

# 1Q 2008 Financial Results Pusan Bank

April 23, 2008

Pusan Bank, 41 Years of Excellence and Beyond!



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#### Disclaimer

The financial information presented herein is prepared on the basis of pre-audited financial statement of Pusan Bank and is based upon the plans, strategies and expectations of the bank's management. All information described in this presentation should be treated as forward looking statements that are subject to risks and uncertainties.

Actual results could vary materially from the expectations reflected in this presentation, thus the statements presented herein do not purport to be a complete description of the bank's operations or future developments. Readers are cautioned not to place undue reliance on these statements, which speak only as of the date of this presentation. Pusan bank does not undertake any obligation to publicly release any revisions to these statements to reflect any future events

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#### Unit : billion KRW, %, %p, times

### **Key Financials**

5 5 5	2008		200	07			200	06			VOV
Ending Balance	10	4Q	30	20	10	40	30	20	1Q	QOQ	YOY
Total Assets	28,012.9	27,298.0	26,041.2	25,910.0	23,402.7	22,812.2	22,185.1	21,355.3	19,910.8	2.6%	19.7%
Total Deposits	20,220.9	20,474.4	19,586.8	19,170.3	17,958.6	17,756.3	17,265.0	16,429.1	15,333.1	-1.2%	12.6%
Total Loans	18,024.1	17,366.8	17,083.4	16,554.4	15,297.4	14,882.8	14,075.4	13,029.5	12,252.4	3.8%	17.8%
Securities	5,695.3	5,874.7	5,422.9	5,749.2	5,719.6	5,677.2	5,615.2	5,779.0	5,589.6	-3.1%	-0.4%
Shareholders' Equity	1,475.9	1,472.7	1,438.5	1,369.7	1,294.1	1,278.8	1,254.7	1,197.5	1,138.0	0.2%	14.0%
NI (Quarterly)	84.3	38.6	77.0	78.9	76.2	23.6	50.5	62.0	47.8	118.4%	10.6%
NI (Accumulated)	84.3	270.7	232.1	155.1	76.2	183.9	160.3	109.8	47.8	-	-
ROA(%)	1.35%	1.17%	1.37%	1.41%	1.41%	0.91%	1.09%	1.15%	1.03%	0.18%p	-0.96%p
ROE(%)	22.98%	19.42%	22.69%	23.48%	23.89%	15.10%	17.91%	18.95%	17.03%	3.6%p	-0.91%p
Leverage(times)	19.0	18.5	18.1	18.9	18.1	17.8	17.7	17.8	17.5	2.7%	5.0%
BPS (W)	10,062	10,040	9,807	9,338	8,823	8,718	8,554	8,164	7,758	0.2%	14.0%
EPS (W)	2,313	1,846	2,115	2,132	2,108	1,253	1,461	1,509	1,321	25.3%	9.7%
Cost Income Ratio(%)	38.01%	44.54%	42.21%	40.27%	41.42%	49.62%	46.31%	47.39%	44.07%	-6.53%p	-3.41%p
LDR(%) (won loans / won deposits)	123.10%	120.52%	124.00%	118.89%	113.20%	103.6%	97.9%	92.3%	90.4%	2.58%p	9.90%p

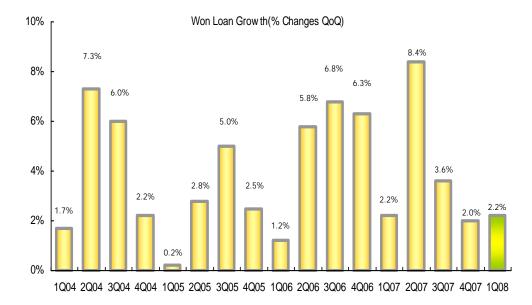
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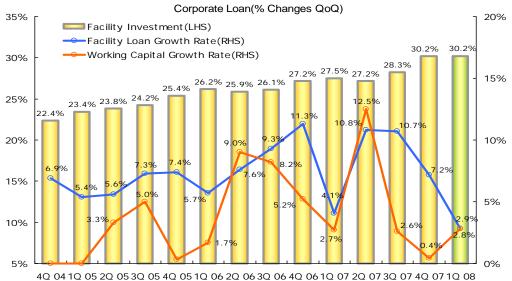
	2008		20	07			2000	5		000	ΥΟΥ
	10	4Q	30	20	10	4Q	30	20	10	000	fOf
Net Interest Income	189.8	191.1	180.2	173.1	163.8	160.6	151.1	150.4	155.4	-0.7%	15.9%
Interest Revenue	410.2	399.2	367.3	345.3	325.9	317.6	298.5	282.4	274.1	2.8%	25.9%
Interest Expense	220.4	208.1	187.1	172.2	162.1	157.0	147.4	132.0	118.7	5.9%	36.0%
Net Fee Income	24.3	26.9	22.7	25.6	19.3	18.5	15.6	15.4	14.8	-9.7%	25.9%
Fees from Trust Account	3.8	3.0	2.5	2.3	3.6	3.4	2.4	6.8	2.8	26.7%	5.6%
Other Operating Income	1.5	-7.8	0.7	-3.1	2.8	-3.4	-2.2	2.7	-6.3	119.2%	-46.4%
Provision Expense	18.9	35.9	6.7	5.8	4.8	13.1	16.2	10.3	20.3	-47.4%	293.8%
SG&A	83.4	114.1	87.0	79.7	78.5	132.0	71.4	82.0	78.0	-26.9%	6.2%
Net Operating Income	117.1	63.2	112.4	112.4	106.2	34.0	79.3	83.0	68.1	85.3%	10.3%
Non-Operating Income	-0.6	-10.5	-5.4	-3.2	-0.6	-1.2	-7.1	3.0	-1.7	-%	-%
Income Before Income Taxes	116.5	52.7	107.0	109.2	105.6	32.8	72.2	86.0	66.5	121.1%	10.3%
Income Taxes	32.2	14.1	30.0	30.3	29.4	9.2	21.7	24.0	18.7	128.4%	9.5%
Net Income	84.3	38.6	77.0	78.9	76.2	23.6	50.5	62.0	47.8	118.4%	10.6%



#### Unit : Billion KRW, %

#### Loans





Ending Balance		2008		200	)7			200	)6		000	γογ
		10	4Q	30	20	10	40	30	20	10	000	101
Won Loans	100.0%	16,284.7	15,932.1	15,614.9	15,073.6	13,907.6	13,609.2	12,806.7	11,990.1	11,333.9	2.2%	17.1%
SMEs	69.2%	11,266.9	11,045.3	10,814.3	10,287.6	9,109.0	8,762.6	8,232.6	7,538.7	6,891.5	2.0%	23.7%
Large Corps	3.3%	540.7	435.9	385.7	401.1	429.6	490.0	429.4	448.7	462.4	24.0%	25.9%
Household	23.5%	3,830.4	3,801.2	3,764.6	3,709.6	3,687.8	3,676.0	3,598.9	3,470.2	3,468.8	0.8%	3.9%
Public & Others	4.0%	646.7	649.7	650.3	675.3	681.2	680.6	545.8	532.5	511.2	-0.5%	-5.1%
Foreign Currency Loa	ns	750.6	531.0	534.9	541.2	557.0	515.0	488.5	385.7	332.0	41.4%	34.8%
Others	Others		903.7	933.6	939.6	832.9	758.6	780.2	653.7	586.6	9.4%	18.7%
Total		18,024.1	17,366.8	17,083.4	16,554.4	15,297.4	14,882.8	14,075.4	13,029.5	12,252.4	3.8%	17.8%

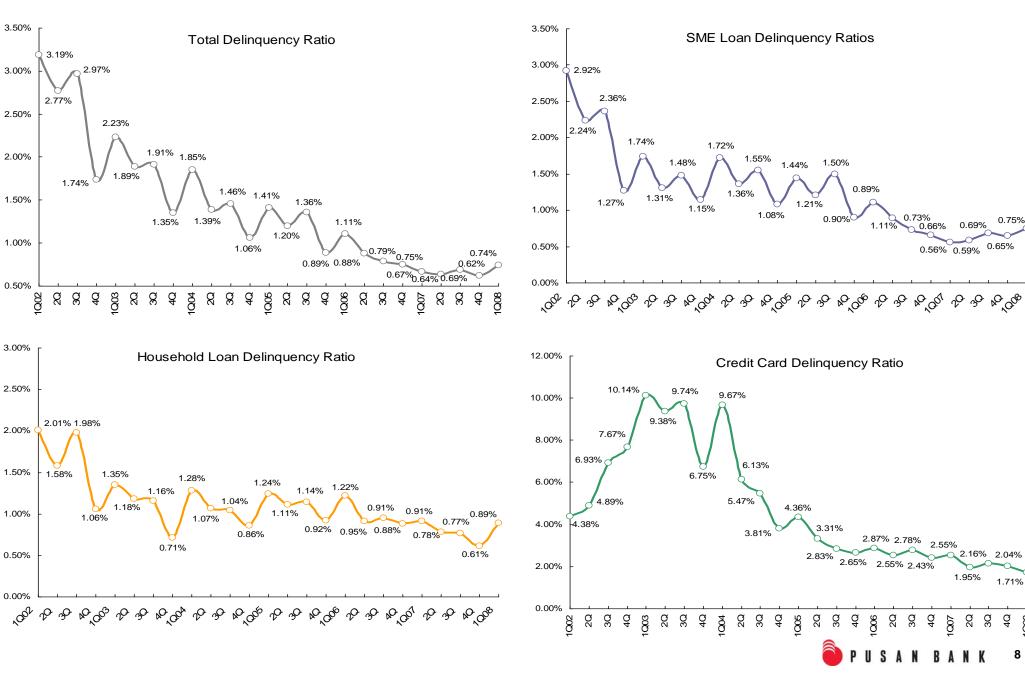
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### **Asset Quality**

	2008		20	07			20	06		000	YOY
	10	40	30	20	10	40	30	20	1Q	QOQ	YUY
Total Loan Amount	18,571.3	17,848.5	17,537.6	17,062.3	15,745.9	15,346.1	14,542.6	13,492.4	12,607.4	4.0%	17.9%
Normal	18,243.5	17,454.9	17,228.3	16,750.1	15,345.7	14,924.9	14,136.8	13,092.4	12,172.9	4.5%	28.9%
Precautionary	201.5	268.9	178.7	196.7	276.3	293.4	297.1	279.6	288.7	-25.1%	-27.1%
Substandard	84.4	85.5	90.2	76.5	72.2	73.0	65.6	78.2	102.0	-1.3%	16.9%
Doubtful	28.6	25.4	22.7	24.0	25.4	28.1	21.9	27.9	30.6	12.6%	12.6%
Expected Loss	13.3	13.8	17.7	15.0	26.3	26.7	21.2	14.3	13.2	-3.6%	-49.4%
P&B Loan Amount	327.8	393.6	309.3	312.2	400.2	421.2	405.8	400.0	434.5	-16.7%	-18.1%
P&B Loan Ratio	1.77%	2.21%	1.76%	1.83%	2.54%	2.74%	2.79%	2.96%	3.45%	-0.44%p	-0.77%p
P&B Loan Coverage Ratio	69.68%	57.09%	67.28%	66.72%	53.77%	53.35%	54.35%	51.85%	46.95%	12.59%p	15. <b>9</b> 1%p
S&B Loan Amount	126.3	124.7	130.6	115.5	123.9	127.8	108.7	120.4	145.8	1.3%	1.9%
S&B Loan Ratio	0.68%	0.70%	0.74%	0.68%	0.79%	0.83%	0.75%	0.89%	1.16%	-0.02%p	-0.11%p
S&B Loan Coverage Ratio	180.84%	180.11%	159.34%	180.34%	173.62%	175.84%	202.91%	172.23%	139.90%	0.73%p	7.22%p
Provision for Loan Losses (Balance)	228.4	224.7	208.1	208.3	215.2	224.7	220.5	207.4	204.0	1.6%	6.1%
Write offs	16.8	26.5	13.8	22.7	14.9	8.1	9.2	11.7	10.1	-36.6%	12.8%
NPL Sales	24.6	11.4	0.0	0.0	0.0	0.0	0.0	6.9	0.0	115.8%	-%
New NPLs (Substandard & Below Loans)	43.0	32.0	28.9	14.3	11.0	27.2	-2.5	-6.8	39.0	34.4%	290.1%
New NPL Formation Ratio(%)	0.23%	0.18%	0.16%	0.08%	0.07%	0.18%	-0.02%	-0.05%	0.31%	0.05%p	0.16%P

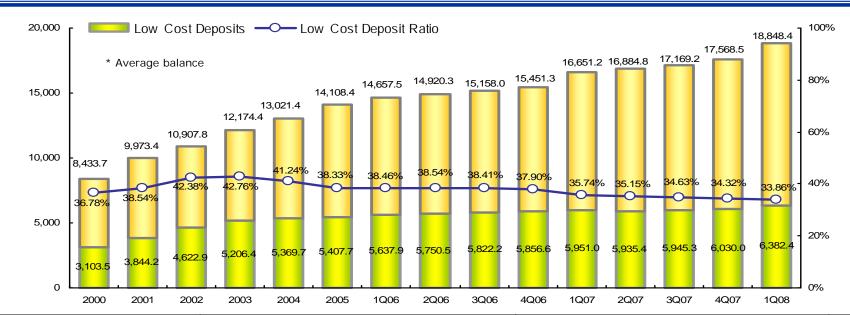
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### **Delinquency Ratios**



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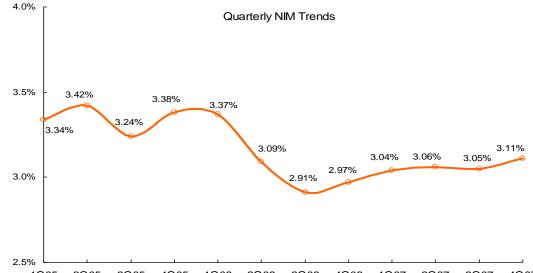
### **Deposits**



Finding Delegan		2008		200	07			200	06		000	ΥΟΥ
Ending Balance		10	4Q	30	20	10	40	30	20	10	000	YUY
Won Deposits	65.4%	13,228.8	13,219.8	12,592.4	12,679.0	12,285.6	13,132.7	13,074.4	12,992.8	12,531.3	0.1%	7.7%
Savings	57.1%	11,547.4	11,548.6	10,931.5	11,006.1	10,782.0	11,424.5	11,542.1	11,544.1	11,137.4	0.0%	7.1%
Demand Deposit	7.8%	1,572.8	1,561.9	1,540.6	1,546.2	1,370.5	1,568.3	1,374.4	1,283.8	1,218.6	0.7%	14.8%
Installment	0.5%	108.6	109.3	120.2	126.7	133.1	139.9	157.9	164.9	175.3	-0.6%	-18.4%
CD	13.7%	2,774.4	2,839.5	2,315.5	2,117.4	1,669.8	897.7	1,295.5	607.1	446.0	-2.3%	66.2%
Financial Debenture	11.5%	2,334.6	2,170.0	1,664.6	1,368.9	1,369.6	867.6	373.3	371.8	410.4	7.6%	70.5%
Money in Trust	6.0%	1,216.0	1,242.3	1,385.6	1,374.0	1,034.7	1,264.7	870.1	802.2	787.4	-2.1%	17.5%
RP	3.2%	650.0	832.5	1,357.4	1,359.9	1,352.9	1,359.3	1,360.0	1,360.0	1,140.8	-21.9%	-52.0%
Bills Sold	0.1%	17.1	170.3	271.3	271.0	246.0	234.3	291.8	295.2	17.2	-90.0%	-93.0%
Total	100.0%	20,220.9	20,474.4	19,586.8	19,170.2	17,958.6	17,756.3	17,265.0	16,429.1	15,333.1	-1.2%	12.6%



#### **Net Interest Margin**



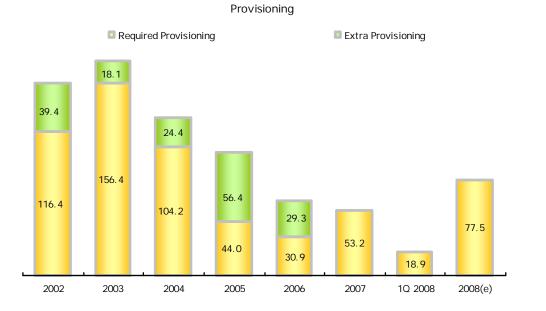
		2008		20	07		2006					
	Duration Gap	10	40	30	20	10	40	3Q	20	10		
	Assets	0.761	0.746	0.739	0.718	0.747	0.783	0.805	0.815	0.789		
,	Liabilities	0.951	0.939	0.935	0.945	1.034	0.986	0.968	0.972	0.946		
	Duration gap	-0.10	-0.09	-0.12	-0.16	-0.19	-0.11	-0.09	-0.07	-0.06		

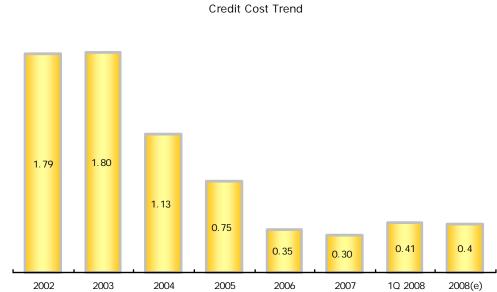
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	Accumulated			20	07			200	06			γογ
· · · · · · · · · · · · · · · · · · ·	Accumulateo	10	40	30	20	10	4Q	30	20	10	000	YUY
Net	Interest Spread	3.94	3.94	3.92	3.93	3.91	3.93	4.00	4.14	4.24	0.00%p	0.03%p
NIM(accumulated)		3.11	3.07	3.05	3.05	3.04	3.08	3.12	3.23	3.37	0.04%p	0.07%p
Average Lending Rate		7.80	7.24	7.15	7.12	7.09	6.89	6.90	6.96	7.02	0.56%p	0.71%p
	Household	7.64	7.18	7.09	7.03	6.97	6.82	6.80	6.82	6.81	0.46%p	0.67%p
	Corporates	7.20	6.65	6.53	6.47	6.43	6.18	6.17	6.23	6.29	0.55%p	0.77%p
	Credit Card		24.67	24.35	24.91	25.57	25.05	25.11	25.26	23.56	3.74%p	2.84%p
Average D	Average Deposit Rate		3.30	3.23	3.19	3.18	2.96	2.90	2.82	2.78	0.56%p	0.68%p
Avg. Inter	Avg. Interest Earning Assets		21,347.2	20,869.2	20,443.1	20,042.7	18,462.4	18,052.8	17,656.7	17,342.7	7.3%	14.3%



### Provisioning





	2008		200	17		200	6		2005				
Provision Expenses	10	4Q	30	20	10	40	3Q	20	10	4Q	30	20	10
Corporates	10.6	31.5	4.4	6.9	-1.7	-4.6	11.6	8.0	16.4	35.3	16.3	5.6	0.3
Household	5.0	-0.5	1.6	-0.1	2.6	10.5	2.9	0.6	2.4	2.7	3.0	4.3	4.5
Credit Card	1.3	1.1	-0.2	0.5	0.3	1.0	1.2	1.2	0.8	7.5	1.6	3.3	3.9
Other	2.0	3.8	0.9	-1.5	3.6	6.2	0.5	0.5	1.0	11.2	0.4	0.1	0.4
Total	18.9	35.9	6.7	5.8	4.8	13.1	16.2	10.3	20.6	56.7	21.3	13.3	9.1



	2008		2007	7			200	6	
	10	40	3Q	20	1Q	4Q	30	20	1Q
Tier I Capital	1,465.9	1,379.3	1,428.4	1,361.9	1,286.7	1,208.0	1,246.6	1,193.0	1,130.9
Tier II Capital	784.4	811.2	550.6	556.5	556.0	445.9	340.3	323.6	312.9
Contribution to Unconsolidated Subsidiaries(-)	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0
Total Risk-Adjusted Capital	2,247.3	2,187.5	1,976.0	1,915.4	1,839.6	1,650.9	1,583.9	1,513.7	1,440.9
Total Risk-Weighted Assets	18,828.3	17,936.9	17,301.3	16,751.7	15,404.9	14,946.9	14,221.6	13,033.4	12,099.0
On-Balance Sheet Assets	18,083.5	17,310.1	16,665.1	16,127.6	14,811.4	14,395.0	13,665.7	12,568.6	11,620.5
Off-Balance Sheet Assets	744.8	626.8	636.2	624.1	593.5	551.9	555.9	464.8	478.6
BIS Capital Ratio	11.94%	12.20%	11.42%	11.43%	11.94%	11.05%	11.14%	11.61%	11.91%
Tier I	7.79%	7.69%	8.26%	8.13%	8.35%	8.08%	8.77%	9.15%	9.35%
Tier II	4.17%	4.52%	3.18%	3.32%	3.61%	2.98%	2.39%	2.48%	2.59%

Note : estimated



Major Shareholders		Int'l Rating Agency Credit Ratings	Long term	Short term	BFSR / Individual	Outlook
Lotte Group(Japan Lotte Inclusive)	14.11 %	Moodys	A2	P1	C-	Stable
Aberdeen Asset Management Asia Ltd.	13.53 %	Fitch	BBB+	F2	B/C	Stable
Capital Research & Global Investors     Templeton Investment Counsel, LLC	5.07 %	Domestic Rating Agency Credit Ratings	Issuers	s Rating	Outlo	ook
• Parkland	4.11 %	Korea Ratings	AA+		Stab	le
Korea Iron & Steel	1.90 %	Korea Investors Service	A	A+	Stab	le

Source : the most recent fair disclosures

Dividend History	2007	2006	2005	2004	2003	2002	2001 ~ 1997	1996	1995
Net Income	270.7	183.9	178.9	132.7	121.3	148.0		41.9	30.2
Dividends Paid per Share (W)	570	420	405	300	270	300		400	250
Dividend Payout Ratios	30.9%	33.5%	33.2%	33.2%	32.7 %	29.7 %	No Dividends	32.7 %	28.3 %
Dividend Type	Cash	Cash	Cash	Cash	Cash	Cash		Cash	Cash
Share Prices	16,011	11,950	13,480	7,886	6,738	5,088		6,640	9,450
Dividend Yields at Market Price	3.6%	3.5%	3.0%	3.8%	4.0%	5.9 %		6.2 %	2.7%



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### **Corporate Won Loan Portfolio**

Loan Portfolio	10 2	008	40 20	007	3Q 20	007	20 20	007	1Q 20	07	٥٥٥	ΥΟΥ
Manufacturing Sectors	5,945.4	47.7%	5,887.9	48.5%	5,829.0	49.2%	5,388.8	47.4%	4,844.3	47.4%	1.0%	22.7%
Steel & Metal Products	1,706.7	13.7%	1,634.7	13.5%	1,681.4	14.2%	1,548.5	13.6%	1,389.9	13.6%	4.4%	22.8%
Automobile Parts	1,193.0	9.6%	1,152.4	9.5%	1,058.8	8.9%	955.9	8.4%	867.3	8.5%	3.5%	37.6%
Machinery	964.5	7.7%	948.4	7.8%	929.9	7.8%	838.1	7.4%	718.4	7.0%	1.7%	34.3%
Petroleum, Rubber, etc.	653.3	5.2%	639.4	5.3%	658.5	5.6%	633.6	5.6%	592.8	5.8%	2.2%	10.2%
Electronics	317.0	2.5%	284.9	2.3%	266.2	2.2%	253.1	2.2%	217.2	2.1%	11.3%	45.9%
Kitchen Units	257.3	2.1%	249.8	2.1%	245.1	2.1%	238.0	2.1%	214.5	2.1%	3.0%	20.0%
Fabric	216.7	1.7%	231.3	1.9%	220.2	1.9%	214.3	1.9%	217.4	2.1%	-6.3%	-0.3%
Garment & Shoes	149.6	1.2%	152.1	1.3%	183.7	1.6%	160.2	1.4%	139.0	1.4%	-1.6%	7.6%
Paper, Paper Mills	110.8	0.9%	104.1	0.9%	101.2	0.9%	96.9	0.9%	94.5	0.9%	6.3%	17.2%
Others	376.5	3.0%	490.8	4.0%	484.0	4.1%	450.2	4.0%	393.3	3.8%	-23.3%	-4.3%
Non-Manufacturing Sectors	6,508.9	52.3%	6,243.0	51.5%	6,021.3	50.8%	5,975.2	52.6%	5,375.5	52.6%	4.3%	21.1%
Wholesale & Retail	1,591.4	12.8%	1,505.7	12.4%	1,478.7	12.5%	1,474.5	13.0%	1,335.5	13.1%	5.7%	19.2%
Real Estate & Lease	1,428.3	11.5%	1,443.2	11.9%	1,353.2	11.4%	1,143.4	10.1%	987.3	9.7%	-1.0%	44.7%
Construction & Eng.	627.4	5.0%	710.3	5.9%	670.6	5.7%	891.9	7.8%	581.2	5.7%	-11.7%	7.9%
Transportation	732.5	5.9%	684.9	5.6%	652.0	5.5%	613.5	5.4%	587.6	5.7%	6.9%	24.7%
Hotel & Food	331.3	2.7%	329.4	2.7%	333.6	2.8%	294.9	2.6%	299.5	2.9%	0.6%	10.6%
Insurance & Financing	407.2	3.3%	342.9	2.8%	323.6	2.7%	317.6	2.8%	353.4	3.5%	18.8%	15.2%
Public	126.7	1.0%	144.4	1.2%	148.5	1.3%	181.0	1.6%	210.5	2.1%	-12.3%	-39.8%
Others	1,264.1	10.1%	1,082.2	8.9%	1,061.1	9.0%	1,058.4	9.3%	1,020.5	10.0%	16.8%	23.9%
Total Corporate Won Loans	12,454.3	100.0%	12,130.9	100.0%	11,850.3	100.0%	11,364.0	100.0%	10,219.8	100.0%	2.7%	21.9%

#### PUSAN BANK 15

	2008		200	)7			20	06			NOV
	10	4Q	30	20	10	40	30	20	10	000	ΥΟΥ
Total	12,852.7	12,298.6	12,109.0	11,601.6	10,686.6	9,863.0	9,340.3	8,475.1	7,703.0	4.5%	20.3%
Normal	12,617.8	11,994.9	11,898.0	11,389.2	10,392.1	9,538.8	9,032.9	8,171.3	7,376.7	5.2%	21.4%
Precautionary	140.7	206.1	113.4	135.7	212.1	234.9	232.6	217.4	218.2	-31.7%	-33.7%
Substandard	67.6	69.7	68.8	52.9	49.6	54.0	48.9	61.7	84.7	-3.0%	36.3%
Doubtful	17.0	18.1	15.3	13.5	13.9	15.5	10.8	15.9	18.2	-6.1%	22.3%
Expected Loss	9.6	9.8	13.5	10.3	18.9	19.8	15.1	8.8	5.2	-2.0%	-49.2%
Precautionary & Below Loans	234.9	303.7	211.0	212.4	294.5	324.2	307.4	303.8	326.3	-22.7%	-20.2%
P&B Loan Ratio(%)	1.83%	2.47%	1.74%	1.83%	2.76%	3.29%	3.29%	3.58%	4.24%	-0.64%p	-0.93%p
P&B Loan Coverage Ratio(%)	67.01%	49.75%	63.65%	61.35%	46.52%	43.8%	46.8%	44.6%	39.9%	17.26%p	20.49%p
Substandard & Below Loans	94.2	97.6	97.6	76.7	82.4	89.3	74.8	86.4	108.1	-3.5%	14.3%
S&B Loan Ratio(%)	0.73%	0.79%	0.81%	0.66%	0.77%	0.91%	0.81%	1.02%	1.40%	-0.06%p	-0.04%p
S&B Loan Coverage Ratio(%)	167.09%	154.82%	137.70%	169.88%	166.26%	158.9%	192.4%	156.9%	120.6%	12.27%p	0.83%p
Provision for Loan Losses	157.4	151.1	134.3	130.3	137.0	141.9	143.9	135.6	130.4	4.2%	14.9%
Write offs	11.8	21.4	8.6	16.1	9.3	2.8	3.3	4.9	4.2	-44.9%	26.9%
NPL Sales	19.5	9.3	0.0	0.0	0.0	0.0	0.0	3.5	0.0	109.7%	-%
New NPLs	27.9	30.7	29.5	10.4	2.4	17.3	-8.3	-13.3	33.1	-9.1%	1062.5%
New NPL Formation Ratio(%)	0.87%	1.00%	0.97%	0.36%	0.09%	0.70%	-0.36%	-0.63%	1.72%	-0.13%p	0.78%p



### **SME Loan Delinquency Ratio**

SMEs Delinquency Ratio	10 20	008	40 20	007	3Q 20	007	20 20	07	10 20	007	40 20	006
By Sector	Loan Amount	Ratio										
Manufacturing	6,440.9	0.95%	6,221.8	0.90%	6,174.1	0.73%	5,725.1	0.57%	5,135.9	0.50%	4,808.5	0.68%
Non-Manufacturing	5,988.9	0.54%	5,691.4	0.37%	5,506.4	0.65%	5,459.1	0.61%	4,802.3	0.63%	4,685.0	0.65%
Wholesale & Retail	1,795.9	0.81%	1,680.6	0.48%	1,645.5	0.93%	1,657.4	0.97%	1,482.2	0.98%	1,415.6	1.10%
Real Estate & Lease	1,336.6	0.31%	1,350.3	0.23%	1,281.8	0.27%	1,071.6	0.25%	909.8	0.39%	923.5	0.37%
Construction	634.1	0.62%	712.1	0.36%	673.7	0.60%	896.2	0.42%	585.3	0.70%	613.3	0.74%
Transport. & Comms.	786.4	0.17%	690.8	0.05%	677.2	0.16%	638.2	0.14%	601.5	0.10%	551.9	0.18%
Hotel & Food	335.5	0.62%	332.8	0.85%	337.0	1.05%	323.5	1.03%	328.9	1.06%	323.0	1.20%
Insurance & Financing	96.7	-%	74.3	-%	58.1	0.01%	52.8	0.01%	78.9	-%	84.6	-%
Others	1,003.7	0.61%	850.5	0.52%	833.1	0.99%	819.4	0.80%	815.7	0.49%	773.1	0.25%
Total	12,429.8	0.75%	11,913.2	0.65%	11,680.5	0.69%	11,184.2	0.59%	9,938.2	0.56%	9,493.5	0.66%

SMEs Delinquency Ratio	1Q 2008		4Q 2007		30 20	007	20 20	20 2007		1Q 2007		006
(53.1% vs 46.9%)	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Total	12,429.8	0.75%	11,913.2	0.65%	11,680.5	0.69%	11,184.2	0.59%	9,938.2	0.56%	9,493.5	0.66%
Real estates	5,337.0	1.12%	5,207.7	0.98%	5,007.2	1.04%	4,792.9	0.92%	4,459.9	0.73%	4,202.3	0.86%
Guarantees	891.6	0.89%	876.2	0.38%	865.8	0.66%	833.2	0.70%	875.5	0.59%	841.2	0.76%
Deposits	325.9	0.00%	308.7	0.00%	350.1	0.00%	338.1	0.00%	300.7	0.27%	312.1	0.26%
Movable Properties	40.8	6.86%	37.4	7.75%	35.6	4.21%	28.8	13.89%	23.6	5.51%	22.2	2.25%
Credit	5,834.5	0.39%	5,483.2	0.36%	5,421.8	0.40%	5,191.2	0.23%	4,278.5	0.37%	4,115.7	0.47%



### Household Loan Portfolio ex. Credit Card

		2008		200	)7			200	06			VOV
		10	40	30	20	10	4Q	3Q	20	1Q	QOQ	ΥΟΥ
Household Lo	ans – Retail	3,830.4	3,801.2	3,764.6	3,709.6	3,687.8	3,676.0	3,598.9	3,470.2	3,468.8	0.8%	3.9%
	Total Secured Loans	3,039.7	3,070.3	3,037.1	3,042.7	2,994.8	3,040.4	2,966.2	2,901.1	2,915.6	-1.0%	1.5%
	Mortgage / Home Equity	1,512.1	1,551.9	1,448.7	1,402.8	1,312.1	1,293.1	1,225.8	1,169.5	1,115.2	-2.6%	15.2%
1Q 2008 Secured	Group Loans	389.4	461.2	576.6	655.6	732.7	800.5	846.8	847.5	911.7	-15.6%	-46.9%
Loans (79.4%)	Other Collateralized	941.8	958.2	919.2	892.3	862.1	863.0	814.6	811.8	820.0	-1.7%	9.2%
	Gov't Workers' Pension Backed	96.4	99.0	92.6	92.0	87.9	83.8	79.0	72.3	68.7	-2.6%	9.7%
	Loan to Value Ratio	53.58%	53.26%	51.60%	51.66%	51.67%	51.78%	50.38%	52.42%	46.33%	0.32%p	1.91%p
	Total Unsecured Loans	790.7	730.9	727.5	666.9	693.0	635.6	632.7	569.1	553.2	8.2%	14.1%
1Q 2008	Personal CSS Loans	243.9	246.7	239.8	237.5	237.6	240.1	237.1	237.9	236.0	-1.1%	2.7%
Unsecured Loans (20.6%)	Student Loans	58.5	14.5	41.2	18.2	63.6	22.6	55.0	27.3	29.9	303.4%	-8.0%
(20.076)	Gov't Workers' Loans	79.7	77.6	69.0	64.6	60.6	57.7	52.2	48.5	44.9	2.7%	31.5%
	Others	408.6	391.2	377.5	346.8	331.2	315.2	288.4	255.4	242.4	4.4%	23.4%

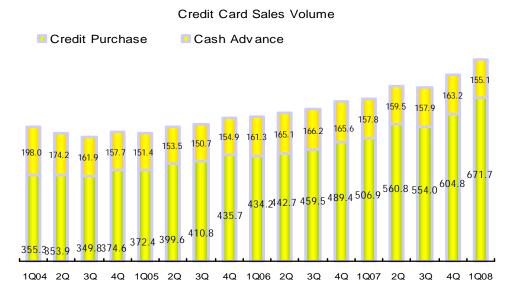


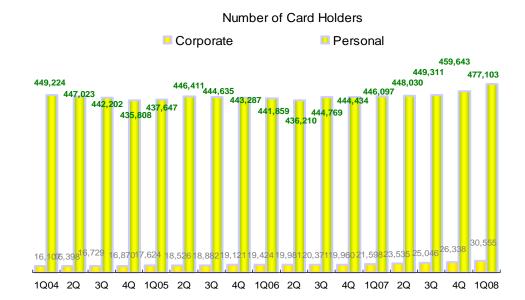
### **Household Loan Asset Quality**

	2008		200	)7			20	06			
	1Q	40	3Q	20	10	4Q	3Q	20	10	000	YOY
Total	3,857.3	3,836.0	3,796.1	3,742.1	3,715.6	3,705.7	3,626.6	3,495.2	3,492.3	0.6%	3.8%
Normal	3,779.4	3,764.5	3,716.3	3,663.8	3,631.3	3,632.4	3,553.9	3,426.4	3,418.9	0.4%	4.1%
Precautionary	50.2	50.1	52.9	49.2	53.2	45.3	46.9	43.2	45.1	0.2%	-5.6%
Substandard	16.7	15.7	20.4	21.4	20.5	16.8	14.6	14.5	16.9	6.4%	-18.5%
Doubtful	9.0	3.8	4.2	4.8	5.7	6.0	6.7	8.3	8.3	136.8%	57.9%
Expected Loss	2.0	1.9	2.3	2.9	4.9	5.2	4.5	2.8	3.1	5.3%	-59.2%
Precautionary & Below Loans	77.9	71.5	79.8	78.3	84.3	73.3	72.7	68.8	73.4	9.0%	-7.6%
P&B Loan Ratio	2.02%	1.86%	2.10%	2.09%	2.27%	1.98%	2.00%	1.97%	2.10%	0.16%p	-0.25%p
P&B Loan Coverage Ratio	67.78%	69.09%	63.66%	65.26%	63.46%	71.49%	59.15%	59.88%	58.31%	-1.31%p	4.32%p
Substandard & Below Loans	27.7	21.4	26.9	29.1	31.1	28.0	25.8	25.6	28.3	29.4%	-10.9%
S&B Loan Ratio	0.72%	0.56%	0.71%	0.78%	0.84%	0.76%	0.71%	0.73%	0.81%	0.16%p	-0.12%p
S&B Loan Coverage Ratio	190.61%	230.84%	188.85%	175.60%	172.03%	187.14%	166.67%	160.94%	151.24%	40.23%p	18.59%p
Provision for Loan Losses	52.8	49.4	50.8	51.1	53.5	52.4	43.0	41.2	42.8	6.9%	-1.3%
Write offs	1.9	2.7	2.8	3.4	2.6	2.2	2.2	3.2	2.7	-29.6%	-26.9%
NPL Sales	5.0	2.1	0.0	0.0	0.0	0.0	0.0	3.3	0.0	138.1%	-%
New NPLs	13.2	-0.7	0.6	1.4	5.7	4.4	2.4	3.8	3.0	1,985%	131.6%
New NPL Formation Ratio(%)	1.37%	-0.07%	0.06%	0.15%	0.61%	0.47%	0.26%	0.43%	0.34%	1.44%p	0.76%p



### **Credit Card Business**





		2008		200	17			200	6		000	ΥΟΥ
		10	40	3Q	20	1Q	40	30	20	10	000	YOY
	Total(w/ Reaged)	386.8	331.8	318.8	333.0	301.6	317.2	302.6	313.7	303.2	16.6%	28.2%
Balance	Credit Purchase	307.7	249.7	241.1	252.9	219.1	232.1	214.8	224.0	212.7	23.2%	40.4%
Balance	Cash Advances	76.2	78.5	73.2	74.9	76.4	77.9	79.3	79.8	78.2	-2.9%	-0.3%
	Re-aged Loans	2.9	3.6	4.5	5.2	6.1	7.2	8.5	9.9	12.3	-19.4%	-52.3%
	Total Income	25.3	22.8	21.0	22.6	21.2	21.1	20.5	20.8	20.5	11.0%	19.3%
Income	Credit Purchase	18.7	16.3	14.7	16.2	14.7	14.5	13.7	14.0	13.9	14.7%	27.2%
mcome	Cash Advance	5.5	5.5	5.2	5.1	5.4	4.9	5.0	4.8	4.7	0.0%	1.9%
	Others	1.1	1.0	1.1	1.3	1.1	1.7	1.8	2.0	1.9	10.0%	0.0%



### **Credit Card Asset Quality**

Unit : Billion KRW, %, %p

	2008		20	07			20	006			VoV
	10	4Q	30	20	10	4Q	3Q	2Q	10	QOQ	ΥΟΥ
Total	386.8	331.8	318.8	333.0	310.6	317.2	302.7	313.7	303.2	16.6%	24.5%
Normal	375.4	320.1	305.6	319.6	286.7	301.3	285.0	294.6	281.7	17.3%	30.9%
Precautionary	7.0	6.6	7.5	8.6	9.2	10.1	11.5	12.6	14.2	6.1%	-23.9%
Substandard	0.1	0.1	0.5	0.0	0.1	0.1	0.2	0.1	0.2	0.0%	0.0%
Doubtful	2.6	3.0	3.2	3.0	3.1	4.0	4.4	3.7	3.9	-13.3%	-16.1%
Expected Loss	1.7	2.0	2.0	1.8	2.5	1.7	1.6	2.7	3.2	-15.0%	-32.0%
Precautionary & Below Loans	11.4	11.7	13.2	13.4	14.9	15.9	17.7	19.1	21.5	-2.6%	-23.5%
P&B Loan Ratio	2.95%	3.53%	4.14%	4.02%	4.94%	5.01%	5.85%	6.09%	7.09%	-0.58%p	-1.99%p
P&B Loan Coverage Ratio	100.00%	104.27%	85.61%	91.79%	86.58%	88.05%	83.05%	81.15%	75.35%	-4.27%p	13.42%p
Substandard & Below Loans	4.4	5.1	5.7	4.8	5.7	5.8	6.2	6.5	7.3	-13.7%	-22.8%
S&B Loan Ratio	1.14%	1.54%	1.79%	1.44%	1.89%	1.29%	2.05%	2.07%	2.41%	-0.40%p	-0.75%p
S&B Loan Coverage Ratio	259.09%	239.22%	198.25%	256.25%	226.32%	241.38%	237.10%	238.46%	221.92%	19.87%p	32.77%p
Provision for Loan Losses	11.4	12.2	11.3	12.3	12.9	14.0	14.7	15.5	16.2	-6.6%	-11.6%
Write offs	3.1	2.4	2.4	3.2	3.0	3.4	3.7	3.6	3.2	29.2%	3.3%
NPL Sales	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	-%	-%
New NPLs	2.5	1.8	3.3	2.3	2.9	3.0	3.4	2.9	3.4	38.9%	-10.7%
New NPL Formation Ratio(%)	2.59%	2.17%	4.14%	2.76%	3.79%	3.83%	4.49%	3.70%	4.49%	0.42%p	-1.20%p



	2008		200	7			2006	)			VOV
	10	40	30	20	10	4Q	30	20	10	000	ΥΟΥ
Interest Revenues	410.2	399.2	367.3	345.3	325.9	317.6	298.5	282.4	274.1	2.8%	25.9%
Interest on Loans	339.5	331.2	305.7	284.7	265.1	257.7	237.3	222.1	213.9	2.5%	28.1%
Interest on Credit Card	24.5	22.2	20.2	21.7	20.4	20.4	19.7	19.9	19.7	10.4%	20.1%
Interest on Securities	59.9	60.0	55.9	55.8	55.9	55.9	56.6	54.2	54.2	-0.2%	7.2%
Others	10.8	8.0	5.7	4.8	4.9	4.0	4.6	6.1	6.0	35.0%	120.4%
Interest Expenses	220.4	208.1	187.1	172.2	162.1	157.0	147.4	132.0	118.7	5.9%	36.0%
Interest on Deposits	143.2	127.0	114.0	104.6	102.4	102.9	96.7	87.5	82.8	12.8%	39.8%
Interest on Borrowings	35.3	42.8	45.6	42.9	42.6	42.2	41.7	35.1	27.0	-17.5%	-17.1%
Interest on Debentures	37.6	34.3	22.7	21.3	15.0	9.7	7.1	7.2	7.1	9.6%	150.7%
Others	4.3	4.0	4.8	3.4	2.1	2.2	1.9	2.1	1.8	7.5%	104.8%
Net Interest Income	189.8	191.1	180.2	173.1	163.8	160.5	151.1	150.4	155.4	-0.7%	15.9%



	2008		200	7			200	6		000	VOV
	10	40	30	20	10	4Q	30	20	10	000	ΥΟΥ
Fee & Commission Revenues	33.9	36.6	31.4	32.5	26.2	25.0	22.7	22.8	20.9	-7.4%	29.4%
Commissions in Won	26.5	30.0	25.2	26.3	20.5	20.7	17.6	17.6	15.8	-11.7%	29.3%
Bancassurance	5.3	4.6	3.7	3.5	3.2	2.2	1.5	1.5	1.3	15.2%	65.6%
Mutual Fund Sales	6.1	8.5	6.2	4.4	3.7	3.3	2.7	2.3	1.6	-28.2%	64.9%
Commissions on Credit Cards	0.9	0.8	0.7	0.9	0.9	0.7	0.6	1.0	1.0	12.5%	0.0%
Commissions in Foreign Currency	5.2	4.4	4.2	4.2	3.8	3.6	3.5	3.4	3.3	18.2%	36.8%
Guarantee Fees	1.3	1.4	1.3	1.2	1.0	1.1	1.0	0.8	0.8	-7.1%	30.0%
Fee & Commission Expenses	9.6	9.7	8.7	6.9	6.9	6.5	7.0	7.4	6.1	-1.0%	39.1%
Commissions Paid on Credit Cards	5.9	5.3	4.8	4.2	4.3	3.8	4.0	4.0	4.3	11.3%	37.2%
Commissions Paid	3.7	4.4	3.9	2.7	2.6	2.7	3.0	3.4	1.8	-15.9%	42.3%
Net Fee & Commission Income	24.3	26.9	22.7	25.6	19.3	18.5	15.7	15.4	14.7	-9.7%	25.9%





	2008		200	)7			200	06			
Ending Balance	10	4Q	30	20	1Q	4Q	30	20	10	000	YOY
Won Loans*	16,522.5	16,517.2	15,794.0	15,369.1	14,005.9	13,674.5	13,113.7	12,131.8	11,320.6	0.0%	18.0%
Won Securities	4,791.4	4,900.0	4,455.0	4,668.5	4,744.9	4,806.8	4,753.2	4,936.8	4,766.9	-2.2%	1.0%
Cash & Due from Banks	1,437.8	1,243.2	1,591.1	1,236.9	1,168.6	986.8	1,066.8	946.1	1,042.6	15.7%	23.0%
Foreign Currency Assets	1,595.6	1,268.4	1,216.5	1,532.4	1,043.5	1,094.6	1,239.5	1,199.1	856.9	25.8%	52.9%
Credit Card Receivables	386.8	331.8	318.8	333.0	301.6	317.2	302.6	313.7	303.2	16.6%	28.2%
Fixed Assets	359.4	362.7	359.0	352.1	352.4	364.4	357.1	353.8	345.1	-0.9%	2.0%
Other Assets	1,702.3	1,367.4	766.1	942.1	533.0	466.5	490.7	680.6	497.1	24.5%	219.4%
Assets	26,795.9	25,990.6	24,500.5	24,434.2	22,149.9	21,710.8	21,323.6	20,561.8	19,132.4	3.1%	21.0%
Won Deposits & CD	16,003.3	16,059.4	14,907.9	14,796.4	13,955.8	14,397.3	14,369.8	13,599.9	12,977.2	-0.3%	14.7%
Won Borrowings	2,326.9	2,284.3	3,228.2	3,623.9	2,804.4	2,783.9	2,920.0	2,890.3	2,215.6	1.9%	-17.0%
Foreign Currency Liabilities	2,393.3	2,134.5	1,924.6	1,643.6	1,730.8	1,543.3	1,569.1	1,394.7	1,222.4	12.1%	38.3%
Won Financial Debenture	2,334.5	2,169.9	1,664.6	1,549.8	1,372.8	867.6	373.3	371.8	410.4	7.6%	70.1%
Other Liabilities	2,262.0	1,869.9	1,336.6	1,450.9	992.0	839.9	836.6	1,107.7	1,168.8	21.0%	128.0%
Shareholders' Equity	1,475.9	1472.7	1,438.5	1,369.6	1,294.1	1,278.8	1,254.7	1,197.5	1,138.0	0.2%	14.0%
Liabilities & Shareholders' Equity	26,795.9	25,990.6	24,500.5	24,434.2	22,149.9	21,710.8	21,323.6	20,561.8	19,132.4	3.1%	21.0%

Note : Private Placements & Call Loans included Trust Account excluded





### **Security Investment**

		1Q 2008											
		Invest Secur			20	07			20	06		000	ΥΟΥ
	Total	Available for Sale	Held to Maturity	4Q	3Q	2Q	1Q	4Q	3Q	20	1Q		
Bonds in Won	4,290.5	1,352.0	2,938.5	4,519.3	4,150.9	4,432.9	4,485.8	4,524.6	4,517.8	4,657.3	4,463.7	-5.1%	-4.4%
Financial Debentures	2,470.1	540.7	1,929.4	2,526.9	2,145.3	2,187.3	2,335.6	2,366.9	2,364.4	2,341.4	2,139.6	-2.2%	5.8%
Government Bonds	510.3	215.6	294.7	688.7	669.0	908.2	828.6	869.9	894.7	1,047.8	1,075.2	-25.9%	-38.4%
Gov't Owned Corps. Bonds	637.9	49.6	588.3	648.0	677.5	687.9	683.4	681.4	674.5	734.6	748.1	-1.6%	-6.7%
Corporate Bonds	546.1	546.1	0.0	520.8	520.8	502.8	495.4	450.3	432.6	350.2	316.0	4.9%	10.2%
Local Gov't Bonds	126.1	0.0	126.1	134.9	138.3	146.7	142.8	156.2	151.6	183.3	184.8	-6.5%	-11.7%
Foreign Currency Bonds	112.0	79.3	32.7	128.0	128.5	128.5	102.9	111.4	123.9	98.3	91.5	-12.5%	8.8%
Stocks	213.4	206.7	0.0	188.1	150.8	141.2	133.9	116.0	60.4	57.2	53.2	13.5%	59.4%
Beneficiary Certificates	275.6	264.2	0.0	180.4	122.0	64.3	113.7	153.5	143.6	200.3	218.2	52.8%	142.4%
Others	11.9	11.9	0.0	12.1	22.1	22.1	20.9	12.6	22.0	22.0	22.0	-1.7%	-43.1%
Total	4,903.4	1,914.1	2,971.2	5,027.9	4,567.9	4,789.0	4,857.2	4,918.1	4,867.7	5,035.1	4,848.6	-2.5%	1.0%
Duration (years)		1.29	1.49										

\* Include trading securities



#### 2008 Outlook

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Ending Balance	2008 Plan	2007	2006	2005	2008 vs 2007	2007 vs 2006
Total Assets	29,650.0	27,298.0	22,812.2	19,880.8	8.6%	19.7%
Total Deposits	22,589.0	20,474.4	17,756.3	15,709.1	10.3%	15.3%
Total Loans	19,358.0	17,366.8	14,882.8	12,131.0	11.5%	16.7%
Securities	6,421.0	5,874.7	5,677.2	5,664.9	9.3%	3.5%
Shareholders' Equity	1,695.6	1,472.7	1,278.8	1,146.5	15.1%	15.2%
Net Income	303.0	270.7	183.9	178.9	11.9%	47.2%
ROA(%)	1.17%	1.17%	0.91%	0.99%	0.0%P	0.26%P
ROE(%)	19.05%	19.42%	15.10%	16.34%	-0.37%P	4.32%P
Net Interest Margin	2.95%	3.07%	3.08%	3.34%	-0.12%P	-0.01%P
S&B Loan Ratio	0.72%	0.70%	0.83%	0.94%	0.02%P	-0.13%P
Coverage Ratio	169.38%	180.11%	175.84%	162.96%	-10.73%P	4.27%P
Delinquency Ratio	0.69%	0.62%	0.75%	0.89%	0.07%P	-0.13%P
BIS CAEL Ratio	11.75%	12.20%	11.06%	12.25%	-0.45%P	1.14%P
Cost Income Ratio(%)	43.87%	44.54%	49.62%	49.50%	-0.67%P	-5.08%P



### **2007 Outlook – Deposits & Loans**

Unit: %, %p, Billion KRW

Ending Balance	2008 Plan	2007	2006	2005	2008 vs 2007	2007 vs 2006
Won Deposits	13,958.6	13,219.8	13,132.7	12,923.1	5.6%	0.7%
Savings	12,222.3	11,548.6	11,424.5	11,323.8	5.8%	1.1%
Demand Deposits	1,616.9	1,561.9	1,568.3	1,415.4	3.5%	-0.4%
Installments	119.4	109.3	139.9	183.9	9.2%	-21.9%
CD	3,819.4	2,839.5	897.7	596.9	34.5%	216.3%
Financial Debentures	2,540.9	2,170.0	867.6	408.7	17.1%	150.1%
RPs	500.0	832.5	1,359.3	900.0	-39.9%	-38.8%
Bills Sold	270.0	170.3	234.3	17.9	58.5%	-27.3%
Money in Trust	1,500.0	1,242.3	1,264.7	862.5	20.7%	-1.8%
Total	22,589.0	20,474.4	17,756.3	15,709.1	10.3%	15.3%
Ending Balance	2008 Plan	2007	2006	2005	2008 vs 2007	2007 vs 2006
Won Loans	17,696.1	15,932.1	13,609.2	11,202.8	11.1%	17.1%
SMEs	12,393.5	11,045.3	8,762.6	6,670.2	12.2%	26.1%
Large Corps	430.0	435.9	490.0	490.9	-1.4%	-11.0%
Household	4,125.8	3,801.2	3,676.0	3,544.9	8.5%	3.4%
Public & Others	746.7	649.7	680.6	496.8	14.9%	-4.5%
Total Loans	19,358.0	17,366.8	14,882.8	12,131.0	11.5%	16.7%
Loan to Deposit Ratio(%)	126.77%	120.52%	103.63%	86.69%	6.25%P	



	2008 Plan	2007	2006	2005	2008 vs 2007	2007 vs 2006
Net Interest Income	758.0	708.2	617.5	593.1	7.0%	14.7%
Net Fee & Commission Income	131.4	94.5	64.3	54.6	39.0%	47.0%
Fees from Trust Account	8.9	11.4	15.5	23.9	-21.9%	-26.5%
Other Operating Income	4.4	-7.4	-36.7	-31.1	-159.5%	-19.6%
Gross Operating Income	902.7	806.7	660.6	640.5	11.9%	22.1%
Loan Loss Provisions	77.5	53.2	50.7	85.7	45.7%	-11.2%
SG&A	396.0	359.2	329.0	320.8	10.2%	-1.2%
Net Operating Income	429.2	394.2	280.9	234.0	8.9%	49.1%
Non-Operating Income	-11.3	-19.7	-23.5	15.5	-42.6%	181.4%
Income Before Income Taxes	417.9	374.5	257.4	249.5	11.6%	45.5%
Income Taxes	114.9	103.8	73.5	70.6	10.7%	41.0%
Net Income	303.0	270.7	183.9	178.9	11.9%	47.2%



Ending Balance	2008 Plan	2007	2006	2005	2008 vs 2007	2007 vs 2006
Loans	19,210.9	17,573.8	14,615.3	11,876.3	9.3%	20.2%
Securities	5,441.5	5,027.9	4,918.2	4,871.1	8.2%	2.2%
Cash & Dues from Banks	1,429.4	1,327.0	1,029.3	1,158.0	7.7%	28.9%
Credit Card Receivables	365.5	331.8	317.2	309.8	10.2%	4.6%
Fixed Assets	416.6	362.7	364.4	347.4	14.9%	-0.5%
Other Assets	1,076.1	1,367.4	466.4	487.3	-21.3%	193.2%
Assets	27,940.0	25,990.6	21,701.8	19,049.9	7.5%	19.8%
Deposits	17,998.3	16,212.9	14,557.7	13,662.5	11.0%	11.4%
Borrowings	3,938.0	3,833.4	4,162.9	3,161.5	2.7%	-7.9%
Won Financial Debenture	2,949.9	2,597.0	867.6	408.7	13.6%	199.3%
Other Liabilities	1,358.2	1,874.6	843.8	670.7	-27.5%	122.2%
Shareholders' Equity	1,695.6	1,472.7	1,278.8	1,146.5	15.1%	15.2%
Liabilities & Shareholders' Equity	27,940.0	25,990.6	21,710.8	19,049.9	7.5%	19.7%



## Thank you

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#### Balance Sheet(in won)

Description	1Q 20	08	4Q 20	07
ets				
Cash & Dues from Bank	1,506,427,344,227	054440400070	1,327,017,956,264	004 005 500 000
Cash		354,149,492,976		334,265,569,003
Foreign Currency		42,597,438,628		34,660,095,238
Dues from Bank in won		1,083,703,723,467		934,173,504,420
Dues from Bank in Foreign Currency		19,949,578,666		17,187,358,420
Off-shore Dues in Foreign Currency		6,027,110,490		6,731,429,183
Investment Securities	4,903,473,931,439		5,027,949,697,519	
Short-term Tradable Securities		18,135,746,323		10,864,701,486
Tradable Securities		1,889,127,994,864		1,860,063,358,182
Securities held till Maturity		2,971,269,907,019		3,133,195,602,955
Investment Securities Valued Thru the Equity Method of Accounting		24,940,283,233		23,826,034,890
Loans	18,324,298,682,189		17,905,578,297,141	
Won Loans & Discounts		16,284,688,610,323		15,932,123,340,97
Interbank Loans in Foreign Currency		0		(
Foreign Currency Loans		750,572,425,389		531,028,957,33
Off-shore Foreign Currency Loans		10,053,358,750		9,663,460,00
Domestic Import Usance Bills		475,524,344,882		363,897,151,91
Call Loans		169,914,850,000		592,539,200,00
Bills Bought		1,574,356,546		11,596,996,60
Foreign Currency Bills Bought		178,860,801,838		152,038,871,41
Advances for Customers		1,501,316,855		918,634,56
Credit Card Receivables		386,781,519,437		331,808,286,78
Bonds Purchased Under Resale Agreement		100,000,000,000		
Privately Placed Corporate Bonds		187,725,000,000		199,625,000,00
Factoring Receivables		0		
Loans for Debt to Equity Swap		0		
Provisions(-)		221,617,772,160		218,167,272,45
Discounted Present Value(-)		1,280,129,671		1,494,330,00
Tangible Assets	359,399,878,848	.,,,	362,682,483,999	.,,
Investment Assets		0	002,002,100,000	
Tangible Assets		573,402,714,370		569.175.347.63
Aggregated Depreciation(-)		212,402,389,322		204,892,417,43
Valuation Allowance(-)		1,600,446,200		1,600,446,20
Other Assets	1,702,279,787,000	1,000,440,200	1,367,361,380,261	1,000,440,20
Other Assets Other Assets	1,702,279,787,000	1,306,922,073,667	1,307,301,300,201	1,260,774,426,29
Account Receivables on Disposition of Assets		1,300,922,073,007		1,200,774,420,29
Derivative Assets		Ũ		
		167,441,219,142		61,809,231,02 36,344,233,40
Domestic Exchange Settlement Debits		221,226,946,506		
Intangible Assets		6,689,547,685		8,433,489,53
Discounted Present Value(-)	20 705 070 022 702	0	25 000 500 045 404	
al Assets	26,795,879,623,703		25,990,589,815,184	
pilities				
Deposits	16,171,362,130,137		16,212,851,580,435	
Won Deposits		13,228,819,666,377		13,219,850,198,84
Certificates of Deposits		2,774,436,416,705		2,839,538,821,99
Foreign Currency Deposits		168,106,047,055		153,462,559,59
Borrowings	4,077,213,931,864		3,833,385,794,310	

	39,101,403,000
Bonds Sold Under Repurchase Agreement(RP) 649,988,296,271	832,459,058,397
Bills Sold 17,146,069,689	170,264,631,914
Debentures 2,802,818,263,194 2,597,031,583,87	
Won Debentures         2,341,669,540,280	2,180,187,262,683
Foreign Currency Debentures 471,713,471,171	430,379,363,124
Discounts on Debenture Issuance(-) 10,564,748,257	13,535,041,930
Other Liabilities         2,268,555,065,723         1,874,646,868,36	
Provisioning(Retirement, Unused Credit & Others)         2,985,716,736         46,326,229,100         2,706,223,10	
Borrowings from Trust Account 61,058,991 237,476,085,830 23,146,30	
Foreign Exchanges Settlement Credits         22,287,173,309         6,577,513,562         18,412,672,42	
Deposits for Letter of Guarantees         1,498,505,463,799         0         1,421,043,505,453	
Others 1,523,839,412,835	1,442,185,547,291
Accounts for Agency Business 40,181,625,511	36,672,045,279
Derivative Liability 20,117,333,059 116,302,673,346 64,757,832,77	
Sundry Liabilities         277,734,192,480         297,851,525,539         56,838,138,73	//- /
Total Liabilities         25,319,949,390,918         24,517,915,826,95	0
Shareholders' Equity	700 110 050 000
Capital Stock 733,418,250,000	733,418,250,000
Capital Surplus 0	U
Retained Earnings 751,031,759,448	750,305,993,958
Capital Adjustment 0	
Comprehensive Porfits -8,519,776,663	-11,050,255,764
Total Shareholders' Equity         1,475,930,232,785         1,472,673,988,19	14
Total Liabilities and Shareholders' Equity 26,795,879,623,703 25,990,589,815,18	24
Total Liabilities and Shareholder's Equity         20,735,073,023,703         25,390,509,013,102	14
Off Balance Sheet 8,225,830,372,073 8,225,830,372,07	73
Acceptance & Guarantee 928,904,378,234 928,904,378,23	
Confirmed 487,740.639.637	487,740,639,637
Unconfirmed 441,163,738,597	441,163,738,597
Bills Endorsed 5,491,080,959 5,491,080,959	
Promises 40,000,000 40,000,000	
Derivatives Contracts 6,632,144,687,406 6,632,144,687,406	
Charge-offs 618,953,375,863 618,953,375,	
Loans sold under Repurchase Agreement 336,849,611 336,849,611	



#### Income Statement(in won)

Description	1Q 20	08	4Q 20	07
Interest Revenue	410,150,241,497		399,218,500,630	
Interest On Dues from Bank		8,208,271,496		6,503,079,642
Interest On Tradable Securities		0		0
Interest On Investment Securities	18,922,640,645	59,835,702,973	20,011,238,471	60,052,612,065
Interest On Loans	40,913,062,328	339,537,623,299	40,041,373,594	331,193,356,751
Others		2,568,643,729		1,469,452,172
Interest Expenses	220,344,630,071	,,,,	208,048,606,316	,, - ,
Interest On Deposits	-,- ,,-	143,161,998,760	,	127,017,259,666
Interest On Borrowings		35,307,007,809		42,791,279,119
Interest On Debentures		37,599,318,202		34,266,862,486
Others		4,276,305,300		3,973,205,045
Net Interest Income	189,805,611,426	.,,,,	191,169,894,314	0,010,200,010
Fee & Commission Income	33,928,355,590		36,553,896,716	
Commission Received		32,583,000,627		35,194,672,681
Guarantee Fees		1,345,354,963		1,359,224,035
Others		0		0
Fee & Commission Expenses	9,554,678,492		9,666,485,912	
Commissions Paid		3,666,364,140		4,395,607,773
Commissions Paid on Credit Cards		5,888,314,352		5,270,878,139
Net Fee & Commission Income	24,373,677,098		26,887,410,804	
Net Trust Related Income	3,781,054,573		2,954,883,425	
Other Operating Income	249,275,742,655		104,264,317,305	
Gains On Tradable Security Sales	243,213,142,033	1,039,467,171	104,204,317,303	573,625,603
Valuation Profits Of Tradable Security		2,727,134,955		2,965,196,622
Dividend Earnings From Tradable Security		2,684,805,027		570,722,038
Dividend Earnings From Investment Security		8,250,000		0
Write back from the realized losses on Securit	l tios Invostmont	0,230,000		0
Gains On Foreign Exchange		9,028,782,798		16,041,757,479
Transfer From Provisions		9,020,702,790		10,041,757,479
Gains On Derivative Accounts		230,904,059,645		83,635,640,592
		, , ,		, , ,
Gains from sales of NPLs		2,307,256,076		842,651,155
Others	266,750,233,717	575,986,983	147,973,893,249	-365,276,184
			147.973.893.249	
Other Operating Expenses	200,730,233,717	450.075.044	, , ,	4 4 0 0 4 4 0 0 4
Losses On Tradable Security Sales	200,750,255,717	156,275,314	,,,	148,014,631
Losses On Tradable Security Sales Valuation Losses Of Tradable Security	200,730,233,717	332,832,563	,,	17,507,617
Losses On Tradable Security Sales Valuation Losses Of Tradable Security Losses on Investment Securities		332,832,563 0		17,507,617 -18,191,936
Losses On Tradable Security Sales Valuation Losses Of Tradable Security Losses on Investment Securities Losses on Held to maturity security investmen		332,832,563 0 1,053,681,250		17,507,617 -18,191,936 1,319,109,200
Losses On Tradable Security Sales Valuation Losses Of Tradable Security Losses on Investment Securities Losses on Held to maturity security investmen Losses On Foreign Exchange		332,832,563 0 1,053,681,250 41,039,907,777		17,507,617 -18,191,936 1,319,109,200 27,808,391,745
Losses On Tradable Security Sales Valuation Losses Of Tradable Security Losses on Investment Securities Losses on Held to maturity security investmen Losses On Foreign Exchange Contribution to Funds		332,832,563 0 1,053,681,250 41,039,907,777 7,807,629,652		17,507,617 -18,191,936 1,319,109,200 27,808,391,745 7,628,159,040
Losses On Tradable Security Sales Valuation Losses Of Tradable Security Losses on Investment Securities Losses on Held to maturity security investmen Losses On Foreign Exchange Contribution to Funds Provision Expenses		332,832,563 0 1,053,681,250 41,039,907,777 7,807,629,652 16,940,000,000		17,507,617 -18,191,936 1,319,109,200 27,808,391,745 7,628,159,040 30,715,000,000
Losses On Tradable Security Sales Valuation Losses Of Tradable Security Losses on Investment Securities Losses on Held to maturity security investmen Losses On Foreign Exchange Contribution to Funds Provision Expenses Losses from Sales of NPLs		332,832,563 0 1,053,681,250 41,039,907,777 7,807,629,652 16,940,000,000 3,598,189,861		17,507,617 -18,191,936 1,319,109,200 27,808,391,745 7,628,159,040 30,715,000,000 1,274,354,347
Losses On Tradable Security Sales Valuation Losses Of Tradable Security Losses on Investment Securities Losses on Held to maturity security investmen Losses On Foreign Exchange Contribution to Funds Provision Expenses		332,832,563 0 1,053,681,250 41,039,907,777 7,807,629,652 16,940,000,000		17,507,617 -18,191,936 1,319,109,200 27,808,391,745 7,628,159,040 30,715,000,000

Losses On Derivatives Gain on Fair Value Hedged Items Others		169,851,283,365 18,850,431,657 5,649,002,278		60,574,819,509 8,189,363,125 6,066,365,971
Other Provision Expenses		545,000,000		954,600,936
SG&A Expense	83,380,349,572	0 740 705 005	114,079,094,523	5 7 40 070 700
Retirement Allowance		2,749,705,365		5,740,873,783
Amortization on Intangible Assets		1,988,661,849		643,470,412
Depreciation	00.004.400.000	7,787,681,096	00,400,000,005	9,266,803,567
Taxes and Dues	68,201,130,298	2,653,170,964	90,422,803,605	3,625,507,298
Salaries and Fringe Benefits	-100,854,840,634	68,201,130,298	4,379,635,858 -157,788,670,467	94,802,439,463
Net Other Operating Income	-100,004,040,004		-137,700,070,407	
OPERATING INCOME	117,105,502,463		63,223,518,076	
Non-operating Income	3,792,487,324		5,068,457,788	
Gains On Disposition of Tangible Assets	•,••=,••=,••=	32,091,000	0,000,101,100	32,892,000
Rental Income		105,935,529		117,498,319
Gains On Valuation Using Equity Method		0		819,820,630
Gains On Tradable Security Sales		1,728,953,890		0
Gains On Fund Investment		0		0
Gains On Sales of Receivables		0		0
Others		1,925,506,905		4,098,246,839
Non-operating Expense	4,416,587,544		15,602,224,229	
Losses On Sales of Tangible Assets		1,208,085		537,943,646
Losses On Valuation Using the Equity Method		790,938,403		0
Losses On Securities		0		0
Losses On Fund Investment		0		0
Retirement Allowance		0		0
Losses On Sales of Receivables		0		0
Contributions	0	171,325,920	1,600,446,200	5,548,017,480
Others	3,453,115,136	3,453,115,136	7,915,816,903	9,516,263,103
Net Non Operating Income	-624,100,220		-10,533,766,441	
	440 404 400 040		F0 000 7F4 00F	
ORDINARY INCOME Extraordinary Gains	<u>116,481,402,243</u> 0		<u>52,689,751,635</u> 0	
Extraordinary Losses	0		0	
INCOME BEFORE INCOME TAXES	116,481,402,243		52,689,751,635	
INCOME TAX EXPENSES	32,134,847,668		14,068,581,532	
NET INCOME	84,346,554,575		38,621,170,103	
NET INCOME(Accumulated)	84,346,554,575		38,621,170,103	

Provision Expenses	18,956,000,000	35,920,600,936