly, this report and the accompanying financial statements are for use by those knowledgeable about Korean accounting procedures and auditing standards and their application in practice.

## Delo:the $A_{m}$ in LLC

January 30, 2007

## Notice to Readers

This report is effective as of January 30,2007 , the auditors' report date. Certain subsequent events or circumstances may have occurred between the auditors' report date and the time the auditors' report is read. Such events or circumstances could significantly affect the accompanying financial statements and may result in modifications to the auditors' report.

## BALANCE SHEETS

|  |  |  | rean | Won (In millions) |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2005 |
| ASSETS |  |  |  |  |
| Cash and due from banks (Notes 3, 26, 28 and 29) | TF | 1,029,316 | \#F | 1,158,007 |
| Securities (Notes 4 and 28) |  | 4,918,168 |  | 4,871,139 |
| Loans (Notes 5, 6, 7, 26 and 28) |  | 14,932,449 |  | 12,186,122 |
| Fixed assets (Note 8) |  | 364,403 |  | 347,372 |
| Other assets (Notes 9 and 28) |  | 466,452 |  | 487,244 |
|  | \# | 21,710,788 | \# ${ }^{\text {F }}$ | 19,049,884 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| LIABILITIES: |  |  |  |  |
| Deposits (Notes 10, 26, 28 and 29) | Wr | 14,557,714 | \#\# | 13,662,461 |
| Borrowings (Notes 11, 26 and 28) |  | 4,162,927 |  | 3,161,520 |
| Debentures (Notes 12 and 26) |  | 867,625 |  | 408,684 |
| Other liabilities (Notes 13, 14, 15, 16, 17, 19 and 28) |  | 843,687 |  | 670,690 |
|  |  | 20,431,953 |  | 17,903,355 |
| SHAREHOLDERS' EQUITY (Notes 4 and 18): |  |  |  |  |
| Common stock |  | 733,418 |  | 733,418 |
| Retained earnings |  |  |  |  |
| (Net income of $\mathbf{T}$ 183,856 million for the year ended December 31, 2006 and $\quad$ F178,934 million for the year ended December 31 , 2005) |  | 541,208 |  | 416,759 |
| Capital adjustments |  | 4,209 |  | $(3,648)$ |
|  |  | 1,278,835 |  | 1,146,529 |
|  | \# | 21,710,788 | \# 7 | 19,049,884 |

See accompanying notes to non-consolidated financial statements.

| Korean Won (In millions except per share amounts) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  |
| OPERATING REVENUE: |  |  |  |  |
| Interest income: |  |  |  |  |
| Interest on due from banks (Note 20) | F ${ }^{\text {F }}$ | 15,015 | \# ${ }^{\text {F }}$ | 17,712 |
| Interest on securities (Note 20) |  | 220,912 |  | 197,079 |
| Interest on loans (Note 20) |  | 931,044 |  | 794,333 |
| Other interest income (Note 20) |  | 5,611 |  | 6,476 |
|  |  | 1,172,582 |  | 1,015,600 |
| Commission income |  | 91,386 |  | 81,610 |
| Other operating income: |  |  |  |  |
| Gain on disposal of trading securities |  | 1,652 |  | 7,277 |
| Gain on valuation of trading securities |  | - |  | 298 |
| Dividends on trading securities |  | 132 |  | 5 |
| Dividends on available-for-sale securities |  | 296 |  | 270 |
| Foreign exchange trading income |  | 62,926 |  | 36,523 |
| Gain on financial derivatives trading |  | 116,156 |  | 121,727 |
| Gain on valuation of financial derivatives (Note 16) |  | 19,681 |  | 16,415 |
| Gain on valuation of fair value hedged items (Note 16) |  |  |  | 5,655 |
| Fees and commissions from trust accounts |  | 15,518 |  | 23,902 |
|  |  | 216,361 |  | 212,072 |
| Total operating revenues |  | 1,480,329 |  | 1,309,282 |
| OPERATING EXPENSES: |  |  |  |  |
| Interest expenses: |  |  |  |  |
| Interest on deposits (Note 20) |  | 369,963 |  | 310,071 |
| Interest on borrowings (Note 20) |  | 146,053 |  | 76,340 |
| Interest on debentures (Note 20) |  | 31,141 |  | 30,073 |
| Other interest expenses (Note 20) |  | 8,071 |  | 6,380 |
|  |  | 555,228 |  | 422,864 |
| Commission expense |  | 27,026 |  | 26,594 |
| Other operating expenses: |  |  |  |  |
| Loss on disposal of trading securities |  | 2,624 |  | 4,179 |
| Loss on valuation of trading securities |  | - |  | 119 |
| Provision for acceptance and guarantee losses |  | 1,245 |  | 2,414 |
| Foreign exchange trading losses |  | 12,534 |  | 14,974 |
| Loss on financial derivatives trading |  | 129,256 |  | 121,334 |
| Loss on valuation of financial derivatives (Note 16) |  | 31,588 |  | 25,510 |
| Loss on valuation of fair value hedged items (Note 16) |  | 2,537 |  | - |
| Provision for possible loan losses (Note 7) |  | 50,737 |  | 85,852 |
| Other operating expenses |  | 57,650 |  | 50,529 |
|  |  | 288,171 |  | 304,911 |
| Selling and administrative expenses (Note 21) |  | 329,047 |  | 320,884 |
| Total operating expenses |  | 1,199,472 |  | 1,075,253 |
| OPERATING INCOME | \# ${ }^{\text {F }}$ | 280,857 | \# 7 | 234,029 |
| NON-OPERATING INCOME (Note 22) |  | 30,148 |  | 43,657 |
| NON-OPERATING EXPENSES (Note 22) |  | 53,577 |  | 28,111 |
| ORDINARY INCOME |  | 257,428 |  | 249,575 |
| EXTRAORDINARY ITEM |  | - |  | - |
| INCOME BEFORE INCOME TAX |  | 257,428 |  | 249,575 |
| INCOME TAX EXPENSE (Note 23) |  | 73,572 |  | 70,641 |
| NET INCOME | 7 7 | 183,856 | 7 7 | 178,934 |
| ORDINARY INCOME PER SHARE (Note 24) | T 7 | 1,253 | TF | 1,220 |
| NET INCOME PER SHARE (Note 24) | \# | 1,253 | \#F | 1,220 |

## STATEMENTS OF APPROPRIATIONS OF RETAINED EARNINGS



|  |  | Korean Won (In millions) |
| :---: | :---: | :---: |
|  | 2006 | 2005 |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |
| Net income | \#F. 183,856 | 7\% 178,934 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Loss (gain) on disposal of trading securities, net | 972 | $(3,098)$ |
| Gain on valuation of trading securities, net | - | (179) |
| Gain on disposal of available-for-sale securities, net | $(16,801)$ | $(16,240)$ |
| Loss on impairment of available-for-sale securities | 28 | 372 |
| Loss (gain) on financial derivatives trading, net | 13,100 | (393) |
| Loss on valuation of financial derivatives, net | 11,907 | 9,095 |
| Provision for possible loan losses | 50,737 | 85,852 |
| Provision for severance benefits | 15,522 | 17,808 |
| Depreciation and amortization | 34,173 | 34,804 |
| Gain on disposal of tangible assets, net | (565) | (212) |
| Gain on valuation of securities using the equity method, net | (218) | (313) |
| Loss (gain) on sale of loans, net | $(1,166)$ | 115 |
| Loss (gain) on valuation of fair value hedged items | 2,537 | $(5,655)$ |
| Others, net | $(4,764)$ | (325) |
|  | 105,462 | 121,631 |
| Changes in assets and liabilities resulting from operations: |  |  |
| Decrease in trading securities | 17,356 | 26,074 |
| Decrease in accrued income | 8,399 | 20,594 |
| Decrease (increase) in prepaid expenses | 6,139 | $(8,089)$ |
| Increase in deferred income tax assets | $(3,669)$ | - |
| Payment of severance benefits | $(6,787)$ | $(1,658)$ |
| Increase in severance insurance deposits | $(9,234)$ | $(14,290)$ |
| Increase in accrued expenses | 64,118 | 14,247 |
| Decrease in deferred income tax liabilities | $(8,456)$ | $(4,370)$ |
| Others, net | 2,406 | 3,281 |
|  | 70,272 | 35,789 |
| Net cash provided by operating activities | 359,590 | 336,354 |

[^3]
## STATEMENTS OF CASH FLOWS (CONTINUED)

|  |  |  | rean | on (In millions) |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2005 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| Decrease in restricted due from banks, net | \# | 39,897 | \# | 291,594 |
| Decrease in available-for-sale securities |  | 1,234,913 |  | 3,318,396 |
| Decrease in held-to-maturity securities |  | 1,112,812 |  | 4,487,572 |
| Disposal of fixed assets |  | 1,991 |  | 4,362 |
| Decrease (increase) in other receivables, net |  | $(74,953)$ |  | 148,418 |
| Increase in available-for-sale securities |  | $(1,139,898)$ |  | $(3,678,805)$ |
| Increase in held-to-maturity securities |  | $(1,231,564)$ |  | $(4,940,252)$ |
| Increase in loans, net |  | $(2,795,139)$ |  | $(1,195,454)$ |
| Acquisition of fixed assets |  | $(52,696)$ |  | $(43,346)$ |
| Increase in guarantee deposits, net |  | $(6,631)$ |  | $(1,392)$ |
| Decrease in other assets, net |  | 76,939 |  | 65,064 |
| Net cash used in investing activities |  | $(2,834,329)$ |  | $(1,543,843)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| Increase in deposits, net |  | 895,253 |  | 858,928 |
| Increase in borrowings, net |  | 1,001,408 |  | 1,085,995 |
| Increase in debentures, net |  | 455,308 |  | 15,000 |
| Increase (decrease) in other liabilities, net |  | 33,976 |  | $(343,507)$ |
| Net cash provided by financing activities |  | 2,385,945 |  | 1,616,416 |
| NET INCREASE (DECREASE) IN CASH AND DUE FROM BANKS |  | $(88,794)$ |  | 408,927 |
| CASH AND DUE FROM BANKS, BEGINNING OF THE YEAR |  | 761,727 |  | 352,800 |
| CASH AND DUE FROM BANKS, END OF THE YEAR (Note 34) | T 7 | 672,933 | 7 | 761,727 |

[^4]
## 1. GENERAL

Pusan Bank (the "Bank") was incorporated on October 10, 1967 as a regional bank, under the laws of the Republic of Korea, to engage in the commercial banking and trust business. The Bank has been appointed as a manager of Busan City Government's Budgetary Funds (General Account and several Special Accounts) since January 1, 2001.

The Bank's head office is located in Busan and the Bank has 220 branches in Korea.
The Bank became a publicly traded financial institution upon listing its common shares on the Korean Exchange in June 1972. The Bank's issued and outstanding common stock as of December 31, 2006 amounted to $\operatorname{wr7} 733,418$ million.

The major shareholders of the Bank were as follows.

| Shareholders | Number of shares | Percentage(\%) |
| :--- | ---: | ---: |
| Lotte Confectionery Co., Ltd.( ${ }^{(1)}$ | $20,693,162$ | 14.11 |
| Capital Research \& Global Investors ${ }^{\left({ }^{(1122)}\right.}$ | $17,461,500$ | 11.90 |
| Park Land Co., Ltd. | $6,024,600$ | 4.11 |
| MSIL-SR Global FD | $3,534,880$ | 2.41 |
| PL-ABDN GL | $3,969,080$ | 2.71 |
| Korea Iron \& Steel Co., Ltd. | $2,791,323$ | 1.90 |
| Templeton Global Smaller | $2,372,300$ | 1.62 |
| Saudi Arabian Monetary | $2,307,405$ | 1.57 |
| National Pension | $2,176,180$ | 1.48 |
| The Capital Guardian EMP | $2,008,480$ | 1.37 |
| Schroder International | $2,006,060$ | 1.37 |
| Franklin Templeton Investment Trust | $1,961,306$ | 1.34 |
| Others | $8,379,377,374,391,914$ | 54.11 |
|  | $146,683,650$ | 100.00 |

(*1) Including the related shareholders that a party substantially control
(*2) Formerly Capital Research \& Management Company

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Basis of Non-consolidated Financial Statement Presentation

The Bank maintains its official accounting records in Korean Won and prepares statutory non-consolidated financial statements in the Korean language (Hangul) in conformity with the accounting principles and banking accounting standards generally accepted in the Republic of Korea. Certain accounting principles and banking accounting standards applied by the Bank that conform with financial accounting standards and accounting principles in the Republic of Korea may not conform with generally accepted accounting principles and banking accounting practices in other countries. Accordingly, these financial statements are intended for use by those who are informed about Korean accounting principles and practices. The accompanying financial statements have been condensed, restructured and translated into English (with certain expanded descriptions) from the Korean language financial statements. Certain information included in the Korean language financial statements, but not required for a fair presentation of the Bank's financial position, results of operations or cash flows, is not presented in the accompanying financial statements.
The significant accounting policies followed by the Bank in preparing the accompanying non-consolidated financial statements are summarized below.
The financial statements of the Bank to be submitted to the general shareholders' meeting are subject to approval by the Board of Directors, which was tabled at their meeting on January 23, 2007.

## Interest Income Recognition

The Bank applies the accrual basis in recognizing interest income related to deposits, loans and securities, except for unsecured uncollectible receivables. Interest on loans, whose principal or interest is past due at the balance sheet date, is generally not accrued, with the exception of interest on certain loans secured by guarantee of governments or government agencies, or collateralized by bank deposits. When a loan is placed on non-accrual status, previously accrued interest is generally reversed and deducted from current interest income; and future interest income is recognized on a cash basis in accordance with the banking accounting standards. As of December 31, 2006 and 2005, the principal amount of loans and securities of which the accrued interest income was not recorded in the accompanying financial statements based on the above criteria amounted to $\quad$ ㅍT 417,362 million and $7 \pi 348,098$ million, respectively, and the related accrued interest income not recognized amounted to $\mp=10,972$ million and $\boldsymbol{\Psi 7} 7,676$ million, respectively.

## Classification of Securities

At acquisition, the Bank classifies securities into one of the following categories: trading, available-for-sale, held-to-maturity and securities using the equity method, depending on marketability, purpose of acquisition and ability to hold. Debt and equity securities that are bought and held for the purpose of selling them in the near term and actively traded are classified as trading securities. Debt securities with fixed and determinable payments and fixed maturity that the Bank has the positive intent and ability to hold to maturity are classified as held-to-maturity securities. Securities that should be accounted for under the equity method are classified as securities using the equity method. Debt and equity securities not classified as the above are categorized as available-for-sale securities.

If the objective and ability to hold securities of the Bank change, available-for-sale securities can be reclassified to held-to-maturity securities and held-tomaturity securities can be reclassified to available-for-sale securities. Whereas, if the Bank sells held-to-maturity securities or exercises early redemption right of securities to issuer in the current year or the proceeding two years, and if it reclassifies held-to-maturity securities to available-for-sale securities, all debt securities that are owned or purchased cannot be classified as held-to-maturity securities. On the other hand, trading securities cannot be recategorized to available-for-sale securities or held-to-maturity securities and vice versa. Nevertheless, trading securities are reclassified to available-for-sale securities only when the trading securities lose their marketability.

## Valuation of Securities

## (1) Valuation of Trading Securities

Trading equity and debt securities are initially recognized at acquisition cost plus incidental expenses determined by the individual moving average method (the specific identification method for debt securities). When the face value of trading debt securities differs from their acquisition cost, the effective interest rate method is applied to amortize the difference over the remaining term of the securities. After initial recognition, if the fair value of trading securities differs from the book value, trading securities are stated at fair value and the resulting valuation gain or loss is included in current operations.

## (2) Valuation of Held-to-maturity Securities

Held-to-maturity securities are stated at acquisition cost plus incidental expenses, determined by the specific identification method. When the face value of held-to-maturity securities differs from its acquisition cost, the effective interest rate method is applied to amortize the difference over the remaining term of the securities. If collectible value is below the amortized cost and the pervasive evidence of impairment exists, the carrying value is adjusted to collectible value and the resulting valuation loss is charged to current operations.

## (3) Valuation of Available-for-sale Securities

Available-for-sale securities are initially recognized at acquisition cost plus incidental expenses, determined by the individual moving average method (the specific identification method for debt securities). The effective interest rate method is applied to amortize the difference between the face value and the acquisition cost over the remaining term of the debt security. After initial recognition, available-for-sale securities are stated at fair value, with the net unrealized gain or loss presented as gain or loss on valuation of available-for-sale securities in capital adjustments. Accumulated capital adjustments of securities are charged to current operations in a lump sum at the time of disposal or impairment recognition. Non-marketable equity securities are stated at acquisition cost on the financial statements if the fair value of the securities is not reliably determinable.
If the fair value of equity securities (net asset fair value in case of non-marketable equity securities stated at acquisition cost) is below the acquisition cost and the pervasive evidence of impairment exists, the carrying value is adjusted to fair value and the resulting valuation loss is charged to current operations. If the collectible value of debt securities is below the amortized cost and the pervasive evidence of impairment exists, the carrying value is adjusted to collectible value and the resulting valuation loss is charged to current operations. With respect to impaired securities, any unrealized valuation gain or loss of securities previously included in the capital adjustment account is reversed.

## (4) Valuation of Securities using the Equity Method

Equity securities held for investment in companies in which the Bank is able to exercise significant influence over the investees (in accordance with the Banking Act, if the Bank holds 15 percent or more of the issued shares, the Bank is considered being able to exercise significant influence) are accounted for using the equity method. The Bank's share in net income or net loss of investees is included in current operations. Changes in the retained earnings of investee are reflected in the retained earnings. Changes in the capital surplus or other capital accounts of investee are reflected as gain or loss on valuation of securities using the equity method in capital adjustments.

## (5) Reversal of Loss on Impairment of Available-for-sale Securities and Held-to-maturity Securities

If the reasons for impairment losses of available-for-sale securities no longer exist, the recovery is recorded in current operations under non-operating income up to the amount of the previously recognized impairment loss as reversal of loss on impairment of available-for-sale securities and any excess is included in capital adjustments as gain on valuation of available-for-sale securities. However, if the increases in the fair value of the impaired securities are not regarded as the recovery of the impairment, the increases in the fair value are recorded as gain on valuation of available-for-sale securities in capital adjustments. For non-marketable equity securities, which were impaired based on the net asset fair value, the recovery is recorded up to their acquisition cost.

For held-to-maturity securities, the recovery is recorded in current operations under non-operating income within the amount of amortized cost that would have been recorded according to the original schedule if the impairment losses had not been recognized as reversal of loss on impairment of held-to-maturity
securities.

## (6) Reclassification of Securities

When held-to-maturity securities are reclassified to available-for-sale securities, those securities are accounted for at fair value on the reclassification date and the difference between the fair value and book value is reported in capital adjustment as gain or loss on valuation of available-for-sale securities. When available-for-sale securities are reclassified to held-to-maturity securities, gain or loss on valuation of available-for-sale securities, which had been recorded until the reclassification date, continue to be included in capital adjustments and be amortized using the effective interest rate method and the amortized amount is charged to interest income or expense until maturity. The difference between the fair value at the reclassification date and face value of the reclassified securities to held-to-maturity securities is amortized using effective interest rate method and the amortized amount is charged to interest income or expense.

## Transfer of Securities

When the realization, expiration or sale of the right to obtain the economic benefits arises and the control of securities is lost from the sale of the securities, the unrealized valuation gain or loss of securities included in the capital adjustment account is added to or deducted from the gain or loss on disposal of securities. The gain or loss is the difference between the net proceeds receivable or received and its carrying value. When securities are transferred without losing the control, the transaction is recorded as secured borrowing transaction.

## Allowance for Possible Losses on Credits

The Supervisory Regulation of the Banking Business (the "Supervisory Regulation") legislated by the Financial Supervisory Commission (FSC) requires the Bank to classify all credits into five categories as normal, precautionary, substandard, doubtful, or estimated loss based on borrowers' repayment capability and historical financial transaction records. The Bank provides the minimum rate of loss provision for each category balance using the prescribed minimum percentages as described below.

|  | Normal | Precautionary | Substandard | Doubtful | Estimated loss |
| :--- | :--- | :--- | :--- | :--- | :--- |
| December 31, 2006 |  |  |  |  |  |
| Corporate loans | $0.7 \%$ | $7.0 \%$ |  |  |  |
| Consumer loans | $1.0 \%$ | $10.0 \%$ | $20.0 \%$ | $50.0 \%$ | $100.0 \%$ |
| Credit card loans | $1.5 \%$ | $15.0 \%$ | $20.0 \%$ | $55.0 \%$ | $100.0 \%$ |
| December 31, 2005 |  |  |  |  |  |
| Corporate loans | $0.7 \%$ | $50.0 \%$ | $100.0 \%$ |  |  |
| Consumer loans | $0.75 \%$ | $8.0 \%$ | $20.0 \%$ | $75.0 \%$ | $100.0 \%$ |
| Credit card loans | $1.0 \%$ | $12.0 \%$ | $20.0 \%$ | $55.0 \%$ | $100.0 \%$ |

The Bank calculated the estimated loss through objective and reasonable method, such as using the experienced loss rate on individual loans or homogeneous loan group, and the estimated loss has been reflected in the allowance for possible loan losses since last year.

Since the Supervisory Regulation requires banks to raise the minimum rate of allowance for possible loan losses, the Bank raised the minimum rate of allowance for each type of loans. Due to such change of accounting estimation, allowances for possible loan losses increased by 9,341 million and net income decreased by 6,772 million for the year ended December 31, 2006.

## Allowance for Possible Losses on Confirmed and Unconfirmed Acceptances and Guarantees

The Bank provided no less than the minimum rate of allowance for possible loan loss on confirmed acceptances and guarantees, notes endorsed and unconfirmed acceptances and guarantees reflecting both the credit classification and credit exchange rate.

In addition, when an allowance for possible losses on confirmed acceptances and guarantees required by the Supervisory Regulation is less than the amount calculated based on the historical loss rate, which is estimated through objective and reasonable method in accordance with the accounting principle in the Republic of Korea, historical loss rate is reflected in the provision for possible losses on confirmed acceptances and guarantees.

Also, the Bank raised the minimum rate of allowance for each type of loans according to the modified Supervisory Regulation. Due to such change of accounting estimation, allowance for acceptances and guarantees increased by 1,094 million and net income decreased by 1,094 million for the year ended December 31, 2006.

## Allowance for Possible Losses on the Unused Limits

The Bank provided allowance for possible losses on the unused limits for certain portions of the unused cash advance facility of active credit card accounts with transaction records during the recent one year and for unused credit limit of credit line commitments of households and corporations classified as normal
reflecting the credit exchange rate until FY 2005. However, the Bank has provided allowance for possible losses on the unused limits for all unused purchase credit limit and unused cash advance facility of credit card accounts and for unused credit limit of all credit line commitments of households and corporations reflecting the credit exchange rate since FY 2006. Such change also satisfies the requirement of the Supervisory Regulation as the Bank provides other allowances more than the minimum allowance rate. Due to this change, allowance for acceptance and guarantee and other allowances increased by $\mathbf{~ T H 7 3 , 3 2 9}$ million, and net income decreased by 3,329 million for the year ended December 31,2006 . Since the Bank believes that it is difficult to determine the accumulated effect due to the change in accounting policy, the effect of the change is recognized prospectively in the current year.

## Restructuring of Loans

The equity interest in the debtors, net of real estates and/or other assets received as full or partial satisfaction of the Bank's loans, collected through reorganization proceedings, court mediation or debt restructuring agreements of parties concerned, is recorded at fair value at the time of the restructuring. In cases where the fair value of the assets received are less than the book value of the loan (book value before allowances), the Bank offsets first the book value against allowances for loan losses and then recognizes provisions for loan losses. Impairment losses for loans that were restructured in a troubled debt restructuring involving a modification of terms are computed by the difference between the present value of future cash flows under debt restructuring agreements discounted at effective interest rates at the time when loans are originated and the book value before allowances for loans. If the amount of allowances already established is less than the impairment losses under the workout plans, the Bank provides additional allowances for the difference. Otherwise, the Bank reverses the allowances for loan losses.

## Valuation of Receivables and Payables at Present Value

Receivables and payables incurred through long-term installment transactions, long-term borrowing and lending transactions, and other similar transactions are stated at the present value of expected future cash flows, and the gain or loss on valuation of related receivables and payables is reflected in current operations, unless the difference between nominal value and present value is immaterial. Present value discount or premium is amortized using the effective interest rate method and credited or charged to interest income or interest expense.

## Tangible Assets and Related Depreciation

Tangible assets included in fixed assets are recorded at cost or production cost including the incidental expenses. Routine maintenance and repairs are expensed as incurred. Expenditures that result in the enhancement of the value or the extension of the useful lives of the facilities involved are capitalized as additions to tangible assets.

Depreciation is computed by using the declining-balance method (straight-line method for building and structures) based on the estimated useful lives of the assets as follows:

| Tangible assets | Depreciation method | Estimated useful life |
| :---: | :---: | :---: |
| Buildings | Straight-line | 50 years |
| Leasehold improvements | Straight-line | 5 years |
| Equipment and vehicles | Declining balance | 5 years |
| Others | Declining balance | 5 years |

## Intangible Assets

Intangible assets included in fixed assets are recorded at the production cost or purchase cost, plus incidental expenses. Expenditures incurred in conjunction with the development of new products or technology and others, in which the elements of costs can be individually identified and future economic benefits expected, are capitalized as development costs under intangible assets. Intangible assets are amortized using the reasonable amortization method over the reasonable useful life under 20 years for development costs and other intangible assets.

## Recognition of Impairment of Assets

When the book value of assets (other than securities and assets valued at present value) exceeds the recoverable value of the assets due to obsolescence, physical damage or a sharp decrease in market value and the difference is material, the book value are adjusted to recoverable value in the balance sheet and the resulting impairment loss is charged to current operations. If the recoverable value of the assets increases in subsequent years, the increase in value is credited to operations as gain until the recoverable value equals the book value of assets that would have been determined had no impairment loss been recognized. The Bank assessed the recoverable value based on expected selling price or appraisal value.

## Amortization of Discounts (Premiums) on Debentures

Discounts or premiums on debentures issued are amortized over the period from issuance to maturity using the effective interest rate method. Amortization of discounts or premiums is recognized as interest expense or interest income on the debentures.

## Accrued Severance Benefits

Employees and directors with at least one year of service as of December 31, 2006 are entitled to receive a lump-sum payment upon termination of their employment with the Bank, based on their length of service and rate of pay at the time of termination. The accrued severance benefits that would be payable assuming all eligible employees and directors were to resign are included in other liabilities.

The Bank has purchased severance benefits insurance, which meets the funding requirement for tax purposes, and made deposits with Samsung Life Insurance Co., Ltd and others. Withdrawal of these deposits is restricted to the payment of severance benefits. These are presented as a deduction from the accrued severance benefits.

## Bonds under Resale or Repurchase Agreements

Bonds purchased under resale agreements are recorded as loans and bonds sold under repurchase agreements are recorded as borrowings when the Bank purchases or sells securities under resale or repurchase agreements.

## Accounting for Derivative Instruments

The Bank accounts for derivative instruments pursuant to the Interpretations on Financial Accounting Standards 53-70 on accounting for derivative instruments. Derivative instruments are classified as used for trading activities or for hedging activities according to their transaction purpose. All derivative instruments are accounted for at fair value with the valuation gain or loss recorded as an asset or liability. If the derivative instrument is not part of a transaction qualifying as a hedge, the adjustment to fair value is reflected in current operations.

The accounting for derivative transactions that are part of a qualified hedge based both on the purpose of the transaction and on meeting the specified criteria for hedge accounting differs depending on whether the transaction is a fair value hedge or a cash flow hedge. Fair value hedge accounting is applied to a derivative instrument designated as hedging the exposure to changes in the fair value of an asset or a liability or a firm commitment (hedged item) that is attributable to a particular risk. The gain or loss both on the hedging derivative instruments and on the hedged item attributable to the hedged risk is reflected in current operations. Cash flow hedge accounting is applied to a derivative instrument designated as hedging the exposure to variability in expected future cash flows of an asset or a liability or a forecasted transaction that is attributable to a particular risk. The effective portion of gain or loss on a derivative instrument designated as a cash flow hedge is recorded as a capital adjustment and the ineffective portion is recorded in current operations. The effective portion of gain or loss recorded as a capital adjustment is reclassified to current earnings in the same period during which the hedged forecasted transaction affects earnings. If the hedged transaction results in the acquisition of an asset or the incurrence of a liability, the gain or loss in capital adjustment is added to or deducted from the asset or the liability.

## Accounting for Stock Options

Stock options are valued at fair value pursuant to the Interpretations on Financial Accounting Standards 39-35 on accounting for stock options. The fair value of stock options is charged to operating expense in the statement of income and credited to liability as accounts payable over the contractual term of the services provided.

## Income Tax Expense

Income tax expense is the amount currently payable for the period added to or deducted from the changes in deferred income taxes. However, deferred income tax assets are recognized only if the future tax benefits from accumulated temporary differences and any tax loss carryforwards are realizable. The difference between the amount currently payable for the period and income tax expense is accounted for as deferred income tax assets or liabilities, which will be charged or credited to income tax expense in the period each temporary difference reverses in the future. Deferred income tax assets or liabilities are calculated based on the expected tax rate to be applied at the reversal period of the related assets or liabilities. Tax payable and deferred income tax assets or liabilities regarding to certain items are charged or credited directly to related components of shareholders' equity.

## Accounting for Foreign Currency Transactions and Translation

The Bank maintains its accounts in Korean Won. Transactions in foreign currencies are recorded in Korean Won based on the prevailing rate of exchange on the transaction date. The Korean Won equivalent of assets and liabilities denominated in foreign currencies are translated in these financial statements based
 or cross rates for other currencies other than U.S. Dollars at the balance sheet dates. Translation gains and losses are credited or charged to operations.

## Accounting for Trust Accounts

The Bank separately maintains the books of accounts and financial statements in connection with the trust operations (the trust accounts) from those of the bank accounts in accordance with the Trust Business Act. When surplus funds are generated through the management of trust assets, such funds are deposited with the bank accounts and are recorded as due to trust accounts of the bank accounts. Also, the borrowings from the bank account are recorded as due from trust accounts of the bank accounts. The Bank receives fees for operation and management of the trust business and accounts for them as fees and commissions from trust accounts.

With respect to certain trust account products, the Bank guarantees the repayment of the principal of the trust accounts and, in certain cases, a fixed rate of

## NOTES TO FINANCIAL STATEMENTS

return. If income from such trust accounts is insufficient to pay the guaranteed amount, such a deficiency is satisfied by using special reserves maintained in the trust accounts, offsetting trust fee payable to the bank accounts and receiving compensation contributions from the bank accounts of the Bank. If the Bank pays compensating contributions to the guaranteed return trusts to cover such deficiencies, these contributions are reflected as other operating expense of the bank accounts and as other income of the trust accounts.

## Application of the Statement of Korea Accounting Standards

The Korea Accounting Standard Board (KASB) under the Korea Accounting Institute (KAI) issued a series of the Statements of Korea Accounting Standards (SKAS) No. 1 through No.24. The Statements supersede the relative articles of existing accounting standards and constitute generally accepted accounting principles of the Republic of Korea. The Bank adopted SKAS No. 1 (Accounting Changes and Error Corrections) through SKAS No. 20 (Related Party Disclosures), SKAS No. 11 excluded, as of or before December 31, 2006

## Reclassification

Certain accounts of the prior period were reclassified to conform to the current period's presentation for comparative purposes; however, the reclassifications had no effect on the previously reported prior period net income or shareholders' equity of the Bank.

## 3. CASH AND DUE FROM BANKS

(1) Cash and due from banks as of December 31, 2006 and 2005 consisted of the following:

(2) Cash and due from banks in local currency and foreign currencies as of December 31, 2006 and 2005 consisted of the following:

(3) Restricted due from banks in local currency and foreign currencies as of December 31, 2006 and 2005 consisted of the following:

| Financial institution |  |  |  | Won in millions |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2005 |  | Reason of restriction |
| Due from banks in local currency: Reserve deposits | The Bank of Korea | \# | 344,151 | T 7 | 375,330 | The Bank of Korea Act |
| Other deposits | Korea Stock Exchange |  | $\begin{array}{r} 1,017 \\ 345,168 \end{array}$ |  | $\begin{array}{r} 368 \\ 375,698 \\ \hline \end{array}$ | Reserve for compensation for default loss and other |
| Due from banks in foreign currencies: <br> Due from banks on demand <br> The Bank of Korea |  |  | 11,215 |  | 20,582 | The Bank of Korea Act |
|  |  | \# | 356,383 | 7 7 | 396,280 |  |

## NOTES TO FINANCIAL STATEMENTS

## 4. SECURITIES

(1) Securities as of December 31, 2006 and 2005 consisted of the following:

(2) The valuation of securities excluding securities using the equity methods as of December 31, 2006 and 2005 consisted of the following:

Won in millions December 31, 2006 Face value Acquisition cost Amortized cost Fair value

| Available-for-sale securities: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity securities | \# | 90,481 | \# ${ }^{\text {F }}$ | 97,564 | \# | 95,164 | \# | 95,164 |
| Government and public bonds |  | 255,000 |  | 255,986 |  | 254,894 |  | 253,137 |
| Finance debentures |  | 580,000 |  | 570,573 |  | 575,291 |  | 574,680 |
| Corporate bonds |  | 520,500 |  | 519,442 |  | 520,121 |  | 520,242 |
| Beneficiary certificates |  | 151,053 |  | 151,070 |  | 151,070 |  | 153,567 |
| Commercial paper |  | 10,000 |  | 10,000 |  | 10,000 |  | 9,989 |
| Securities in foreign currencies |  | 58,565 |  | 58,550 |  | 58,550 |  | 58,892 |
| Other securities |  | 1,668,432 |  | 618 |  | 618 |  | 618 |
|  |  |  |  |  | 1,663,803 |  | 1,665,708 |  | 1,666,289 |
| Held-to-maturity securities: |  |  |  |  |  |  |  |  |
| Government and public bonds |  | 786,170 |  | 762,093 |  | 772,854 |  | 772,854 |
| Finance debentures |  | 1,800,000 |  | 1,787,219 |  | 1,792,161 |  | 1,792,161 |
| Corporate bonds |  | 611,130 |  | 611,484 |  | 611,521 |  | 611,521 |
| Securities in foreign currencies |  | 52,523 |  | 52,438 |  | 52,484 |  | 52,484 |
|  |  | 3,249,823 |  | 3,213,234 |  | 3,229,020 |  | 3,229,020 |
|  | \# | 4,918,255 | \#7 | 4,877,037 | 7 | 4,894,728 | T | 4,895,309 |


| Won in millions |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2005 | Face value |  | Acquisition cost |  | Amortized cost |  | Fair value |  |
| Trading securities: |  |  |  |  |  |  |  |  |
| Stocks | \% | 966 | T 7 | 8,207 | \% ${ }^{\text {F }}$ | 8,207 | \% | 8,477 |
| Government and public bonds |  | 10,000 |  | 9,937 |  | 9,942 |  | 9,850 |
|  |  | 10,966 |  | 18,144 |  | 18,149 |  | 18,327 |
| Available-for-sale securities: |  |  |  |  |  |  |  |  |
| Equity securities |  | 30,970 |  | 38,017 |  | 38,017 |  | 25,747 |
| Government and public bonds |  | 360,000 |  | 360,847 |  | 360,457 |  | 356,495 |
| Finance debentures |  | 720,000 |  | 702,405 |  | 713,182 |  | 711,224 |
| Corporate bonds |  | 391,678 |  | 391,125 |  | 391,044 |  | 389,711 |
| Beneficiary certificates |  | 200,000 |  | 200,000 |  | 200,000 |  | 207,524 |
| Commercial paper |  | 10,000 |  | 10,000 |  | 10,000 |  | 9,989 |
| Securities in foreign currencies |  | 28,364 |  | 28,348 |  | 28,351 |  | 28,431 |
|  |  | 1,741,012 |  | 1,730,742 |  | 1,741,051 |  | 1,729,121 |
| Held-to-maturity securities: |  |  |  |  |  |  |  |  |
| Government and public bonds |  | 969,382 |  | 947,011 |  | 954,781 |  | 954,781 |
| Finance debentures |  | 1,330,346 |  | 1,316,676 |  | 1,323,720 |  | 1,323,720 |
| Corporate bonds |  | 769,181 |  | 772,827 |  | 769,998 |  | 769,998 |
| Securities in foreign currencies |  | 52,676 |  | 52,555 |  | 52,591 |  | 52,591 |
|  |  | 3,121,585 |  | 3,089,069 |  | 3,101,090 |  | 3,101,090 |
|  | \# | 4,873,563 | T | 4,837,955 | \# ${ }^{\text {\% }}$ | 4,860,290 | \# 7 | 4,848,538 |

The fair values of debt securities as of December 31, 2006 and 2005 were assessed by applying the median of base prices per bond announced on a recent trading day by Korea Bond Pricing \& KR Co. (KBP) and Korea Investors Services Co., Ltd. (KIS). The purchasing prices of the securities in foreign currencies were translated using the basic exchange rate at December 31, 2006 and 2005, respectively. Also, the book values of trading securities and available-for-sale securities are recorded at fair values and the book values of held-to-maturity securities are recorded at adjusted values by using the effective interest rate method.
(3) Available-for-sale equity securities as of December 31, 2006 and 2005 consisted of the following:

|  |  |  |  | Won in millions |
| :--- | :--- | :--- | :--- | :--- | :--- |
| December 31, 2006 | Shares | Percentage of <br> ownership(\%) | Acquisition | cost | | Fair value or |
| :---: |
| net asset value | | Book value |
| :--- |



|  |  |  |  |  |  | Won in millions |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2005 | Shares | Percentage of ownership(\%) | Acquisition cost | Fair value or net asset value |  | Book value |  |
| Listed equity securities: |  |  |  |  |  |  |  |
| Namsun Aluminum Co., Ltd. | 39,300 | 0.55 | 角 369 | \# | 154 | \# | 154 |
|  |  |  | 369 |  | 154 |  | 154 |
| Unlisted equity securities: |  |  |  |  |  |  |  |
| BC Card. | 177,120 | 4.03 | 3,042 |  | 7,467 |  | 3,296 |
| CJ Investment Co., Ltd. | 799,481 | 1.30 | 3,997 |  | 2,621 |  | 2,945 |
| Kihyup Technology Co., Ltd. | 100,000 | 1.72 | 500 |  | 571 |  | 500 |
| Dongbu Investment Trust Co., Ltd. | 400,000 | 6.67 | 2,000 |  | 1,836 |  | 1,548 |
| Korea Housing Guarantee Co., Ltd. | 1,167,000 | 0.18 | 1,741 |  | 3,132 |  | 3,209 |
| Hankook Real Estate Trust Co., Ltd. | 241,000 | 1.14 | 1,197 |  | $(1,207)$ |  |  |
| Lotte Capital Co., Ltd. | 2,464,000 | 7.87 | 21,126 |  | 8,699 |  | 11,125 |
| Others |  |  | 2,069 |  | 9,916 |  | 993 |
|  |  |  | 35,672 |  | 33,035 |  | 23,616 |
|  |  |  |  |  |  |  |  |
| Korea Asset Management Corporation | 292,000 | 0.56 | 1,460 |  | 1,043 |  | 1,460 |
| Others |  |  | 517 |  | 539 |  | 517 |
|  |  |  | 1,977 |  | 1,582 |  | 1,977 |
|  |  |  | \#7 38,018 | \# 7 | 34,771 | \# | 25,747 |

(4) The portfolio of securities excluding securities using the equity method, by industry, as of December 31, 2006 and 2005 consisted of the following:


## NOTES TO FINANCIAL STATEMENTS

(5) The portfolio of securities excluding securities using the equity method, by type, as of December 31, 2006 and 2005 consisted of the following:

|  |  | Won in millions |
| :--- | :--- | :--- |
| December 31, 2006 | Securities in <br> local currency | Securities in <br> foreign currencies | Total $\quad$ Percentage(\%)


| Available-for-sale securities: |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity securities | T | 95,164 | \# ${ }^{\text {F }}$ | - | \# ${ }^{\text {F }}$ | 95,164 | 5.71 |
| Fixed rate bonds |  | 1,308,074 |  | 9,246 |  | 1,317,320 | 79.05 |
| Floating rate bonds |  | 39,985 |  | 49,646 |  | 89,631 | 5.38 |
| Commercial papers |  | 9,989 |  | - |  | 9,989 | 0.60 |
| Beneficiary certificates |  | 153,567 |  |  |  | 153,567 | 9.22 |
| Others |  | 618 |  |  |  | 618 | 0.04 |
|  | 7 | 1,607,397 | \#F | 58,892 | TF | 1,666,289 | 100.00 |
| Held-to-maturity securities: |  |  |  |  |  |  |  |
| Fixed rate bonds | \# | 3,036,536 | \# | 52,484- | T ${ }^{\text {F }}$ | 3,036,536 | 94.04 |
| Floating rate bonds |  | 140,000 |  | 52,484 |  | 192,484 | 5.96 |
|  | 7 | 3,176,536 | T 7 | 52,484 | \% ${ }^{\text {F }}$ | 3,229,020 | 100.00 |


| Won in millions |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2005 | Securities in local currency |  | Securities in foreign currencies |  | Total |  | Percentage(\%) |
| Trading securities: |  |  |  |  |  |  |  |
| Stocks | T 7 | 8,477 | T ${ }^{\text {F }}$ | - | TF | 8,477 | 46.25 |
| Fixed rate bonds |  | 9,850 |  | - |  | 9,850 | 53.75 |
|  | \# | 18,327 | T 7 | - | \#7 | 18,327 | 100.00 |
| Available-for-sale securities: |  |  |  |  |  |  |  |
| Equity securities | T 7 | 25,747 | T ${ }^{\text {F }}$ | - | TF | 25,747 | 1.49 |
| Fixed rate bonds |  | 1,412,139 |  | - |  | 1,412,139 | 81.67 |
| Floating rate bonds |  | 45,291 |  | 28,431 |  | 73,722 | 4.26 |
| Commercial papers |  | 9,989 |  | - |  | 9,989 | 0.58 |
| Beneficiary certificates |  | 207,524 |  |  |  | 207,524 | 12.00 |
|  | \# | 1,700,690 | \# | 28,431 | \# | 1,729,121 | 100.00 |
| Held-to-maturity securities: |  |  |  |  |  |  |  |
| Fixed rate bonds | \# | 3,008,499 | TF | - | \% ${ }^{\text {F }}$ | 3,008,499 | 97.01 |
| Floating rate bonds |  | 40,000 |  | 52,591 |  | 92,591 | 2.99 |
|  | \# | 3,048,499 | \# | 52,591 | T ${ }^{\text {\% }}$ | 3,101,090 | 100.00 |

(6) Equity securities using the equity method as of December 31, 2006 and 2005 are summarized as follows:

|  |  |  |  |  |  |  | Won in millions |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2006 | No. of shares | Owner-ship(\%) Acquisition cost Net asset value | Acquisition cost Net asset value |  |  |  |  | k value |
| PB Futures Co., Ltd. | 3,000,000 | 100.00 | \#\# | 15,000 | \#\# | 18,674 | \#7 | 18,674 |
| Busan Credit Information Co., Ltd. ${ }^{\left({ }^{11)}\right.}$ | 600,000 | 100.00 |  | 3,000 |  | 3,143 |  | 3,000 |
| Mybi Co., Ltd. ${ }^{(2)}$ | 420,000 | 14.17 |  | 2,100 |  | 1,185 |  | 1,185 |
| Korea Lease Financing Co., Ltd. ${ }^{(3)}$ | 695,064 | 17.38 |  | 3,475 |  | - |  | - |
|  |  |  | \% ${ }^{\text {F }}$ | 23,575 | \# | 23,002 | T | 22,859 |

## NOTES TO FINANCIAL STATEMENTS

|  |  |  |  |  |  |  | Won in millions |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2005 | No. of shares | Owner-ship(\%) | Acquisition cost Net asset value |  |  |  |  | k value |
| PB Futures Co., Ltd. | 3,000,000 | 100.00 | \# | 15,000 | \#\# | 18,154 | \# | 18,154 |
| Busan Credit Information Co., Ltd. ${ }^{(4)}$ | 600,000 | 100.00 |  | 3,000 |  | 3,038 |  | 3,000 |
| Mybi Co., Ltd. ${ }^{(2)}$ | 420,000 | 14.17 |  | 2,100 |  | 1,447 |  | 1,447 |
| Korea Lease Financing Co., Ltd. ${ }^{(3)}$ | 695,064 | 17.38 |  | 3,475 |  | - |  | - |
|  |  |  | \# | 23,575 | 팦 | 22,639 | 파 | 22,601 |

(*1) Busan Credit Information Co., Ltd. as a subsidiary of the Bank, is recorded at acquisition cost because the changes in investment securities using the equity method are not considered significant. (*2) Mybi Co., Ltd. is valuated using the equity method because the Bank maintains a significant influence on Mybi C 0 ., Ltd. at the balance sheet date.
(*3) Korea Lease Financing Co., Ltd. is not valuated using the equity method because the net asset of Korea Lease Financing Co., Ltd. is below zero.
The net asset value of the above investees is computed based on their financial statements as of December 31, 2006 and 2005.
(7) The valuations of securities using the equity method as of December 31, 2006 and 2005 were as follows:

| December 31, 2006 | Acquisition |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| cost |  | | Net asset |
| :---: |
| value | | Book value |
| :---: |
| before valuation | | Equity gain |
| :---: |
| (loss) |$\quad$| Others |
| :---: | | Wook in malluens |
| :---: |
| after valuation |


| PB Futures Co., Ltd. | \#F | 15,000 | \#F | 18,674 | 7 | 18,154 | \#F | 480 | 7 | 40 | \#F | 18,674 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Busan Credit Information Co., Ltd. |  | 3,000 |  | 3,143 |  | 3,000 |  |  |  |  |  | 3,000 |
| Mybi Co., Ltd. |  | 2,100 |  | 1,185 |  | 1,447 |  | (262) |  |  |  | 1,185 |
| Korea Lease Financing Co., Ltd. |  | 3,475 |  |  |  |  |  |  |  |  |  |  |
|  | 팦 | 23,575 | \#F | 23,002 | T 7 | 22,601 | 7F | 218 | 7F | 40 | \% ${ }^{\text {F }}$ | 22,859 |


(8) Major financial information of companies of which stocks were accounted for using the equity method as of and for the years ended December 31, 2006 and 2005 were as follows:

|  |  |  |  |  |  |  |  | in million |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2006 |  |  |  | ities |  |  |  | me(loss) |
| PB Futures Co., Ltd. ${ }^{\left({ }^{(1)}\right)}$ | 7 | 36,497 | \#7 | 17,823 | FTr | 8,894 | 7F | 480 |
| Busan Credit Information Co., Ltd. ${ }^{(1)}$ |  | 3,311 |  | 168 |  | 2,324 |  | 104 |
| Mybi Co., Ltd. ${ }^{(22)}$ |  | 26,445 |  | 18,081 |  | 10,758 |  | $(1,848)$ |

[^5]| December 31, 2005 |  |  |  |  |  |  | Won in millions |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

(*1) Operating revenue and net income were for the year ended December 31, 2005
( $* 2$ ) Operating revenue and net loss were for the year ended December 31, 2004.
(9) Changes in the gain (loss) on valuation of available-for-sale securities, and securities using the equity method reflected in capital adjustments for the years ended December 31, 2006 were as follows:

(10) Term structure of securities (except for stocks and equity investments) in available-for-sale and held-to-maturity securities as of December 31, 2006 and 2005 was as follows:

|  |  |  |  |  |  | Won in millions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2006 | Government and public bonds | Finance bonds | Corporate bonds | Beneficiary certificates /others" | Securities in foreign currencies | Total |


| Available-for-sale securities: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Less than 3 months | \#F 30,002 | \#F 69,842 | \#F 64,893 | 7 | - | 7 7 |  | \#F 164,737 |
| Less than 6 months | 10,066 | 78,808 | 49,935 |  | 61,544 |  |  | 200,353 |
| Less than 1 year | 119,187 | 186,846 | 75,665 |  | 100,913 |  | 9,333 | 491,944 |
| Less than 2 years | 83,994 | 239,184 | 129,937 |  |  |  | 21,410 | 474,525 |
| Less than 3 years | 9,888 | - | 199,812 |  | - |  |  | 209,700 |
| Less than 5 years | - | - | - |  |  |  |  | - |
| Less than 10 years | - | - | - |  | - |  | 28,149 | 28,149 |
| More than 10 years | - | - |  |  | 1,099 |  |  | 1,099 |
|  | 253,137 | 574,680 | 520,242 |  | 163,556 |  | 58,892 | 1,570,507 |
| Held-to-maturity securities: |  |  |  |  |  |  |  |  |
| Less than 3 months | \#F 30,457 | \#F 109,917 | 파 873 | \# | - | \# | - | \#F 141,247 |
| Less than 6 months | 19,298 | 229,405 | - |  | - |  |  | 248,703 |
| Less than 1 year | 132,862 | 673,858 | 79,975 |  | - |  | 7,892 | 894,587 |
| Less than 2 years | 359,421 | 618,937 | 325,066 |  | - |  | 12,056 | 1,315,480 |
| Less than 3 years | 131,046 | 60,044 | 151,763 |  | - |  | - | 342,853 |
| Less than 4 years | 51,656 | - | 3,760 |  | - |  | 9,296 | 64,712 |
| Less than 5 years | 48,114 | - ${ }^{-}$ | 20,084 |  | - |  | 9,296 | 77,494 |
| Less than 10 years | - | 100,000 | 30,000 |  | - |  | 13,944 | 143,944 |
|  | 772,854 | 1,792,161 | 611,521 |  | - |  | 52,484 | 3,229,020 |
|  | \#\#1,025,991 | \#72,366,841 | \#\# $1,131,763$ | T | 163,556 | 7 | 111,376 | \% $4,799,527$ |

(*) The preferred stock warranty of Kia Motors Corporation amounting to 618 million is not included.

(11) The impairment loss and the reversal of impairment loss on available-for-sale securities recognized for the years ended December 31, 2006 and 2005 were as follows:

(12) The portfolio of securities in foreign currencies excluding securities accounted for using the equity method, by country, as of December 31, 2006 and 2005 was as follows:

Won in millions

| By country | 2006 |  |  | 2005 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Percentage(\%) | Amount |  | Percentage(\%) |
| Available-for-sale securities: |  |  |  |  |  |  |
| Korea | 7F | 35,341 | 60.01 | 7 | 28,431 | 100.00 |
| USA |  | 14,141 | 24.01 |  |  | - |
| France |  | 9,410 | 15.98 |  |  |  |
|  | W | 58,892 | 100.00 | \% | 28,431 | 100.00 |
| Held-to-maturity securities: |  |  |  |  |  |  |
| Korea | 7 ${ }^{\text {F }}$ | 7,427 | 14.15 | \# | 12,639 | 24.03 |
| USA |  | 21,817 | 41.57 |  | 14,628 | 27.82 |
| France |  | 9,296 | 17.71 |  | 10,130 | 19.26 |
| Germany |  | 4,648 | 8.86 |  | 5,064 | 9.63 |
| United Kingdom |  |  |  |  | 10,130 | 19.26 |
| Belgium |  | 9,296 | 17.71 |  | - | - |
|  | \# | 52,484 | 100.00 | \% | 52,591 | 100.00 |

(13) Securities provided as collateral as of December 31, 2006 and 2005 were as follows:

|  |  |  |  |  | Won in |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Provided to |  | 2006 |  | 2005 | Provided for |
| Korea Securities Depository | 7F | 1,380,000 | \% 7 | 1,020,000 | Bonds sold under |
| Repurchase agreements |  |  |  |  |  |
| The Bank of Korea |  | 180,000 |  | 182,000 | Overdrafts and settlement risk |
| The Bank of Korea |  | 491,700 |  | 541,700 | Borrowings from the Bank of Korea |
| The Bank of Nova Scotia |  |  |  | 80,000 | Borrowings from bank |
| Sumitomo Mitsui Banking, Seoul |  |  |  | 90,000 | Borrowings from bank |
| The Bank of America |  | 30,000 |  | 40,000 | Borrowings from bank |
| Kyobo Securities and others |  | 4,300 |  | 6,200 | Futures settlement |
| Busan District Court |  | 923 |  |  | A deposit |
|  | \# | 2,086,923 | 7 | 1,959,900 |  |

(14) Assets of private beneficiary certificates included in beneficiary certificates of available-for-sale securities as of December 31, 2006 and 2005 were as follows:

|  |  |  |  | on in millions |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 06 |  | 005 |
| Stocks | \# | 52,821 | \# | 56,224 |
| Government and public bonds |  | 9,976 |  | 1,728 |
| Finance bonds |  | 66,348 |  | 123,786 |
| Bonds |  | 1,498 |  |  |
| Call loans |  | 10,258 |  | 27,630 |
| Other due from banks |  | 11,622 |  | 2,139 |
| Other asset |  | 1,736 |  |  |
| Assets |  | 154,259 |  | 211,507 |
| Liabilities |  | 692 |  | 3,983 |
| Net assets | 7 7 | 153,567 | 7 ${ }^{\text {F }}$ | 207,524 |

## 5. LOANS

(1) Loans as of December 31, 2006 and 2005 consisted of the following:

|  |  |  |  | Won in millions |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2005 |
| Loans in local currency | \# | 13,609,190 | \# | 11,202,846 |
| Loans in foreign currencies |  | 525,160 |  | 342,932 |
| Bills bought in local currency |  | 3,426 |  | 3,874 |
| Bills bought in foreign currencies |  | 153,670 |  | 189,621 |
| Advances for customers |  | 1,536 |  | 1,306 |
| Credit card accounts |  | 317,178 |  | 309,824 |
| Bonds purchased under resale agreements |  | 60,000 |  | 40,000 |
| Privately placed bonds |  | 193,950 |  | 23,895 |
| Call loans |  | 27,237 |  | 10,130 |
| Domestic import usance bill |  | 261,653 |  | 250,032 |
| Factoring receivables |  | 166 |  | 170 |
| Allowance for possible loan losses (see Notes 6 and 7) |  | $\begin{array}{r} 15,153,166 \\ (220,717) \end{array}$ |  | $\begin{array}{r} 12,374,630 \\ (188,508) \end{array}$ |
|  | 7 | 14,932,449 | 7 | 12,186,122 |

## NOTES TO FINANCIAL STATEMENTS

(2) Loans in local currency and loans in foreign currencies as of December 31, 2006 and 2005 were as follows:

|  |  |  |  |  | Won in millions |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2006 |  | 2005 |
| Loans in local currency: |  |  |  |  |  |
| Commercial | Working capital loans: |  |  |  |  |
|  | Notes discounted | T 7 | 626,224 | \#\# | 605,803 |
|  | Overdraft accounts |  | 94,818 |  | 103,335 |
|  | General purpose loans |  | 5,147,650 |  | 3,872,419 |
|  | Trading notes |  | 313,297 |  | 251,933 |
|  | Commercial loans |  | 318,617 |  | 315,264 |
|  | Others |  | 232,583 |  | 190,907 |
|  |  |  | 6,733,189 |  | 5,339,661 |
|  | Facilities loans: |  |  |  |  |
|  | General purpose loans |  | 1,695,582 |  | 1,154,498 |
|  | Others |  | 823,845 |  | 666,985 |
|  |  |  | 2,519,427 |  | 1,821,483 |
|  |  |  | 9,252,616 |  | 7,161,144 |
| Households | General purpose loans |  | 3,650,048 |  | 3,508,313 |
|  | Others |  | 1,056 |  | 1,243 |
|  |  |  | 3,651,104 |  | 3,509,556 |
| Public sector loans | Working capital loans |  | 260,572 |  | 206,047 |
|  | Facilities loans |  | 181,215 |  | 87,300 |
|  |  |  | 441,787 |  | 293,347 |
| Other loans | Housing loans |  | 24,866 |  | 35,367 |
|  | Inter-bank loans |  | 238,817 |  | 203,432 |
|  |  |  | 263,683 |  | 238,799 |
|  |  | FF | 13,609,190 | 7 7 | 11,202,846 |
| Loans in foreign currencies: |  |  |  |  |  |
|  | Domestic loans | \% ${ }^{\text {F }}$ | 514,981 | \# | 338,980 |
|  | Offshore loans |  | 10,179 |  | 3,952 |
|  |  | \% ${ }^{\text {F }}$ | 525,160 | \% ${ }^{\text {F }}$ | 342,932 |

(3) Inter-bank loans for restructuring of small and medium sized enterprises as of December 31, 2006 and 2005 were as follows:

|  |  |  |  | n in millions |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 06 |  | 005 |
| Industrial Bank of Korea | T | 156,956 | \#7 | 141,520 |
| Kookmin Bank |  | 13,464 |  | 12,097 |
| Woori Bank |  | 29,800 |  | 22,655 |
| Korea Exchange Bank |  | 4,262 |  | 6,475 |
| Shinhan Bank |  | 17,732 |  | 15,414 |
| Kyongnam Bank |  | 6,569 |  | 1,837 |
| Others |  | 10,034 |  | 3,434 |
|  | \# | 238,817 | \% 7 | 203,432 |

## NOTES TO FINANCIAL STATEMENTS

The loans to financial institutions excluding inter-bank loans above as of December 31, 2006 and 2005 were as follows:

|  |  |  |  | in millions |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 06 |  | 05 |
| Korea Lease Financing Co., Ltd. | W | 6,750 | F\% | 8,703 |
| Lotte Card Co., Ltd. |  | 10,000 |  | 20,000 |
| Lotte Capital Co., Ltd. |  | 50,000 |  | 40,000 |
| Samsung Card Co., Ltd. |  | 20,000 |  | 40,000 |
| LG Card Co., Ltd. |  | 18,592 |  |  |
| Others |  | 73,830 |  | 12,821 |
|  | \% | 179,172 | \# ${ }^{\text {F }}$ | 121,524 |

(4) Loans in local currency and loans in foreign currencies, classified by borrower type, as of December 31, 2006 were as follows:

Won in millions

|  | Loans in local currency |  | Loans in foreign currencies |  |  | Total | Percentage(\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Large corporations | \#F | 727,595 | \#F | 153,029 | \% ${ }^{\text {F }}$ | 880,624 | 6.23 |
| Small and medium corporations |  | 8,763,838 |  | 372,131 |  | 9,135,969 | 64.64 |
| Households |  | 3,675,970 |  |  |  | 3,675,970 | 26.01 |
| Public sector and other |  | 441,787 |  |  |  | 441,787 | 3.12 |
|  | \#\# | 13,609,190 | \# 7 | 525,160 | \# | 14,134,350 | 100.00 |

Loans in local currency and loans in foreign currencies, classified by borrower type, as of December 31, 2005 were as follows:

(5) Loans in local currency and loans in foreign currencies, classified by industry, as of December 31, 2006 were as follows:

|  | Loans in local <br> currency | Loans in foreign <br> currencies | Total | Won in millions |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Percentage(\%) |  |  |  |  |

## NOTES TO FINANCIAL STATEMENTS

Loans in local currency and loans in foreign currencies, classified by industry, as of December 31, 2005 were as follows:

|  |  |  |  |  |  |  | Won in millions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ns in local urrency |  | foreign ncies |  | Total | Percentage(\%) |
| Manufacturing | \# | 3,602,083 | \#7 | 208,531 | \#F | 3,810,614 | 33.00 |
| Wholesale and retail |  | 963,218 |  | 23,556 |  | 986,774 | 8.55 |
| Real estate and renting |  | 677,356 |  | 8,217 |  | 685,573 | 5.94 |
| Finance and insurance |  | 313,496 |  | 11,460 |  | 324,956 | 2.81 |
| Lodgings and foods |  | 238,070 |  | 2,520 |  | 240,590 | 2.08 |
| Households |  | 3,544,923 |  | - |  | 3,544,923 | 30.70 |
| Public sector |  | 293,347 |  |  |  | 293,347 | 2.54 |
| Others |  | 1,570,353 |  | 88,648 |  | 1,659,001 | 14.38 |
|  | \% | 11,202,846 | \#F | 342,932 | 7 | 11,545,778 | 100.00 |

(6) Loans in foreign currencies, classified by borrower's country, as of December 31, 2006 and 2005 were as follows:

| By country |  |  |  |  |  | Won in millions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  |  | 2005 |  |  |
|  | Amount |  | Percentage(\%) | Amount |  | Percentage(\%) |
| Korea | \% | 514,184 | 97.91 | \# ${ }^{\text {F }}$ | 333,408 | 97.22 |
| United Kingdom |  | - | - |  | 2,533 | 0.74 |
| China |  | 797 | 0.15 |  | 3,039 | 0.89 |
| Indonesia |  | 10,179 | 1.94 |  | 2,634 | 0.77 |
| Panama |  | - | - |  | 1,318 | 0.38 |
|  | F\% | 525,160 | 100.00 | \# | 342,932 | 100.00 |

## 6. RESTRUCTURED LOANS

(1) Present value discounts from restructured loans, which were classified as allowance for possible loan losses as of December 31, 2006, were as follows:

Won in millions

(2) Present value discounts from restructured loans as of December 31, 2005 were as follows:

| Won in millions |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Discount rates(\%) | Loans |  | Present value discounts |  |  |  |  |  |  |  |
|  |  |  |  | Beginning balance |  | Addition |  | Deduction |  | Ending balance |  |
| Reorganization and court mediation Workout | $6.75 \sim 9.75$ | \#F | 24,082 | \# | 2,484 | \#\# | 1,550 | 7 | 2,192 | \#F | 1,842 |
|  | 4.75 ~ 9.75 |  | 5,893 |  | 830 |  | 219 |  | 625 |  | 424 |
|  |  | \# 7 | 29,975 | \# | 3,314 | \# | 1,769 | \# | 2,817 | \# | 2,266 |

Fixed rate loans are discounted by the original agreed interest rate, and floating rate loans are discounted by the interest rate at the restructuring of the loans plus the interest rate spread reflecting debtors' credit at the origination of the loans.

## 7．ALLOWANCE FOR POSSIBLE LOAN LOSSES

（1）The allowance for possible loan losses（excluding present value discounts from restructured loan）as of December 31， 2006 was summarized as follows：

| Won in millions |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Normal |  | Precautionary |  | Substandard |  | Doubtful |  | Estimated loss |  | Total |  |
| Loans in local currency | \＃ 7 | 120，336 | 7 7 | 27，081 | \＃ 7 | 17，018 | ［ 7 | 12，036 | \＃ 7 | 16，048 | 萨 | 192，519 |
| Loans in foreign currencies |  | 4，012 |  | 28 |  | 340 |  | － |  | 1，140 |  | 5，520 |
| Bills bought in local currency ／Bills bought in foreign currencies |  | 1，046 |  | － |  | － |  | － |  | － |  | 1，046 |
| Advances for customers |  | － |  | 101 |  | 46 |  | － |  | 321 |  | 653 |
| Credit card receivables |  | 7，897 |  | 2，506 |  | 32 |  | 2，388 |  | 1，184 |  | 14，007 |
| Privately placed bonds |  | 2，771 |  | － |  | － |  | － |  | － |  | 2，771 |
| Others |  | 1，988 |  | 127 |  | 156 |  | 350 |  | 417 |  | 3，038 |
|  | 7 7 | 138，050 | Trim | 29，843 | \＃ | 17，592 | 7 7 | 14，959 | T 7 | 19，110 | Fr | 219，554 |

The allowance for possible loan losses（excluding present value discounts from restructured loan）as of December 31， 2005 was summarized as follows：
Won in millions

|  | Normal |  | Precautionary |  | Substandard |  | Doubtful |  | Estimated loss |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans in local currency | T | 99，311 | \＃ | 26，737 | 蓡 | 17，612 | 苛 | 12，472 | \＃ 7 | 4，478 | 퓪 | 160，610 |
| Loans in foreign currencies |  | 2，009 |  | 173 |  | 1，321 |  | 1，265 |  | 6 |  | 4，774 |
| Bills bought in local currency ／Bills bought in foreign currencies |  | 1，117 |  | 8 |  | 6 |  | － |  | － |  | 1，131 |
| Advances for customers |  | 6 |  | 22 |  | 54 |  | 284 |  | 8 |  | 374 |
| Credit card receivables |  | 8，114 |  | 4，532 |  | 32 |  | 2，876 |  | 1，187 |  | 16，741 |
| Privately placed bonds |  | 603 |  | 203 |  | － |  | － |  | － |  | 806 |
| Others |  | 1，411 |  | 41 |  | 254 |  | 71 |  | 29 |  | 1，806 |
|  | \＃ | 112，571 | \＃ | 31，716 | \＃${ }^{\text {F }}$ | 19，279 | \＃ | 16，968 | \＃ | 5，708 | \＃${ }^{\text {F }}$ | 186，242 |

（2）The allowance for possible loan losses，net of present value discounts to total loans，is summarized as follows：
Won in millions

|  |  |  | Loans |  | Allowance for in millions <br> possible loan losses |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Percentage（\％） |  |  |  |  |  |

（3）The changes in allowance for possible loan losses（excluding present value discounts from restructured loan）for the years ended December 31， 2006 and 2005 were as follows：

|  |  |  |  | n in millions |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 006 |  | 05 |
| Beginning balance | T | 186，242 | \＃${ }^{\text {F }}$ | 155，005 |
| Present value discounts |  | 273 |  | $(2,167)$ |
| Loans written－off |  | $(39,091)$ |  | $(86,837)$ |
| Changes in exchange rates |  | （227） |  | （84） |
| Collection of previously written－off loans |  | 21，620 |  | 34，473 |
|  |  | 168，817 |  | 100，390 |
| Provision for possible loan losses |  | 50，737 |  | 85，852 |
|  | \＄9 | 219，554 | \％ | 186，242 |

## NOTES TO FINANCIAL STATEMENTS

## 8. FIXED ASSETS

(1) Fixed assets as of December 31, 2006 and 2005 were as follows:

(2) Tangible assets as of December 31, 2006 and 2005 were as follows:

|  |  |  |  |  |  |  |  | in million |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Acquis | on |  |  | cumulate | dep | tion |
|  |  | 006 |  | 005 |  | 06 |  | 05 |
| Land | 7 | 172,588 | 7 7 | 171,469 | \% 7 | - | 7 ${ }^{\text {F }}$ | - |
| Buildings |  | 119,213 |  | 107,938 |  | 15,876 |  | 13,629 |
| Leasehold improvements |  | 23,233 |  | 18,874 |  | 14,556 |  | 13,607 |
| Equipment and vehicles |  | 209,178 |  | 190,070 |  | 157,005 |  | 140,476 |
| Construction in progress |  | 19,597 |  | 19,284 |  | - |  |  |
|  | T 7 | 543,809 | \# | 507,635 | \#7 | 187,437 | 7 | 167,712 |

(3) The published value of land as December 31, 2006 and 2005 were as follows:

(4) Tangible assets, which have been insured as of December 31, 2006, were as follows:


Tangible assets, which have been insured as of December 31, 2005, were as follows:

|  |  | Won in millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Type of insurance | Insured assets | Book value |  | Insured amount |  |
| Property composite | Buildings | \#F | 94,309 | 7 | 94,309 |
|  | Fixtures |  | 5,267 |  | 5,267 |
|  | Others |  | 49,114 |  | 49,114 |
|  |  | 7 7 | 148,690 | 7 ${ }^{\text {F }}$ | 148,690 |

## NOTES TO FINANCIAL STATEMENTS

(5) The changes in book value of tangible assets for the year ended December 31, 2006 consisted of the following:


The changes in book value of tangible assets for the year ended December 31, 2005 consisted of the following:

(6) Intangible assets as of December 31, 2006 and 2005 consisted of the following:


## NOTES TO FINANCIAL STATEMENTS

(7) The changes in intangible assets for the years ended December 31, 2006 and 2005 were as follows:

|  |  |  |  |  |  |  | Won in millions |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2006 | Beginning |  | Increase |  | Amortization |  | Ending |  |
| Goodwill | \# | 22 | \# | - | T | 5 | 品 | 17 |
| Software |  | 5,997 |  | 3,141 |  | 2,434 |  | 6,704 |
| Others |  | 1,430 |  | - |  | 120 |  | 1,310 |
|  | \# | 7,449 | \#F | 3,141 | T | 2,559 | 7 | 8,031 |


|  | Beginning |  | Increase |  | Amortization |  | Won in millions <br> Ending |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2005 |  |  |  |  |  |  |  |  |
| Goodwill | T |  | \#7 | 25 | \# ${ }^{\text {F }}$ | 3 | T | 22 |
| Software |  | 6,530 |  | 2,414 |  | 2,947 |  | 5,997 |
| Others |  | 1,553 |  | - |  | 123 |  | 1,430 |
|  | 7 7 | 8,083 | \#F | 2,439 | \# | 3,073 | 7 7 | 7,449 |

## 9. OTHER ASSETS

(1) Other assets as of December 31, 2006 and 2005 consisted of the following:

| (1) Other assets as of December 31, 2006 and 2005 consisted of the following: |  |  | Won in millions |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  |
| Guarantee deposits | 7 7 | 106,910 | \# | 100,279 |
| Accounts receivable |  | 159,017 |  | 84,314 |
| Accrued income |  | 112,503 |  | 120,902 |
| Prepaid expenses |  | 4,960 |  | 11,098 |
| Derivatives assets (see Note 16) |  | 16,994 |  | 24,741 |
| Deferred income tax assets (see Note 23) |  | 2,088 |  |  |
| Domestic exchange settlements debits |  | 53,678 |  | 133,953 |
| Sundry assets |  | 10,302 |  | 12,097 |
| Present value discounts |  | 466,452 |  | 487,384 |
|  |  |  |  | (140) |
|  | \# | 466,452 | 7 | 487,244 |

(2) Sundry assets as of December 31, 2006 and 2005 consisted of the following:

| (2) Sundry assets as of December 31, |  |  |  | in millions |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Supplies | \#7 | 774 | 7 | 588 |
| Deposit money in court |  | 3,333 |  | 3,373 |
| Membership rights |  | 2,144 |  | 2,153 |
| Unsettled spot exchanges receivable |  | 678 |  | 2,436 |
| Suspense receivable |  | 3,372 |  | 3,546 |
| Others |  | 1 |  | 1 |
|  | \% | 10,302 | \% | 12,097 |

## 10. DEPOSITS

(1) Deposits as of December 31, 2006 and 2005 consisted of the following:

| (1) Deposits as of December 31,2006 and 2005 consisted of the following: |  |  | Won in millions |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  |  | 2005 |
| Deposits in local currency | F7 | 13,132,697 | \% | 12,923,076 |
| Deposits in foreign currencies |  | 160,347 |  | 142,510 |
| Certificates of deposits |  | 1,264,670 |  | 596,875 |
|  | T 7 | 14,557,714 | 7 | 13,662,461 |

## NOTES TO FINANCIAL STATEMENTS

(2) Deposits in local currency as of December 31, 2006 and 2005 consisted of the following:

|  |  |  |  | Won in milions2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interest rate(\%) | 2006 |  |  |  |
| Demand deposits in local currency: |  |  |  |  |  |
| Checking deposits |  | T 7 | 73,764 | \% 7 | 76,633 |
| Household checking deposits | 0.10 |  | 16,778 |  | 17,403 |
| Temporary deposits | $0.00 \sim 2.0$ |  | 480,257 |  | 470,742 |
| Passbook deposits | 0.10 |  | 833,755 |  | 676,616 |
| Public fund deposits | 1.00 |  | 163,526 |  | 173,877 |
| National Treasury deposits | 0.10 |  | -202 |  | 155 |
|  |  |  | 1,568,282 |  | 1,415,426 |
| Time deposits and savings deposits in local currency: |  |  |  |  |  |
| Savings deposits | $0.10 \sim 4.00$ |  | 3,263,672 |  | 3,306,579 |
| Corporate savings deposits | $0.00 \sim 4.61$ |  | 1,622,742 |  | 1,282,098 |
| Time deposits | $1.00 \sim 5.55$ |  | 5,705,500 |  | 5,827,855 |
| Installment savings deposits | $1.00 \sim 6.35$ |  | 632,220 |  | 670,927 |
| Long-term housing savings deposits | $1.00 \sim 11.50$ |  | 139,554 |  | 101,392 |
| Long-term savings for households | 1.00 |  | 127 |  | 340 |
| Workers' preferential savings deposits | $1.00 \sim 6.20$ |  | 60,674 |  | 134,637 |
|  |  |  | 11,424,489 |  | 11,323,828 |
| Mutual installment deposits | $1.00 \sim 6.00$ |  | 81,743 |  | 97,345 |
| Mutual installment for housing | $1.00 \sim 4.70$ |  | 58,183 |  | 86,477 |
|  |  | \# | 13,132,697 | \# | 12,923,076 |

(3) Deposits in foreign currencies as of December 31, 2006 and 2005 consisted of the following:

|  | 2006 |  |  |  | Won in millions and US dollars in thousands |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  | In foreign currency ${ }^{(*)}$ In local currency |  |  |  | In foreign currency ${ }^{\text {(4) }}$ In local currency |  |  |  |
| Checking deposits | US\$ | 6,087 | \#7 | 5,658 | US\$ | 3,162 | 7 7 | 3,203 |
| Passbook deposits |  | 115,855 |  | 107,699 |  | 103,754 |  | 105,103 |
| Notice deposits |  | 24,898 |  | 23,145 |  | 8,771 |  | 8,885 |
| Time deposits |  | 25,564 |  | 23,765 |  | 24,860 |  | 25,183 |
| Temporary deposits |  | 86 |  | 80 |  | 134 |  | 136 |
|  | US\$ | 172,490 | \# | 160,347 | US\$ | 140,681 | \% | 142,510 |

(*) translated into U.S. dollars equivalent.
(4) Deposits with financial institutions as of December 31, 2006 and 2005 were as follows:


## 11. BORROWINGS

(1) Borrowings as of December 31, 2006 and 2005 consisted of the following:

| (1) Borning a of ich |  |  |  | Won in millions |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2005 |
| Borrowings in local currency | \# | 1,190,219 | \# | 1,129,615 |
| Borrowings in foreign currencies |  | 1,379,060 |  | 1,113,994 |
| Bonds sold under repurchase agreement |  | 1,359,346 |  | 899,996 |
| Bills sold |  | 234,302 |  | 17,915 |
|  | \# | 4,162,927 | \# | 3,161,520 |

## NOTES TO FINANCIAL STATEMENTS

(2) Borrowings in local currency as of December 31, 2006 and 2005 consisted of the following:

|  |  |  |  |  |  | on in millions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Lenders | Annual interest rate(\%) |  | 2006 |  | 2005 |
| Borrowings from SME Fund | SME Association | $2.00 \sim 4.90$ | \% 7 | 509,231 | \# ${ }^{\text {F }}$ | 423,495 |
| Borrowings from the Bank of Korea | The Bank of Korea | 2.75 |  | 411,896 |  | 410,781 |
| Borrowings from Energy Fund | Korea Energy Management Corporation | $2.00 \sim 4.50$ |  | 54,263 |  | 41,839 |
| Borrowings from Autonomy Fund | Busan Metropolitan City | $4.20 \sim 4.42$ |  | 31,563 |  | 58,063 |
| Borrowings from Gyeongsangnamdo SME Fund | Nonghyup | $1.50 \sim 5.10$ |  | 34,043 |  | 32,775 |
| Borrowings from Industrial Infrastructure Fund | Industrial Bank of Korea | $2.58 \sim 4.00$ |  | 31,767 |  | 42,399 |
| Other borrowings | Others | $0.00 \sim 5.50$ |  | 117,456 |  | 120,263 |
|  |  |  | \#7 | 1,190,219 | \# | 1,129,615 |

(3) Borrowings in foreign currencies as of December 31, 2006 and 2005 consisted of the following:

|  |  |  |  | Won in millions |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Lenders | Annual interest rate(\%) | 2006 |  |  | 2005 |
| Korea Exchange Bank and others | 0.63 ~ 5.65 | \#\# | 422,530 | \# | 264,826 |
| SMBC and others | $0.60 \sim 5.84$ |  | 665,199 |  | 578,227 |
| The Korea Development Bank |  |  |  |  | 500 |
| SCB and others | LIBOR+0.25, $5.51 \sim 5.80$ |  | 291,331 |  | 270,441 |
|  |  | T ${ }^{\text {P }}$ | 1,379,060 | \# | 1,113,994 |

(4) Bonds sold under repurchase agreements and bills sold as of December 31, 2006 and 2005 consisted of the following:

|  |  |  |  |  | Won in millions |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account | Financial institution | Annual interest rate(\%) | 2006 |  |  | 005 |
| Bonds sold under repurchase agreements Bills sold | Individuals and Corporations | $1.0 \sim 5.3$ | FF | 1,359,346 | \# | 899,996 |
|  | Individuals and Corporations | $3.54 \sim 4.85$ |  | 234,302 |  | 17,915 |
|  |  |  | \#\# | 1,593,648 | 파 | 917,911 |

(5) Borrowings in local or foreign currencies from financial institutions as of December 31,2006 and 2005 were as follows:


## NOTES TO FINANCIAL STATEMENTS

## 12. DEBENTURES

Debentures in local currency as of December 31, 2006 and 2005 consisted of the following (Unit: Won in millions):


## 13. OTHER LIABILITIES

(1) Other liabilities as of December 31, 2006 and 2005 consisted of the following:


## NOTES TO FINANCIAL STATEMENTS

(2) Sundry liabilities included in other liabilities as of December 31, 2006 and 2005 consisted of the following:

|  | 2006 |  | Won in millions |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2005 |  |
| Borrowings from cash delivery for other banks for securities | \# | 4,495 | \# | 4,652 |
| Subscription deposits |  | 5,498 |  | 4,297 |
| Suspense receipts |  | 2,781 |  | 2,620 |
| Prepaid card liabilities |  | 2,488 |  | 2,211 |
| Debit card liabilities |  | 61 |  | 61 |
| Accrued corporation tax |  | 28,544 |  | 49,405 |
| Others |  | - |  | 600 |
|  | \#7 | 43,867 | \# | 63,846 |

## 14. ACCRUED SEVERANCE BENEFITS

The changes in accrued severance benefits for the years ended December 31, 2006 and 2005 were as follows:

|  | Won in millions |
| :--- | ---: | ---: | ---: |

## 15. ACCEPTANCES AND GUARANTEES AND ALLOWANCES FOR POSSIBLE LOSSES

(1) Acceptances and guarantees as of December 31, 2006 and 2005 were as follows:

| Types | 2006 |  | Won in millions |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 005 |
| Confirmed acceptances and guarantees in local currency: Payment guarantee for loans Others | \# | $\begin{array}{r} 54,455 \\ 199,891 \\ \hline \end{array}$ | T 7 | $\begin{array}{r} 44,687 \\ 186,570 \\ \hline \end{array}$ |
|  |  | 254,346 |  | 231,257 |
| Confirmed acceptances and guarantees in foreign currencies: Acceptances on letters of credit |  | 14,055 |  | 5,434 |
| Acceptances for letters of guarantee for importers |  | 18,875 |  | 12,837 |
| Guarantees on credit derivatives |  | 37,184 |  | 20,260 |
| Others |  | 123,840 |  | 34,148 |
|  |  | 193,954 |  | 72,679 |
|  |  | 448,300 |  | 303,936 |
| Unconfirmed acceptances and guarantees: |  |  |  |  |
| Letters of credit |  | 316,078 |  | 231,638 |
| Other |  | 464 |  |  |
|  |  | 316,542 |  | 231,638 |
|  | \# 7 | 764,842 | T 7 | 535,574 |

## NOTES TO FINANCIAL STATEMENTS

(2) Acceptances and guarantees, by industry, as of December 31, 2006 and 2005 were as follows:

|  |  |  |  |  |  | Won in millions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  |  | mount | Percentage(\%) |  | ount | Percentage(\%) |
| Confirmed: |  |  |  |  |  |  |
| Manufacturing | 7 7 | 223,935 | 49.95 | \#7 | 176,489 | 58.07 |
| Wholesale and retail |  | 89,041 | 19.86 |  | 72,103 | 23.72 |
| Finance and insurance |  | 28,280 | 6.31 |  | 1,309 | 0.43 |
| Construction |  | 62,854 | 14.02 |  | 19,677 | 6.47 |
| Public sector and others |  | - | - |  | 2,080 | 0.69 |
| Others |  | 44,190 | 9.86 |  | 32,278 | 10.62 |
|  | 7 | 448,300 | 100.00 | \% | 303,936 | 100.00 |
| Unconfirmed: |  |  |  |  |  |  |
| Manufacturing | \# | 212,165 | 67.02 | 7 | 146,452 | 63.22 |
| Wholesale and retail |  | 92,858 | 29.34 |  | 82,826 | 35.76 |
| Finance and insurance |  | 1,086 | 0.34 |  | 154 | 0.07 |
| Construction |  | 10 | 0.01 |  | 408 | 0.18 |
| Public sector and others |  | - |  |  | 1,516 | 0.65 |
| Others |  | 10,423 | 3.29 |  | 282 | 0.12 |
|  | F\% | 316,542 | 100.00 | \#7 | 231,638 | 100.00 |

(3) Acceptances and guarantees, by customer, as of December 31, 2006 and 2005 were as follows:

(4) Acceptances and guarantees, by country, as of December 31, 2006 and 2005 were as follows:


## NOTES TO FINANCIAL STATEMENTS

(5) Allowance for possible losses on acceptances and guarantees and endorsed note as of December 31, 2006 and 2005 were as follows:

|  |  |  |  |  |  |  |  | Won in millions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 006 |  |  |  | 005 |  |
|  | Outstanding balance |  | wance | Percentage(\%) | Outstanding balance |  | wance | Percentage(\%) |
| Confirmed: |  |  |  |  |  |  |  |  |
| Normal | \#F 444,157 | \# | 2,852 | 0.64 | 퓪 299,569 | \# | 1,470 | 0.49 |
| Precautionary | 4,093 |  | 286 | 6.99 | 3,591 |  | 455 | 12.67 |
| Substandard | 50 |  | 10 | 20.00 | 775 |  | 263 | 33.94 |
| Doubtful |  |  | - | - | 1 |  | 1 | 78.99 |
| Estimated loss | - |  | - | - | - |  | - | - |
|  | 448,300 |  | 3,148 | 0.70 | 303,936 |  | 2,189 | 0.72 |
| Unconfirmed: |  |  |  |  |  |  |  |  |
| Normal | 315,032 |  | 834 | 0.26 | 229,639 |  | 594 | 0.26 |
| Precautionary | 1,409 |  | 39 | 2.77 | 1,384 |  | 19 | 1.37 |
| Substandard |  |  | - | - | 615 |  | 38 | 6.18 |
| Doubtful | - |  | - | - | - |  |  | - |
| Estimated loss | 101 |  | 20 | 19.80 | - |  | - | - |
|  | 316,542 |  | 893 | 0.28 | 231,638 |  | 651 | 0.28 |
| Endorsed note: |  |  |  |  |  |  |  |  |
| Normal | 10,283 |  | 36 | 0.35 | 371 |  | 2 | 0.54 |
| Precautionary | 296 |  | 10 | 3.38 | - |  |  | - |
| Substandard |  |  | - | - | - |  |  | - |
| Doubtful |  |  | - | - | - |  |  | - |
| Estimated loss | - |  | - | - | - |  |  | - |
|  | 10,579 |  | 46 | 0.43 | 371 |  | 2 | 0.54 |
|  | \#7 775,421 | T 7 | 4,087 | 0.53 | 听 535,945 | T ${ }^{\text {F }}$ | 2,842 | 0.53 |

(6) The percentage of allowance for possible losses on acceptances and guarantees to outstanding balances as of December 31, 2004, 2005 and 2006 were as follows:

|  |  |  |  |  |  |  |  |  |  |  |  |  | Won in millions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | firmed |  |  |  | firmed |  |  |  | Endo | d not |  |
|  | Outstanding balance |  | wance | Percentage (\%) | Outstanding balance |  | rance | Percentage (\%) |  | standing alance | $\mathrm{Al}$ |  | Percentage (\%) |
| 2004 | \#F 251,195 | \# | 428 | 0.17 | \#F 258,425 | \#F |  |  | \#F | 438 | 䩗 |  |  |
| 2005 | 303,936 |  | 2,189 | 0.72 | 231,638 |  | 651 | 0.28 |  | 371 |  | 2 | 0.54 |
| 2006 | 448,300 |  | 3,148 | 0.70 | 316,542 |  | 893 | 0.28 |  | 10,579 |  | 46 | 0.43 |

## 16. DERIVATIVES INSTRUMENTS

(1) The notional amounts outstanding for derivative contracts as December 31, 2006 and 2005 were as follows:

| Type | $\begin{array}{lc} & 2006 \\ \text { Trading } & \text { Hedge }\end{array}$ |  | Total | Won in millions |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Trading | $\begin{gathered} 2005 \\ \text { Hedge } \end{gathered}$ | Total |
| Currency: |  |  |  |  |  |  |
| Currency forwards*) | \#71,543,049 | \# |  | \#ᄑ 1,543,049 | 퓨 1,619,657 | \# | \#F $1,619,657$ |
| Currency swaps | 189,341 |  | 189,341 | 15,944 |  | 15,944 |
| Currency options purchased | 180,693 | - | 180,693 | 125,207 |  | 125,207 |
| Currency options sold | 180,693 | - | 180,693 | 125,207 |  | 125,207 |
|  | 2,093,776 | - | 2,093,776 | 1,886,015 |  | 1,886,015 |
| Interest rate: |  |  |  |  |  |  |
| Interest rate swaps ${ }^{(*)}$ | 735,398 | 250,000 | 985,398 | 162,080 | 250,000 | 412,080 |
| Interest rate futures |  | - |  | 5,373 |  | 5,373 |
| Interest rate option | 1,149 | - | 1,149 |  |  |  |
|  | 736,547 | 250,000 | 986,547 | 167,453 | 250,000 | 417,453 |
| Stock: |  |  |  |  |  |  |
| Stock options purchased | 2,359 | - | 2,359 | 7,421 |  | 7,421 |
| Stock options sold | 2,359 | - | 2,359 | 7,421 |  | 7,421 |
| Stock index futures |  |  | - | 3,548 |  | 3,548 |
|  | 4,718 | - | 4,718 | 18,390 |  | 18,390 |
|  | \#72,835,041 | \#F 250,000 | \#\#3,085,041 | \#\# $2,071,858$ | \#7250,000 | \#ᄑ $2,321,858$ |

${ }^{*}$ ) For transaction between local currency and foreign currencies, unsettled amount of transaction is presented using the basic foreign exchange rate on the contract amount in foreign currencies. For transaction between foreign currencies and foreign currencies, unsettled amount is presented using the basic foreign exchange rate on the contract amount in foreign currencies purchased.
(2) As of and for the years ended December 31, 2006 and 2005, outstanding contract amount, gain or loss on valuation of derivative instruments in the statements of income, and assets and liabilities for the accumulated gain or loss on valuation of derivative instruments in the balance sheets were as follows:



The hedged items, to which fair value hedge accounting was applied, were debentures in local currency and hedging derivative instruments, such as interest rate swap, were used to cover exposures to changes in fair values of the hedged items resulting from interest rate changes.

## 17. CONTINGENCIES AND COMMITMENTS

(1) The unused limits of credit card purchase and loan agreement as of December 31, 2006 and December 31, 2005 were as follows:

| Type | 2006 |  | Won in millions |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2005 |
| Unused limit of loan agreement | \#7 | 2,978,255 | \# | 3,393,813 |
| Unused limit of credit cards purchase |  | 1,263,756 |  | 975,587 |
|  | \% | 4,242,011 | \% | 4,369,400 |

(*) Amounts for allowance for possible losses on the unused limits (see Note 2)

(2) The Bank manages written-off loans whose time period for legal claim has not lapsed. The balances of such loans were $\quad \mathbf{7 r 7 0 4 , 6 0 1}$ million and T퓨 593,438 million as of December 31, 2006 and 2005, respectively.
(3) As of December 31, 2006, the Bank faces 16 pending legal actions involving aggregate damages of $\operatorname{Hf} 10,078$ million. On the other hand, the Bank also has filed 28 lawsuits, which are still pending, with aggregate claims of $\mathbf{~ w F i f} 40,520$ million. The Bank believes that the result of the litigations does not significantly affect the financial statements.

## (4) Disposal of loans

For past several years, the Bank sold its loans primarily to Korean Asset Management Corporation ("KAMCO"). In accordance with its agreement with KAMCO, the initial sales price was preliminary and subject to final settlement. Accordingly, the gain (loss) on sale of loans will be adjusted based on the final sales value to be determined at the time of final settlement.

The long-term loans restructured through court receivership, court mediation, workout plans and others were sold under repurchase agreements under which the Bank should repurchase the loans sold even after the final settlement, if the debtor fails to meet the adjusted repayment schedules. The outstanding
 losses from the repurchase of these loans in the future.

## NOTES TO FINANCIAL STATEMENTS

## 18. SHAREHOLDERS' EQUITY

## (1) Common stock

As of December 31, 2006 the Bank has 400 million common shares authorized with a par value per share of $\mathbf{T r 5} 5,000$ and $146,683,650$ shares has been issued.
(2) Retained earnings

Retained earnings as of December 31, 2006 and 2005 were summarized as follows:

| Type | 2006 |  | Won in millions |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 05 |
| Legal reserve | \# | 58,097 | \#\# | 40,203 |
| Voluntary reserve |  | 299,255 |  | 197,622 |
| Retained earnings before appropriations |  | 183,856 |  | 178,934 |
|  | T ${ }^{\text {P }}$ | 541,208 | 7 | 416,759 |

## 1) Legal reserve

The Banking Act requires a bank to appropriate at least 10 percent of net income after income tax to legal reserve each time when a bank pays dividends, until such reserve equals 100 percent of its paid-in capital. This reserve is not available for payment of cash dividends; however, it can be used to reduce deficit or be transferred to capital.
(3) Capital adjustments

Changes in gain (loss) on valuation of available-for-sale securities and securities using the equity method [see Note 4(9)]

## 19. STOCK OPTIONS

(1) The Bank granted stock options to its executives according to the resolution of special meeting of shareholders or the board of directors. The options granted as of December 31, 2006 were as follows:

Won in millions

| Grant date | Stock options |  |  |  | Exercise price |  | Exercise period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Granted | Exercised | Forfeited | Outstanding |  |  |  |
| 2000.7.14 | 130,000 | 89,863 | 40,137 | - | \#\# | 5,000 | 2003.7.15~ 2006.7.14 |
| 2001.3.10 | 100,000 | 53,369 | 6,631 | 40,000 |  | 5,000 | 2004.3.11~ 2007.3.10 |
| 2002.3.15 | 60,000 | 9,305 | 13,151 | 37,544 |  | 5,020 | 2004.3.16~2007.3.15 |
| 2003.3.25 | 290,000 | 8,356 | 171,644 | 110,000 |  | 5,000 | 2005.3.26~ 2008.3.25 |
| 2004.3.26 | 110,000 | - | 9,947 | 100,053 |  | 7,573 | 2006.3.27~ 2009.3.26 |
| 2005.3.25 | 60,000 | - | 19,918 | 40,082 |  | 8,366 | 2007.3.26~ 2010.3.25 |
| 2005.4.19 | 40,000 | - | - | 40,000 |  | 8,095 | 2007.4.20~ 2010.4.19 |
| 2005.5.17 | 20,000 | - | - | 20,000 |  | 8,029 | 2007.5.18~ 2010.5.17 |
| 2006.3.28 | 130,000 | - | - | 130,000 |  | 12,811 | 2008.3.29~ 2011.3.28 |
| 2006.4.18 | 180,000 | - | - | 180,000 |  | 13,762 | 2008.4.19~ 2011.4.18 |
|  | 1,120,000 | 160,893 | 261,428 | 697,679 |  |  |  |

(2) The Bank settles the stock options by paying in cash the difference between the exercise price and the market price at the exercise date. The stock options are valuated using intrinsic value method. Accordingly, the stock compensation cost is accounted for as expense (payroll) and liability (accounts payable) over the agreed service period with the straight line method.
The reversal of stock compensation expenses for the year ended December 31, 2006 amounts to 177747 million and the stock compensation expenses amounted to 畀2,915 million for the year ended December 31, 2005. The stock compensation expenses to be booked after December 31, 2006 amount to朔214 million.

## NOTES TO FINANCIAL STATEMENTS

## 20. INTEREST REVENUE AND EXPENSES:

(1) The average balance of the interest bearing assets and liabilities, and the related interest revenue and expenses as of and for the years ended December 31, 2006 and 2005 were as follows:

|  |  |  |  |  |  |  |  | Won in millions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  |  |  | 2005 |  |  |  |
|  | Average balance |  | Interest revenue lexpense |  | Average balance |  | Interest revenue lexpense |  |
| Assets: |  |  |  |  |  |  |  |  |
| Due from banks | \# | 377,766 | \# | 15,015 | \#\# | 806,895 | \#\# | 17,712 |
| Securities |  | 4,839,102 |  | 220,912 |  | 4,419,940 |  | 197,079 |
| Loans |  | 13,640,416 |  | 931,044 |  | 11,998,236 |  | 794,333 |
| Others ${ }^{(*)}$ |  |  |  | 5,611 |  |  |  | 6,476 |
|  | \# | 18,857,284 | \# | 1,172,582 | \# | 17,225,071 | \# | 1,015,600 |
| Liabilities: |  |  |  |  |  |  |  |  |
| Deposits | \# | 13,707,812 | \#7 | 369,963 | 7 7 | 13,021,727 | 7 7 | 310,071 |
| Borrowings |  | 3,901,895 |  | 146,053 |  | 2,743,222 |  | 76,340 |
| Debentures |  | 448,776 |  | 31,141 |  | 510,181 |  | 30,073 |
| Others (*) |  | 149,481 |  | 8,071 |  | 162,992 |  | 6,380 |
|  |  | 18,207,964 | 7 7 | 555,228 | 7 7 | 16,438,122 | 7 | 422,864 |

(*) Interest revenue and expense on others includes the items that don't have average balances.

## 21. SELLING AND ADMINISTRATIVE EXPENSES:

(1) Selling and administrative expenses for the years ended December 31, 2006 and 2005 were as follows:

|  |  |  |  | n in millions |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 006 |  | 005 |
| Salaries | \# 7 | 115,481 | \#\# | 115,945 |
| Provision for severance benefits |  | 15,522 |  | 17,808 |
| Other employee benefits |  | 84,597 |  | 81,397 |
| Rent |  | 4,642 |  | 4,349 |
| Expenditure for business purpose |  | 3,708 |  | 3,296 |
| Depreciation and amortization |  | 34,173 |  | 34,804 |
| Taxes and dues |  | 13,086 |  | 11,845 |
| Other selling and administrative expenses |  | 57,838 |  | 51,440 |
|  | \# | 329,047 | \# ${ }^{\text {F }}$ | 320,884 |

(2) Other selling and administrative expenses for the years ended December 31, 2006 and 2005 were as follows:

| (2) | 2006 |  | Won in millions |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 05 |
| Communication | \#F | 3,270 | TF | 2,936 |
| Electricity and utilities |  | 2,702 |  | 2,620 |
| Publication |  | 2,880 |  | 2,709 |
| Repairs maintenance |  | 2,771 |  | 2,058 |
| Vehicle |  | 1,223 |  | 1,429 |
| Travel |  | 1,108 |  | 1,600 |
| Supplies |  | 4,033 |  | 3,637 |
| Advertising |  | 3,653 |  | 2,735 |
| Service charges |  | 30,474 |  | 26,999 |
| Others |  | 5,724 |  | 4,717 |
|  | \# | 57,838 | \# | 51,440 |

## NOTES TO FINANCIAL STATEMENTS

## 22. NON-OPERATING INCOME AND EXPENSES

Non-operating income and expenses for the years ended December 31, 2006 and 2005 were as follows:

|  |  |  |  | in millions |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Non-operating income: |  |  |  |  |
| Gain on disposal of tangible assets | Tr | 578 | 7 7 | 440 |
| Gain on valuation of securities using the equity method |  | 480 |  | 419 |
| Gain on disposal of securities using the equity method |  |  |  | 543 |
| Rental income |  | 316 |  | 348 |
| Gain on disposal of available-for-sale securities |  | 16,801 |  | 16,476 |
| Gain on sale of loans |  | 1,848 |  | 6,953 |
| Others |  | 10,125 |  | 18,478 |
|  | \% | 30,148 | \% | 43,657 |
| Non-operating expenses: |  |  |  |  |
| Loss on disposal of tangible assets | \# ${ }^{5}$ | 13 | \% ${ }^{\text {F }}$ | 228 |
| Loss on valuation of securities using the equity method |  | 262 |  | 106 |
| Loss on disposal of available-for-sale securities |  | - |  | 237 |
| Loss on impairment of available-for-sale securities (see Note 4) |  | 28 |  | 372 |
| Severance benefits |  | 34,410 |  | 5,590 |
| Loss on sale of loans |  | 682 |  | 7,068 |
| Contribution |  | 6,565 |  | 6,106 |
| Others |  | 11,617 |  | 8,404 |
|  | \# | 53,577 | F\% | 28,111 |

## 23. INCOME TAX EXPENSE

(1) The differences between pretax accounting income and taxable income pursuant to Korean Corporate Income Tax Law for the years ended December 31, 2006 and 2005 are summarized as follows:

|  |  |  |  | on in millions |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2005 |
| Income before income tax | F 7 | 257,428 | 品 | 249,575 |
| Taxable and non-deductible items: |  |  |  |  |
| Temporary difference |  | 149,181 |  | 173,553 |
| Permanent difference |  | 11,462 |  | 11,235 |
|  |  | 160,643 |  | 184,788 |
| Deductible and non-taxable items: |  |  |  |  |
| Temporary difference |  | $(105,949)$ |  | $(160,533)$ |
| Permanent difference |  | (194) |  | (284) |
|  |  | $(106,143)$ |  | $(160,817)$ |
| Taxable income | T ${ }^{\text {P }}$ | 311,928 | 品 | 273,546 |

## NOTES TO FINANCIAL STATEMENTS

(2) The tax effects on temporary differences and tax loss carryforwards that gave rise to significant portions of the deferred income tax assets for the year ended December 31, 2006 were as follows:

Won in millions

|  | Beginning balance |  | Deduction |  | Addition |  | Ending balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loss on valuation of securities | ד ${ }^{\text {F }}$ | 6,474 | 弄 |  | T | 136 | \# 7 | 6,610 |
| Accrued interest of securities |  | $(73,470)$ |  | $(73,470)$ |  | $(56,094)$ |  | $(56,094)$ |
| Gain on valuation of securities |  | $(23,333)$ |  | $(3,233)$ |  |  |  | $(20,100)$ |
| Revaluation surplus (land) |  | $(6,064)$ |  |  |  |  |  | $(6,064)$ |
| Unrealized loss on disposal of assets |  | 46 |  | 46 |  |  |  |  |
| Gain (loss) on valuation of securities using the equity method |  | 5,998 |  | 218 |  |  |  | 5,780 |
| Accumulated depreciation |  | $(1,558)$ |  | (11) |  |  |  | $(1,547)$ |
| Other allowance |  | 15,065 |  |  |  | 8,255 |  | 23,320 |
| Non-operating expenses |  | 6,370 |  | 120 |  |  |  | 6,250 |
| Deemed dividends |  | 4 |  |  |  |  |  | 4 |
| Stock option |  | 3,823 |  | 2,005 |  |  |  | 1,818 |
| Allowance for possible losses of confirmed acceptances and guarantees |  | 2,842 |  |  |  | 1,245 |  | 4,087 |
| Present value discounts |  | 56 |  | 56 |  |  |  |  |
| Gain (loss) on valuation of derivatives |  | 9,095 |  | 9,095 |  | 17,515 |  | 17,515 |
| Gain on disposal of securities using the equity method |  | (543) |  |  |  |  |  | (543) |
| Others |  | 15,644 |  | 5,712 |  | 12,713 |  | 22,645 |
|  |  | $(39,551)$ |  | $(59,462)$ |  | $(16,230)$ |  | 3,681 |
| Less: |  |  |  |  |  |  |  |  |
| Revaluation surplus (land) |  | 6,027 |  | - |  | - |  | 6,027 |
| Gain (loss) on valuation of securities accounted for using the equity method |  | 3,154 |  | - |  | 480 |  | 3,634 |
| Add: Valuation of securities (Capital adjustments) |  | 5,032 |  |  |  | $(10,782)$ |  | $(5,750)$ |
|  |  | $(25,338)$ | \#F | $(59,462)$ | \# | $(26,532)$ |  | 7,592 |
| Statutory tax rate |  | 27.5\% |  |  |  |  |  | 27.5\% |
| Deferred income tax assets (liabilities) ${ }^{(0)}$ | \# | $(6,968)$ |  |  |  |  | \# ${ }^{\text {F }}$ | 2,088 |

 amount of deferred income tax liabilities.
(3) Income tax expense for the years ended December 31, 2006 and 2005 is summarized as follows:

| (3) Income tax expense for the years ended December 31, 2006 and 2005 is summarized as follows: |  |  | Won in millions |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  |
| Income tax currently payable | \% | 85,593 | \# | 75,011 |
| Changes in deferred tax liabilities |  | $(9,056)$ |  | $(5,754)$ |
| Changes in deferred income tax reflected directly in capital adjustments |  | $(2,965)$ |  | 1,384 |
| Income tax expense | \# ${ }^{\text {F }}$ | 73,572 | \# 7 | 70,641 |

(4) The statutory income tax rates applicable to the Bank, including resident tax surcharges, are 27.5 percent for the years ended December 31, 2006 and 2005. However, due to tax adjustments, the effective tax rates for the years ended December 31, 2006 and 2005 are 28.58 percent and 28.30 percent, respectively.

## 24. EARNINGS PER SHARE

Ordinary income per share and net income per share were calculated for common stock by dividing ordinary income and net income available to common shareholders by the weighted average number of outstanding common stock.
Net income per share for common stock for the year ended December 31, 2006 was computed as follows:
(1) Outstanding capital stock

|  | Number of shares | Number of days | Cumulative number of shares |
| :--- | ---: | ---: | ---: |
| Number of common shares: <br> Beginning balance | $146,683,650$ | 365 |  |

[^6](2) The basic net income per share for the years ended December 31, 2006 and 2005 is as follows.

|  |  |  |  | In Won |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  |
| Net income (=ordinary income, net of tax effect) | \# | 183,856,117,006 | \% ${ }^{\text {F }}$ | 178,933,937,184 |
| Weighted average number of common shares outstanding |  | 146,683,650 |  | 146,683,650 |
| Net income per share | \# | 1,253 | \% 7 | 1,220 |
| Ordinary income per share | \# | 1,253 | \# | 1,220 |

The ordinary income for the years ended December 31, 2006 and 2005 equals to net income because there is no extraordinary item.
(3) Diluted ordinary income per share and diluted net income per share

Diluted ordinary income per share and diluted net income per share are computed by dividing the ordinary and net income by the number of common shares outstanding plus dilutive securities outstanding during the period. Diluted ordinary income per share and diluted net income per share for the years ended December 31, 2006 and 2005 are not computed because the Bank had no dilutive securities during that period.

## 25. DIVIDENDS

Cash dividends in 2006 and 2005 were as follows:

|  |  |  |  | In Won |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2005 |
| Shares issued and outstanding |  | 6,683,650 shares |  | ,683,650 shares |
| Par value per share | \% | 5,000 | \#\# | 5,000 |
| Dividend rate |  | 8.4\% |  | 8.1\% |
| Cash dividend | 7 | 61,607 million | T ${ }^{\text {F }}$ | 59,407 million |
| Net income | \% | 183,856 million | \% ${ }^{\text {F }}$ | 178,934 million |
| Payout ratio |  | 33.51\% |  | 33.20\% |
| Dividend yield ratio |  | 3.62\% |  | 3.06\% |

## 26. TERM STRUCTURES OF ASSETS AND LIABILITIES

The term structures of assets and liabilities as of December 31, 2006 and 2005 were as follows:


| Due from banks: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Local currency | \#F 81,517 | \% 196,426 | \#F 900 | \% | \# ${ }^{\text {F }}$ 345,169 | \#F 624,012 |
| Foreign currencies | - | - | - | - | 19,343 | 19,343 |
| Loans: |  |  |  |  |  |  |
| Local currency | 2,984,224 | 2,255,625 | 3,504,566 | 2,070,666 | 2,794,109 | 13,609,190 |
| Foreign currencies | 111,026 | 69,040 | 113,917 | 126,898 | 94,100 | 514,981 |
| Offshore loans in foreign currencies | 151 | 151 | 302 | 9,575 | - | 10,179 |
| Domestic import usance bill | 168,117 | 73,039 | 20,497 | - | - | 261,653 |
| Bills bought in local currency | 3,426 | - | - | - | - | 3,426 |
| Advance for customers | 192 | - | - | - | 1,344 | 1,536 |
| Bills bought in foreign currencies | 122,128 | 21,171 | 10,371 | - | - | 153,670 |
| Credit card receivables | 289,626 | 15,270 | 8,403 | 3,393 | 486 | 317,178 |
| Factoring receivables | - | - | - | - | 166 | 166 |
| Bonds sold under repurchased agreements | 60,000 | - | - | - | - | 60,000 |
| Privately placed bonds | 400 | 20,000 | 16,000 | 157,550 | - | 193,950 |

[^7]
## NOTES TO FINANCIAL STATEMENTS



| Won in millions |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2005 | Less than 3 months | Less than 6 months | Less than 1 year | Less than 3 years | More than 3 years | Total |
| Due from banks: |  |  |  |  |  |  |
| Local currency | 7\% 317,511 | \#F 500 | \#F 48,991 | \#7 | 7\% 375,763 | \# 742,765 |
| Foreign currencies |  |  |  |  | 36,577 | 36,577 |
| Loans: |  |  |  |  |  |  |
| Local currency | 2,634178 | 1,808,173 | 3,118,904 | 1,788,750 | 1,852,841 | 11,202,846 |
| Foreign currencies | 19,498 | 40,682 | 91,533 | 106,608 | 80,659 | 338,980 |
| Offshore loans in foreign currencies | 412 | 290 | 1,274 | 1,318 | 658 | 3,952 |
| Domestic import usance bill | 168,032 | 77,704 | 3,729 | 493 | 74 | 250,032 |
| Bills bought in local currency | 3,874 |  | - |  |  | 3,874 |
| Advance for customers | 489 | - |  |  | 817 | 1,306 |
| Bills bought in foreign currencies | 124,631 | 40,017 | 24,973 | - | - | 189,621 |
| Credit card receivables | 274,524 | 15,939 | 9,654 | 6,173 | 3,534 | 309,824 |
| Factoring receivables | 2 |  |  |  | 168 | 170 |
| Bonds sold under repurchased agreements | 40,000 |  | - | ${ }^{-}$ |  | 40,000 |
| Privately placed bonds | 10,400 | - | 7,895 | 5,600 | - | 23,895 |
| Deposits: |  |  |  |  |  |  |
| Local currency | 3,615,948 | 1,787,512 | 2,261,878 | 328,457 | 4,929,281 | 12,923,076 |
| Negotiable certificate of deposits | 293,190 | 286,972 | 16,563 | 150 |  | 596,875 |
| Foreign currencies | 22,136 | 5,226 | 5,831 | 875 | 108,442 | 142,510 |
| Borrowings: |  |  |  |  |  |  |
| Local currency | 431,314 | 21,964 | 47,362 | 243,202 | 385,773 | 1,129,615 |
| Foreign currencies | 394,511 | 154,158 | 290,479 | 226,394 | 26,166 | 1,091,708 |
| Offshore borrowing in foreign currencies |  |  |  | 22,286 |  | 22,286 |
| Bonds purchased under repurchased agreements | 531,317 | 171,417 | 197,262 | - | - | 899,996 |
| Bills sold in foreign currencies | 12,234 | 5,454 | 227 | - | - | 17,915 |
| Debentures: |  |  |  |  |  |  |
| Local currency | - | 39,339 | - | 200,000 | 169,345 | 408,684 |

## NOTES TO FINANCIAL STATEMENTS

## 27. FINANCIAL INFORMATION ON INTERIM PERIOD (UNAUDITED)

The Bank's operating revenue, operating income and net income for the three months ended December 31, 2006 and 2005 were as follows:
Won in millions except for the amount per share

|  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating revenue | \# ${ }^{\text {F }}$ | 386,478 | \# | 342,492 |
| Operating expenses |  | 327,061 |  | 322,932 |
| Operating income |  | 59,417 |  | 19,560 |
| Non-operating income |  | 6,985 |  | 13,504 |
| Non-operating expenses |  | 33,653 |  | 6,942 |
| Income before income tax |  | 32,749 |  | 26,122 |
| Income tax expense |  | 9,205 |  | 8,917 |
| Net income | \# | 23,544 | T | 17,205 |
| Net income per share | 7 | 161 | \# | 117 |

## 28. ASSETS AND LIABILITIES DENOMINATED IN FOREIGN CURRENCIES

Assets and liabilities denominated in foreign currencies as of December 31, 2006 and 2005 were as follows:

US Dollars in thousands / Equivalent to Korean won in millions

|  | 2006 |  |  |  | 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |  |  |  |
| Foreign currencies | US\$ | 24,953 | \#F | 23,196 | US\$ | 16,307 | \# | 16,519 |
| Due from banks in foreign currencies |  | 20,808 |  | 19,343 |  | 36,108 |  | 36,577 |
| Securities in foreign currencies |  | 119,811 |  | 111,376 |  | 79,982 |  | 81,022 |
| Loans in foreign currencies |  | 564,931 |  | 525,160 |  | 338,531 |  | 342,932 |
| Domestic import usance bill |  | 281,468 |  | 261,653 |  | 246,823 |  | 250,032 |
| Call loans |  | 29,300 |  | 27,237 |  | 10,000 |  | 10,130 |
| Bills bought in foreign currencies |  | 165,308 |  | 153,670 |  | 187,188 |  | 189,621 |
| Others |  | 93,014 |  | 86,466 |  | 34,809 |  | 35,262 |
|  | US\$ | 1,299,593 | T 7 | 1,208,101 | US\$ | 949,748 | \# | 962,095 |
| Liabilities: |  |  |  |  |  |  |  |  |
| Deposits in foreign currencies | US\$ | 172,490 | \# | 160,347 | US\$ | 140,681 | \# | 142,510 |
| Borrowings in foreign currencies |  | 1,483,498 |  | 1,379,060 |  | 1,099,698 |  | 1,113,994 |
| Others |  | 128,357 |  | 119,321 |  | 49,255 |  | 49,895 |
|  | US\$ | 1,784,345 | \# ${ }^{\text {P }}$ | 1,658,728 | US\$ | 1,289,634 | \# ${ }^{\text {F }}$ | 1,306,399 |

(*) Foreign currencies other than U.S. dollars were translated into U.S. dollars at the appropriate exchange rates at the balance sheet dates.

## NOTES TO FINANCIAL STATEMENTS

## 29．RELATED PARTY TRANSACTIONS：

（1）Significant transactions with related parties for the years ended December 31， 2006 and 2005 were as follows：


The Bank provided allowance for possible loan losses amounting to nil and $\mathbf{7 \mp 4} 4$ million as of December 31， 2006 and 2005，respectively．In addition，the Bank recorded reversal of allowance for possible loan losses amounting to $\mp$ 于再 4 million for the years ended December 31， 2006 and 2005，respectively．
（2）Significant balances with related parties as of December 31， 2006 and 2005 were as follows：

|  |  |  |  |  |  |  |  | in millions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| PB Futures Co．，Ltd． | 7 | 3，130 | \＃ | 1，035 | 开 | 204 | 7 | 80 |
| Busan Credit Information Co．，Ltd． |  |  |  | 2，807 |  |  |  | 2，613 |
| Mybi Co．，Ltd． |  |  |  | 3，047 |  | 803 |  | 4，069 |
|  | \％ | 3，130 | \＃ | 6，889 | \＃ | 1，007 | \＃ | 6，762 |

（3）Although the Bank has not provided a payment guarantee for related party as of December 31，2006，the Bank had provided a payment guarantee amounting to 퓪909 million for PB Futures Co．，Ltd．as of December 31， 2005.
（4）The various employee benefits for major directors（registered）for the years ended December 31， 2006 and 2005 were as follows：

| Type | 2006 |  | Won in millions |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2005 |  |
| Short－term employee benefits | \＃7 | 1，147 | \＃ | 980 |
| Stock option ${ }^{(4)}$ |  | （240） |  | 1，223 |
|  | \＃${ }^{\text {F }}$ | 907 | 파 | 2，203 |

[^8]
## 30. TRUST ACCOUNTS

(1) Balance sheet of trust accounts for which the Bank provided the guarantees for a fixed rate of return and the repayment of principal as of December 31, 2006 and 2005 were as follows:


| Assets: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Due from financial institutions | \# | - | \# ${ }^{\text {F }}$ |  | \# | - | 7 7 | 2,883 | 7 7 | 2,883 |
| Securities |  | 288 |  | 241,680 |  | 15,119 |  | 501,908 |  | 758,995 |
| Loans |  | 3,036 |  | 31,641 |  | 343 |  | 1,909 |  | 36,929 |
| Privately placed bonds |  | 370 |  |  |  | - |  |  |  | 370 |
| Call loans |  | - |  |  |  | - |  | 60,000 |  | 60,000 |
| Office equipment \& real-estate |  | - |  |  |  | - |  | 234,809 |  | 234,809 |
| Other assets |  | 15 |  | 2,544 |  | 119 |  | 7,501 |  | 10,179 |
| Due from bank account |  | 30 |  | 34,638 |  | 3,432 |  | 45,455 |  | 83,555 |
| Present value discount |  | (515) |  |  |  |  |  | - |  | (515) |
| Allowance for possible losses |  | $(1,093)$ |  | (683) |  | (106) |  | (415) |  | $(2,297)$ |
|  | T 7 | 2,131 | \# ${ }^{\text {F }}$ | 309,820 | 7 | 18,907 | 7 | 854,050 | 7 | 1,184,908 |
| Liabilities: |  |  |  |  |  |  |  |  |  |  |
| Money trust | \#F | 31 | \# | 300,671 | 7 | 17,259 | 7 | 579,726 | 7 | 897,687 |
| Asset trust |  | - |  | - |  | - |  | 234,809 |  | 234,809 |
| Other liabilities |  | 2,100 |  | 9,149 |  | 1,648 |  | 39,515 |  | 52,412 |
|  | \# 7 | 2,131 | \#F | 309,820 | \% | 18,907 | \# | 854,050 | \# | 1,184,908 |

[^9]
## NOTES TO FINANCIAL STATEMENTS


( $^{*}$ ) Mixed trust accounts consisted of trusts that guarantee the repayment of principal and trusts that do not guarantee the repayment of principal.

## NOTES TO FINANCIAL STATEMENTS

(2) Trust accounts for which the Bank provided the guarantees for a fixed rate of return and the repayment of principal as of December 31, 2006 and 2005 were as follows:

Won in millions
December 31, 2006
Name of fund
Book value
Fair value
Charge to bank account
Trust accounts guaranteeing the repayment of principal:
Household trust
Elderly living pension trust
3,276
5,752
$\begin{array}{lll}2,078 & 2,076 & 2\end{array}$
Personnel pension trust
184,502
93,276
184,206 296
Retirement trust
New personnel pension trust
1,969
93,276

24,321
Pension trust
315,174
Trust accounts guaranteeing a fixed rate of return and the repayment of principal:
Unspecified monetary trust
3232
Development trust
2,099 2,099
2,131 2,131
표 $\quad 317,305$ 퓩
317,033 要 298


## NOTES TO FINANCIAL STATEMENTS

## 31. COMPUTATION OF ADDED VALUE

The accounts for computation of value added for the years ended December 31, 2006 and 2005 were summarized as follows:

|  |  |  |  | n in millions |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 006 |  | 005 |
| Salaries and wages | \# ${ }^{\text {F }}$ | 115,481 | 品 | 115,945 |
| Severance and retirement benefits |  | 15,522 |  | 17,808 |
| Employee benefits (see Note 32) |  | 84,597 |  | 81,397 |
| Rent |  | 4,642 |  | 4,349 |
| Depreciation and amortization |  | 34,173 |  | 34,804 |
| Taxes and dues |  | 13,085 |  | 11,845 |
|  | \# | 267,500 | 丞 | 266,148 |

## 32. EMPLOYEE BENEFITS

Employee benefit expenses for the years ended December 31, 2006 and 2005 were as follows (Unit: Won in millions):

|  |  |  |  | in millions |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Meal expense | \% | 5,657 | 7 | 5,308 |
| Health and medical |  | 285 |  | 288 |
| Legal benefits |  | 428 |  | 95 |
| Congratulations and condolences |  | 487 |  | 432 |
| Health training |  | 46,099 |  | 45,521 |
| Others |  | 31,641 |  | 29,753 |
|  | \% | 84,597 | \% ${ }^{7}$ | 81,397 |

## 33. EXPERT TRAINING EXPENSES

The Bank incurred $\mathbf{~ T r i f 7 4 ~ m i l l i o n ~ a n d ~} \mathbf{~ T H 1 , ~} 254$ million for expert training from local and foreign training institutes for the years ended December 31, 2006 and 2005 , respectively.

## 34. CASH FLOWS

(1) The cash and due from banks in the statements of cash flows for the years ended December 31, 2006 and 2005 were as follows:

|  | 2006 |  | Won in millions |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2005 |  |
| Cash on hand | \# | 362,765 | 7 | 362,146 |
| Foreign currencies |  | 23,196 |  | 16,519 |
| Due from banks in local currency |  | 624,012 |  | 742,765 |
| Due from banks in foreign currencies |  | 19,343 |  | 36,577 |
|  |  | 1,029,316 |  | 1,158,007 |
| Restricted due from banks (see Note 3) |  | 356,383 |  | 396,280 |
|  | \# | 672,933 | T | 761,727 |

(2) Significant transactions not involving cash inflows and outflows for the years ended December 31, 2006 and 2005 were as follows:

|  |  |  |  | in millions |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Decrease of loans due to write-offs of principal | \# | 39,091 | \#\# | 86,837 |
| Reclassification of construction in progress to tangible assets |  | 12,628 |  | 10,455 |

# INDEPENDENT ACCOUNTANT'S REVIEW REPORT ON INTERNAL ACCOUNTING CONTROL SYSTEM ("IACS") 

To the Representative Director of
Pusan Bank

We have reviewed the accompanying Report on the Management's Assessment of IACS (the "Management's Report") of Pusan Bank (the "Bank") as of December 31, 2006. The Management's Report, and the design and operation of IACS are the responsibility of the Bank's management. Our responsibility is to review the Management's Report and issue a review report based on our procedures. The Bank's management stated in the accompanying Management's Report that "based on the assessment of the IACS as of December 31, 2006, the Bank's IACS has been appropriately designed and is operating effectively as of December 31, 2006, in all material respects, in accordance with the IACS Framework established by the Korea Listed Companies Association."

We conducted our review in accordance with the IACS Review Standards established by the Korean Institute of Certified Public Accountants. Those standards require that we plan and perform a review, the objective of which is to obtain a lower level of assurance than an audit, of the Management's Report in all material respects. A review includes obtaining an understanding of the Bank's IACS and making inquiries regarding the Management's Report and, when deemed necessary, performing a limited inspection of underlying documents and other limited procedures.

The Bank's IACS represents internal accounting policies and a system to manage and operate such policies to provide reasonable assurance regarding the reliability of financial statements prepared, in accordance with accounting principles generally accepted in the Republic of Korea, for the purpose of preparing and disclosing reliable accounting information. Because of its inherent limitations, IACS may not prevent or detect a material misstatement of the financial statements. Also, projections of any evaluation of effectiveness of IACS to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Based on our review, nothing has come to our attention that causes us to believe that the Management's Report referred to above is not fairly stated, in all material respects, in accordance with the IACS Framework established by the Korea Listed Companies Association.

Our review is based on the Bank's IACS as of December 31, 2006, and we did not review its IACS subsequent to December 31, 2006. This report has been prepared pursuant to the Acts on External Audit for Stock Companies in the Republic of Korea and may not be appropriate for other purposes or for other users.

## Delo:the $A_{m}$ in $L L C$

January 30, 2007

Notice to Readers

This report is annexed in relation to the audit of the financial statements as of December 31, 2006 and the review of internal accounting control system pursuant to Article 2-3 of the Act on External Audit for Stock Companies of the Republic of Korea.

## Board of Directors




1. Lee, Jang-ho CEO \& President
2. An, Sung-cheul

Deputy President
7. Moon, Sup-je

Executive Vice President
10. Park, Tae-min

Executive Vice President

2. Jung, Je-poong

Standing Auditor

5. Jung, Won-jong

Executive Vice President

8. Lim, Young-rok

Executive Vice President
3. Jung, Sung-tae Deputy President
6. Park, Gwan-ho Executive Vice President
9. Sung, Se-whan

Executive Vice President


Non-standing Directors
Kang, Moon-jong
Lawyer / Kang, Moon-jong Law-Office

Eun, Soong-pyo<br>Professor / Silla University

Shin, Jung-taek
Chairman / Seun Steel Co., Ltd.
Lee, Jae-ung
Professor / SungKyunkwan University

Chai, Jeong-byeung
Executive Director / Lotte Hotel Co.,Ltd

## Organization Chart



## Chronology of Pusan Bank

| Oct. 10, 1967 | Founded with paid capital of KRW 300 million |
| :---: | :---: |
| Oct. 25, 1967 | Commenced business |
| Feb. 1, 1968 | Began foreign exchange activities |
| Jun. 15, 1972 | Listed on the Korea Stock Exchange (now Korea Exchange) |
| May. 2, 1983 | Began trust business |
| Jun. 1, 1985 | Began credit card business |
| Jan. 3, 1990 | Launched a new corporate identity program (CIP) |
| Nov. 1, 1992 | Began home banking service |
| Dec. 1, 1993 | Launched EDI service |
| Dec. 5, 1994 | Adopted DDS-styled dealing system |
| May 2, 1995 | Introduced tele-banking service |
| Sep. 18, 1997 | Opened integrated online system |
| Dec. 9, 1998 | Established strategic business tie-up with US firm Microsoft |
| Mar. 31, 1999 | Selected as a funds settlement bank by Korea Futures Exchange |
| Jul. 28, 1999 | Concluded a comprehensive consulting service pact with US firm Pricewaterhouse Coopers |
| Mar. 6, 2000 | Began cyber banking service |
| Mar. 24, 2000 | Selected to manage Digital Busan Card |
| Nov. 5, 2000 | Selected to manage budgetary funds for Busan |
| Feb. 21, 2001 | Pusan Bank Digital Busan Card wins Advanced Card Award 2001 in the UK |
| May. 29, 2001 | Signed consultancy contract with Nemo Partners to build a performance management system |
| Aug. 1, 2001 | Launched integrated profit management system |
| Apr. 11, 2002 | Completed world-class integrated risk management system |
| May 27, 2002 | Launched call center system |
| Aug. 12, 2002 | Introduced Buvix Card |
| Aug. 21, 2002 | Total deposits broke the KRW13 trillion mark |
| Aug. 28, 2002 | Concluded comprehensive cooperation agreement with Industry and Commerce Bank of China |
| Dec. 13, 2002 | President Sim Hoon named 'Best CEO of the Year' by the Korea Economic Daily and Towers Perrin |
| Jan. 6, 2003 | Won Gold Prize at the 12th annual Dasan Awards |
| Mar. 31, 2003 | Concluded alliance for bancassurance with four life insurers (Samsung, Kyobo, Shinhan, AIG Life) and four non-life insurers (Samsung, LG, Dongbu, Oriental Fire \& Marine). |
| May. 19, 2003 | Launched stock investment services with Hanwha Securities |
| May. 29, 2003 | Concluded project financing agreement for Busan New Harbor construction (Pusan Bank's participation: KRW 40 billion. |
|  | Total financing by four institutions: KRW 245 billion) |
| Jun. 4, 2003 | Entered agreement with Korea Export Insurance Corp. and began issuing export credit bank guarantees |
| Jun. 10, 2003 | Set up operations for handling business incorporation, bad loan collection, etc |
| Jun. 17, 2003 | Established wholly owned subsidiary, Pusan Credit Informatio |
| Jul. 1, 2003 | Selected as "Superior Public Corporation of 2003" by the Korea Stock Exchange |

Aug. 22, 2003 Received loan of JYP 6 billion (equivalent to USD 50 million) from the Seoul branch of Sumitomo Mitsui Banking Corporation, reflecting global recognition of the bank's outstanding management performance
Dec. 5, 2003 Concluded joint business agreement with LG Investment \& Securities
Dec. 9, 2003 Entered into agreement with Korea Land Corporation to provide real estate development loans
Dec. 15, 2003 Received an upgraded financial strength rating. Given a "stable outlook from Moody Profitability and capital adequacy were deemed outstanding," with net interest margin and asset soundness receiving the highest scores.
Dec. 18, 2003 Provided KRW 9.8 billion in project financing for Geoga Bridge
Jan. 13, 2004 Joined hands with KTF to offer IC chip-based mobile banking services
Mar. 16, 2004 Implemented credit recovery plan to help small-scale borrowers reestablish a good credit rating
Apr. 23, 2004 Pusan Bank President Shim Hoon named " 2004 CEO of the Year" KMA (Korea Management Association)
Jun. 22, 2004 Ranked among the " 30 Most Respected Korean Companies" by Dong-A llbo and Korea IBM BCS
Oct. 15, 2004 Named winner of the "Social Contribution Corporate Award" in Regional Community Development category by Open Management Research
Dec. 21, 2004 Selected as "Most Respected Company of the Year" by Korea CEO Association
Mar. 31, 2005 Received the highest FSS evaluation among financial companies for fewest customer complaints in the second half of 2004
Jun. 30, 2005 Total deposits exceeded KRW 15 trillion
Jul. 14, 2005 Won Silver Prize at the "Top 30 Most Reputable Companies" Awards sponsored by IBM Korea Business Consulting and Dong-A llbo
Aug. 22, 2005 Became the first Korean bank to offer Chinese Yuan remittance services
Dec. 22, 2005 Received Gold Prize at the "Dasan" Finance Awards
Mar. 31, 2006 Signed an understanding for the Yonghoman (bay) reclamation project financing
Apr. 17, 2006 Signed an agreement for financial support to businesses in Busan
Apr. 21, 2006 Received grand prize at the marketing awards (in the social contribution category) from Korea Economic Daily
Apr. 28, 2006 Selected as a major bank by Busan Lotte Hotel Casino
May 22, 2006 Selected as a depository for deposits by Busan District Court
Aug. 23, 2006 Concluded an agency contract for the sale of conventional market gift vouchers
Sep. 22, 2006 Received Presidential Award at the 12th Reading Culture Awards
Oct. 30, 2006 Signed an agreement for the favorable treatment of multiple-child families with Busan Metropolitan City Office
Nov. 22, 2006 Signed a business agreement for land purchasing loans with Busan Metropolitan Corporation, a first in the financial industry
Dec. 13, 2006 Received Presidential Commendation at the 11 th SME financial support awards in the institution category

## International Banking Directory



International Banking Department
Address : 100-191, Kumseki Bldg 3th FI, 16, 1-Ga, Ulchi-Ro, Jung-Gu, Seoul, Korea
Tel. : (82)-(2)-758-6322, 6300
Fax : (82)-(2)-758-6399, 6398
Telex : K27605 PUSANBK
BIC : PUSBKR2PINT
E-mail : pusbint@pusanbank.co.kr General Manager: J.H.Sohn


International Business Department
Address : 25-2, 4-Ga, Jungang-Dong, Jung-Gu, Busan 600-014 Korea P. 0 Box 131 Busan
Tel. : (82)-(51)-469-0182
Fax : (82)-(51)-464-2739
Telex : K53392 PUSANBK
BIC : PUSBKR2P
E-mail : pusbkr@pusanbank.co.kr General Manager: Lee, Gil-beom

Correspondents by Currency (Bank Name, Account No., SWIFT Code, City)

- USD
- Bank of America 655-00-94495 BOFAUS3N New York
- HSBC Bank USA 000-03030-9 MRMDUS33 New York
- Wachovia Bank 2000191022429 PNBPUS3NNYC New York
- Standard Chartered Bank 3582-040960-001 SCBLUS33 New York
- Bank of New York 890-0067-683 IRVTUS3N New York
- American Express Bank 00120246 AEIBUS33 New York
- Deutsche Bank Trust Company 04-024-763 BKTRUS33 New York
- Sumitomo Mitsui Banking Corp. 100430 SMBCUS33 New York
- JPY
- Standard Chartered Bank 02110371110 SCBLJPJT Tokyo
- Sumitomo Mitsui Banking Corp. 3157 SMBCJPJT Tokyo
- American Express Bank 245-313000409 AEIBJPJT Tokyo
- GBP
- Korea Exchange Bank 1301000061 KOEXGB2L London
- HSBC Bank PLC 35435935 MIDLGB22 London
- EUR
- American Express Bank 018005506 AEIBDEFX Frankfurt
- Standard Chartered Bank 01708607596 SCBLGB2L London
- Dresdner Bank AG 499/08016859/00/888 DRESDEFF Frankfurt
- CHF
- UBS AG 023000000087106050000P UBSWCHZH8OA Zurich
- DKK
- Danske Bank 3007536712 DABADKKK Copenhagen
- SEK
- Nordea Bank 39527907721 SEK NDEASESS Stockholm
- HKD
- Standard Chartered Bank 411-094-0105-9 SCBLHKHH Hong-Kong
- SGD
- Korea Exchange Bank 1-01778 KOEXSGSG Singapore
- IDR
- Standard Chartered Bank 0100055486 SCBLIDJX Jakarta
- CAD
- The Bank of Nova Scotia 0282111 NOSCCATT Toronto
- Toronto Dominion Bank 0360-01-2304648 TDOMCATTTOR Toronto
- NZD
- ANZ Bank 835504.00001 ANZBNZ22058 Wellington
- AUD
- National Austrailia Bank 1803003298500 NATAAU33033 Melbourne
- THB
- Standard Chartered Bank 00100781780 SCBLTHBXXX Bankok
- NOK
- Korea Exchange Bank 963-THR-108-14-1 KOEXKRSE Seoul


## Domestic Subsidiaries

| PB Futures Co., Ltd. |  |
| :---: | :---: |
| Address | : 10th FI, Pusan Chamber of Commerce \& Industry Bldg, <br> : 853-1 Bumcheon 1-Dong, Busanjin-Gu, Busan, Korea |
| Tel. | : (82)-(51)-643-4900 |
| Paid-in Capital | : $£ 15,000$ million |
| Holding Share | 100\% |
| Busan Credit \& Information Co., Ltd. |  |
| Address | : 378-11, Gaya 1-Dong, Busanjin-Gu, Busan, Korea |
| Tel. | : (82)-(51)-890-5000 |
| Paid-in Capital | : £ 3,000 million |
| Holding Share | 100\% |
| Korea Non-Bank Lease Financing Co., Ltd. |  |
| Address | : 6th Fl, Yuwon Bldg, 75-95, Seosomun-Dong, Jung-Gu, Seoul, Korea |
| Tel. | : (82)-(2)-398-4100 |
| Paid-in Capital | : £ 20,000 million |
| Holding Share | : 17.38\% |

## Corporate Data

Established
Oct. 25, 1967
Total shareholders' equity
KRW 1,278.8 billion
Paid-in capital
KRW 733.4 billion
Common stock issued and outstanding
146,683,650
Domestic network
220
Employees
1,905
Major shareholders
Lotte Confectionery Co., Ltd. ..... 14.11\%
Capital Research \& Global Investors ..... 11.90\%
Park Land Co., Ltd. ..... 4.11\%
PL-ABDN GL ..... 2.71\%
MSIL-SR Global FD ..... 2.41\%
Korea Iron \& Steel Co., Ltd. ..... 1.90\%
Templeton Global Smaller ..... 1.62\%
Saudi Arabian Monetary ..... 1.57\%

830-38, Bomil-dong, Dong-gu, Busan, Korea


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[^2]:    *Adjusted operating income: Calculated by adding write-offs and S\&A expenses to operating income.

[^3]:    Continued

[^4]:    See accompanying notes to non-consolidated financial statements.

[^5]:    (*1) Operating revenue and net income were for the year ended December 31, 2006
    (*2) Operating revenue and net loss were for the year ended December 31, 2005.

[^6]:    Weighted average number of common shares outstanding: $53,539,532,250 \div 365$ days $=146,683,650$ shares

[^7]:    Continued

[^8]:    （＊）Accumulated stock option expense amounted to $\boldsymbol{T H} 749$ million and $\mathbf{T H} 1,643$ million as of December 31， 2006 and 2005，respectively．

[^9]:    (*) Mixed trust accounts consisted of trusts that guarantee the repayment of principal and trusts that do not guarantee the repayment of principal.

